



# Indian Institute of Management Jammu



**MASTERS  
IN BUSINESS  
ADMINISTRATION (MBA)**  
**Brochure 2022-2023**

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# BOARD OF GOVERNORS



## Chairman, Board of Governors

**Dr. Milind Prabhud Kambli, Padma Shri**  
CMD, MPK Group of Companies &  
Founder of DIIDI



## Members, Board of Governors

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Joint Secretary (Management)  
Ministry of HRD, Govt. of India

**Ms. Sushma Chauhan (IAS)**  
Secretary to Government  
Higher Education Department

**Mr. Mukund Walvekar**  
Ex-Managing Director & CEO,  
Acer Ltd.

**Dr. Shalini Lal**  
Founder  
Infinity QO

**Mr. Vijay Gambhirne**  
Managing Director & CEO  
CEAT Specialty Tyres Ltd.

**Ms. Anita Bhogile**  
Research Consultants

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Managing Director & CEO, Member  
Dragon Global Executive Committee

**Mr. Ranjit Singh**  
Ex-Managing Director  
Kalpataru Power Transmission Ltd.

**Mr. Lalit Kumar Naik**  
Director  
Noveltech Feeds Pvt. Ltd.

**Prof. B. S. Sahay**  
Director  
IIM Jammu



# MESSAGE FROM THE DIRECTOR



Adhering to the motto,  
“It is the Knowledge that  
Liberates”, IIM Jammu strives  
to provide our students  
an environment filled with  
academic rigor and training  
so that they emerge as great  
leaders, prepared to tackle  
the challenges of the world  
effectively.

### Welcome aspirants!

India is turning out to be a significant force to reckon with Global Economy, and the world has become a tiny place. The landscape of competent and contemporary management education has been transformed. Besides, the frontiers of knowledge and scholarship is expanded every day by the stellar accomplishments. In this era of Globalization of education, quality education is the evident and prime focus.

Indian Institute of Management Jammu (IIM Jammu) began its tryout by launching its flagship program of MBA in 2010. In 2020, IIM Jammu also started the Ph.D. program for Management. Now, IIM Jammu plans to expand its learning horizon by starting the 5 Year Integrated Program in Management. It is very useful to prevent the outflow of bright and talented students from the country and provide them a learning environment according to the global standards in India, itself. This has been the prima driving force in designing a course like the 5 Year Integrated Program in Management. Our

students learn the joy and rigors of discovery and acquire inquiry, evaluation, and communication skills that provide a foundation for the subsequent phases of their careers and lives.

Adhering to the motto, “It is the Knowledge that Liberates”, IIM Jammu strives to provide our students an environment filled with academic rigor and training so that they emerge as great leaders, prepared to tackle the challenges of the world effectively. Our students go through a rigorous admission procedure, and our curriculum puts them into challenging situations that canva the best out of them.

Let me congratulate you on your decision to further your education. I invite you to connect with us. Again, congratulations on the start of a journey that will transform your career and enhance your life.

**Prof. B. S. Sahay**  
Director  
IIM Jammu



# ABOUT

## IIM JAMMU

The Indian Institute of Management (IIM) Jammu has now become synonymous with innovation, ideas and focus on success and contribution in management. Building on this legacy, IIM Jammu was established in the beautiful state of Jammu and Kashmir, by the Government of India in 2015. From the very beginning, IIM Jammu has set high standards for outstanding value-based quality education, high-quality research, executive education, consultancy and strong corporate as well as international linkages. The Institute also encourages and actively emphasizes contemporary research – concentrating on regional, national and global issues alike. Presently, IIM Jammu operates from the Old University Campus, Canal Road, Jammu and the new off-campus Srinagar campus.

**Srinagar:** The proposed 200 acre site of the off-campus is covering 10 km depth, 14 kms from Jammu City, about 16 km from Jammu Railway Station and 45 km from Jammu Airport. The new campus will be a blend of mix of modern architecture, culture and heritage of Jammu and Kashmir.



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From the very beginning, IIM Jammu has set high standards for outstanding value-based quality education, high-quality research, executive education, consultancy and strong corporate as well as international linkages.

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## Srinagar off-Campus

IIM Jammu inaugurated its transit Satellite campus at Srinagar on January 24, 2020. The campus was inaugurated by Hon'ble Minister of HRD Shri Ramesh Pokhriyal 'Nishank' in the presence of Mr. K.K. Sharma, Advisor to Hon'ble Lt Governor J&K, Prof. B.S. Sahay, Director IIM Jammu and dignitaries from Center and Govt. of J&K. Srinagar is the summer capital of J&K and the campus is located in the heart of the Srinagar city, on NH1 Nowgam which is at a distance of 10 Kms from the Sheikh ul Alam international airport Srinagar. The transit campus has in-campus residence facilities and is built as a center of excellence in the area of executive education and Entrepreneurship. The transit campus will also have an incubation center promoting entrepreneurship in the region. Kashmir is known as Switzerland of Asia and Srinagar as 'Heaven on Earth'. The picturesque city, located on the banks of river Jhelum, offers its visitors the best experience of time. IIM Jammu Srinagar Campus leverages the locational importance of Srinagar city by offering a blend of high-quality training with a touch of heavens. The IIM Jammu Srinagar Off-Campus has a focus on Management Development, Centre for Capacity Building and Setting up Centre for Innovation and Entrepreneurship (Incubation Centre).



## Proposed Campus

IIM Jammu, the youngest addition in the IIM hierarchy, is established by the Ministry of Higher Education. We share the same critical and academic rigour as all IIMs in the country which transforms leading managers into business leaders par excellence. Our MBA program has all the salient features of the world-class management education delivered using pedagogies by the best faculty of the nation.



### LOGO OF IIM JAMMU

- Logo elements:** The circle at the top represents the rising sun which signifies new possibilities and beginning for our students and alumni.
- Logo Font:** The bold lettering reflects a firm and robustness.
- Logo Colors:** The blue colour symbolizes the endless sky (the sky is the limit). The red maroon colour signifies fertility and growth, as well as rootlessness in Indian culture.
- Motto:** Our motto in Sanskrit, सा विद्या या लिप्तमत् य  
“Vidya knowledge that liberates”.



### VISION

To develop leaders and entrepreneurs who can perform globally to make a valuable difference to the Society and the Corporate world.



### MISSION

- To position IIM Jammu as one of the top business school in India with global outlook embedded with regional and national focus.
- To be known as a business school par excellence for outstanding value-based quality education, high quality research, executive education, consultancy and strong corporate as well as international linkages.
- To create a B-School which will serve the humanity, the society, the state, and the nation for economic growth and prosperity.



### COREVALUES

- Ingenious and Business Savvy
- Excellence
- Innovation & Entrepreneurship
- Integrity
- Collaboration



# WHY IIM JAMMU?

IIM Jammu, the youngest addition in the IIM fraternity is established by the Ministry of Human Resource Development. We share the same curricula and academic rigour as top IIMs in the country which transforms budding managers into business leaders par excellence. All our programs have all the salient features of the world-class management education delivered using andragogy by the best faculty of the nation.

## Academic Rigor

One of the most rigorous curricula across IIMs

- Harvard case study pedagogy
- Excellent academic projects
- Class Presentations and Group Projects

## Inclusive Electives and Workshops

IIM Jammu works for developing contemporary skills through workshops and interactive sessions which include Data Analytics, Digital Marketing, Leadership through Literature, Soft-Skills, and whatnot.



## VIVID INFRASTRUCTURE

IIM Jammu provide a vivid and impressive infrastructure for its students in the form of

- Library with huge pool of academic resources
- Modern pedagogical instruments
- Well furnished classrooms
- Playground for sports and extra-curricular activities and a lot more



## EXPERIENCED AND COMPETENT PROFESSORS

Professors at IIM Jammu are highly experienced and dedicated towards holistic development of their students. Their motto is to inculcate managerial attributes in the Future Managers in the form of students and make them industry ready.



5 Faculty Member  
2017-18

2016-17  
Faculty from the  
Mentor Institute and  
other top B-School

4 Faculty Members  
2018-19

2019-20

17 Faculty Members  
including 1 International  
Adjunct Professor from  
Montpellier Business  
School, France

25 Faculty Members  
including 5 International  
Adjunct Professors  
from top International  
B-School

2021-22

24 Faculty Members including 2  
International Adjunct Professor from  
Montpellier Business School, France

# ABOUT

## THE PROGRAM

### MBA (Master of Business Administration)

The Post-Graduate Programme in Management (PGP) is a master's level programme, leading to the grant of a degree of Master of Business Administration (MBA). The two-year, full-time, residential programme is designed to equip students to take on leadership roles in an increasingly complex and dynamic global scenario. Each year consists of three trimesters, with 8 weeks of summer internship.



#### STUDENT EXCHANGE PROGRAMME



Globalization has submerged international boundaries across the globe. International firms operating in the present era need young and enthusiastic managers well versed in the nuances and technicalities of the changing world. IIM Jammu seeks to equip its students with a globally-inclusive management education that covers all aspects of the management of institutions of the future. The International Relations Office, IIM Jammu, is building academic relationships with institutions all over the world to facilitate numerous exchange programs for students as well as faculty to ensure a deep comprehension of the various geopolitical, economic and cultural facets that drive the efficient functioning of global enterprises. Fuelled by the necessity to confront challenges and getting out of the comfort zone, this exchange of faculty and students among institutions of the world encourage mutually beneficial knowledge transfer that is not only desired but also required to be a successful leader who is mature enough to depict the social poise.



#### Objectives of the Program

The objectives of the program are:

- To enable students to understand the socio-economic, technological, ecological and political environment of India and the globe.
- To equip students with required conceptual and interpersonal skills for managerial decision making in structured/unstructured environments.
- To inculcate positive thinking and problem solving skills to demonstrate leadership & team building in cross-cultural environment.
- To develop ability to take risk and be entrepreneurial.
- To develop socially responsible and ethical business leadership capabilities who can perform without compromising integrity, honesty and fairness.



#### Course Structure

The two years of the MBA program is divided into 6 Terms, each year consists of three terms. The first year has core courses and second year elective courses. The course structure of MBA Program entails every MBA student to compulsory complete:

- 64.5 core course credits in the first year
  - 3 credits from the 8-10 week long Summer Internship Program (SIP) in an organization
  - 48 course credits through the choice of further electives in the second year
- Additionally, students are permitted to:
- Audit Courses (Maximum of 3 courses in the 2nd year) by paying the requisite additional fees.
  - Courses of Independent Study (CIS)/ Dissertation Projects (with a faculty) in lieu of elective courses.
  - Student Exchange Programs: Merit Based.
  - National and International Live Projects.

	Term I	Term II	Term III	Total
Year 1	Core Courses	Core Courses	Core Courses	
Credits	21	22.5	21	64.5
Hours	210	225	210	645
	Term IV	Term V	Term VI	Total
Year 1	Electives plus SIP	Electives	Electives	
Credits	18 + 3 = 21	15	15	51
Hours	180	150	150	510

Total Credit units in MBA Program =  $21 + 22.5 + 21 + 3 + 48 = 115.5$

- Every student has to undergo a mandatory non-credit course on "Happiness" in the first year of the MBA program.
- Every student need to compulsorily complete a week-long Bharat Immersion Programme Internship as a partial requirement of the CIS course.
- The requirements of number of electives can increase or decrease depending on the credit units of chosen electives.

# FIRST YEAR COURSE STRUCTURE



# SECOND YEAR COURSE STRUCTURE



# ELIGIBILITY AND SELECTION PROCESS

Supplementary Admission Process (SAP 2022) For candidates who meet IIM Jammu PI criteria but do not meet the CAP 2022 cut off criteria.

Preparing the Merit List based on CAT score, PI score and Profile score



## Merit List Preparation:

The criteria for preparing the merit list will be based on the scores obtained after adding the following:

- CAT Score : 0.4\* Admissible CAT Percentile
- Personal Interview (PI) - 30 Marks
- Profile - 30 Marks
- ✓ Academic Profile (maximum - 5)
- ✓ Work Experience (maximum - 3)
- ✓ Diversity (Academic & Gender) maximum - 10 marks

Note: Total Scores will be calculated and the merit to make the final merit list.



Program Fee		
	Term	First Year
Course Fee (Rs.)	I	2,59,880
	II	2,57,780
	III	2,57,780
	IV	2,65,130
	V	2,57,780
	VI	2,57,780
Total	7,75,440	7,80,690
Global Immersion Fee		On Actual Basis

The 9 IIMs together will conduct Personal Interview (PI) through Common Admission Process (CAP 2022 process) to be coordinated this year by IIM Trichy.



## Reservation Policy for Admission

The reservation policy will be as per the government of India norms.

# ELIGIBILITY AND SELECTION PROCESS (for OIC & FC)

## Who can Apply?

**Overseas Indian Candidate (OIC):** Overseas Indian Candidates are the Indian Citizens with a valid passport, residing outside India for at least 12 months continuously as on December 30, 2021. The candidate shouldn't be residing in India at the time of CAT exam.

**Foreign Candidate (FC):** Foreign candidates are the foreign citizens who hold a valid passport of a foreign country.

## Eligibility Criteria

The candidate must hold a bachelor's degree with at least 50% marks or equivalent CGPA i.e. 6 CGPA on a 10-point scale. A valid Graduate Management Aptitude Test (GMAT) score of 650 and above is required to apply for the MBA programme at IIM Jammu. The medium of instruction is in the English language.

## Admission Process

The candidates who fulfil the eligibility criteria prescribed above can apply online to IIM Jammu MBA programme. The link for applying online will be active in due course of time. The last date of receipt of application form is January 31, 2022.

## Fee and Payment schedule

The candidates after receiving provisional admission offer should get the student VISA and complete all other requirements including fee payment. The candidates also need to report at the institute for registration on the date prescribed by the institute. Subsequently the candidate needs to pay the requisite fee as per the following schedule in Indian Rupees.

## Steps to be followed



- GMAT Test scores.
- Statement of purpose
- Three recommendation letters either from employer or teacher
- Attestation copy of Passport
- A non-refundable application-processing fee of US \$ 100 (Online payment)
- Mark sheets of Bachelor's Degree and Qualifying Degree Certificate
- Shortlisting for Interview (If required). An online interview will be conducted of the short-listed candidates.
- Get the provisional admission letter from the Admissions Office, to obtain the VISA. Letter required for VISA will also be sent along with Admission Offer.
- Show the Admission offer, and recommendation letter meant for VISA to the Indian Embassy in the respective country and get a student visa endorsed to institution.
- Report to the institution for admission. Fill the programme registration form and submit it with the documents : [www.iimj.ac.in/mba-admission-policy-oic-fc](http://www.iimj.ac.in/mba-admission-policy-oic-fc)
- Admission of international students will be confirmed only after verification of original certificates, medical fitness test and payment of required fees.
- Within a week of arrival in India register their names with the police in the Foreigner Regional Registration Office (FRRO) of the local Police.



## APPLICATION LINK

[Click here to apply to the program](#)



# MBA PEDAGOGY

The pedagogy at IIM Jammu varies for different courses with case studies being the predominant method for most. Apart from that group and individual projects, student presentations, simulation exercises, business games, role play, field visits, etc. are used. Many courses bring in industry experts to integrate classroom learning with industry practice.

A majority of the classes are based on discussions around a specific topic assigned for each class. Before the start of each term, students are given the material for each class and are expected to read all the material before the class and have a preliminary discussion in their peer groups.

During the discussion in class, it is expected that students will participate and make a significant contribution. The faculty monitors the students' contributions to the discussion and ensures equitable distribution of opportunity for all students to participate over the duration of the course. Students of IIM Jammu have prior work experience of an average 18 months. Such students get the opportunity to bring perspectives from their work experience to the classroom which substantially enriches the discussions.

The teaching pedagogy will help develop well-rounded individuals that possess critical 21st century capacities, including increased creativity and innovation, critical thinking and higher-order thinking capacities, problem-solving abilities, teamwork, communication skills, more in-depth learning and mastery of curricula across fields, increases in social and moral awareness, besides general engagement and enjoyment of learning.



## STUDENT COMMITTEES



### Student Council

The Student Council at IIM Jammu shoulders the responsibility of promoting students' welfare. Student Council is responsible for maintaining discipline in the Institute, optimum usage of the Institute's facilities, address concerns of the students, assist the all the clubs and committees in organizing and maintaining a stable relationship between authority and members of the community.



### Sports Committee

Sports recently help in maintaining physical fitness and well-being. It also includes important role of being a team player. These sports goals enables in handing steady leadership in professional and personal domain. The Sports Committee has been instrumental in providing a platform to the student community to pursue their interests for sports. The Sports Committee organizes sports events throughout the year, such as Inter-hostel events – Games during festive months between batches, between students and faculty, and between students and staff. This year the sports committee was successful in organizing IIM Jammu biggest outdoor-based sports event – FUSATHON, Monsoon. Gymnasium was made functional from that year onwards. Sports committee not just helped witness a great level of participation but also helped in discover great talents in various sports.



### Corporate Communications Committee

Corporate Communication Committee (CCC) seeks to brand IIM Jammu in the long run, tributes after all internal and external communications to publications and also serves as an official spokesperson for the Institute. By ensuring the Institute's strong presence in social networking platforms as well as digital and print media, the Committee enhances publicity of the institution across India and abroad. CCC

members a diverse community of media relations, acts as a resource for internal communication. Apart from this, the team also provides assistance in the induction of new batches by addressing queries of prospective candidates and facilitating the smooth conduct of the intake committee process by timely dissemination of information.





### Cultural Committee

The Cultural Committee aims to capture the soul of the institution by offering them a platform to portray their true creativity. The committee aims towards organizing fun-filled activities to keep up with the multi-cultural diversity of our great society. Various cultural and entertainment events are organized, for which IIM Jamia has a strong and vibrant team.



### Infrastructure Committee

Infrastructure Committee of IIM Jamia acts as a bridge between the students and administration of the institute. The committee aims to make the campus feel like a second home to the students. Its members work 24x7 with the administration to ensure the security, hygiene, and cleanliness of the campus, and all issues related to infrastructure.

With such great efforts on the students can focus on their studies and enjoy their campus life.



### Disha Placement Preparation Committee

The development of professional competencies and diversified skills are the cornerstones of any career ladder. According to the same, the committee organizes career preparation programs where the students are taught about CV writing skills, interview preparation and active participation in group discussions or mock interviews which helps the students to take their placement and successfully make themselves ready to lead the competitive world.



### Placement Committee

Providing benchmark placement to the students is the cornerstone of IIM Jamia which is assured through the revised PGD curriculum and innovative pedagogy. However, we feel that when students join the educational institution they have an aspiration to be placed in reputed organizations preferably through campus recruitments. In this context, the placement committee of IIM Jamia offers the best possible and contributes significantly to the placement of students.



### Academic Committee

The committee is the voice of students in all academic related issues. It acts as a mediator between the students and faculty members. The committee provides valuable feedback to the PGP office regarding the scheduling of various academic activities. It keeps the students aware of upcoming academic activities and assigned roles. It also eases the library facilities and fosters a healthy academic atmosphere.



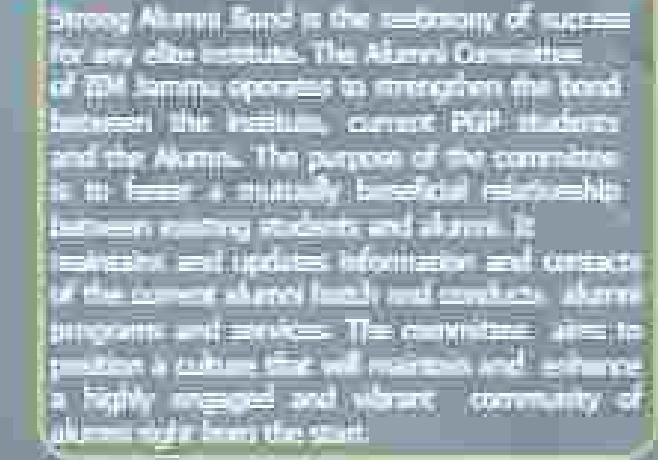
### Social Responsibility Committee

The Social Responsibility Committee lays its emphasis on the continuous evolution of society. Our vision is to disseminate the values of sustainable development among the students and make them aware of their social responsibilities towards society. We strongly believe that at a socially responsible institution we can make a happier and healthy nation.



### Alumni Committee

A strong Alumni Bond is the testimony of success for any elite institute. The Alumni Committee of IIM Jamia operates to strengthen the bond between the Institute, current PGP students and the Alumni. The purpose of the committee is to build a mutually beneficial relationship between existing students and alumni. It collects and updates information and creates a sense of the current student body and involves alumni, parents and friends. The committee aims to provide a platform that will maintain and enhance a highly engaged and vibrant community of alums and friends.



### Industry Interaction Committee



### Industry Interaction Committee

The committee works to explore and establish industry liaison. Department of IIM Jamia It organizes guest lectures, industry visitations, and small case study programs which enhances the placement opportunities for the students.



### International Relations Committee

We believe it is important for young business leaders to gain global awareness, exposure and perspective.

The IIC facilitates the Student Exchange Program (SEP) for both incoming and outgoing students, ensuring that the program is a success. It works for the establishment of new academic alliances with universities of global repute and strengthening ties with existing partners, thereby developing a good partner network. It ensures that the students are exposed to highly ranking international business schools.



### Mess Committee

This committee works to contribute to the welfare, joy, students and staff members by providing safe and nutritious food. We cooperate with our mess supplier and ensure the highest quality of food served.

# STUDENT CLUBS



## MARKETING CLUB - VIRAN

VIRAN, the Marketing Club of IIMB, endeavours to sensitise students towards marketing and its applications. Since Marketing is a key pillar of the economy, it is important for students to understand the basic tenets of Marketing. Hence the club organises various events of national interest and focus, mainly the extramural training sessions, which help in increasing the skills of Marketing students. The club also conducts various events on Management, Business and Finance, such as the Case Competition and Academic Conference, which can be a stepping stone for students who want to pursue their passion in Marketing.



## FINANCE CLUB - VITI

VITI, the Finance Club of IIMB, aims at the promotion of a deeper financial acumen. VITI organises many events to sensitize students on current financial trends and topics which are intended to keep the students abreast of the current scenario and its impact on their future career prospects. Financial literacy is often taken as a priority by the students while pursuing their studies. The club also promotes various academic events and competitions related to finance at the intra and inter-college levels. The club also participates in various academic events like the Indian School of Business' Financial Acumen competition.



## HR CLUB - PRATIBHA

Promoting HRD and HRM, the HR Club provides the students with the latest updates on the HR industry through the website. The club also organises various events to keep students updated on the latest trends of HR and encourage them to take part in the field of HR. It also organises various competitions related to HR management and various other activities like the HR Quiz, HR Day, HR Fest, etc., to keep the students interested in the field of HR. The club also organises various events to keep students updated on the latest trends of HR and various other activities like the HR Quiz, HR Day, HR Fest, etc., to keep the students interested in the field of HR.



## OPERATIONS CLUB - OPSCAPE

Opscape, the Operations and Supply Chain Club of IIMB, strives to enhance the interests of student learning in the operations and supply chain domain. The club aims to provide the students with various opportunities for learning and development through various competitions, guest lectures, industry visits and projects. The club also organises various events related to operations and supply chain, such as the Operations and Supply Chain Day, Operations and Supply Chain Competition, and various other activities.



## DATA SCIENCE CLUB - EXANTRIS

Exantris, the Analytics Club of IIMB, aims to spread a strong culture of Data Science and Data Analytics across the institution through various competitions, guest lectures, industry visits and projects. The club aims to provide students with the latest tools and techniques related to Data Science and Analytics. The club also organises various events related to Data Science and Analytics, such as the Data Science competition, Data Science competition, and various other activities related to Data Science and Analytics.



## CONSULTING CLUB - CONSULENTIA

Consultia is a multidisciplinary consulting and strategy club of IIMB. The club aims to develop the students' skills in consulting, strategic planning, business analysis and project management. The club also aims to provide the students with a platform to showcase their potential in solving various types of consulting projects. The club also organises various events to keep the students updated on the latest trends in consulting and to provide them with the latest tools and techniques to enhance their consulting skills.



## ECONOMIC'S CLUB - COINAGE

The Economics Club of IIMB aims to provide the students with a platform to discuss the latest economic issues and trends. The club also organises various events to keep the students updated on the latest trends in economics. The club also organises various events to keep the students updated on the latest trends in economics.



## DANCE CLUB - GROOVE

Groove, The Dance Club of IIMB, organises various events to keep the students updated on the latest trends in dance. The club also organises various events to keep the students updated on the latest trends in dance. The club also organises various events to keep the students updated on the latest trends in dance. The club also organises various events to keep the students updated on the latest trends in dance.



## MUSIC CLUB

Every participant in the music club gets the opportunity to learn a musical instrument. Besides, the club also organises various events and competitions related to music. The club also organises various events and competitions related to music. The club also organises various events and competitions related to music. The club also organises various events and competitions related to music. The club also organises various events and competitions related to music.

Music Club is a group of students who are interested in performing various musical instruments. The club is involved in various musical projects and competitions to showcase the talents and interests of students.

Chess Club has a unique perspective on the game of chess. Members of the club are encouraged to play chess, as well as to learn the game and improve their chess skills.



## CHESS CLUB

Officially established in 2006, Chess Club is a club for students, faculty and officials from the Faculty. The club organises various tournaments and events, including the Inter-collegiate Chess Tournament, the Inter-university Chess Tournament, the Indian National Chess Tournament, and the Asian National Chess Tournament. The club also organises various events, including the Indian National Chess Tournament, the Inter-university Chess Tournament, and the Asian National Chess Tournament. The club also organises various events, including the Indian National Chess Tournament, the Inter-university Chess Tournament, and the Asian National Chess Tournament. The club also organises various events, including the Indian National Chess Tournament, the Inter-university Chess Tournament, and the Asian National Chess Tournament. The club also organises various events, including the Indian National Chess Tournament, the Inter-university Chess Tournament, and the Asian National Chess Tournament. The club also organises various events, including the Indian National Chess Tournament, the Inter-university Chess Tournament, and the Asian National Chess Tournament.



## OONSHII CLUB

Oonshii Club is the name of the official magazine of the Oonshii Club. It is a bi-monthly publication that contains a wide range of various topics, including articles on environmental issues, social issues, political issues, international relations, and more. The club also organises various events and competitions, including the International Model United Nations Conference, the Asian Model United Nations Conference, and the Indian Model United Nations Conference. The club also organises various events and competitions, including the International Model United Nations Conference, the Asian Model United Nations Conference, and the Indian Model United Nations Conference. The club also organises various events and competitions, including the International Model United Nations Conference, the Asian Model United Nations Conference, and the Indian Model United Nations Conference.



# INITIATIVES BY CLUBS AND COMMITTEES AT IIM JAMMU

IIM Jammu focuses on holistic development of students and gives them practical exposure to managerial skills through student-driven campus and facilities. Below mentioned is the list of initiatives taken by various Clubs and Committees at IIM Jammu to nurture students and develop them.

## Orsha Committee

- Ice-breaking sessions
- Casebooks/repository
- Guestinars/session organization
- Seminar/Conclave/corporate
- MBA Open Day series
- PGPM and PGDM session/interactive sessions for 25 students/400+ students

## Pratibha Hill Club

- Organized 10+ events which includes the following: Trekking, Hiking, Rafting, Archery, etc.
- Weekly fitness
- Guest lectures by industry experts

## Finance Club

- Mock Interviews, Case Studies, Trading Challenges in Association with BCG
- Seminar on Economics of Finance
- Major Financial Events like Q3/Q4
- Financial News discussions

## Chess Club - IIMJ

- International Chess Tournament - 2022 Super Finale
- National Chess Tournament 2022 and Poco Event

## Coinage | Coin@3

- Quiz competition - 2022

## Operations Club

- Six Sigma Certification Program by 2022
- Innovative Session by Alumna - Update Series on Social Media Marketing
- Launched Oil Consumption Programs
- Summer Internship - Crowd Sourcing Group for Student having interest in Operations and Society One & Other

## Groove Dance Club

- Social media series - #GrooveChallenge 2022-23, #Danceaway 2022

## Corporate Communication Committee

- Social Media series - Telegram Today, Women Webinars, Zoom into Digital
- Webinar - Summer School, conducted by 2022 Faculty and 2022 student members

## Consultants Consulting Club

- Innovative Session - Case discussion series
- Guest Lecture - Case discussion

## Nest Committee

- Online event - Craft Mela



## Malhar Cultural Committee

- One in Every 60 Lovers - Photography competition
- Dream Chaser
- Green & Yellow 2022
- Colors in Tandem 2022
- Painting Competition

## IIMJ Alumni - Student

- Interactive session - Presidents Meet 2022
- Interactive session - Alumni Meet 2022 Series on Tales of Entrepreneurship
- LinkedIn - A platform to engage with IIMJ Alumni



## Sports Committee

- Virtual Football Match between IIMJ & IIMB
- Virtual Cricket League Winter 2022
- Gymnastics 2022-23 with IIMT 2022
- Football 2022-23 with IIMT 2022
- Chess tournament
- Fitness challenge 2022
- Cricket tournament



# MOU SIGNED BY IIM JAMMU

Tripartite Memorandum of Understanding (MoU) with AIIMS Jammu and IIT Jammu

Indian Institute of Management Jammu signed a Memorandum of Understanding (MoU) with AIIMS Jammu and a Tripartite Memorandum of Understanding (MoU) with AIIMS Jammu and IIT Jammu at the MoU Signing Ceremony hosted by AIIMS Jammu at the Convention Centre, Jammu.

The event was presided over by the Chief Guest, Dr. Manohar Singh, Minister of State (Independent Charge) in the Prime Minister's Office (PMO).

The MoUs aim at creating an academic think-tank to give new opportunities to the faculty and students and promote integrated learning among the scholars.

During proceedings of occasion, Dr. Singh, in his address, underlined that Jammu has set an example for the other states of the country. He believes that working in silos prevents the optimum use of our resources and knowledge, and hence collaboration is the key mantra of success.

The MoUs aim at creating an academic think-tank to give new opportunities to the faculty and students and promote integrated learning among the scholars.

MoU between IIM Jammu and AIIMS Jammu was signed by Prof. B. S. Saini, Director, IIM Jammu, and Dr. Shekhar Kumar.



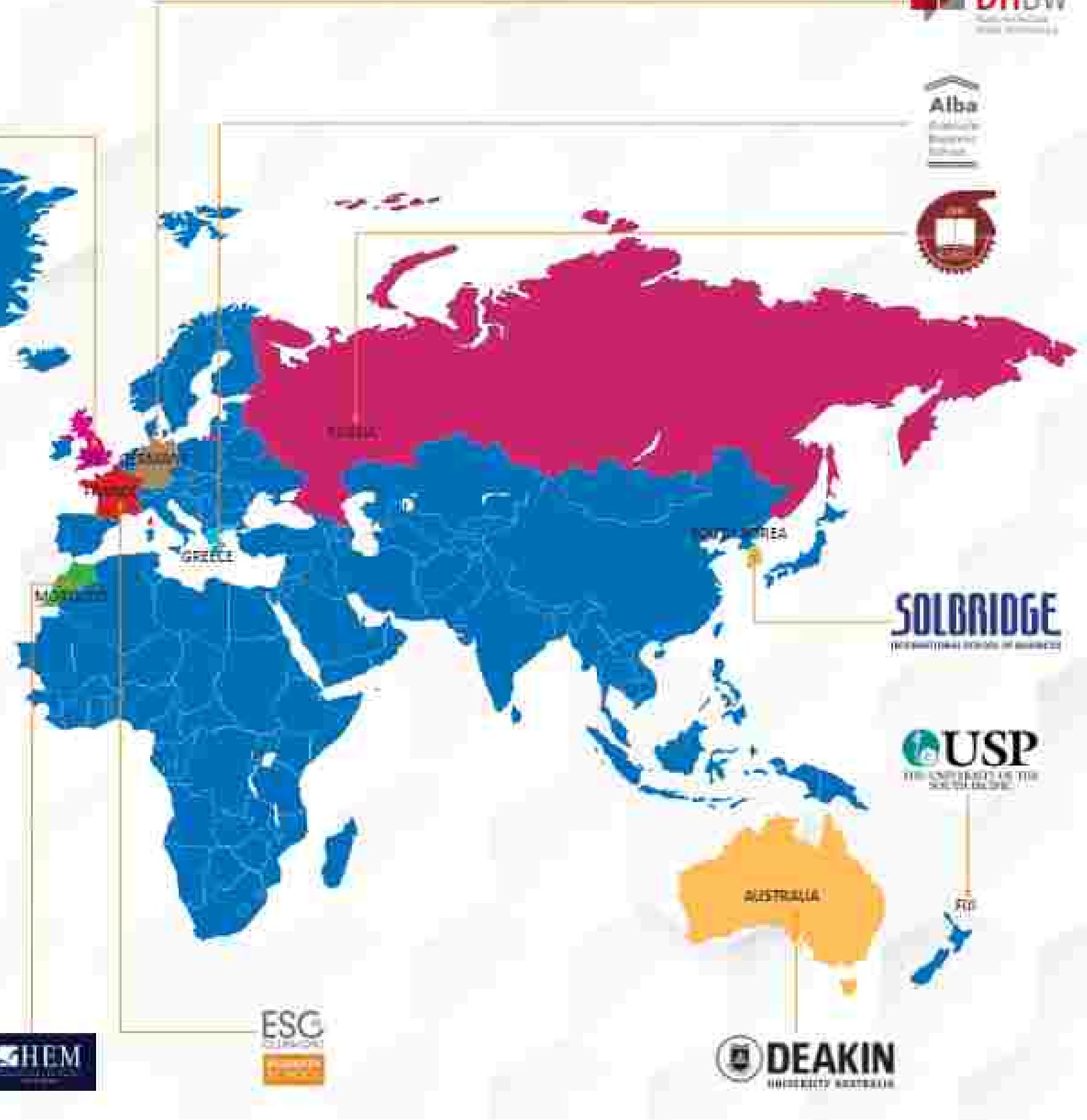
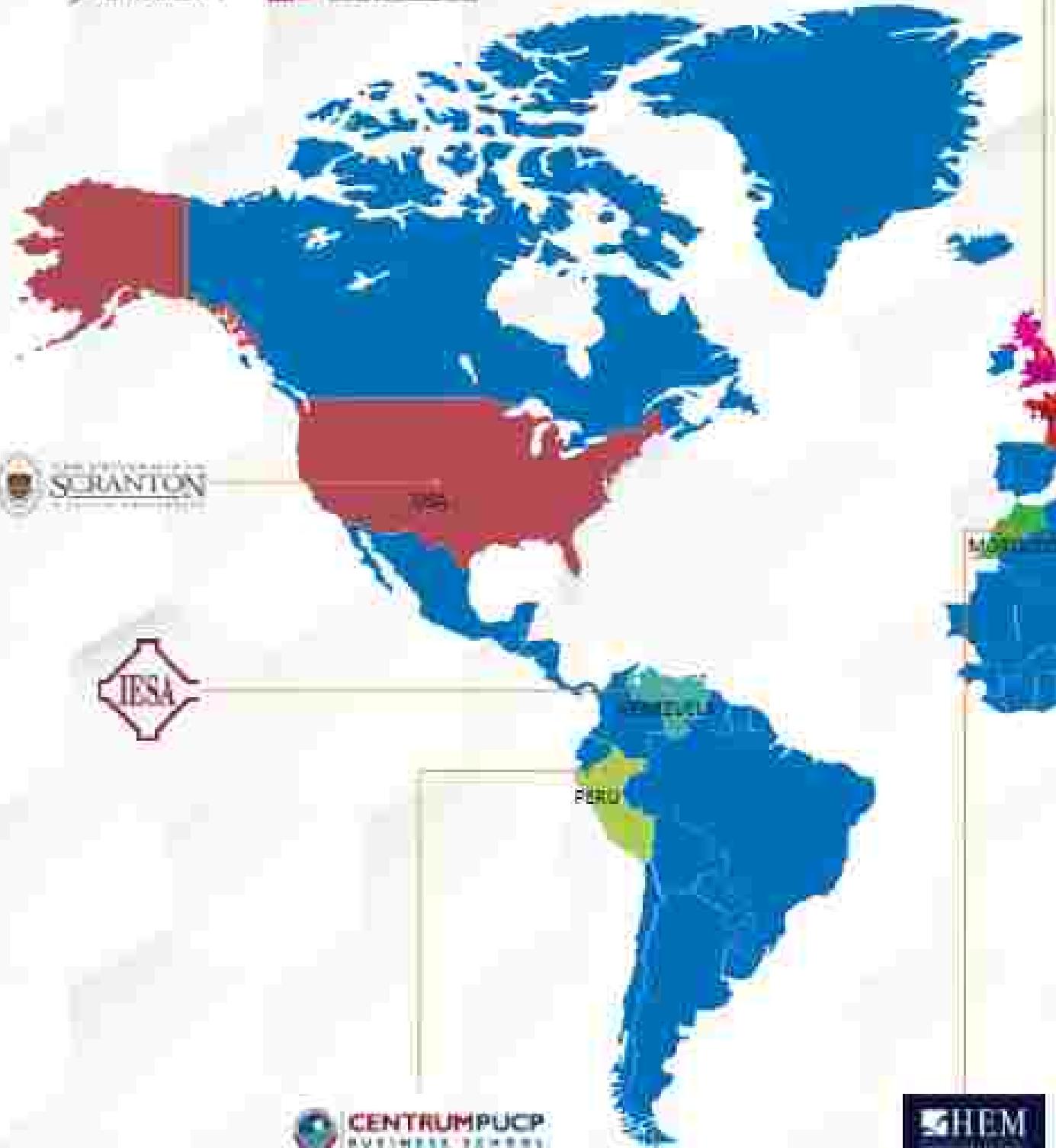
# ONLY CITY TRIAD OF IIT, IIM AND AIIMS



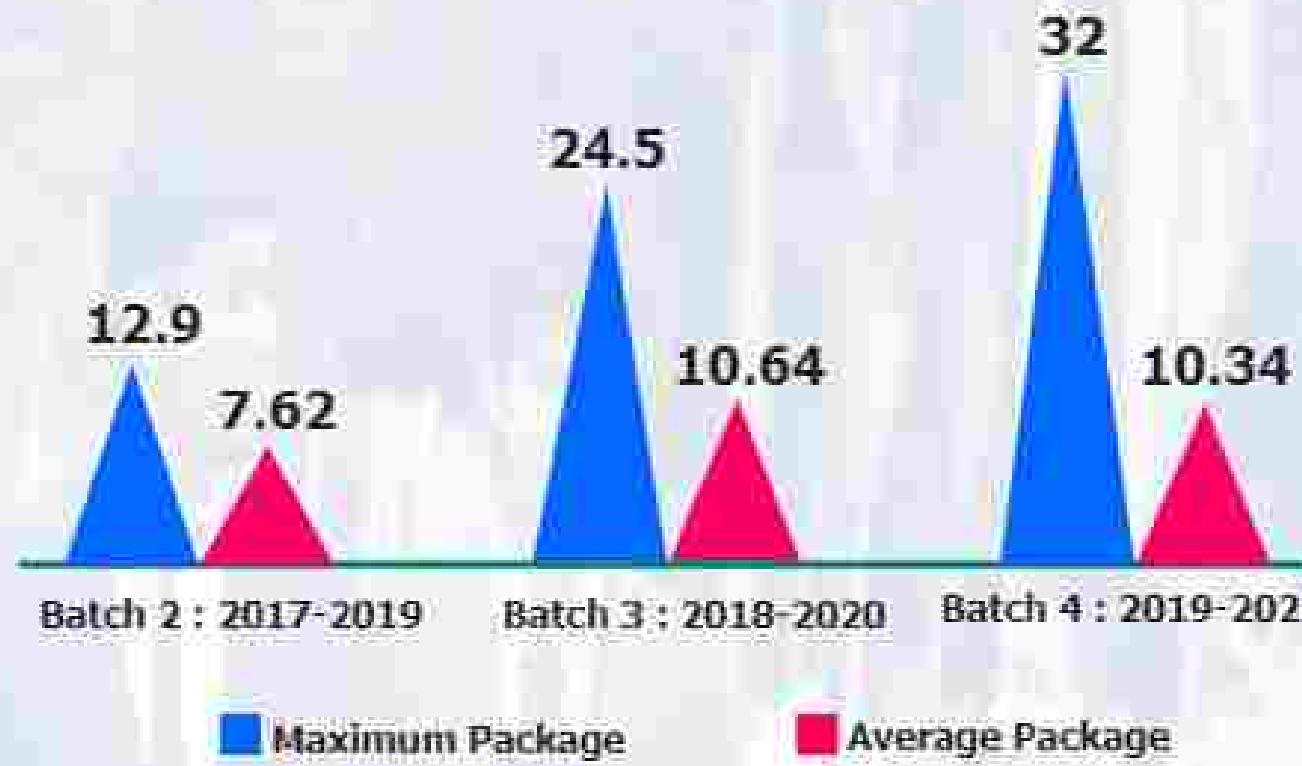
## INTERNATIONAL IMMERSION PROGRAM

With 10 countries, cross-cultural exposure and global reach, the Indian High IIM offers the Indian International Immersion Program (IIP) in its curriculum. During the International Immersion Program students are exposed to real-life cases of business practices across different locations such as London, Berlin, etc. In 2019, the students visited Germany where they got an opportunity to visit the Volkswagen plant in Wolfsburg. Experiential activities include visiting companies, attending industry meetups, and interacting with local business leaders.

# INTERNATIONAL PARTNER INSTITUTES OF IIM JAMMU



# PLACEMENTS



## Corporate Partners for Placements



# MEMBERSHIP AND ACCREDITATION



Member: AACSB  
(Association to Advance Collegiate Schools of Business)



Member: BGA  
(The Business Graduates Association)



Participated in NIRF Ranking for Year 2021



# FACULTY



**B.S. Sahay**  
Ph.D., IIT Delhi  
Operations & Supply Chain



**Aakash Kanble**  
Ph.D., Savitribai Phule  
Pune University  
Marketing



**Charbel Jose Chiappetta Jabbour**  
Ph.D., University Of São Paulo  
Operations & Supply Chain



**Cyril Foropon**  
Ph.D., HEC Paris  
Operations & Supply Chain



**Vijay Kurikosse**  
Ph.D., Cochin University Of  
Science And Technology, Kerala  
OB & HRM



**Abhishek Srivastava**  
Ph.D., IIM Ranchi  
IT Systems & Analytics



**Harsha Jariwala**  
Ph.D. Gauhati University  
Finance And  
Accounting



**Jibir Ali**  
Ph.D., AMU, Aligarh, GoCoL,  
Harvard  
Business School  
Economics & Business Environment



**Amrik Singh Sohal**  
Ph.D., University Of  
Bradford Management  
Centre (UK) Operations &  
Supply Chain



**Ana Beatriz L. D. Sousa**  
Ph.D., UFSCar - Federal  
University Of São Carlos  
Operations & Supply Chain



**Kulwinder Kaur**  
Ph.D UBS, Punjab  
University, Marketing



**Mahesh Gadekar**  
Ph.D., SP Pune University, Post-  
Doctoral Fellowship, University of  
Porto, Marketing



**Vishanth Weerakkody**  
Ph.D., University Of Hertfordshire,  
UK IT Systems & Analytics



**Archana Sharma**  
Ph.D., IIT Delhi  
Marketing



**Marita Tripathi**  
Ph.D. IIT Guwahati, Post-  
Doc., IIM Calcutta  
OB & HRM



**Manoj Kumar**  
Ph.D. (Shashi J. Mehta School  
Of Management, IIT Bombay)  
Finance And Accounting



**Aswin Alora**  
Ph.D. IIT Roorkee  
Finance And Accounting



**Ateeque Shaikh**  
Ph.D. - IRMA  
Marketing



**Manu Bansal**  
Ph.D. In Economics And Social  
Science, IIM Bangalore  
Economics & Business Environment



**Minakshi Kumari**  
Ph.D., IIT Delhi  
Operations & Supply  
Chain



**Baljeet Singh**  
Ph.D., IIM Indore  
Marketing



**Barnali Chaudhary**  
Ph.D. University Of  
Cagliari, Business  
Communication



**Muqbil Burhan**  
Ph.D., IIT Delhi  
Business Policy, Strategy  
& Entrepreneurship



**Nageswara Reddy  
Kondreddy**  
Ph.D., IIT Kharagpur  
Operations & Supply  
Chain

# FACULTY

 **Vaseem Akram**  
Ph.D, IIT Hyderabad  
Economics & Business Environment

 **Nitin Upadhyay**  
Ph.D, BITS Pilani  
IT Systems & Analytics

 **Rashmi Ranjan Parida**  
Ph.D, IIT Kharagpur  
Marketing

 **Ruchi Sehgal**  
Ph.D, University Of Delhi  
Business Communication

 **Nripendra P. Rana**  
Ph.D, Sikkim University,  
UK, Marketing

 **Pankaj K Agarwal**  
Fellow of IIRI, Jamshedpur  
Finance & Accounting

 **Sarbjit Singh**  
Ph.D, IIT Kanpur  
Economics & Business Environment

 **Sumanth Kumar Bishtwes**  
Ph.D, IIT Delhi, OB  
& HRM

 **Pooja Kumari**  
Ph.D, IIT Kharagpur  
Finance And Accounting

 **Prateek Jain**  
Ph.D, IIT Delhi  
Business Policy, Strategy & Entrepreneurship

 **Sujeet Kumar Singh**  
PhD-IIT Roorkee And Postdoc-  
NUS, Singapore  
Operations & Supply Chain

 **Sushil Khanna**  
Ph.D, IIM Calcutta  
Business Policy, Strategy & Entrepreneurship

 **Prateeksha Maurya**  
Ph.D, IIT Roorkee  
Finance And Accounting

 **Prof. I.M. Pandey**  
Ph.D, University Of Delhi  
Finance And Accounting

 **Prof. P. K. Jain**  
Ph.D, University Of Delhi  
Finance And Accounting

 **Rajaram Govindarajan**  
Doctor In Medicine-Universitat Autonoma De Barcelona  
Operations & Supply Chain

 **Rameshwar Dubey**  
Hab., The University Of Montpellier- Operations & Supply Chain

 **Ranjan Das**  
Ph.D, IIM Ahmedabad  
Business Policy, Strategy & Entrepreneurship

# EVENTS AT IIM JAMMU

## 1<sup>st</sup> Leadership Summit 2020

IIM Jammu organized its first leadership summit during February 15-16, 2020. With the theme 'Leading India through Innovation, Growth and Diversity', and in view to assist students pertaining to the Indian economy, which expects to be five billion by 2024, distinguished Indian speakers from various walks of life such as corporate and academic shared their experiences on the selected themes during the society event that attracted diverse audience. The summit was presided by academic faculty members, prominent officials, and various industry experts. The event featured insightful and incisive panel discussions by eminent speakers and public sector leaders from across the country on a wide range of topics which were divided into four broad sub-themes 'Inclusive Growth: How to ensure the Economic Spaces are not left behind', 'Disruption in the Indian Market', 'Decade: Economy for Sustainable Development', 'The Role of Corporate India' and 'Extending Role of Academia in Knowledge Exchange'. The event turned out to be an excellent platform for exchange ideas between the corporate veterans and the young the leaders of tomorrow.



## Leadership Summit 2.0, 2021

IIM Jammu organized the 2nd edition of the Leadership Summit on 26th - 27th February, 2021. The main theme for this year was centered around "Conquering the Crisis: Shifting Paradigms and the Way Forward" with primary focus on how to shape the future leaders to be prepared for a crisis of bigger magnitudes to create a self-reliant nation. Due to COVID Pandemic, the Summit was conducted virtually on a digital platform. However, the students in the campus joined physically. The screening of the summit and inauguration took place at the IIM Jammu campus with all COVID protocols followed. Distinguished speakers from diverse set of fields joined through digital platform and discussed six interesting sub-themes namely, "Post crisis world: Opportunity to create a self-reliant India", "Green economy – Sustainable vision for an emergent India", "Leadership and Women Empowerment", "The alchemy of leadership: Art and source of inspiration", "Breaking the Glass Ceiling: I was born to lose, but I chose to win" and "New Leadership paradigms – Foundation for a better future", during the two days of full packed lively sessions. The invitation and registration links were shared with all the universities and national institutes in India and students from all across India joined the summit through the digital platform and participated through discussions during the summit.

**Indian Institute of Management Jammu**

**2<sup>ND</sup> LEADERSHIP SUMMIT**  
Conquering the Crisis: Shifting Paradigms and the Way Forward  
16th & 27th February 2021

Prof. Muhammad Yousaf  
Holding Doctorate in Business Administration  
A Chair Professor and Director

Mrs. Sheetal Jain  
Holder Doctorate in Business Administration  
A Chair Professor and Director

Dr. Kavita Malhotra  
Holder Doctorate in Business Administration  
A Chair Professor and Director

## Management Conclave

IIM Jammu launched its first-ever Management Conclave "Nakshatra" which hosted corporate trailblazers across different management domains. The Conclave was an effort to give students a holistic understanding of various management domains ranging from Marketing to Finance, to Operations to Human Resources. This would, thereby, help them in charting their future career paths. The event kickstarted with an inauguration ceremony on 30th January 2021 and spanned two weekends. The Conclave comprised of 8 panels - 2 panels each from the four above-mentioned domains. The renowned panelists shared their insights on various contemporary issues building a deeper sense of understanding in students. The Marketing panels comprised of CMOs and top Marketing executives from giants like TCS, Jio, Syska Group, BPCL, Infosys, IBM, Baskin Robbins, etc. The Marketing professionals shared their views on topics: "Change In Consumer Preferences And Evolving Business Model In Post-COVID World" and "Role Of Marketing In Transforming Businesses In The Digital Era".



## Nav Samvaad

Industry Interaction Cell, Indian Institute of Management Jammu takes immense pride in the successful completion of 60 webinars of its Flagship Nav Samvaad series. This initiative was aimed to be a unique effort to bridge the Industry-academia gap in the present uncertain and unprecedented scenario. It has now opened up avenues of opportunities for students to learn and grow. Students were exposed to insightful interactions with speakers on their knowledge of the acute work culture of today's corporates and on ways to deal with challenges.

The students of IIM Jammu were fortunate to hear from professionals from organizations like Glaxo India, BPCL, OLF Ltd, TATA Power, Big Basket, Emami Ltd, DTDC Express Ltd, Reliant, Ossco, Baker Hughes Maritime Region, GoAir, Sintex, Jio Studios, Reliance, Ernst Young, Motilal Oswal, Hyundai Motors India Ltd, Standard Chartered, Deloitte India, DCS, Bank Crescendo Global, etc.

## International Conference

**First International Conference on Circular Economy**  
**Theme: Responsible Management for Circularity and Sustainability**

In collaboration with School of Management, University of Bradford, UK during December 14-15, 2020

Indian Institute of Management Jammu in collaboration with School of Management, University of Bradford organised First International Conference on Circular Economy Responsible Management for Circularity and Sustainability as part of the Memorandum of Understanding signed between the two institutions. The conference was well received by more than 300 participants from 20 countries. About 20 industry and academic speakers from 5 different countries delivered their expert talk to provide their insights on the importance of the circular economy across different sectors.



# WOMEN ENTREPRENEURSHIP EVENT

Entrepreneur Development Cell (EDC) IIM Jammu hosted a Virtual event where the professionally talented women entrepreneurs of Jammu were invited to share their views, challenges and way forward on promoting women entrepreneurship in Jammu. The event was also moderated by the Director, IIM Jammu Professor B.S. Surya who promised all possible support from IIM Jammu in promoting and encouraging women entrepreneurship in JK. Prof. Surya also suggested entrepreneurs from Jammu to leverage and benefit from the resources and facilities offered by IIM Jammu through its off-campus in Srinagar. The program was moderated by Dr. Meenal Baruah, Chairperson IIM Jammu Strategic Off-campus who interacted with the women entrepreneurs through a question answer session.

The program featured panel of business owners from Fashion, Bakery, and Design Industry running some promising ventures like Zayana Label by Ms. Sangeeta, Savory Souffle Bakes by Mr. Mukesh, Hangon the Closet by Ms. Asifa, Firdous Shishir by Mr. Huda Pash, Nishat School Andheri, Vermicite Articles by Mr. Arun Chaudhary Foods by Mr. Atul Wali. The women entrepreneurs shared their experiences and challenges that they and other entrepreneurs face in Jammu.

Women Entrepreneurship remains a challenging path, particularly within the male-dominated society. The increasing presence of women as entrepreneurs has led to a change in the demographic characteristics of business and economic growth in Jammu. Women-owned business enterprises play a prominent role in the society by inspiring others and generating more employment opportunities in the Jammu region.

It was heartwarming to hear the stories of these inspirational women. Despite being numerous obstacles, they are now successfully running their businesses. A society in which women cannot realize their full potential lies not on the significant pressure for innovation, economic growth, and job creation. It has never been easy for women to prove their resilience. But fighting against the odds, these bolding ladies have made valuable contributions to women entrepreneurship. With the time, and more and more women entrepreneurs are doing. IIM Jammu is planning to have a similar kind of meet for women entrepreneurs in Jammu and is organizing Women Entrepreneurship Summit at its main campus at Jammu and off-campus located in Srinagar. Promoting entrepreneurship in JK, IIM Jammu is starting business incubation at Jammu and Srinagar to support young entrepreneurs through training, education, and funding with respect and transparency.



# AARAMBH

Disha Committee of IIM Jammu organized "AARAMBH", where all doubts and queries about the MBA life was elucidated upon by our esteemed guest speakers: Simriti Modi (IIM Jammu), Prajna Shetkar (IIM Bangalore), Swapnil Chaitan (IIM Ahmedabad), Smriti Verma (IIM Jammu) and Akash Agarwal (IIM Jammu). An ice-breaking session did set the tone for future business leaders, preparing them for forthcoming events. The main idea of the session was to make "Aspirants meet potential alumni" and gain upon their insightful learnings from their MBA journey. The panelists talked about life during MBA and the impact of clubs and committees on an aspirant's education trajectory. The positives of getting multi-cultural experiences, the effect of corporate culture and exposure, holistic learning from participation in various B-school competitions, approaches to follow while preparing to contest in competitions, and more. The enthusiasm of the aspirants was evident through their curiosity as the questions did not stop, and Disha had to make a list of compiled questions over mail for the speaker. All the panel members were motivating and gave a taste of the MBA before the actual MBA. Mr. Jair Ali (Placement cellspacing, IIM Jammu) and Mr. Rajeev Ranjan Singh (Placement officer, IIM Jammu) graced the event with their presence and motivated the aspirants for their future journeys.



## Meet the Speakers



**31 Aarambh**



## CONVOCATION OF BATCH 2019-21



## ALUMNI TESTIMONIALS

“

My journey with IIM Jammu has been one of a kind. When I look back, I feel that my decision to take a break from my professional life to give a new direction to my career led to an everlasting experience at IIM-J. The institute has helped me realize my strengths, explore new avenues and come out victorious from challenging situations. Learn from the continual support and guidance from the esteemed faculty, the learning here has been instrumental in shaping up my journey of MBA education. Today, I am a proud alumna of IIM Jammu, realising my dream role of Product Manager and I owe this credit to the old IIM pedagogy for this.

Madhuranti Banerjee

“

The decision to join IIM Jammu has been a tough one for me given I was taking a break from a fulfilling career in IT Service Management for close to 8 years. And today, I believe it was the right thing to do given the immense learning that I have acquired, experience that I gained and the treasure that memories for life. IIM Jammu has all the required ingredients to become one of the best business schools possible in the coming few years.

The batch is a truly diverse blend of educational backgrounds, work experiences and interests which challenged me in developing into a better version of myself with every passing day. The institute has been instrumental in helping me further my quest to never懈怠 in form of support from the esteemed professors, knowledge resources and opportunities. On every

occassion I was able to let go of my inhibitions and participated in several competitions like the Hult Prize and represented our Institute competing with participants from various countries. Learning from my peers is irreplaceable and helped me gain a much-needed perspective of looking at things. Today, as a member of the IIM Jammu family, I am a better and much more open to criticism and well equipped for the challenges lying in the pedagogy and the peers.

K P R SriHarsha

”

”

IIM Jammu did not only provide me with a platform to develop a varied set of skills, but also a platform to interchange ideas with a diversified pool of people. Starting from the intellectual batchmates to the eminent persons from different domains and industries, each one of them gave some valuable insight that has enriched my thought process. The international exposure through IIP at ESCP-Berlin gave me hands-on experience with diversity and inclusivity. Moreover, it gave me a better understanding of organizations and business culture on an international level. The last two years at IIM-J has brought out a fine personality in me by enhancing my knowledge and confidence.

At the same time, the place has taught me to be humble whatsoever. I will preserve and cherish all the learnings (professional as well as personal) from my stay at IIM-J throughout my life. I will always be indebted to the Institute for all my future endeavours.

Sitiran Verma

”

”

IIM Jammu has not just been an experience but a journey that provided an overall enrichment. My stay in IIM-J has carved out a fine personality in me charged with knowledge, confidence and aptitude to face the real-world business challenges and come up with ingenious solutions. As an alumnus of IIM Jammu, I'm a proud individual for being a part of the fraternity and able to learn and grow in multitude. After a few years of

experience in the corporate world, I decided to join IIM-J. Having started my career and moments with amazingly brilliant people all around for the past 2 years, I feel it has exposed me to explore new horizons broadened my thought process and instilled an entrepreneurial mindset which I'll celebrate and cherish for life through my work and achievements!

Arjab Sarkar

”

”

# LIFE @IIM JAMMU



## 8:15 am

I'm shaken into existence in the morning with two alarms ringing in a synchronous cacophony. Oh! I still bite again. I race to get dressed, stuffing a sandwich in my mouth. I run a long distance race to arrive at the class before the professor enters.



## 5:30 pm

After completing the average person's dose of a day's work within eight hours, the part of becoming Hercules starts. Where some starts the next day preparations and completes the assignments, some goes for the less academic endeavours.

## 11:00 pm



I need to sit with my group for upcoming chess competition. The bar has been raised and the hopes are high. Determined to last time we need to win this time. It's now or never.

## 8:30 am

Thank God! I am not late. Somehow I compelled myself to go to class to increase my knowledge Assets. Trying harder to keep my eyes open but then there is a fight for CR class participation marks. So even if I am sleepy, I have to be attentive.



## 8:00 pm

Eventually, I get real time for me where I charge up myself with fun activities. The Playground brimming with initiates and gatherings of club members chatting are like literally the buzz of the campus.



## 2:00 am

Past midnight and there's one last task that I need to finish before dawn... Coffee is definitely going to keep me awake for the next couple of hours also.



## 1:00 pm

Lectures, case studies and question answer rounds for about three and a half hour; lunch break seems to be a luxury but only if the brain stop ticking WORK. Eating and working simultaneously is a higher level performing multiple tasks I do.



## 9:30 pm

Finally, it's dinner time! After a long day of study and projects, ready to have delicious food which won't make you miss your home-cooked food.



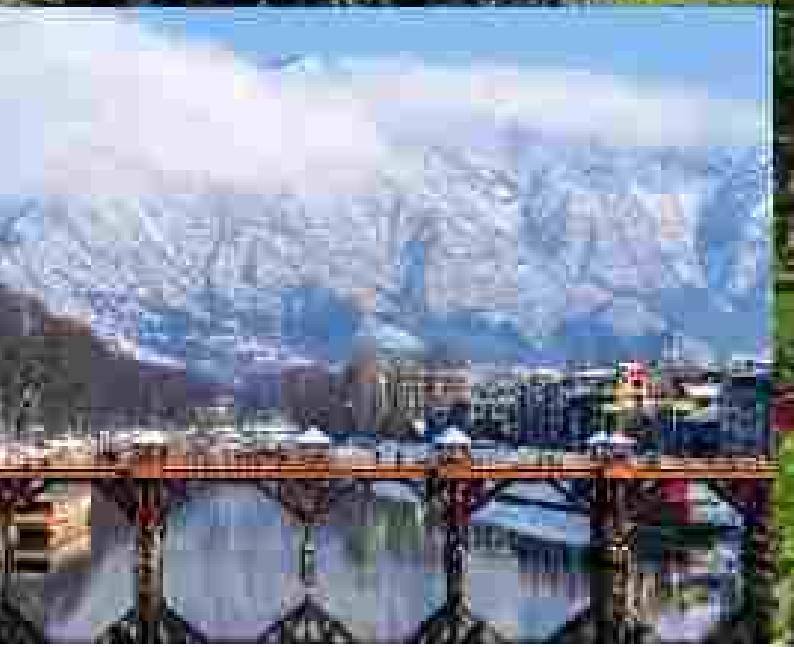
## 4:00 am

A minute of dread is followed by a bouquet of smiles as I congratulate myself, shouting my stars for having survived another day. Turning off my lights, I set my alarm. As I drift off, I look forward to the coming weekend.

## ABOUT JAMMU CITY

Jammu is an important administrative division of Union territory of J&K. It consists of several districts such as Doda, Jammu, Kathua, Ramban, Rajouri, Reasi, Poonch and Samba. Most of the land in Jammu city is hilly with mountain ranges. Jammu city also includes the very popular Pir Panjal range. This range separates Jammu city from Kashmir valley. Jammu city is also known as Jammu-Tawi.

Jammu city is the second-largest city of the state in terms of growing urban agglomerations and in the race of booming infrastructure.



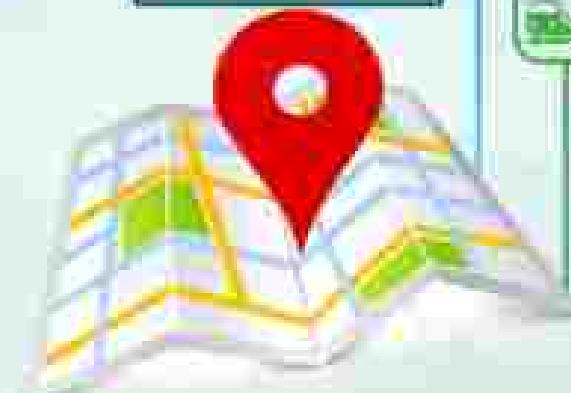
## HOW TO REACH

Jammu is the largest city in the Jammu Division and the winter capital of the Union territory of J&K situated on the banks of the Tawi River.

Scan Me for Directions



ENROUTE  
IIMJ



### By Air:

IIT Jammu campus is just 20 mins away (5 Km) from Jammu City airport. It has daily direct flights from Srinagar, Dehradoon, Chandigarh, Mumbai and Bengaluru.

### By Railway:

Jammu is a very well connected city. Jammu Tawi is the nearest railway station. It is just 15 mins away from the IIT Jammu.



## INDIAN INSTITUTE OF MANAGEMENT JAMMU

### MBA ADMISSION OFFICE

MBA related admissions queries, please write to  
[admissions@iimj.ac.in](mailto:admissions@iimj.ac.in) Contact Number: 0193-3510315

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