



इच्छा शक्ति, क्रिया शक्ति, ज्ञान शक्ति

PROSPECTUS 2024



IIMS PUNE
www.iimspune.edu.in

International Institute of Management Studies

Yes You Can...

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NAAC Accredited



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Academics



Admissions



Placements



Extracurriculars

ABOUT US

Our Vision.....

“To be a leading management school, developing future leaders, who can create a positive impact in business and society.”

Our Mission.....

- 1) To create a student centric , socially sensitive workplace , nurturing innovation, entrepreneurship and techno functional managerial and leadership skills.
- 2) To impart quality management education at par with international standards, promoting diversity and inclusivity
- 3) To foster professional ethics, values and integrity amongst all stakeholders

Core Values.....

Student Centric, Ethics and Dignity, Professionalism, Integrity, Transparency, Diversity

SAIBALAJI GROUP OF INSTITUTES

International Institute of Management Studies (IIMS)

SaiBalaji International Institute of Management Sciences (SBIIMS)

International Institute of Management & Human Resource Development (IIMHRD (W))

R.B. Mundada College of Arts, Commerce & Science

SaiBalaji Junior College

SaiBalaji Public School

Bumblebee Kids Pre School

GOVERNING COUNCIL

Governing Council

Chairman, BOG	Mr. Manish Khandelwal	CEO, Unitherm Engineers
Trustee	Prof. Manish R. Mundada	President, SaiBalaji Group of Institutes
Trustee	Mr. S. Shrinivasan	Vice President - SaiBalaji Group of Institutes
Trustee	Prof. Nirupama M. Mundada	Secretary - SaiBalaji Group of Institutes
Trust Nominated Member	Mrs. Nirmala Behera	Executive Director & Group HR, RSB Transmissions (I) Ltd.
Trust Nominated Member	Ms. Simona Jadronova	Director & Founder, EUROINDIA, Pune, Associate Director- Talent Management, Principal Global Services, Happiness Coach, Pune
Trust Nominated Member	Ms. Swati Patel Vasan	Former US Diplomat, Foreign Service Officer
Trust Nominated Member	Mr. Sanjeev Nimkar	Chief Executive Officer & President, Global Industrial Bharat Forge
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Trust Nominated Member	Dr. Raghuvveer Singh	Vice Chancellor, Teerthankar Mahaveer University
Trust Nominated Member	Dr. Parimal Vyas	Vice Chancellor, Auro University, Surat
Trust Nominated Member	Mr. Rajpal Arya	Chairman, MRC Logistics
Nominee of Regional Committee, AICTE	Prof. Thillai Rajan	Member AICTE
Member Secretary	Director	Director - IIMS

Academic Advisory Board

Chairperson	Director - IIMS	Director
Member	Dr. H. K. Pradhan	Professor - XLRI, Jamshedpur
Member	Dr. Aruna Deoskar	Director – IIMHRD(W)
Member	Ms. Ramma Shivkumar	Segment Head, BFSI, Tata Consultancy Services, India
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Member	Dr. Biswa Nath Bhattacharya	Advisor And Ex Director, Asian Development Bank
Member	Dr. Ajay Bakshi	Director- Metamorphosis Unlimited, Mumbai, PCC and FloD
Member	Mr. Ashish Saxena	AVP- Future Generally, Pune
Member	Prof. Kapil Kapdiya	HoD – Finance
Member	Dr. Abhay Mishra	HoD – Marketing
Member	Dr. Akanksha Taunk	Head – Placements

FOUNDER PRESIDENT'S MESSAGE



"We all have dreams, but in order to make dreams come into reality, it takes an awful lot of determination, dedication, self discipline & effort"

--Jesse Owens ...1936 Olympics

"Your beliefs become your thoughts, your thoughts become your words, your words become your actions, your actions become your habits, your habits become your values, your values become your destiny."

-Mahatma Gandhi

With a vision of imparting value based education and creating future corporate leaders, we established SaiBalaji Education Society (SBES), in the year 2005. At SBES, we not only follow international academic practices, innovative teaching methodology but also focus on all round development of students.

Holistic development is ensured by year round academic events and placement calendar. Organizing various cultural, sports, academic and corporate events like Business Conclave, Startup Conclave, Corporate Football League, Rotaract club activities etc. enables to enrich the experience of students enhancing their personality thereby improving their decision making and interpersonal skills.

Our internship program, winter field work, summer internship project, social and entrepreneurship projects are all designed keeping in mind the expectations of industry from the future corporate managers and aims at providing real world scenario.

I am happy to state that all the events at SBES are organized by student council, various students' cells like placements, e-cell, Rotaract club and various specializations like HR, Marketing and Finance.

With changing role of managers and leaders amidst various disruptions, we firmly believe that the future lies with individuals with strong Emotional Quotient, Social Quotient and Intellectual Quotient; we strive for inculcating these qualities in our students.

In my capacity as Founder President, SaiBalaji Education Society, I welcome you and assure that each individual would get equal opportunity.

Best wishes!

Prof. Manish R. Mundada
Founder President, SBES

DIRECTOR'S MESSAGE



Dr. Akanksha Taunk
Director – in - Charge

Dear Students,

Congratulations for taking the first step towards changing your future by considering International Institute of Management Studies as your place to study. It gives me great pleasure and honour in extending my heartiest greetings and welcome you to one of the premier institutes in Management Studies in Pune. IIMS offering PGDM has a dynamic curriculum incorporating the contemporary issues. We have adopted 'learner' centric pedagogy where the focus is on the students, the faculty acting as facilitators. We impart skills of data based analysis of business situation and train students to develop problem solving skills with a bias for action. Our case based methodology simulates real life cases of experiential learning. In addition to acquiring domain knowledge of marketing, finance, HR, our students develop people management skills as team players. We tap the potential of each student and nurture them by peer learning and mentoring. Through our incubation centre, SBES provides the platform to our students to unleash the potential in them to become entrepreneurs.

I am confident, we faculty and students will jointly translate our vision of making SBES one of the outstanding group of institutions both in domestic and international landscape.

Wish you all the best in your chosen path! We look forward to see you soon.

DEAN'S MESSAGE



Dr. Samrat Ray
Dean - International Relations

Dear Students,

Welcome to IIMS, Pune. IIMS Pune is a leading management institute of the country and has taken its place as a leader within a decade of its inception. Our focus on research, the quality of our faculty, the work ethic of our students, the diligence of our administrative colleagues, and the valuable support from our alumni and the industry have made this possible. We provide a transformational learning experience at IIMS, Pune. Our PGDM programs are emblematic of our focus on providing a transformational experience. Through the content of our core curriculum, electives, and experiential learning possibilities, and the delivery of that content by outstanding faculty, we aim to develop PGDM graduates with the ability to seamlessly transition into industry leadership positions. Through our PGDM program, we aim to produce the next wave of leading faculty with outstanding research and teaching credentials.

Our alumni are IIMS Pune primary ambassadors, and we continue to have a special relationship with them.

I welcome you all.

DEPUTY DIRECTOR'S MESSAGE



Dr. Laxmidhar Biswal
Deputy Director - IIMS

Dear Students,

Welcome to IIMS Pune. You have chosen the right institute and course for your corporate employ-ability skills training. We are certain with the available faculty members, infrastructure, and help of the all staff your stay this place will be comfortable, fruitful and educative and it will help fine tune your hidden talent. It would be our endeavor to ensure that you pass out with flying colors and provide necessary leadership in years to come... We wish you all the best...!!!



Dr. Nalini Dixit
Deputy Director - IIMS

Dear Students,

Welcome to IIMS Pune, Learning once again takes center stage as we plan ahead for a better world. Young graduates are expected to provide economic value from a very early stage. This is only possible if students go through the night immersive experience. The Institute stands at the frontiers of excellence in all aspects which ensures 360 degree growth and make education complete. I welcome you wholeheartedly to International Institute of Management Studies and look forward to partner with you in your journey towards excellence.

Together, let's build a great future for our country and for ourselves.

ABOUT PUNE



Pune, the Oxford of the East, is fast emerging as the IT and educational capital of India. Pune is one of the very few places in the country, which has a great historical tradition and a wonderful geographical location. Located at an altitude of 2000 ft above sea level and partially hidden by the mighty ranges of the Sahyadri mountains, the place has witnessed spectacular advancement, tremendous growth and a rapid face lift yet retaining its ancient flavour and oriental character.

Pune as Education Hub

Students from varied locations of India and abroad, prefer studying in Pune. The educational institutes in Pune provide world-class infrastructure and living conditions at serene localities to attract students even from Europe, the US and Australia. Students with varied interests avail education facilities in Pune, in almost every stream. The majority of students opting for courses in medicine, engineering and management disciplines. Pune is also well known as a student town; there are 9+ universities in Pune, some over a century old (including Asia's third oldest engineering institute, the College of Engineering, Pune), so top students from all over the country flock to Pune. And with well-paying jobs readily available for the aspirants, many of them prefer to locate in Pune. The institutes have been intrinsic to providing a talent pipeline of students from the engineering and management streams to the different sectors.

Pune as Industrial Powerhouse

Numerous IT, automobile, manufacturers and ancillary companies have invested heavily to set up state-of-the-art production facilities in Pune. Maharashtra government has played a key role in attracting investment and widening the scope of industry. "Pune's strength in research and development, evinced by the presence of over 60 global multinational companies and R&D centers, and abundant availability of skilled manpower has consistently helped attract investments from domestic and foreign engineering companies. For any business to succeed, location has always been key. Its proximity to India's financial capital-Mumbai-is just one of the many benefits of setting up business in Pune. The city also has three inland container depots, which facilitate the import-export of goods and raw material. Pune is conveniently located near India's largest container shipping port, Nhava Sheva, operated by the Jawaharlal Nehru Port Trust (JNPT) and is well connected to major national highways for pan-India distribution.

Transport : City's infrastructure is excellent with public transport buses reaching every part of the city mainly from Swargate, Deccan Gymkhana, Shivaji nagar, Pune station, MG Bus Stand, Saras baug, Pune Municipal Corporation and kothrud. A city with a large two wheeler population, also has three seater rickshaws, rental cars as per an individual's budget. Local trains ferry passengers to various scenic spots like Lonavala & Khandala.

Connectivity : Pune is well connected by air, rail and an express highway to Mumbai, the commercial capital of India, as well as to other prominent metros and cities in India. Pune has three major bus stations viz., Railway station, Shivajinagar & Swargate Bus Stand. Many private airlines have their booking offices in Pune and also operate from here. They have commenced International flights to Dubai, Singapore & Frankfurt.

Living in Pune : The city has an excellent cosmopolitan mix catering to the largest numbers of student population in India, coming from different states and backgrounds. With its safe and secure living conditions one does not feel apprehensive to enjoy the obedient nightlife available.

Post Graduate Diploma in Management (PGDM)

IIMS offers two years Post Graduate Diploma in Management (PGDM), full time program with dual specialization of choice.

Programs offered:

- | | |
|-------------------------------|------------|
| 1. PGDM | 180 Intake |
| 2. PGDM (Retail & E-Commerce) | 60 Intake |

Major would be offered from following options:

1. Marketing
2. Finance
3. HR
4. Operations Management (SCM)
5. Business Analytics

Minor would be offered from following options:

1. Operations Management (SCM)
2. Marketing
3. Finance
4. HR
5. Business Analytics
6. Mass Communication & Media
7. Agri Business Management

Program Outcome (PO) :

- PO1: Apply knowledge of management theories and practices to solve business problems.
- PO2: Foster Analytical, Critical thinking, problem solving, Decision making Skills thereby enhancing Intrapreneurial and Entrepreneurial Abilities.
- PO3: To develop Ethical, Value-based Leadership with Empathy, Diversity, Equity, and Inclusion.
- PO4: Ability to understand, analyze and communicate Global, Economic, Legal, Ethical and Technical aspects of Business.
- PO5: Ability to work in complex Digital, Global Organizations in the VUCA world, achieving Organization Goals and contributing effectively to the team environment.

Note :

- Each paper of 100 marks is equivalent to 3 credits.
- Total program is of 108 credits across four semesters.
- New Minor options can be added based on Industry need and market conditions.
- In addition to the above academic syllabus, professional certificate program per semester will be conducted.

Key Features

- Two Years Full-time Residential Programme.
- Regular input by Industry Experts.
- International Exposure.
- Regular Industry Visits.
- Incubation Center.
- Conclaves & International Seminars.
- Corporate Mentorship.

Value Added Certification Program

- 1) SAP S4 HANA
- 2) Bloomberg Terminal
- 3) CESIM Business Simulation
- 4) KPMG SIX SIGMA
- 5) Foreign Language
- 6) MICROSOFT EXCEL
- 7) Digital Marketing
- 8) Financial Modelling
- 9) Digital Communication Lab

Bloomberg



SAP S/4 HANA



cesim
BUSINESS SIMULATIONS



ACADEMIC PROGRAMME



Dr. Abhay Mishra

HoD - Marketing

“Marketing is not the art of finding clever ways to dispose of what you make. It is the art of creating genuine customer value”

- Philip Kotler

The world of Marketing is very dynamic. It is changing every day. It's imperative for marketing professionals to adapt these changes very quickly to be successful in the Corporate. At IIMS, we prepare the students to accept the challenges in the VUCA world of Marketing by not only the classroom trainings but also through live projects, winter internship and summer internship, where they get exposures to real life challenges and learn to deal with it.

PGDM - Post Graduate Diploma in Management

2 Years Full Time

Year 1

Year 2

Semester I

301	Organisational Behaviour
302	Principles & Practices of Management
303	Principles of Accounting
304	Principles of Marketing
305	Managerial Economics
306	Digital Business Management
307	Business Statistics
308	International Business
309	Introduction to Business Analytics

Semester III

501	Business Policy and Strategic Management
502	Project Management
503	Banking Operations
504	Technology for Managers
505M	Sales & Distribution Management
506M	Marketing Analytics
507M	Advertising and Sales Promotion

Semester II

401	Legal Aspects of Business
402	Management Information System & Decision Science
403	Logistics & Supply Chain Management
404	Research Methodology
405	Project Management
406	Foreign Language (Japanese)
407M	B2B Marketing (Major)
408M	Services Marketing (Major)
409M	Marketing Research (Major)

Semester IV

601	Project Report
602	Project Report Viva
603	Business Plan
604	Business Plan Viva
605M	Rural Marketing
606M	Digital Marketing
607M	International Marketing

ACADEMIC PROGRAMME



Prof. Kapil Kapdiya,
HoD - Finance

Finance specialization at IIMS has a perfect blend of faculty members in-house and industry. The professionals from industry give exposure to our students on current industry scenario and the pace at which digitalization is growing in this industry, while the in-house faculty members help to keep students grounded with the required conceptual skills. We offer certifications like Financial Modeling, Financial Derivatives, Equity Research Analysis, Credit Rating Analysis, SAP etc.

Our finance specialization students have been placed with leading companies in into profiles like Research Analysts in areas of Equity/Derivatives/Technical/ESG/Security Markets, Investment Banking, Private Equity, Financial Planning, Financial Planner in Alternative Investments, Private Equity, PMS, Mergers and Acquisitions, Audit & Taxation and other profiles offering various financial services.

PGDM - Post Graduate Diploma in Management

2 Years Full Time

Year 1

Year 2

Semester I

301	Organisational Behaviour
302	Principles & Practices of Management
303	Principles of Accounting
304	Principles of Marketing
305	Managerial Economics
306	Digital Business Management
307	Business Statistics
308	International Business
309	Introduction to Business Analytics

Semester III

501	Business Policy and Strategic Management
502	Project Management
503	Banking Operations
504	Technology for Managers
505F	Wealth Management
506F	Equity Research
507F	Forex & Treasury Management

Semester II

401	Legal Aspects of Business
402	Management Information System & Decision Science
403	Logistics & Supply Chain Management
404	Research Methodology
405	Project Management
406	Foreign Language (Japanese)
407F	Banking and Financial Services (Major)
408F	Direct & Indirect Taxation (Major)
409F	Financial Analysis and Decision Making (Major)

Semester IV

601	Project Report
602	Project Report Viva
603	Business Plan
604	Business Plan Viva
605F	Financial Reporting and Analysis
606F	Investment Banking
607F	International Finance

ACADEMIC PROGRAMME



Dr. Laxmidhar Biswal
HoD - HR

The role of HR has been constantly evolving. There is a paradigm shift in HR, an agile business partner in today's modern business organization, a strategic business partner having noteworthy contribution in business decisions, critical transformation and to develop employee values. Today's human resource professionals require to be strategic thinkers with an acumen to run business effectively in competitive world fostering innovation and creativity.

At IIMS, we ensure that the students opting for HR specialization are not only aware about the HR practices and HR laws but also get an opportunity to closely work with the Corporate to practice the concepts learnt in the classroom. Our key recruiters & trainers include Tata Technologies, Volkswagen, Jaro Education, Tech Mahindra to name a few.

PGDM - Post Graduate Diploma in Management

2 Years Full Time

Year 1

Year 2

Semester I

- 301 Organisational Behaviour
- 302 Principles & Practices of Management
- 303 Principles of Accounting
- 304 Principles of Marketing
- 305 Managerial Economics
- 306 Digital Business Management
- 307 Business Statistics
- 308 International Business
- 309 Introduction to Business Analytics

Semester III

- 501 Business Policy and Strategic Management
- 502 Project Management
- 503 Banking Operations
- 504 Technology for Managers
- 505HR Organisational Development
- 506HR Learning and Development
- 507HR HR Operations

Semester II

- 401 Legal Aspects of Business
- 402 Management Information System & Decision Science
- 403 Logistics & Supply Chain Management
- 404 Research Methodology
- 405 Project Management
- 406 Foreign Language (Japanese)
- 407HR Human Resource Management (Major)
- 408HR Industrial Relation (Major)
- 409HR Recruitment and Selection (Major)

Semester IV

- 601 Project Report
- 602 Project Report Viva
- 603 Business Plan
- 604 Business Plan Viva
- 605HR Employee Relation & Labour Legislation
- 606HR Human Resource Development & Audit
- 607HR Human Resource Management System (SAP-HCM)

ACADEMIC PROGRAMME



Dr. Anil Varma
HoD - Business Analytics

In today's era, if we talk about any organization's success, the role, importance and contribution of Business Analytics can not be ignored, infact it is increasing day by day. Today data and derived information and knowledge from these data are playing a vital role and Mr. Geoffrey Moore rightly said once that "Without Data Analytics Companies are blind and deaf wandering out onto the web like deer on a freeway".

Business Analytics Program at IIMS Pune will enable you to know and understand the essentials of Business Analytics which can be applied into all business domains. The program is designed by top notch industry professionals and professors.

Come on, let's learn the concepts of Business Analytics!

PGDM - Post Graduate Diploma in Management

2 Years Full Time

Year 1

Year 2

Semester I

- 301 Organisational Behaviour
- 302 Principles & Practices of Management
- 303 Principles of Accounting
- 304 Principles of Marketing
- 305 Managerial Economics
- 306 Digital Business Management
- 307 Business Statistics
- 308 International Business
- 309 Introduction to Business Analytics

Semester III

- 501 Business Policy and Strategic Management
- 502 Project Management
- 503 Banking Operations
- 504 Technology for Managers
- 505BA Social & Web Analytics
- 506BA Data Warehousing, Business Intelligence & Data Mining
- 507BA Advanced Statistics for Analytics

Semester II

- 401 Legal Aspects of Business
- 402 Management Information System & Decision Science
- 403 Logistics & Supply Chain Management
- 404 Research Methodology
- 405 Project Management
- 406 Foreign Language (Japanese)
- 407BA Introduction to Data Base Management Systems(Major)
- 408BA Introduction to Data Science and Data Analytics(Major)
- 409BA Programing Languages for Analytics(Major)

Semester IV

- 601 Project Report
- 602 Project Report Viva
- 603 Business Plan
- 604 Business Plan Viva
- 605BA SAP for Analytics
- 606BA Data Visualisation
- 607BA Google Analytics

ACADEMIC PROGRAMME



Prof. Rakesh Pathak
HoD - Supply Chain Management

“Supply Chain is like nature. It is all around us”

This course aims to provide a 360-degree perspective. It will equip students with the ability to identify opportunities and risks in global supply chains as well as the strategy, technology and analytics knowledge to manage them. The unique course has been designed to equip students with an overview of operations excellence and supply chain industry. It is created to meet the increasing need of techno-business managers for the manufacturing and services sector along with adequate focus on core modules in the supply chain and operations domain.

We follow a balanced approach of up-to-date supply chain knowledge along with distinct understanding of related disciplines.

PGDM - Post Graduate Diploma in Management

2 Years Full Time

Year 1

Year 2

Semester I

- 301 Organisational Behaviour
- 302 Principles & Practices of Management
- 303 Principles of Accounting
- 304 Principles of Marketing
- 305 Managerial Economics
- 306 Digital Business Management
- 307 Business Statistics
- 308 International Business
- 309 Introduction to Business Analytics

Semester III

- 501 Business Policy and Strategic Management
- 502 Project Management
- 503 Banking Operations
- 504 Technology for Managers
- 5050P Total Quality Management
- 5060P Enterprise Resource Planning
- 5070P Supply Chain Analytics

Semester II

- 401 Legal Aspects of Business
- 402 Management Information System & Decision Science
- 403 Logistics & Supply Chain Management
- 404 Research Methodology
- 405 Project Management
- 406 Foreign Language (Japanese)
- 4070P Total Productive Maintenance
- 4080P Services Operations
- 4090P Supply Chain Management

Semester IV

- 601 Project Report
- 602 Project Report Viva
- 603 Business Plan
- 604 Business Plan Viva
- 6050P SAP
- 6060P Innovation and Technology Management
- 6070P World Class Manufacturing

TEACHING METHODOLOGY



New Age Management Certification Courses:

IIMS has collaborated with agencies to provide certification courses to students in respective domain, such as Technical Analysis, Financial Modeling, Financial Analytics, Job analysis, Competency Mapping, Payroll Management, Innovation Management, Personality Development and the like. Such workshops provide insights to students into various predictive tools which can be used in the conduct of work in industry.

Live/Field Projects with Industry Visits:

IIMS believes in the philosophy of “learning by doing”. Students at IIMS are required to complete field projects within the industry according to the area of specialization and industry expectations.



Industry Interface through Seminars and Conferences:

IIMS students are encouraged to participate in Conference and Seminar organized by Top B-Schools. A judicious blend of theme seminars, panel discussions, conferences, guest lectures, CEO interactions, academic sponsorship of national and international corporate events, research activities & field studies are constantly a part of the curriculum.

Collaboration with Corporate Bodies and Associations:

IIMS has collaboration with bodies representing Industry and has successfully associated with them in various initiatives. Students through this platform, get an opportunity to attend various workshops, seminars and conferences which helps them connect with corporate leaders.



Corporate Guest Sessions:

Students in every trimester, get an opportunity to interact, learn and attend sessions from the stalwarts from Corporate. IIMS has continuously strived for the best corporate exposure to its students, as it firmly believes that a strong industry-academic interface plays a pivotal role in enriching the learning experience at a B-School.

Teaching Methodology Mix Pertaining to Industry Needs:

IIMS faculty ensures a thoughtful mix of teaching methodologies to be delivered in the classrooms, thus the teaching is not only limited to conceptual clarity but also giving practical exposure to the students by using techniques such as field assignments, marketing research, role plays, simulation, online modules, computer-based learning, case study analysis, presentations, MOOCs, Webinars, to name a few.



Incubation Cell:

Existing students with Business Plans identified with the potential to get converted to start-up companies find a conducive platform at IIMS at pre-revenue stage to get incubated in the Institute and develop their product prototypes and business models before they take it forward as a fully functional small enterprise. IIMS offers students the benefit of available infrastructure, active mentoring and guidance, access to business networks and other resources from the institute.

FULL TIME FACULTY



Dr. Akanksha Taunk
Director – in - Charge

Qualifications:

Qualifications: B.Sc (Industrial Microbiology), M.Sc (Biotechnology), MBA (Marketing + HR dual Specialization). Pursuing Ph.D. in Human Resource Management.

Corporate Experience: 2.5 years (As an HR Manager)

Institutional Experience: 12 Years (As Head Placements)

Extra Qualification: ADCA (Advanced Diploma in Computer Applications). A seasoned Scholar having over 3 years of extensive experience in the areas of General Administration and Human Resource Management. 10 years of experience as Head Placements.



(Dr.) Roop Kishore Singhal
Professor

Qualifications : Ph.D., ICAI-CMA., M. Com.

Experience : 25Years Corporate & Academics

He is first class in academics having Honours Graduate with Business Administration as particular, Post Graduate with University Gold Medal, Qualified Cost Accountant (ICAI-CMA).

He has earned his Doctorate in corporate Restructuring, to his credit also having around more than twenty research papers in presenting/publishing at national/international conference/symposium, in UGC approved journals besides conducting workshops/seminars.

Management Institute's teaching experience with 25+ years and industry too almost a decade. He has served at so many places across India and internationally Kigali, UAE.



Dr. Abhay Mishra
Associate Professor

Qualifications: M.B.A. (Marketing), Ph.D.

Experience:

Dr. Abhay Mishra has total 18 years of experience in industry and academics. His area of specialization is Marketing. He has served more than 6 years in the corporates with leading multinational companies in the field of Sales. He is having 12 years of rich experience in academics.

He has attended Faculty Development Program in IIM Kozhikode. He has attended large number of seminars, conferences and workshops in leading educational and corporates platforms. He is the author of Management Books.

He has attended International Immersion Program. His area of research in the field of E-business, M-commerce, Internet of Things, General Insurance, Consumer behavior, Technology Mgmt. & General Mgmt. The core subjects areas like Marketing Management, Sales Management, Consumer Behavior, Advt. & sales promotion etc.



Dr. Sangeeta Rajput
Associate Professor

Qualifications: Ph.D., M.B.A. (Marketing) - Pune University, Advanced Diploma in JAPANESE language, N4, N3 (Japanese) Japanese Language Proficiency Tests with 92%.

Diploma in Computer Applications & Management

Experience : She has served in Corporate for 6 years at different levels & has 15+ years Academic experience in various renowned organizations.

Her other areas of interest are in Marketing field and she also worked as a Pune University panel member of Marketing subjects paper setting for several years. She has published several research papers in referred journals and presented research papers in national & international conferences including Hiroshima, JAPAN & IIM Calcutta.

She has been awarded Best Employee in 2010 & Best Faculty for consecutive 3 years. She has been also awarded as 'Excellence in Foreign language Award in 2015.



Dr. Samrat Ray
Associate Professor

Qualifications: PhD (Economics & Management)

Experience : Dr Samrat Ray has completed his PHD from global top 100 university according to QS ranking in St Petersburg Russia in the field of economics and management from Peter the Great Saint Petersburg Polytechnic University, Russia working under Russian government in various advanced fields of Neuro Marketing, Sensory Marketing, Behavioral Economics and big data innovations in top 10 Russian research framework laboratory in Moscow. His thesis is on improving innovation efficiency in start ups in emerging countries like Russia and India. He has completed three masters degrees with distinction from premier European and Indian Universities in advanced management sciences. He is a prolific author and researcher having more than 50 Scopus indexed publications in peer reviewed journals from reputed publishers like Sage, Elsevier, Frontiers, Hindawi, emerald and UGC Care 1 belonging to Q1 segment .



Dr. Lokesh Arora
Professor

Qualifications: Ph.D, MBA

Experience:

Dr. Lokesh Arora is having 20 years of professional expertise in the Industry and academics along with a quest for the research, She actively looking forward to pass on the practical knowledge along with theoretical concepts to management students. Along with teaching, She has passion for the research and his research papers are published in various national and international journals. Her areas of interests are Marketing Management and Retail Management.

FULL TIME FACULTY



Dr. Vilas Kulkarni

Qualifications: MBA, Ph. D (HR)

Experience: TOTAL 31 YEARS, Non Industrial - 15 Y

Dr. Vilas Kulkarni is an expert in the field of Management. He is Basically Electronics Engineer but being chosen field of Management he completed MA History, Diploma in Russian Language, Diploma in Business Management, Master of Management Science, Diploma in Labour Laws & Labour Welfare. He has received prestigious Pune University Doctorate (Ph.D) in "Total Quality Management [TQM] in 2007".

He is a renowned Management Consultant. He is having very good reputation in Industrial Establishments of Pune, Roha, Mahad, Satara Ahmednagar, Nashik, Chiplun, Ratnagiri, Sangli Kolhapur etc. in Maharashtra as well as at Ankleshwar, Vapi in Gujarat G.I.D.C for conducting 2189 Training Programmes on various 20 TOPICS ON BEHAVIOURAL SCIENCE.



Dr. Tripti Sahu

Qualifications: MBA, Ph. D (Marketing), FDP (IIMA)

Experience:

Dr. Tripti is an alumnus of Symbiosis International University Pune, and IIM, Ahmadabad. She has 15 years of teaching and research experience. Her research area around Sustainable Management and fields of Marketing Management. Previous research projects and publications have addressed issues related to Green Marketing and Consumer Behavior. She has attended a large number of Seminars, Workshops, Conferences and Educational Programs. She has presented more than 25 papers in various National and International conferences and published many research papers in national and international journals and also contributed a chapter in a book on sustainable managements. She has recently won best paper award in the 2nd International Conference on Management, Finance and Economics organized by Innovative research publications in Thailand.



Dr. Anil Varma

Qualifications: Ph. D., PGDCS, M.Com, MBA, PGDM, UGC NET Certified, PGDIBO, SAP Certified Business Associate, PhD (Management)

Experience:

Prof. Anil Varma has a blend of industry and academic experience. His corporate experience of 19 years has been in the field of Marketing and Retail. His passion for academics led him to take up teaching assignment on full time basis. He went on to gain teaching experience of over 10 years. His area of expertise and interest is in the field of Marketing and Retail. He has to his credit 23 derivative books published. He has authored papers in the field of marketing, E-commerce and M-Commerce. His areas of research and teaching include Digital Marketing, Services Marketing, Sales and Distribution, Advertising and Media management, Retail Management, International Marketing and Rural Marketing.



Dr. Shraddha Kulkarni

Qualifications: Ph.D., MBA (HRM)

Experience: Dr. Shraddha is a confident lady with an everlasting smile on her face, with 16 years experience in academics, corporate training and consulting. She attended various National & International Conferences including Dubai, Bangkok and Japan. She has recently being Awarded as Best-Professor in B-School Category by India Today in association with Worldwide Achievers Academy and World Achievers Magazine in World Education Summit 2018, Delhi. She carried out research in the areas of Corporate Leadership, Managerial Effectiveness, Talent Management, Employer Branding and Emotional Intelligence etc. and 27 of her research papers have been published in reputed National & International Indexed Journals with high impact factors. Shraddha believes in challenging the status quo, which made her participate and won the title of "Mrs. India 2018" organized by "Mrs. India She is India."



Dr. Laxmidhar Biswal
Deputy Director

Qualifications: M.A., LL.B. MPM, PhD

Experience:

Prof. Laxmidhar Biswal is having more than 14 years of Academic experience in various organization at various position in Education Sector, currently working as an Assistant Professor. He has around 4 Years Experience as a Practitioner lawyer in Orissa High Court. He is a Post Graduate in Master of Arts (M.A.) from Utkal University, Orissa and Master in Personnel Management (M.P.M) from University of Pune. He is a Law graduate from Utkal University, Orissa. He is pursuing PhD in Management.



Dr. Nalini Dixit
Deputy Director

Qualifications: Ph.D. (Banking Sector Reforms), M.Phil, M.Com. B.Com

Experience:

Dr. Nalini is having 15+ years of experience in teaching and administration. Dr. Nalini's areas of interests include Banking, Consumer behavior, etc. She has published several research papers in referred journals and presented research papers in national & international conferences, Seminars across the country.

FULL TIME FACULTY



Dr. Shekhar Verma
Assistant Director

Qualifications:

M.B.A. (Marketing), Ph.D.

Experience:

16 years of Experience

Dr. Shekhar Varma has broad experience in corporate and academics. He is having total 16 years of experience. He has served 6 years in corporate in the field of sales and marketing. He has 8 years of experience in teaching and research. He has published number of research papers in National and International journals. His research lies in the area around Sales Management, Consumer behavior, Technology Management and General Management etc. He has attended various seminars, conferences and workshops.



Dr. Megha Upadhyay

Qualifications: MBA (Marketing and Finance), PhD (Marketing)

Experience : 5 Years.

Dr. Megha is having experience in academics and corporate world. She has attended various Seminars, Workshops and Conferences and has presented papers in various National and International conferences. Her research papers are published in national and international journals.



Dr. Yashswini Varde

Qualifications: Ph.D., MBA (Finance)

Experience : 5 Years.

Dr. Yashswini Varde has completed her Ph.D. on the title "The Effect of Environment, Social, Governance (ESG) Indicators on Performance of Emerging Economies and Business Organizations" from International Institute of Professional Studies, Devi Ahilya University, Indore and has IIM Indore alumni status. Currently working as an Assistant Professor at International Institute of Management Studies, Pune. She is an experienced Finance professional with enriched 7 year of blended experience in Industry and Academics. She has completed her Integrated MBA (MS) with Finance Specialization in 2015 and received BAT Sliver Award in India BAT Challenge 2014 by Bloomberg.



Dr. Jaspreet Kaur

Qualifications: Ph.D. in Economics , M.B.A.

Experience : 5 Years.

Dr. Jaspreet Kaur is currently working as an Assistant Professor in Economics Department of IIMS Pune. She has completed her Ph.D. in Economics from Ranchi University in 2022 and has also qualified UGC NET (Economics) examination in January 2017. She has an experience of more than 5 years of teaching in various Graduates and Post Graduate colleges. Previously she worked as an Economics Lecturer in MEER's MIT Vishwashanti Gurukul Junior College, Pune (1st Feb- 12th August 2022). Prior to that she worked as an Assistant Professor (Contractual) in Ranchi Women's College (9th August 2018- 31st July 2021), and as a Guest Faculty in Doranda College, Ranchi (1st August 2017- 4th August 2018). Moreover, she worked as a Research Scholar, in University Department of Economics Ranchi University, Ranchi (2012-13). She was the topper of Ph.D. entrance examination held in 2011 by the same university. She has attended my seminars, presented research papers, webinars and published three research papers.



Prof. Nishant Ranjan

Qualifications:

MCA , PGDM, Pursuing Ph.D.

Experience:

An overall Experience of 16 years of which 15 years in Academics and rest in Software Industry. Served in MNC as Software Engineer, developed and designed several IT Applications, many of which are live and being used in the Industry.

His core subject areas are Database Management System, Management Information System, Web Technology and Digital Marketing. Handles various in house IT Projects and serving the organization as HoD - IT & Business Analytics.



Prof. Kapil Kapadiya

Qualifications:

MBA , M.Com

Experience:

Prof. Kapil H. Kapdiya is associated with management studies since 2009, hence he has more than 10 years of work experience in academics. His area of interest is Financial Management. Prof. Kapdiya has published and presented several research papers in UGC CARE/Approved International and National level journals and conferences in India. He has proactively participated in various Faculty Development Programmes in numerous institutes and universities in India including the Indian Institute of Management, Bangalore. Prof. Kapdiya is currently pursuing Doctorate by Savitribai Phule Pune University, Pune. He is an MBA (FM) and M.Com degree holder. He has also cleared various MOOC's courses on "Academic Writing" and "Soft Skills"

FULL TIME FACULTY



Prof. Kshirod Chand

Qualifications:B.Sc, PGDBM, MBA (Marketing)

Experience : 8 Years

An overall Experience of 12 Years

With 12 years of diverse experience in Corporate and Academics. Prof.Kshirod Chand is Asst.Professor in the faculty of marketing .He is having 4 years of industry experience and more than 8 years of Academic experience. Currently he is working in the Placement and Corporate Relations Department. Prof.Kshirod Chand competence has been mentoring and guiding students and he loves to be in this noble profession.



Prof. Rakesh Pathak

Qualifications: PGPEX-VLFM from IIM, Calcutta & IIT Chennai, MS (Manufacturing Management) from BITS Pilani, B.E. (Mechanical)

Experience : Prof. Rakesh Pathak is a professional with a strong business acumen and a proven track-record of stamping success in uncertainties & challenges across the entire gamut of Program/ Project Management Spread across Countries. He has over 22 years of international experience with success in managing Program/Project execution & management for several EPC / PPP / Turnkey projects across Infrastructure, Renewables Energy, Manufacturing (Discrete & Customized) and Oil & Gas industries.He has managed Diversified Stakeholders State/Central Regulatory Bodies, NITI AYOG, MOEFCC, PGCIL, STU, CTU, APPCB, RITES, NHAI, APTRANSCO/AAI/ MINISTRY OF DEFENCE /INDIAN AVY/AIRFORCE/ARMY/Establishments for Projects/Policy Updates /Interventions. He has done certifications in PPP (Public -Private Partnership) Program from MoEA, IIM Kozhikode, Lead Auditor (ISO 9001:2008), IRCA, BVQI, IIM Calcutta, Six Sigma Green Belt from Department of Management Studies, IIT Madras, Certified Member "Project Management Institute" PMI USA



Prof. Girish Naik

Qualifications:

MBA

Experience :

Prof. Girish R Naik is equipped with 20 plus years of work experience across private and education sectors. He has deep expertise in Client Relationship Management, Requirements Management, Business Development and Marketing centered for Human Resource functions. Girish is an outgoing, motivated team player eager to contribute to dynamic customer service supplemented by professional work ethics. He has graduated in Master's Degree in Management (MBA – Marketing and HR) from Savitribai Phule Pune University. He is currently holding the position of senior corporate relations and is actively involved in corporate relation, Training and Placements.



Dr. Nidhi Grihaiya

Qualifications:Ph.D., MBA - Finance

Experience:

Dr. Nidhi is a faculty of finance and she has more than 15 years of experience.

She has attended various Seminars and Workshops.

She has published many research papers in national & international journals of repute.



Prof. Aparna Malik

Qualifications:

MBA (HR)

Experience : 8 Years

Prof. Aparna Malik is a Professional Speaker, and she specializes in coaching corporate executives and students to become Confident Presenters, Expert Communicators, Skillful Influencers, Artful Persuaders using the Expert Speaking System. she developed this methodology from the techniques of Mentalism, Observational Intelligence, Neuro-Linguistic Programming (NLP) and Conversational Hypnosis.



Prof. Poonam Soni

Qualifications:

MPM, PGDM

Experience :

An overall Experience of 12 Years

Prof. Poonam Soni holds Masters in Personnel Management degree and work in Corporate Relations and Placements Department.

FULL TIME FACULTY PGDM (Retail)



Prof. Neha Agarwal

Qualifications:

MBA, Research Scholar

Experience : 10 Years +

Prof. Neha Agarwal is currently working as HOD-Center for Life Skills. She is a skilled Academician with demonstrated history of working in the Education Management Industry. She has 10+ yrs of rich experience in Industry as well as Academics. She holds Masters Degree in Management and currently pursuing PhD. She has presented papers in National and International Conferences and published books on Communication. She has attended many Seminars and Workshop.

She has provided coaching to people from diverse walks of life on Effective Communication Skills, Presentation Skills, Image Management, Business Etiquette, Positive Attitude, Self Motivation etc. She is skilled in mentoring management students for Campus to Corporate transition.



Prof Priti Dewanagn

Qualifications:

PGDM,M.A

Experience : Prof. Priti Dewanagn is M.A, she has also done PGDM in Marketing.

She is having 5+ years of experience.



Prof. S Shrinivasan
Professor Emeritus

Qualifications:

B.E. MMS

Experience :

30 Years .

Retired from Ministry of Defence CQAE.

Specialised in Quality Management.

Serves as Professor Emeritus



Prof. Rajib Mohanty

Qualifications:

PGDM

Experience:

He has 6 + years of experience.

Prof. Rajib Mohanty is working as Assistant Professor in IIMS Pune.



Prof. Sunil Kumar

Qualifications:

PGDM

Experience :

He has 6 + years of experience.

Prof. Sunil Kumar is working as Assistant Professor in IIMS Pune.



Prof. Rahman Khan

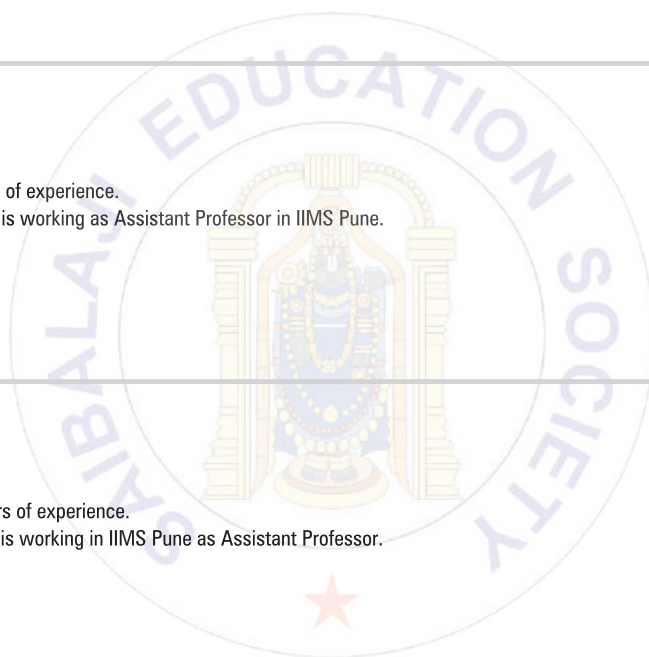
Qualifications:

PGDM

Experience :

He has 8 + years of experience.

Prof. Rahman is working in IIMS Pune as Assistant Professor.



VISITING & ADJUNCT FACULTY INTERNATIONAL

Sr. No.	Name	Qualification	Subject
1	Dr. Kannapat Kankaew	Assistant Dean for Research na Knowledge Managemant at Burapha University.	Leadership and Innovation
2	Dr. Marcus Garcia De Almeida	Professor in FURB and ISAE Brazil Ph.D Candidate in UFPR	International Guest Talk
3	Pat Obi	Professor of Finance at Purdue University Northwest	Finance for Budding Business Managers
4	Simona Jadronova	Director & Founder - Talent Management Principal Global Services , Happiness Coach, Pune	Indo German perspective of Supply Chain Management
5	Dr Biswa Nath Bhattacharyay	International Consultant and Former Director Asian Development Bank	Sustainability and Climate Agenda: Global Thoughtleadership
6	Dr Rajesh Chandrashekarn	PHD in Marketing Management Professor of Marketing ,Fairliegh Dickenson University USA	Chief Guest Foundation Program 2023
7	Dr Shibashish Mukherjee	Corporate Finance Emlyon Business School , France	International Guest Talk
8	Mr Ben Maheson	The BGA Membership Account Manager	International Guest Talk
9	Prof Dr. Leonardo Aureliano-Silva	ESPM, University Brazil - Marketing Professor	International Guest Talk
10	Dr Ashoka Mody	Professor Princeton University, Celebrated Author " India is Broken"	Guest Speker
11	Mr Darshan Patel	Country Hade Incture Mexico	International Guest Talk
12	Dr. Donizete Beak	The University of Haifa , Haifa, Israel	International Guest Talk
13	Associate Prof. Gul Erkol Bayram	Sinop University, School of Tourism and Hospitality Management Department of Tour Guiding	The Future of Technology in Tourism and Hospitality Industry
14	Farida Musaddi	Chief Executive Officer Al. Fateh Technologies Co. L.L.C. · Self-employed	Navigating the changing business landscape: Strategies for success in the 21st century
15	Victoria Zagorsky	Chief Insight, Strategy and Digital Transformation Officer IMEA Insight Middle East and Africa	Driving innovation and future-ready solutions for sustainable growth

VISITING FACULTY DETAILS (2023-24)

Sr. No.	Name	Subject		Qualification	Area of Specialisation	Experience		
		1st Sem	3rd Sem			Academic	Industry	Total
1	Sudhir Daphtardar	NA	Banking Operations	M.Com, LLB (Gen), CAIIB, PGDBM (NIBM)	Banking Operations	20	10	30
2	Prajakta Deshmukh	NA	German (Foreign Language)	M.Sc (Physics), B-1 German	German (Foreign Language)	3	1	4
3	Tarun Ghosh	NA	Advertising & Sales promotion	Senior Management Course IIM (Ahmedabad)	Marketing	20	22	42
4	Gaurav Bakliwal	NA	Marketing Research	BE, MBA, UG (Net)	Marketing Research	19	4	23
5	Dr. Vivek Marathe	Introduction to Business Analytics, Introduction to Data Science and Data Analytics	Technology for Managers, Introduction to Digital Transformation with Case	Ph.D (Finance)	BA	19	4	23
6	Prof. Suhas Jategaonkar	NA	Rural Marketing	Master in Marketing Management	Rural Marketing	4	36	40
7	Dr Nirupama Patwardhan	NA	Product & Brand Management	BSc, MBA, Mphil, Ph D Dye, Dip (T&D)	Product & Brand Management	24	14	38
8	Prof. Suja Shaji	NA	HR Operations	MBA	Operations	8	25	33
9	Prof. S. Krishnan	NA	International Finance & Treasury	MA, MBA	Finance	23	13	36
10	Prof . Ayushi Shrivatava	Prog. Language for Analytics Intr. To DBMS	NA	BE Computer Science	IT	5	2	7
11	Dr. Ashutosh Gadekar	Corporate Finance	Corporate Finance	Ph. D. Finance	Finance	15	5	20
12	Prof. Rihini Nikam	Organisational Behaviour	NA	MPM	HR	10	-	10
13	Dr. Dheerendra Kumar	NA	Banking and Finance	Ph. D. Finance	Finance	15	6	21
14	Prof. Aishwarya	IT	NA	M.C.A.	Computer Science	5	-	5
15	DN Itkal	NA	Agri Business Management	MBA	Agri Business Management	15	06	20
16	Vijapuri S I	NA	Agri Business Management	MSc (Food Tech), DBM	Agri Business Management	10	28	38
17	Vikrant Vijay Kelkar	NA	Wealth Management	M. Com	Wealth Management	14	8	22

EVALUATION PROCESS



Dr. Nalini Dixit
HoD - Examination

Evaluation Process

The Institute proposes CGPA (Cumulative Grade Point Average), for assessing the students. This system is used worldwide. In this system a student is awarded a grade point on scale of 1 to 4. As mentioned earlier, 50 % passing marks is mandatory. The Grade Table is given below.

Marks	GPA	Grade
50 to 60%	1	D
61 to 74%	2	C
75 to 87%	3	B
88% & above	4	A

The average of the GPA obtained in 9 subjects per semester would be the CGPA of the student for that semester.

Similarly for each semester we would be calculating the CGPA & the average of all the four semesters will be taken for the final result.

EXAMINATION ASSESSMENT PROCESS AND COMPONENTS

Assessment Components	Components Of Evaluation	Marks	Nature Of Examination
CIE	Assignments	20	Topic/Case based
	Classroom Participation		Interactive and proactive class involvement
Mid – Term	Multiple Choice questions (10 x 1) 10 marks	30	Basic concepts and fundamental
	Short concepts-based questions (5 x 2) 10 marks		Basic concepts and fundamental
	Short Essay / numerical based questions (10 x 2) 20 marks		Descriptive and analytical questions
	Case Study Analysis (10 x 1) 10 marks		Situation based practical analysis
	Total Internal Marks - 50		
Term -End Examinations	Section – A	20	Multiple Choice Questions (20 x 1 Marks)
	Section – B	30	Case Study (3 x 10 Marks)
Total End- Term examinations 50 Marks			

Eligibility for examination

- 80% attendance for classes is mandatory to be eligible for examination.
- Class participation and timely submission of assignments is mandatory to be eligible for internal marks.
- All projects must be submitted before deadline and should be under guidance of assigned faculty.
- No dues certificate from the account department for fees is mandatory.

Dean's List

A student obtaining above 3.5 CGPA would be awarded the Dean's List Certificate.

INFRASTRUCTURE



IIMS Pune is located at stone throw distance from Rajiv Gandhi Infotech Park Hinjawadi, Pune, which provides a perfect environment for management education amidst industrial leaders like Infosys, Wipro, KPIT Cummins to name a few.

Our fully residential campus spread across acres of land, which includes modern world class amenities, providing a globally competitive academic environment to the students.

The lush green campus and it's ambience and picturesque environment makes it a perfect management "Gurukul" for a learner and a future manager.

Our Classrooms are well lit, air conditioned and equipped with latest teaching aids like, Smart Boards, LCD, and Projectors etc. The institute well equipped IT Labs which have machines with latest configuration. The institute has setup Bloomberg Terminal, SAP Lab, SPSS Lab and Analytics Lab in the premises.

Our library is more than just a repository of books; it's a dynamic space where students, faculty, and researchers come together to access information, engage in scholarly discourse, and pursue their academic interests. Our library boasts an extensive collection of multi-disciplinary books, journals, periodicals, reference materials, and digital resources. In addition to that it provides access to online resources, including e-books, e-journals, databases, and multimedia materials. It has reading hall with comfortable seating, ample workspace, creating collaborative learning space.

The institute has well equipped air conditioned conference room and auditorium with seating capacity of 240 with video conferencing and smart audio visual facilities.

The entire campus including hostels is Wi-Fi enabled.

INFRASTRUCTURE



Basketball Court

Football Ground



Gym



Library

Library has an extensive, latest and updated collection of books, national & international journals, periodicals, reference books, business magazines databases and digital resources covering a wide range of academic disciplines and subjects. The library is equipped with modern technology infrastructure, including computers, printers, scanners, and high-speed internet connectivity, to support digital research, multimedia projects, and online learning activities. Digital library provides access to latest management information & faculty publications.



INFRASTRUCTURE



**Dr. APJ
Abdul Kalam
Auditorium**



**Class
Rooms**



Canteen

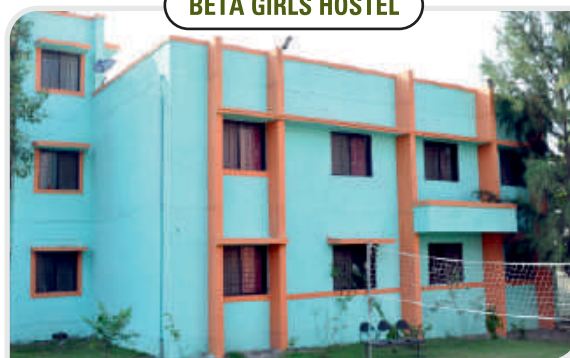


HOSTEL FACILITY

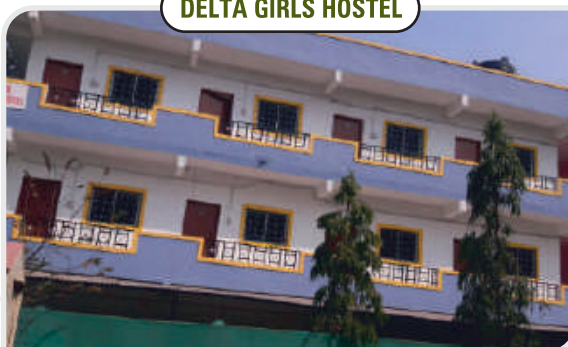
SIGMA BOYS HOSTEL



BETA GIRLS HOSTEL



DELTA GIRLS HOSTEL



Our campus is residential hence modern residential facilities are available for the students. There are 4 separate well-furnished and well designed hostels for girls & boys with all best facilities for the students. It is mandatory for boys & girls to stay in the hostel for First year, Local students or students who wish to stay with local guardian must seek necessary NOC from the Director-IIMS. Hostel accommodation is available on twin and triple sharing basis. Allotment of accommodation for the boys students is on first come first served basis.

FEES STRUCTURE :

Sr. No.	Facilities	Details
1	Occupancy	3 Sharing
2	Electricity Back up	17 Hrs from 6 am-11 pm only (During this time only)
3	Hot Water	Yes
4	Wi-Fi	Yes
5	TV	In Common Room
6	Drinking Water	RO, Water Cooler
7	Bed	Yes
8	Cupboard	For Each Student
9	Study table & Chair	For Each Student
10	Washing Machine	Common per Hostel
11	Microwave	Common per hostel
12	Security	Yes, 24 X 7
13	House Keeping	Yes
14	Iron Press	Common per hostel

Sr. No.	Type	Amount
1	Hostel Charges	Rs. 57,700/- PA
2	Hostel Security Deposit	Rs. 5,000/- (at the time of hostel admission)

HOSTEL PAYMENT DETAILS

DD in favour of "SaiBalaji Education Society"

NEFT / RTGS Details :

Details Of Bank Account :

Name Of Bank: - Punjab National Bank

Branch: - Kalyani Nagar, Pune

Ifsc Code: - PUNB0464400

Account Name: - SaiBalaji Education Society

Account Number: 4644002100000160

MESS :

- Mess Fees Rs.48,000/- (Inclusive All Taxes) to be paid in full at the time of admission
- Private Mess options are also available inside & outside the campus. Students can choose as per their taste.

Notes :-

1. The allotment of hostel rooms will be done on first come first served basis.
2. Hostel fees must be deposited at the time of admission in single installment.

ADMISSIONS TEAM



Prof. Nishant Ranjan



Dr. Shekhar Verma



Prof. Jyoti Shukla



Prof. Rahman Khan



Prof. Priti Dewangan



Prof. Israr Ahmed



Prof. Sonali Kshirsagar



Prof. Tukaram Telange

ELIGIBILITY

Graduate from any statutory university with 50% of marks and 60% in 10 std. and 12 std. is desirable.

Candidates passing degree examination by part time/distance Learning / correspondence / open school / externally or in one sitting are not eligible.

MERIT LIST

On completion of interviews, we compare the performance of all candidates appearing for the interview and generate a final merit list based on their overall performance. Weightage is given to written test score, academic performance, group discussion score and personal interview score.

EDUCATION LOAN

SaiBalaji Education Society has been approved for educational loan schemes from PNB, Central Bank of India, HDFC Credila & several others. All students who get admitted in any of our institutes can approach these banks for availing educational loan. However students have the liberty to approach any other bank as per their convenience.

DOCUMENTS REQUIRED FOR ADMISSION

The following documents are required to be submitted at the time of admission:

- Attested true copies of all Mark-Sheets and Certificates of 10th std., 12th Std., and Graduation. In case of those who are still in final year of the degree course they should submit mark sheet of the previous years.
- Certificates related to Extra-Curricular Activities (If applicable).
- Submission of CAT/XAT/ MAT /CMAT/ MHCET/ ATMA Score Card

Candidates should submit the application form with the photocopy of entrance score cards which will be verified during Personal Interview. The latest valid entrance score card to be submitted. It may be noted that we are not going to do our short listing based on the entrance score only, although weightage is allotted for the same.

SELECTION PROCESS

The selection process consist of Group Discussion followed by Personal Interview.

Following Is The Weightage Of Marks For Admission Process

Entrance Test (CAT / MAT / CMAT / GMAT / CET / XAT / ATMA)
Score - 40 %

GD/PI Score - 35 %

Past Academic Record (10th & 12th level & Graduation) - 15 %

Sports / Cultural / NCC / NSS Merit - 10 %

GD/PI CENTERS

Pune, Mumbai, Nagpur, Nashik, Goa, Hyderabad, Vijaywada, Kerala, Chennai, Bhopal, Indore, Gwalior, Raipur, Surat, Ahmedabad, Udaipur, Jaipur, Kota, Patna, Muzaffarpur, Ranchi, Jamshedpur, Gorakhpur, Guwahati, Darjeeling, Kolkata, Shillong, Dehradun, Shimla, Bhubaneswar, Allahabad, Lucknow, Varanasi, Kanpur, etc.

FEE STRUCTURE

Payment Schedule		
Installment	Date	Amount
First Installment	At the time of Admission	Rs. 92,700
Second Installment	1st July 2024	Rs. 2,78,100
Third Installment	1st Nov 2024 (or Before 1st Sem Exam)	Rs. 1,39,050
Fourth Installment	1st April 2025 (or Before 2nd Sem Exam)	Rs. 1,39,050
Fifth Installment	1st Nov 2025 (or Before 3rd Sem Exam)	Rs. 1,39,050
Sixth Installment	1st April 2026 (or Before 4th Sem Exam)	Rs. 1,39,050
Total 2 Years Fees - Rs. 9,27,000		

Hostel Fees Structure - Payment Schedule		
FACILITIES	YEAR I	YEAR 2
Hostel Charges For Academic Year 2024-26(Yearly)	57,700	-
Mess Charges (Available from the institute)	48,000	-

PAYMENT DETAILS

InstituteName	Bank Name	IFSC Code	Bank Account Number	DD, Payble at Pune
IIMS	Punjab National Bank	PUNB0464400	4644002100000179	"IIMS, Pune"

Note : Above fees does not include any international study tour, student exchange program etc.

FEES REFUND POLICY

Fees Refund Policy...

SR.NO.	SITUATION	REFUND
1.	Request Received before date of start of session. (1st July 2024)	Entire fee less Rs.1000/- Process Fees.
2.	Request received after commencement the course & Seat could be filled by the Institute.	Entire fees collected after a deduction of the processing fee of Rs.1000/- and proportionate deductions of monthly tuition fee and hostel rent.
3.	Request received after commencement the course & seat could not be filled.	No Refund. Only Security Deposit (if any) will be refunded.

As per AICTE Guidelines

SITUATION	REFUND
On request received before the date of start of the academic session & seat could be filled by the Institute before the cut off date	Entire fee less by Rs 1000/-*
On request received on / after the beginning of academic session & seat could be filled by the Institute before the cut off date.	Entire fee less the Seat Cancellation Charges on pro rata basis**
On request received before/after the start of the academic session & seat could not be filled by the Institute.	No refund (except security deposit if any)

Note:

* Entire amount of Security/ Caution Money Deposit will be refunded to the candidate.

** For calculation of the Cancellation Charges on the pro-rata basis, one month shall be treated as one unit

***Legal Jurisdiction Pune only

PLACEMENTS & CORPORATE RELATIONS TEAM



DR. AKANKSHA TAUNK
Director, Placements



PROF. GIRISH NAIK
Head, Corporate Relations



PROF. EKTA JOSHI
Head, Alumni Relations



PROF. KSHIROD CHAND
TPO



PROF. POONAM SONI
TPO



PROF. RAJIB MOHANTY
Placements Co-ordinator



PROF. NEHA AGARWAL
Head Trainer

PLACEMENTS GUIDELINES & RULES

- Students must meet the minimum academic requirement of no active backlog to be eligible for placement assistance.
- Student is expected to read the profile of the company and understand the requirement of the industry, visiting for recruitment process before registrations. Any adverse observations of the company in this regard will be viewed seriously.
- Once the CVs are forwarded to the industry based on the registrations, it is mandatory to appear for the PPT and/or Aptitude Test. The students, however, are allowed to opt out after the PPT only(not after Aptitude Test and above).
- After the registration process is complete and intimated to the industry, students are not allowed to approach the industry representative under any circumstances.
- Industry Shortlists the students based on the registration for recruitment, the students are not allowed to approach the company, unless the company on its own decides to accommodate more students and allows the time period. In that case, only the Placement cell will inform the students of all institutes for registration.
- After the shortlisting is received by the institute, it is mandatory for the students to go through the subsequent selection process i.e. GD and PI.
During the entire selection process right from PPT, Aptitude Test or any other test, Group Discussion and Personal Interview, the students must be formally dressed and report to the location at least 30 minutes before the
- commencement of any activity.
- Student should maintain the decorum and orderliness while appearing for any of the placement activity. Student are not allowed to negotiate with the company regarding CTC, location, designation etc., unless informed by placement cell.
- Once selected, the student has to join as per the company's schedule, subject to approval from Placement cell.
- Upon joining, student are expected to behave & follow the rules and regulations of the company. If any complaint received from the company against any student, it will be severely viewed and strict disciplinary actions will be taken against the student.

Rules for Campus Placement

Eligibility Criteria for Placements:

A) Academic Eligibility :

- ◆ Student should have 80% attendance in III Semester.
- ◆ Student should have minimum 60% marks in every semester (I, II, & III Sem) of PGDM with no backlogs.
- ◆ Student should submit their all presentations and assignments to the respective faculty.
- ◆ Student should sign their summer Project completion certificate from Head of the Department.
- ◆ Student should submit their updated Curriculumvitae (CV) to the Placement Cell.

B) Discipline Related :

- ◆ Student should be regular, should have 80% attendance in III Semester.
- ◆ Students staying outside the Hostel should be in touch with institute for placement processes.
- ◆ Students staying outside the Hostel should appear for Campus interviews by their own. Unless and until institute is participating in Pool Campus drive.
- ◆ Misconduct or misbehavior of student during interviews (IN/Off Campus) will be blacklisted.
- ◆ Maximum 5 Attempts will be allowed. ATTEMPT here means upto final personal interview round in 5 companies.
- ◆ Every student has to sign undertaking I (UND -I).
- ◆ Student opting out of Placements should sign Undertaking II (UND- II).

C) Finance Related

Student should pay all 3 installments i.e. complete PGDM course fees with NO dues of Hostel and Mess etc.

- ◆ The Placement facility is available to- all the students registered with the Training and Placement Department by filling the Online/Offline registration form. any student who does not register within the stipulated date will not be permitted to participate in the process.

- ◆ Acquisition & managing the latest data of the-students is the combined responsibility of the Placement cell & the students themselves. Hence every student is required to check the status of his/her latest data with the Placement cell
- ◆ Once the placement Process is initiated the students may attend the presentations given by the companies and make their decision to attend the selection process. once they have opted for attending the process of the company they will not be permitted to drop out at any stage of the process.
- ◆ Students are required to have their Identity cards with them at the-time of appearing in the selection process and shall produce the same on being asked for by either the selection team member or the placement cell team.
- ◆ Any student who has been selected by the company through a close campus will not be permitted for attending the next close.
- ◆ Students are advised not to contact directly the selection team members at any circumstances for placement purposes without seeking permission of Placement Department.
- ◆ Placement office takes the responsibility of centrally receiving offer letters, distributing and dispatching the acceptance letters to the companies
- ◆ The offer letters need to be sent to the Placement office for handing over to the students. Offer acceptances (from the students) received, will be sent to the company by the Training & Placement Cell.

Code of Conduct For Students

All students attending interviews are requested to keep in mind the following points without fail :

- ◆ Report at the placement centre 15 minutes before the interview starts.
- ◆ Keep an updated copy of your resume with you.
- ◆ Keep sufficient number of your documents certificates/ photographs (with spare copies) ready and arranged in order.
- ◆ Unless specifically asked to report later, students waiting for their turn should wait patiently at the placement centre and not loiter about. You alone will be responsible if you miss your interview.
- ◆ Present yourself in neat and ironed formal dress and polished formal shoes. Nails ought to be clipped.
- ◆ If a candidate who has forwarded his resume for a particular company decides not to appear for the test/interview, he/she should inform the placement center as soon as possible.

KEY RECRUITERS



Air Charter Service

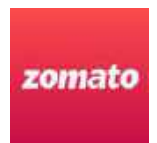


Deloitte.



Tech Mahindra

Atos



RECRUITER'S TESTIMONIALS

Deloitte.

We are delighted to see the hospitality and management of IIMS and we are happy that the entire process is managed by the students seamlessly. The quality of students is very good and they are confident and suitable as per the requirements. Glad to recruit four students. Looking forward to come back next year.
-Deloitte



Really appreciate the efforts taken by the institute in making their Management students employable & industry ready, got very talented pool of candidates in the recruitment drive.



"We are very impressed with the batch and wanted to take more but tough luck that most of them were already placed by then"
- ICICI Securities



"We would like to come here again and again!"
- Indusind Bank



"Excellent hospitality and wonderful batch profile"
- Staples



"Excellent Quality of students"
- Infosys



I have found that the PGDM students from the SBES year after year come with an eagerness to learn and a strong desire to contribute. They are high calibre students who have a professional attitude and solid work ethic. While on their work term with us, they truly become part of our educated team."

-99acres.com



Mr. Anupam Kumar has been great to have on board as an intern. His attitude cannot be faulted - he is always up to any task allocated to him and does it to the best of his abilities. He is also fairly street-smart and is able to cope up with all sorts of exigencies that a typical work-day usually throws up. He is quite pleasant to work with and likely to be a great asset for any organization that he eventually chooses to work with.
- Redington



The Candidates are doing a good job so far. Her grasping power and analytical abilities are commendable. They have given a formal presentation to the entire HR team on their project and learning's.
- Shoppers Stop Ltd.



Their Attitude are Friendly, Obedient and Hard Working.
- Matrix Zero One Pvt. Ltd.



The Candidates have Learned about banking sector from scratch and has been able to apply the same. But the knowledge still needs to be widen. So the remark I can give is Very Good and very focused on their work. They have a sense of belonging and an excellent bonding among his colleagues.
- Yes Bank



They have shown great enthusiasm and a craving to gain more knowledge along with that has, in a way been able to keep your institute's name at its best.
- Nielson



We have been hiring the students of SBES and it has been a wonderful experience training them and they are willing to learn the new technology and excel in it. They are not just excellent in numbers but also are professional in handling the new clients.
- Markets and Markets



Recruiting students of IIMS Pune has been a very good experience. Students are excellent & have eagerness to learn and grow.

PLACEMENTS CELEBRATIONS

BATCH 2022-24



PLACEMENTS CELEBRATIONS

BATCH 2022-24



PLACEMENTS CELEBRATIONS

BATCH 2022-24



PLACEMENTS CELEBRATIONS

BATCH 2022-24



ONGOING PLACEMENTS BATCH 2022-24



Ms. Himanshi Gupta
Sutroli



Ms. Shalini Nair
Sutroli



Ms. Suman Jena
Sutroli



Mr. Piyush Sahu
Bizlytek Pvt Ltdl



Mr. Avnish Sharma
BVG India Ltd



Ms. Vedanshi Dubey
Deloitte



Mr. Biswojeet Swain
Deloitte



Mr. Taufique Gaddi
Deloitte



Ms. Sonali Rajpal
Deloitte



Ms. Laxmishree Soni
Deloitte



Ms. Ankit Dey
Deloitte



Ms. Jeenal Rohit
Deloitte



Ms. Kabita Modak
Deloitte



Ms. Surabhi Padiyar
Deloitte



Ms. Shama Afreen
Deloitte



Ms. Priti Raul
Deloitte



Ms. Mahima Sharma
Deloitte



Ms. Sakshi Mate
Deloitte



Ms. Nandini Sharma
Deloitte



Mr. Aditya Wase
Deloitte



Mr. Sameer Srivastava
Deloitte



Mr. Aditya Soni
Deloitte



Mr. Ajit Barwade
Deloitte



Mr. Shubham Kumar
Deloitte



Ms. Radhika Maheshwari
PWC



Ms. Kumari Suchitra
PWC



Mr. Santosh Sapkale
Bajaj Allianz



Mr. Mohit Singh
Modelez International



Mr. Suprit Kumar Patra
Sutroli



Mr. G. Kamesh Naicker
Sutroli



Ms. Shruti Bhardwaj
Sutroli



Ms. Santoshi Kumari
Sutroli



Ms. Simran Gupta
Sutroli



Mr. S Prateek Kumar Prusty
Sutroli



Mr. Mukund Hingone
Hindware



Mr. Biswajit Das
Hindware

ONGOING PLACEMENTS BATCH 2022-24



Ms. Sonali Panda
Federal Bank



Ms. Monika Jaiswal
Federal Bank



Mr. Kaushik Banerjee
Federal Bank



Mr. Ayush Oza
Federal Bank



Mr. Shubham Goyal
Federal Bank



Mr. Abhishek Singh
Markets&Markets



Ms. Mansi Singh
Markets&Markets



Ms. Shalaka Rajkafur
Markets&Markets



Ms. Vansha Moorarka
Markets&Markets



Ms. Simran Saha
Phillips Machine Tools



Mr. Debasish Panda
HFFC



Ms. Anam Mantasha
Bajaj Allianz



Mr. Ajinkya Shinde
Bajaj Allianz



Ms. Priyanka Agnihotri
AI Unika Technologies Pvt Ltd



Ms. Komal Pagare
Rattcon Infra



Ms. Ritika Singh
Kellanova



Mr. Nehal Bagwan
Kellanova



Mr. Sagar Walkunde
Kellanova



Mr. Piyush Padol
Kotak Mahindra Asset
Management Company Ltd



Mr. Shivam Wankhede
Kotak Mahindra Asset
Management Company Ltd



Ms. Aleena Priyadarshini Rana
Kotak Mahindra Asset
Management Company Ltd



Mr. Sanjeev Kumar
Seeds Fincap Pvt Ltd



Mr. Rohit Kumar Raj
Seeds Fincap Pvt Ltd



Mr. Adarsh Prem
Seeds Fincap Pvt Ltd



Mr. Tushar Joshi
Rohan Builders India Pvt Ltd



Ms. Nidhi Sharanagat
Satguru Group



Ms. Harshita Kanoi
Satguru Group



Mr. Sanjeev Kumar
Ujjivan Small Finance Bank



Mr. Sahajanand Pandey
Ujjivan Small Finance Bank



Mr. Kunal Kumar
Seeds Fincap Pvt Ltd



Mr. Nihar Ranjan Chakravarthy
Learning routes Pvt Ltd



Ms. Ekta Bhana
TalentServe



Ms. Chandani Mahali
TalentServe



Ms. Aparna Sawarkar
TalentServe



Mr. Harsh Kumar Sinha
TalentServe



Mr. Nihar Ranjan Chakravarthy
TalentServe



Mr. Oscar Simth James
TalentServe



Mr. Shumbham Raut
Gagan Developers



Ms. Mithila Satarkar
Machintel Pvt Ltd



Ms. Mahek Bajaj
Machintel Pvt Ltd



Ms. Nikita Singh
Machintel Pvt Ltd



Mr. Aadi Jain
Exide Industries



Mr. Omkar Bhise
Exide Industries



Mr. Vinod Gaikwad
Exide Industries



Mr. Rajvaibhav Bangar
Satguru Group



Mr. Vikas Mahanwar
Satguru Group



Mr. Sajjan Shingade
Bandhan Bank



Mr. Sumit Kumar
Bandhan Bank



Mr. Ajant Kumar
Satguru Group



Mr. Oscar Smith James
Satguru Group



Mr. Zainul Abadeen
Satguru Group



Mr. Harsh Dubey
Satguru Group



Mr. Yash Kacher
Hifield Group



Mr. Sumeet Ghode
Kuehne + Nagel



Ms. Surbhi Shekhar
Investsphere Wealth



Ms. Ishika Atlani
Maxim Research Pvt Ltd



Mr. Aadi Jain
Exide Industries



Mr. Sanat Joshi
Asian Paints



Mr. Harshal Ramgirwar
Asian Paints



Mr. Rajkiran Singh
Kotak Life



Ms. Riya Kamble
MyLeadFintech



Ms. Reet Kaur
MyLeadFintech



Ms. Shambhavi
MyLeadFintech



Mr. Saikat Baig
MyLeadFintech



Mr. Aditya Shukla
Redington India



Mr. Sunny Kumar
Redington India



Mr. Sanket Kolhe
Redington India



Mr. UdayRaj Singh Chauhan
Redington



Mr. Pratik Chowdhury
Redington



Mr. Nilesh Shende
Redington



Ms. Aishwarya Gadre
Redington



Ms. Preeti Rawat
Redington



Ms.Sagufta Khatun
Redington



Mr.Shashank Srivastava
Hifield Group



Mr.Sanket Urkude
Kotak Life



Mr.Gaurav Patel
Property Pistol



Mr.Aritra Mukhopadhaya
Property Pistol



Mr.Adarsh Dixit
Avalara



Mr.Chirag Kala
Franchise india



Mr.Chirag Kala
Landmark Group



Mr. Sanket Uphade
Landmark Group



Mr.Ashish Jangid
Niva Buppa
Health Insurance



Mr.Rutwik Selukur
Saint Gobain



Mr.Mohan Singh Chouhan
Vardaan Realty



Mr.Manu Mahato
Mittal Brothers



Mr.Shashank Shekhar
KGG Group



Ms.Numa Khan
Peoplefy



Ms.Vanshita Jain
Bridgestone



Ms.Riya Kamble
Bridgestone



Mr.Aditya Patil
Berger Paints



Mr.Darshan Patil
Berger Paints



Mr.Abhinav Raghuvanshi
Avalara Technologies



Mr.Abhishek Soni
Avalara Technologies



Mr.Karamdeep Chawala
Avalara Technologies



Md.Sameer Shah
Avalara Technologies



Mr.Younish Ilahi
Avalara Technologies



Ms.Ishika Atlani
Avalara Technologies



Ms.Pommy Choudhary
Avalara Technologies



Ms.Soumya Dewngan
VTP Group



Ms.Snehal Garkal
VTP Group



Mr.Mohan Singh Chouhan
VTP Group



Ms.Aishwarya Diwate
Neeyamo



Mr.Rohit Yadav
JioMart



Mr.Devendra Shevade
JioMart



Ms.Rashika Londhe
JioMart



Ms.Vaishnavi Dhole
Avira Insights



Mr.Chinmay Ganwar
Avira Insights



Ms.Ashwini Gole
Avira Insights



Ms.Savitri Mishra
FIS Global



Ms.Ankita Moharir
FIS Global



Ms.Anjali Upadhya
FIS Global



Mr.Debasis Dash
FIS Global



Mr.Pranit Shinde
FIS Global



Mr.Abhay Lal Keshri
TATA AIG



Mr.Rajendra Gaikwad
TATA AIG



Ms.Arna Dutta
Fujitsu Consulting
India Pvt Ltd



Ms.Leena Dewangan
99 Acres.com



Ms.Reyasha Anand
Avira Insights



Ms.Sanya Srivastava
Prime Asset Realty



Mr.Anitya
Prime Asset Realty



Ms.Sharmila Shaik
Persistent



Ms.Aswini Patil
Extramarks



Ms.Sushmita Rai
Extramarks



Ms.Bhumika Rajdev
Extramarks



Mr.Rishabh Chouksey
Extramarks



Mr.Sadashiv Parab
Extramarks



Mr.Janak Potdar
Extramarks



Mr.Rushikesh Khaldakar
Extramarks



Mr.Ganesh Narwade
Phone Pe



Mr.Nikhil Serwade
InvestoXpert



Mr.Joel Fernandes
Vivo (BBK Electronics Corporation)



Mr.Manohar Phadtare
Satguru Travels



Mr.Jitendra Patil
Satguru Travels



Mr.Shinu Philipose
Satguru Travels



Mr.Anant Jaiswal
Satguru Travels



Ms.Jagriti Gupta
Extramarks



Mr.Suyash Pawar
Extramarks



Mr.Nikhil Serwade
Extramarks



Mr.Shivam Umare
NoBroker.com



Ms.Anjali Vaishnav
Allied Market Research



Ms.Prerna Dubey
Satguru Travels



Mr.Chinmay Talwar
TATA
Consultancy Services



Mr.Jaykant Singh
TresVista Financial
Services



Ms.Bharti Joshi
TresVista Financial
Services



Ms. Ananya Singh
NeoSoft Technologies



Mr. Piyush Murarka
Earnst & Young



Mr. Shyam Sharma
ITC



Mr. Vikram Pawar
ITC



Mr. Abhishek Dagor
UpGrad



Ms. Nikita Sharma
UpGrad



Mr. Gouranga Dash
UpGrad



Ms. Priscilla Gaikwad
UpGrad



Ms. Janhvai Bhagwat
Neyamo



Mr. Amit Kumar Giri
Satguru Travels



Mr. Sanket Patil
Satguru Travels



Mr. Sourabh Chavan
Satguru Travels



Mr. Rohit Yadav
Satguru Travels



Ms. Suhana Quadri
PWC



Ms. Aarti Singh
PWC



Ms. Sonali Gupta
PWC



Ms. Sayali Khodke
PWC



Ms. Prajakta Joshi
PWC



Ms. Shivangi Murarka
PWC



Ms. Nikita Khairnar
PWC



Ms. Dhanashri Mankar
PWC



Ms. Purva Galphade
PWC



Ms. Jenifer Jacob
PWC



Ms. Afrin Rehaman
PWC



Ms. Nidhi Singh
PWC



Ms. Sarika
PWC



Mr. Harsh Mehta
PWC



Mr. Vishvesh Kant Shukla
PWC



Mr. Govind Madhukar Mane
PWC



Mr. Yash Chandankhede
PWC



Ms. Komal Kumari
UTI Asset Management



Ms. Apoorva Yadav
UTI Asset Management



Mr. Vishvesh Kant Shukla
UTI Asset Management



Mr. Dharendra Jaiswar
UTI Asset Management



Mr. Anitya
VTP Realty



Mr. Ankit Meena
IDFC First Bank



Mr.Rishi Jha
IDFC First Bank



Mr.Soumya Khandelwal
IDFC First Bank



Mr.Akshay Jadhav
IDFC First Bank



Mr.Tushar Bharadwaj
IDFC First Bank



Ms.Kiran Sharma
IDFC First Bank



Ms.Maitriyee Kulkarni
Xoriant



Mr.Hitesh Torawane
ITC



Mr.Karmajit Barik
iOCFO



Mr.Pranay Lambate
Accenture



Mr.Abhishek Dagor
Accenture



Mr.Jitendra Kumar Dalai
Accenture



Mr.Rohan Kumar Singh
Accenture



Ms. Srushti Wathre
Accenture



Ms.Nikita Sharma
Accenture



Ms.Anjali Vaishnav
Accenture



Ms.Swasti Jain
Accenture



Mr.Gaurav Mishra
Accenture



Ms.Leena Dewangan
Accenture



Ms.Naina Dash
Accenture



Mr.Ganesh Narwade
Accenture



Mr. Ashwary Verma
Accenture



Ms.Harshita Jadon
Accenture



Ms.Mrunal Nandawar
Accenture



Ms.Janhvi Bhagwat
Accenture



Ms.Riyasha Anand
Accenture



Mr.Aditya Mune
Accenture



Mr.Nihal Kumar Baishya
Accenture



Ms.Madhav Mundra
Accenture



Mr.Hrishikesh G. Jaulkar
Accenture



Mr.Darshan Bhosle
Accenture



Ms.Nidhi Awaze
Accenture



Mr.Pratik Dombale
Accenture



Ms.Kirti Raikar
Accenture



Mr.Dipak Patil
HDB Financial Services



Mr.Akshay Jadhav
Satguru Travels



Ms.Aastha Pandey
ICICI Bank Ltd



Ms.Ninki Roy
ICICI Bank Ltd



Mr.Aurnab Kumar
ICICI Bank Ltd



Mr.Rohan Kumar Singh
ICICI Bank Ltd



Ms.Aditi Jain
ICICI Bank Ltd



Ms.Pranjali Shukla
ICICI Bank Ltd



Mr.Debasish Panigrahi
ICICI Bank Ltd



Mr.Abhijeet Kumar
ICICI Bank Ltd



Ms.Harman Kaur
ICICI Bank Ltd



Mr.Pratik Farse
ICICI Bank Ltd



Ms.Shruti Shimpi
ICICI Bank Ltd



Ms.Pooja Sawarkar
ICICI Bank Ltd



Ms.Snehal Gawande
ICICI Bank Ltd



Ms.Namrata Dhargawe
ICICI Bank Ltd



Mr.Aman Gill
ICICI Bank Ltd



Ms.Akanksha Echkar
ICICI Bank Ltd



Ms.Rishita Jain
ICICI Bank Ltd



Ms.Nikita Bodhe
ICICI Bank Ltd



Mr.Prasad Karke
ICICI Bank Ltd



Mr.Tushar Kumar
ICICI Bank Ltd



Mr.Jitendra Dalai
Edelweiss



Mr.Akash Patankar
Edelweiss



Mr.Nihal Kumar Baishya
Edelweiss



Ms.Rishita Jain
HDB Financial Services



Ms.Ankita Nagrale
Accenture



Ms.Rishita Jain
ICICI Prudential MF



Ms.Prajakta Nagarale
HDB Financial Services



Ms.Apoorva Kapale
Mphasis



Ms.Anjani Manucha
Mphasis



Ms.Kirti Chendekar
Mphasis



Ms.Pratima Bansode
Wolters Kluwer



Ms.Usha Sharma
RS International



Mr.Rohit Singh Rawat
Ernst & Young



Mr.Pranay Lambate
Ernst & Young



Mr.Madhav Mundada
Ernst & Young



Mr.Sujit Birari
The Guardian Group



Ms.Aditi Bajpai
The Guardian Group



Mr. Rishi Jha
Lead School



Ms. Aditi Jain
Lead School



Mr. Harshal Bhivgade
BDB India Pvt Ltd



Ms. Pranali Paunikar
BDB India Pvt Ltd



Mr. Shivnand Dubey
Collabera



Ms. Priya
Motilal Oswal



Mr. Pranay Lambhate
Motilal Oswal



Mr. Nihal Kumar Baishya
Motilal Oswal



Ms. Kajol Pandey
Motilal Oswal



Ms. Harsha Mahshwari
Motilal Oswal



Mr. Amol Kandhare
Motilal Oswal



Mr. Sanket Patil
Motilal Oswal



Mr. Vikram Deshmukh
Mantra Properties



Mr. Pranay Lambhate
Brillio



Ms. Vaishnavi Kumari
Peoplefy



Ms. Akshata Katkar
Peoplefy



Mr. Saiyam Jain
Indigo Paints Ltd



Mr. Vishal Mehta
Indigo Paints Ltd



Mr. Vishal Shrivastava
Indigo Paints Ltd



Mr. Piyush Murarka
XL Dynamics



Mr. Yash Chandkhede
XL Dynamics



Mr. Prateek Panigrahi
Broker Network



Ms. Aditi Bajpai
Broker Network



Mr. Rajdeep Das
IDFC First Bank



Mr. Aryan Chauhan
IDFC First Bank



Mr. Satendra Rao
IDFC First Bank



Mr. Trilokesh Satpathy
IDFC First Bank



Ms. Kanak Nakra
IDFC First Bank



Ms. Sonali Sonawane
IDFC First Bank



Ms. Vaishnavi Kautkar
IDFC First Bank



Ms. Akshata Katkar
Allied Market Research



Mr. Sonali Kadam
VTP Realty



Ms. Apeksha Malviya
Leo Technosoft



Mr. Vishal Shrivastava
Asian Paints



Mr. Danish Mumtaz
Winspire Solutions



Ms. Rachana Kumthekar
VTP Realty

CORPORATE RELATIONS



Mr. Prakash Iyer
MD: Kimberly- Clark Lever

"Delighted to see the energy levels and the curiosity,
Wishing the students the very best"

I thank SBES for providing me this opportunity to conduct Induction for MBA 2016-18 batch. Students are with high energy levels, promising and curious to learn. I enjoyed delivering this session very much. I will always want to come back and support the institute as time permits.



Mr. Manish Khandelwal
CEO, Unitherm Engineering Ltd.

A good set of students, interactive and out of box thinkers. I am happy to be part of IIMS.



Mr. Clifford Mohan Pai
GPHR, Associate Vice President
HR Business Leader &
Head-Employees Relations Infosys Ltd.

I have been visiting the campus of IIMS since its inception. Students here come from different parts of the country with varied background and are ready to adapt to various cultures. They exhibit, "Think global, Act local quality." We are able to find talent and positive attitude in them. They are stable, hardworking, quick learners and have clear professional goals. I am happy to see institute is groomed by best faculty.



Mr. R. Devrajan
Director HR - Globeop



Mr. Bhagwan Mishra
Country Head - Sales and Marketing
Kuehne Nagel

I was happy to see the students of SBES in my last 10 years of association and found them to be competitive.

CORPORATE RELATIONS



Ms. Kavita Kulkarni
VP and Head HR at Infosys Limited

"Energetic and Knowledge highly visible. All the best Inspiring Journey of the Institute."



Mr. Manoj Mittal
MD, Vardan Reality Pvt Ltd

"It was a pleasing experience to be part of such a reputed institute where I was able to nurture my dreams and turn them in to reality "



Mr. Viren Joshi
CEO- Sigma Electric

"Always a pleasure visiting IIMS. Best wishes for future endeavour "

Great Interactive session, Appreciate this students are good and participating, I also enjoyed the same "Best wishes to the students and the Institute "



Mr. Prakash Bang
MD: Roomxml solutions Ltd.



Mr. Sudhir Mateti
Head HR - Syntel Telecom

"Extremely enthusiastic students' was exceptionally good experience "All the Best"

PRIDE OF INDIA CONCLAVE



STARTUP & FAMILY BUSINESS CONCLAVE



STARTUP & FAMILY BUSINESS CONCLAVE



STARTUP & FAMILY BUSINESS CONCLAVE



CEO CONCLAVE



CONVOCAATION

CONGRATULATIONS! CLASS OF 2023



ROTARACT CLUB OF SBES ACTIVITIES

Nestling in the versatile mind of the students is enthusiasm to contribute to the society, to initiate social change and awareness combined with economic development of the region. Rotaract Club of Sai Balaji Education Society gives students a platform to mould themselves and in the bargain do something good for the society.

Rotaract is a service club for young individuals who are dedicated to community service. Rotaract Club of Sai Balaji Education Society is sponsored by Rotary Club of Akurdi, District 3131. The club has various sub-divided Avenues & Support Functions handled by Directors of the respective Posts.

- **Club Service:** Deals with the Intra-Club bonding and plans activities for socializing. The committee also develops strategies for recruiting new members and publicizes the club's activities to members and general public.
- **Community Service:** It's the heart of the club. It helps the society in every aspect possible, be it a drawing competition for the underprivileged, blood donation camp, Fitness for All Drive, or fun trips to old age homes.
- **International Service:** Develops plan for the club's annual international service project. The committee reviews members' suggestion for international service projects to ensure they address real needs and can be successfully carried out by the club.
- **Professional Development:** This Avenue aims to get the members to think differently, and sharpen their brains to the fullest. Some events organized by the committee are Guest Lectures, Group Discussion, and Debates etc.

Rotaract Club of Sai Balaji Education Society goes beyond the constrict of academics and makes a difference to society and self.



ROTARACT CLUB OF SBES : YEAR 2023-24



ROTARACT CLUB OF SBES ACTIVITIES



Swachha Bharat



Orphanage Visit



INTERNATIONAL STUDY TOUR

EUROPE & DUBAI



OCTAVE 2K23



FESTIVALS AT SBES



Ganesh Utsav



Foundation Day



Teacher's Day



Dahi Handi



Shivjayanti Utsav



Independence Day



Dandiya



Christmas Celebration

OUR EVENTS

Leadership Conclave 2k23



NSE Visit



Football (CFL & SFL)



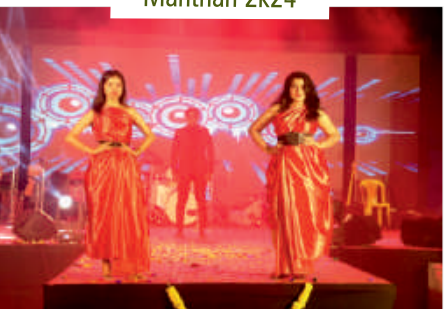
Duathlon 2k24



Marathon 2k24



Manthan 2k24

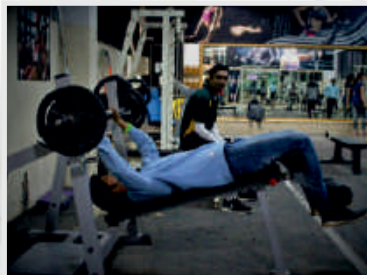


International Yoga Day

MANTHAN & VISTA



YOGA & GYM ACTIVITIES



OUTBOUND MANAGEMENT TRAINING



ALUMNI MEET

Alumni Meet - Pune Chapter - 27/01/2024



Alumni Meet -Hyderabad Chapter - 20/01/2024



STAR Alumni (Batch 2019-21, 2020-22, 2021-23)

Sr. No.	Name	Name Of The Company
Batch 2019-21		
1	John Celesty Shailendra	Atos
2	Kale Rupal Ranchandra	Capgemni
3	Shrivastava Shreya Sanjay	Tresvista Financial Services
4	Zeba Anjum Khadarsab Chikkumbi	Hexagon
5	Anamika Singh	Piramal Group
6	Yadav Shailendra Singh Sardar	Hexagon
7	Jadhav Sushant Balasaheb	Hexagon
8	Banik Hridhdi Jayanta	Capgemni
9	Singh Mohit Pal Rajendra	Deloitte
10	Tanwani Pooja Roshanlal	Genpact
11	Princy Kumari	Wipro
12	Jajoo Priyanka Ashok	Deloitte
13	Bhatia Puneet Singh Gurpeet Singh	Deloitte
14	Dwivedi Rashi	Deloitte
15	Ashutosh Gupta Sayanthan Om Prakash	Berger Paints
16	Sayooj M.V.	Satguru Travels
17	Panjwani Simran Anil	Deloitte
18	Thakkar Umang Girish bhai	XL Dyanamics Pvt Ltd
19	Vaibhavi Raina	XL Dyanamics Pvt Ltd
20	Padaliya Yash Vinodray	South Indian Bank
21	Pandey Ashutosh Dhanjay Kumar	Mphasis
22	Anurag Singh	Motilal Oswal
23	Bhagat Rahul Gangadhar	XL Dyanamics Pvt Ltd
24	Sharma Suyash Suresh	Deloitte
25	Kusha Singh	Federal Bank
26	Dewangan Seema Chawdrahas	XL Dyanamics Pvt Ltd
27	Patil Kritiraj Vivekanand	Edelweiss
28	Kondpalle Abhijeet Anil	Byjus
29	Shrimali Krati Vijay kumar Kumar	Markets&Markets
30	Shridutt Anand	Allied Analytics
31	Joshi Madhulika Vijay	Accenture
32	Om Singh	Satguru Travels
33	Patole Sandra Mkhael Alban	Markets&Markets
34	Gupta Anushka Arindam	Markets&Markets
35	Tiwari Rahul Nath Pramod	Britannia Industries
36	Mulik Shubham Shankar	Satguru Travels
37	Joshi Shubham Rajkumar	Satguru Travels
38	Rai Ankush Kumar	Britannia Industries
39	Diwan Harsh Manoj	Quadrant Knowledge Solutions
40	Dudigam Nandgopal Venkateswara	Satguru Travels
Batch 2020-22		
41	Ms.Janhvi Bhagwat	Accenture
42	Ms.Arna Dutta	Fujitsu Consulting India Pvt Ltd
43	Ms.Mrunal Nandawar	Accenture
44	Ms.Apoorva Kapale Shamrao	Mphasis
45	Ms.Anjani Manucha	Mphasis
46	Ms.Sharmila Shaik	Persistent
47	Mr.Shubham Kumar Singh	Deloitte
48	Mr. Richik Raha	Deloitte
49	Ms.Sakshi Kothari	Deloitte
50	Ms.Namami Dudey	Deloitte
51	Ms.Suhana Quadri	PwC
52	Ms.Gurunani Monika Ashok	PwC

STAR Alumni placed in Brands of India...

Sr. No.	Name	Name Of The Company
53	Ms. Arminta Parija	Deloitte
54	Ms.Shivangi Murarka	PwC
55	Ms.Sonali Gupta	PwC
56	Mr.Dattatreya Pise	Deloitte
57	Ms.Sayali Khodke	PwC
58	Mr.Piyush Murarka	Earnst & Young
59	Jaswani Dinky Rajesh	PwC
60	Ms.Shriyangi Gupta	PwC
61	Ms. Chudasama Ayushi Paresh	Deloitte
62	Ms.Aarti Singh	PwC
63	Mr.Nihal Kumar Baishya	Accenture
64	Ms.Prajakta Joshi	PwC
65	Ms.Goreti Gari	PwC
66	Jain Atishay Sanjay	PwC
67	Mr.Sek Sanulla	PwC
68	Gaurav Maniyar	PwC
69	Mr.Neeraj Gyanchandani	Deloitte
70	Mr.Avinash Sahu	Mondelez International
71	Mr.Vikram Deshmukh	Mount Meru
Batch 2021-23		
72	Varnit Jain	Zycus Infotech
73	Shivank Saxena	Haldiram's Foods International
74	Khushi Gothi	Deloitte
75	Hrithik Jajoo	Deloitte
76	Nisha	Deloitte
77	Soumya Singh	Deloitte
78	Khushi Joshi	Deloitte
79	Shubham Pani	Deloitte
80	Astha Sharma	Federal Bank
81	Tejas Zavar	Federal Bank
82	Pooja Jajoo	Federal Bank
83	Orusa Firdaus	Federal Bank
84	Sakshi Kapoor	Federal Bank
85	Suruchi Pandey	Federal Bank
86	Harsh Kumar Swami	Federal Bank
87	Garima Nayyar	Mondelez International
88	Ketan Rajendra Muneshwar	Federal Bank
89	Shruti Deshmukh	Mc Cain Foods
90	Kumar Kaushik Upadhyay	Asian Paints
91	Sumedh Patil	Satguru Group
92	Mukunda Patil	Satguru Group
93	Kunal Ijankar	Data Bridge Marketing Research
94	Shiksha Singh	Hafele
95	Prince Suman	Mondelez International
96	Suhani Gupta	Nielsen IQ
97	Ashay Deshmukh	Mondelez International
98	Neha Kumari Singh	Kuehne & Nagel
99	Shraddha Bhosale	Mondelez International
100	Pranali Kharche	Kuehne & Nagel
101	Renuka Rawat	Mondelez International
102	Abhishek Shinde	Exide Industries
103	Aniket Gajanan Bhedurkar	Exide Industries
104	Padmalaya Pattnaik	Accenture
105	Manish	Kellogg's

AWARDS & RECOGNITION



Best Education Brands, The Economics Times - 2024



Best Education Brands, The Economics Times - 2024



"Best Education Brands 2018" - The Economic Times



"Best B-School In Placements", Pune Education Leadership Award, 2022



Top Management Institute in Western Region - Jagran Josh



"Best B-School In Placements", Navabharat Group 2023



BEST EDUCATION BRANDS
THE ECONOMICS TIMES 2023



IIRF B SCHOOL RANKING 2023



BEST EDUCATION BRANDS
THE ECONOMICS TIMES 2023



International Institute of Management Studies

APPLICATION FORM
2024-2026

Please attach your recent passport size photograph here

Sr. No.	Management Programme	
1.	PGDM	
2.	PGDM (Retail)	

Examination Appeared	✓	Score
CMAT		
MAT		
CAT		
ATMA		
XAT		
CET		

Centre for Interview
1.
2.
3.
4.

PERSONAL DETAILS

1. Name (As it appears on the official documents, school records, passport etc.)

Surname	First Name	Middle Name

2. Male Female Married Single

3. Date of Birth (Day / Month / Year) Blood Group

4. Nationality

5. Do you have a passport Yes No Expiry Date

6. Father's (Guardian's) Name

Surname	First Name	Middle Name

7. Father's (Guardian's) Occupation _____

Company Name _____ Designation _____

8. Correspondence Address

Pin Code

Tel. No. :

Email : _____

9. Permanent Address

Pin Code

Tel. No. :

ACADEMIC DETAILS

Examination taken (Please list in chronological order including examination with results pending)

Examination Body Board / University	Name of the Institution/College/School	Exam Date		Subjects / Specialisation	Results/Grade/Percentage
		Month	Year		

11. Summary of your academic and career objectives (Please attach separate A4 size sheet)

WORK EXPERIENCE

12. Name of the Organisation _____

13. Designation _____ 14. Duration _____ 15. Salary Drawn _____

DETAILS OF FAMILY BUSINESS

16. Nature of Business _____

17. Annual Turnover _____ 18. No. of Employees _____

DECLARATION BY THE STUDENT

19. I certify that all information provided in this application proforma is complete and accurate. I agree to familiarize myself with all the rules and regulations of the programme set forth by the institute and abide by them. I would uphold the standards and respect the principles of the organisation for higher learning.

Signature _____

Date _____

DECLARATION



Code of Conduct.

- All communication devices to be switched off during the class hours.
- Regular and timely attendance in the class, including guest lectures is compulsory.
- Student must carry ID Card while in the campus and during the internships.
- Any act of disrespect or discourtesy to the guests, teachers or the staff will be considered as an act of indiscipline.
- Tearing of pages from the Library books will be viewed seriously, the student returning the book shall be held responsible.
- Student who wish to withdraw must do so before commencement of the course. Fees once paid shall not be refunded after joining/ commencement of the course under any circumstances.
- 80% attendance is compulsory to be eligible for placements and grant of term.
- Leave applications must be approved by the Director only.
- Any violation of the above rules will be dealt with severely, which includes being placed on the red list and /or :
 - a) First warning
 - b) Second warning
 - c) Suspension from the class
 - d) Dismissal with notice
 - e) Dismissal without notice

Parents/ students should note that the Institute will be bound by what is published in this Prospectus and nothing else.

I, _____

here by declare that I have gone through the " CODE OF CONDUCT" and would abide by the same and follow all the rules and regulations of the Institute.

Signature:

Date:



*Disputes if any subject to Pune Jurisdiction only

"Where the mind is without fear
and the head is held high;

where knowledge is free;
where the world has not broken up
into the fragments
by narrow domestic walls;

Where words come out from
the depth of truth;
Where tireless striving stretches
it's arms towards perfection;

Where the clear stream of reason
has not lost it's way into the dreary
desert sand of dead habit;

Where the mind is led forward by thee
into that heaven of freedom my father;

Let my country awake"

- Rabindranath Tagore



IIMS PUNE
www.iimspune.edu.in

International Institute of Management Studies

(Approved by AICTE, Ministry of HRD, Govt. of India)

Awards

- "Best Education Brands", The Economic Times 2024, 2023, 2019
- "Excellent B School for Corporate Connect", Education Impact Award, IIRF, 2023
- "Best Business School in Placements", Navabharat Group, 2023, 2022, 2021, 2019
- "Best Business School in Placements" - Pune Education Leadership Award - World Federation of Academic & Educational Institutions 2022
- "Best Business School in Placements" - Western Region - April - 2022, Trade & Media and My Brand Better
- "Top 10 most Prominent Institutes in Maharashtra", The Knowledge Review, 2018, 2019

Rankings

- 8th – Top Private MBA Institutions, Maharashtra - Outlook, India's Best B School Survey - 2023
- 12th - Top Private B Schools, India – Times of India, Feb – 2024
- 22nd - Top B Schools, India (Overall), Times B School Ranking -Feb 2024
- 32nd -Top Private B Schools, India, IIRF Ranking - 2023
- 51st – Top Private MBA Institutions, All India - Outlook, India's Best B School Survey - 2023

 020 - 6654 7500  admissions@iimspune.edu.in  www.iimspune.edu.in

 IIMS (Darpan/ Mirror)  IIMS Pune

 Survey No. 54, Nere Dattawadi, Near Hinjawadi IT Park, Pune - 411 033