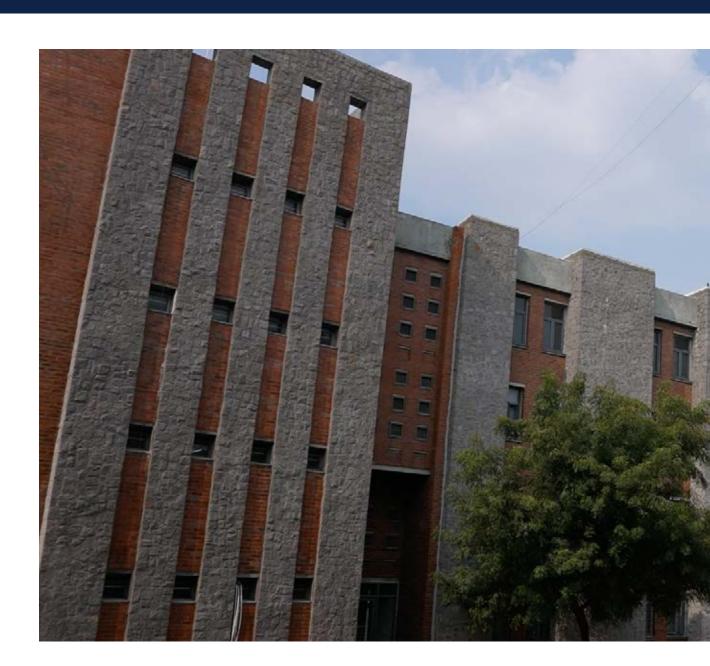


### Institute of Management Technology

Hyderabad

... Harnessing Knowledge for Businesses





# A TRADITION OF PIONEERING EXCELLENCE



A legacy of 43 years, IMT is a leading management institution that has contributed to the development of business and society by harnessing leadership, entrepreneurial and intellectual talent. IMT strives to inculcate values that promote diversity, inclusion and ethical participation in the interconnected world of business. The institute has always worked towards forging meaningful partnerships with the industry, academia, government, and social sectors to build sustainable businesses fulfilling the diverse needs of various stakeholders of society.



# Institute of Management Technology

Hyderabad



### TABLE OF **CONTENTS**

IMT HYDERABAD OBJECTIVES	6
VISION AND MISSION	8
FROM THE DIRECTOR'S DESK	9
MESSAGE FROM THE DEAN (ACADEMICS)	10
ACCREDITATIONS AND RANKINGS	12
THE CAMPUS AT A GLACE	14
IMT HYDERABAD FACILITIES	16
MESSAGE FROM PGP CHAIRPERSON	19
PROGRAMS OFFERED	20
PROGRAM ARCHITECTURE	22
PROGRAM UNIQUENESS	24
MESSAGE FROM AREA CHAIRPERSONS	31
MESSAGE FROM HEAD OF CORPORATE RELATIONS	33
PLACEMENT HIGHLIGHTS	34
INTERNSHIP HIGHLIGHTS	38
FACULTY, RESEARCH AND ACHIEVEMENTS	39
STUDENT TESTIMONIALS	40
ADMISSION PROCESS AND SELECTION CRITERIA	42
CAMPUS LIFE AT IMT HYDERABAD	48

# IMT HYDERABAD OBJECTIVES





- To create a dynamic learning environment in order to cultivate future leaders.
- To identify exceptionally talented students for leadership development.
- To help identify their current leadership strengths and build a personal leadership philosophy and a clear future leadership development plan.
- To expose the selected candidates to the realities of C-suite executive positions.
- · To facilitate learning from the leaders of Corporate India.

**HOW DOES IMT HYDERABAD HELP IN ACHIEVING** THESE OBJECTIVES?





- Groom Students and lead them to the path of becoming future leaders.
- Strong faculty and student engagement through various activities and one-on-one interactions.
- Mentorship and sessions through our esteemed and distinguished alumni
- Teaching industry-ready curriculum and courses
- Provides excellent placement assistance & offers from leading business companies across the globe
- Providing Global immersion programs and opportunities to students

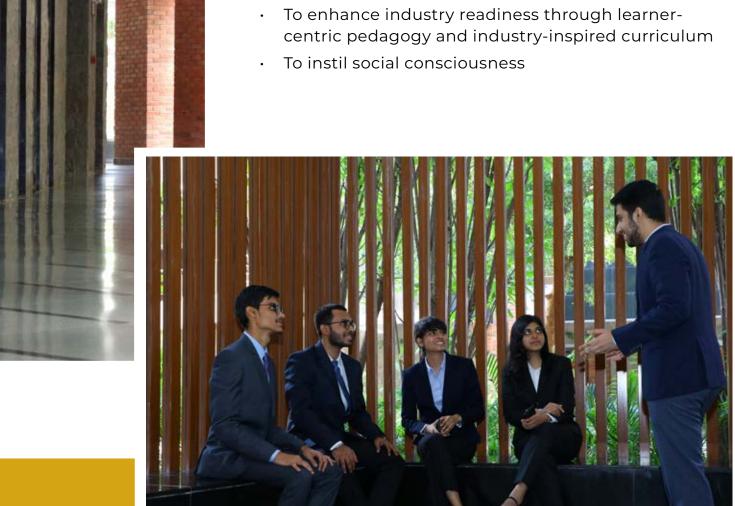


### Vision

To be a leading management institute that nurtures socially responsible business leaders.

### Mission

· To promote academic excellence





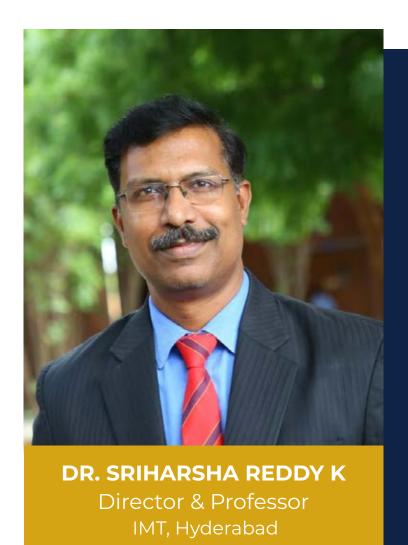
### **FROM THE DIRECTOR'S DESK**

### Greetings from the Institute of Management Technology, Hyderabad!

IMT Hyderabad, one of the leading Management Institutions in India has been nurturing socially responsible business leaders since 2011. Since its inception, the underlying philosophy of IMT Hyderabad has been to create well-balanced individuals who would be change agents of the future and make a difference to the people around them. In our endeavour to groom business leaders of tomorrow, we are extremely focused on rigour and quality in our teachinglearning processes. With passion and commitment to creating an ecosystem for academic excellence, we ensure the holistic development of our students by imparting knowledge and contemporary skill sets.

We nurture socially responsible business leaders throughour PGDM, FPM and ExecutiveProgram offerings. The Institute has shown impressive growth in terms of its academic innovations, corporate connections, and global collaborations with reputed business schools in respect of student and faculty exchange. The industry-oriented curriculum and innovative pedagogical tools help students to understand and analyze topical business problems.

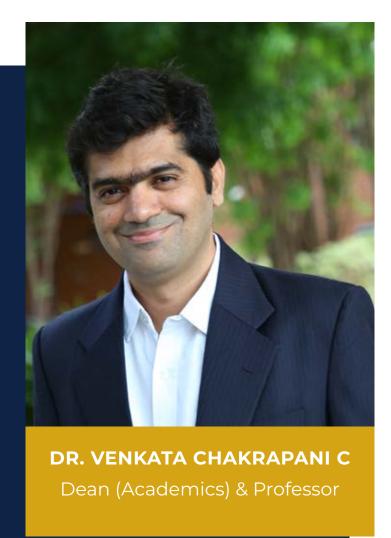
Our curriculum not only helps students acquire domain proficiency, critical thinking & problem-solving skills but also global orientation and social consciousness through global and social immersion initiatives. Our students have managed to excel in the industry and this belief has been reinforced by the consistent faith of recruiters in offering our students diverse and challenging roles in their organizations.



We welcome you to explore the world of IMT Hyderabad, to unleash your latent potential under the able guidance of passionate faculty members and interactions with diverse peers. IMT Hyderabad is striving to be a global institution in an interconnected world.

Dear aspirants, we invite you to join us in our journey to excellence. Let us remain curious and keep learning!

# MESSAGE FROM THE DEAN (ACADEMICS)



At IMT Hyderabad our learning processes are studentcentric, and we aim at developing the students into socially responsible, innovative business leaders with a global mindset and holistic perspective. Industry linkages, experiential learning, project-based learning, and discussion-based classes characterise the learning processes at IMT Hyderabad.

All students at IMT Hyderabad will experience a Unique Leadership Engagement and Academic Program (LEAP), which is integrated into the program architecture. The objective of LEAP is to nurture communication skills, cognitive and interpersonal skills, and contemporary digital skills and develop business acumen & social consciousness among students. LEAP outcomes are achieved through core & elective courses, labs, workshops, social immersion, global immersion, distinguished speaker talks and one-to-one mentoring by industry leaders.

My best wishes to all the aspirants.



WE AIM AT DEVELOPING THE STUDENTS INTO SOCIALLY RESPONSIBLE, INNOVATIVE BUSINESS LEADERS WITH A GLOBAL MINDSET AND HOLISTIC PERSPECTIVE.



### **ACCREDITATIONS**



At the national level, the Management Programs of IMT Hyderabad are accredited by the National Board of Accreditation (NBA), a body of the All India Council of Technical Education (AICTE). IMT Hyderabad is also a member of the AACSB International- The Association to Advance Collegiate Schools of Business and the European Foundation for Management Development (EFMD).

At the International level, the Programs of IMT Hyderabad are accredited by the Association of Management Development Institutions in South Asia (AMDISA) for complying with South Asian Quality Standards (SAQS).













### **RANKINGS**



Private B-School in Telangana by GHRDC-CSR 2023 B-School Rankings



out of 54 Private B-Schools in South India by Businessworld B-School Rankings 2022



among India's top 100 private B-Schools by Education World (EW) Higher Education Rankings 2023-24



among 25 Government and Private B-Schools categorized as Emerging B-Schools by The Week-Hansa 2022 B-School Rankings



among 83 Standalone B-Schools in South India by Open-SMRS B-School Ranking 2023



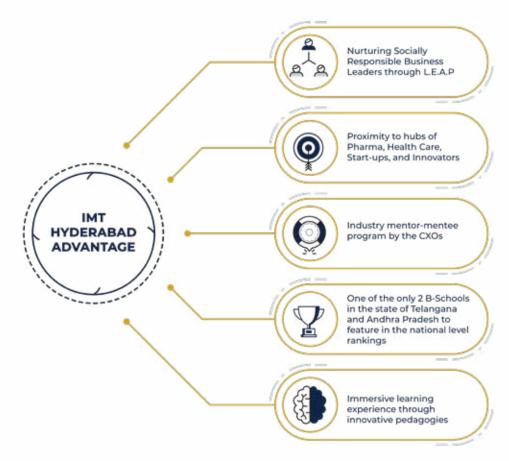
among the top 100 universities of India by National Institute Ranking Framework (NIRF) 2023



# THE CAMPUS AT A GLANCE



Spread over 30 acres of beautifully landscaped lush greenery with nearly 2 lakh sq. feet built up area, IMT Hyderabad, located near Hyderabad's Rajiv Gandhi International Airport showcases a tranquil environment where the students can concentrate in their learning.













### **IMT HYDERABAD**

### **FACILITIES**

### **ACADEMIC BLOCK**

The academic building showcases modern architecture, offers cutting-edge teaching facilities, and gives the precinct a dynamic and vibrant atmosphere in its celebration of open spaces and natural light. The centrally air-conditioned Academic Block has 9 lecture theatres, 11 classrooms, 55 faculty offices, 2 seminar halls, an auditorium and the LRC.

### STUDENT HOUSING

IMT Hyderabad's PGDM Programs are residential in nature where all students are required to stay in the hostels. The residence facilities consist of 4 hostel blocks with 720 rooms in all. Each student is provided with a single occupancy accommodation. The hostel rooms are fully furnished and wi-fi enabled and have facilities such as water filters and common rooms.



### **MEDICAL FACILITY**

Round-the-clock medical assistance is provided to students through the medical center with a campus doctor and an ambulance for emergencies.



### **SPORTS FACILITIES**

The sports complex consists of a cricket ground, football ground, basketball court, lawn tennis, and badminton courts along with games like table tennis and chess in hostel blocks.





### **LEARNING RESOURCE CENTRE (LRC)**

The Learning Resource Centre at IMT Hyderabad is the heart of the institution. The LRC has a large collection of resources that includes:

### As on 22nd July, 2023



DATABASES /E-Journals / E-books Student Access		
S.No	Name	
1	EBSCO - Business Source Ultimate	
2	ABI- Inform - Proquest	
3	CEIC	
4	Capitaline	
5	CMIE- ProwessIQ	
6	CMIE- Prowessdx	
7	EMIS Intelligence	
8	Turnitin - Plagiarism Check	
9	Scopus- Citation searching database	
10	Proquest E-book	
	(Access to e-books covering 20,000 plus books)	
11	Science Direct	



### **IMT HYDERABAD**

### **FACILITIES**



### INFORMATION AND COMMUNICATION TECHNOLOGY (ICT)

The Wi-Fi enabled IMT Hyderabad campus boasts world class IT infrastructure. The fully networked campus has around 800 nodes with backbone of 10 Gbps fiber connectivity with multi-layer, high-end Cisco campus wide network. Well–equipped IT Lab with 240 personal computers having access to software like SPSS, SAS Enterprise Guide, SAS E – Minor, SAP, Prowess IQ, Tableau, Text Minor and R to facilitate teaching & research.



### **MESSAGE FROM PGP CHAIRPERSON**



Dear Prospective Students,

Congratulations on considering IMT Hyderabad as a destination for your business education. At IMT Hyderabad, we work really hard to keep the curriculum of our PGDM programs contemporary and industry-relevant. With industry stakeholder involvement in the design, delivery, and update of our program curriculum, we ensure that all our courses cater to a variety of student career goals and aspirations. Our students are nurtured to be tomorrow's business leaders through a learnercentric pedagogy that ensures deep functional proficiency while fostering cross-functional thinking. We pay specific attention to instilling social consciousness amongst the students through our curriculum, in line with our overall commitment to a sustainable future.

All the very best for your admissions process. Please make sure you put your best foot forward and be the best version of yourself.



WE WORK REALLY HARD TO KEEP THE **CURRICULUM OF OUR PGDM PROGRAMS** 

CONTEMPORARY AND INDUSTRY RELEVANT.



### **PROGRAMS**

### **OFFERED**

IMT Hyderabad offers the following 2-year full-time residential Post Graduate Diploma in Management (PGDM) Programs. Our PGDM programs are approved by AICTE and accredited by SAQS and NBA and have MBA equivalence issued by the Association of Indian Universities (AIU).

The Program structure is based on the trimester system, where each trimester consists of 10 weeks of instruction followed by 1 week of comprehensive examination. The intervening period between the first and second year is the summer term of about 3 months duration. During the summer term, students can opt for an Internship (IP) or Student Exchange Program (SEP) or pursue a Management Thesis and Seminars (MTS).



### **PGDM**

The PGDM Program at IMT Hyderabad exposes students to the various tools and requisite skills to effectively manage business functions through a variety of foundation and elective courses. The students choose their specialization as per their career goals and long-term plans.



### PGDM (FINANCE)

The PGDM (Finance)
Program aims to provide
updated knowledge and
skill-set in the broad area of
finance in addition to other
core subjects in a business
management program.
Students study core courses
like corporate finance, project
finance, security analysis
and portfolio management,
investment banking, financial
econometrics etc.



### PGDM (MARKETING)

The PGDM (Marketing)
Program prepares the students to experience a wide array of marketing issues and their solutions by adopting varied pedagogies in the classroom. The curriculum provides a major emphasis on sales and distribution, digital marketing, brand management, integrated marketing communications, international marketing, marketing research etc.





### **PGDM** (INFORMATION TECHNOLOGY)

Launched in partnership with HCL Tech, this program will be focused on Emerging Technologies. The cuttingedge curriculum design and delivery will be done by our eminent faculty along with industry practitioners. This program is designed for students who would like to work at the interface of business and technology in various domains like Marketing, Finance, Operations, Supply Chain and HR.



### **PGDM** (LOGISTICS & SUPPLY CHAIN **MANAGEMENT)**

This program launched in partnership with the Confederation of Indian Industry's Institute of Logistics aims at bridging the talent gap of logistics & supply chain professionals in the country. This program aims to unlock the intricate frameworks which serve as the lifeblood of operations along with the coordination of resources, information and processes. It endeavours to give students a competitive edge through a curriculum that adapts to the changing market dynamics and evolving demands. This program will equip students to build resilient businesses.



# PROGRAM ARCHITECTURE

### **CORE COURSES**

- · Marketing Management-I
- · Marketing Management-II
- Financial Accounting
- · Corporate Finance-I
- · Corporate Finance-II
- · Management Accounting
- Organizational Behavior I
- · Organizational Behavior II
- · Human Resource Management
- · Business Statistics
- · Data Analysis and Decision Making
- · Business Research Methods
- · Operations Management
- · Operations Research
- · Supply Chain Management
- · Managerial Economics
- · Business Communication
- · Strategic Management -I
- · Strategic Management -II
- · Legal Aspects of Business
- · Ethics and CSR
- Sustainability
- Macroeconomics

### **WORKSHOP**

- · Personal Branding
- · Capital Markets
- · Leadership Lab
- · Time Management
- Advanced Spreadsheet & Technology Trends
- Design Thinking
- · Creativity and Innovation

### MARKETING Elective

- · Brand Management
- · Consumer Behavior
- Marketing Research
- Product Management
- · Retail Management
- · Services Marketing
- Social Media Marketing & Media Management
- · Business to Business Marketing
- E-Commerce and Digital Marketing
- · Integrated Marketing Communication
- · International Marketing
- Marketing Analytics
- · Sales & Distribution Management
- · Customer Relationship Management
- Marketing Metrics
- Strategic Marketing Management
- Special Project/ Organization Based Project in Marketing

### ANALYTICS & IT Elective

- · Business Forecasting
- Machine Learning Algorithm using Python
- Visual Analytics
- Big Data Analytics
- · Decision Analytics
- Web & Text Analytics
- · Artificial Intelligence and Deep Learning
- Block Chain for Managers
- Special Project in Analytics and Information Technology

### **FINANCE Elective**

- Commercial Banking
- Financial Derivatives
- **Financial Services**
- Security Analysis
- Wealth Management
- Financial Statement Analysis
- International Finance
- Portfolio Management
- Fixed Income Securities and their Derivatives
- Investment Banking
- **Project Finance**
- Risk Analytics
- Special Project/Organization-Based Project in Finance and Accounting

### HR MANAGEMENT **Elective**

- Organization Change and Development
- Performance Management
- Talent Planning & Acquisition
- Compensation and Benefits
- **HR** Analytics
- Strategic HRM
- Industrial Relations & Labour Laws
- Competency Mapping and Profiling
- Leadership & Organziational Effectiveness
- Learning and Development
- Managing Workplace
- Special Project / Organization-Based Project in HRM

### **OPERATIONS MANAGEMENT Elective**

- Lean Six Sigma
- Logistics Management
- Project Management
- International Logistics & Supply Chain Management
- New Product Development
- Retail Supply Chain Management
- Service Operations Management
- Supply Chain Analytics
- **Business Process Management**
- Supplier Relationship Management
- Technology and Operations Strategy
- Multi-Criteria Decision Making
- Special Project / Organization-Based Project in Operations Management

### **STRATEGY Elective**

- Management Consulting
- Entrepreneurship Development
- International Business
- **Business Negotiation**
- Global Markets and Geopolitics
- Managing Strategic Change
- Managing Strategic Networks
- Public Policy and Management
- Social & Economic Networks
- Special Project / Organization-Based Project in Economics and Strategy

# PROGRAM UNIQUENESS



### MANAGEMENT ORIENTATION PROGRAM (MOP)

IMT Hyderabad conducts a two-week Management Orientation Program (MOP) before the commencement of the first term. The objective of the MOP is to prepare students, who come from diverse backgrounds, for the common experience of the program at the institute. It is designed to provide students with an opportunity to get introduced to their peers and start the Program at common academic levels by addressing individual areas they may need to strengthen.

### ABHYUDAY 2023 – FOR THE BATCH OF 2023-25

Inaugurated by Mr. Ranvijay Lamba, Managing Director and Country Head India at Arcesium Limited & Prof. (Dr.) K. Sriharsha Reddy, Director- IMT Hyderabad at the IMT Hyderabad campus.

ABHYUDAY includes Academic orientation sessions, out-of-class activities, panel discussions, distinguished speaker series, Community Connect, Outbound and Teambuilding activities and interaction sessions with faculty and senior year students.





### **ICE-BREAKING / TEAM BUILDING ACTIVITY**

For budding business leaders, it is important understand that collaboration cooperation are important keys to succeed in their careers.

As part of the Orientation Program-Abhyuday, the new batch got an opportunity to cement their bond through fun-filled outbound teambuilding activities conducted by the experts. Students learn to coordinate, delegate, collaborate and cooperate in order to finish the games that test not only their mettle but also their physical prowess.

### COMMUNITY **CONNECT VISITS**

As part of their Management Orientation Program, 'Abhyuday', the students also visit various foundations involved in community development activities The objective of the program is to encourage students to learn about the nature of work under taken by various corporates and non-profits towards the development of the communities.



### THE SITES VISITED ARE:

- GMR Varalakshmi Foundation (GMRVF), which is the Corporate Social Responsibility arm of the GMR group.
- Tech Mahindra Foundation, initiatives in the areas of upskilling and employability through its skill centres.
- Swarna Bharat Trust, unique partnership between an NGO and various corporates
- Nirmaan Youth Employment Program (PWD)
- Bala Vikasa Center for Social and Responsible Business



# PROGRAM UNIQUENESS



### LEADERSHIP ENGAGEMENT & ACADEMIC PROGRAM (LEAP)

LEAP is a value-added Business Leadership Program offered by IMT Hyderabad to all the students in line with the vision of nurturing socially responsible business leaders. LEAP is embedded in the existing program architecture offered by IMT Hyderabad. The purpose of LEAP is to nurture communication skills, cognitive & interpersonal skills, and contemporary digital skills and develop business acumen & social consciousness among students of IMT Hyderabad.

### ONE-TO-ONE MENTORING BY INDUSTRY LEADERS

Industry Mentor-Mentee Program (IM2P) is initiated by IMT Hyderabad to enhance industry readiness and nurture business leadership among students. Industry mentors will help students to hone their interpersonal skills, critical thinking and problem-solving skills in real situations.





### **PRACTITIONER SESSIONS**

This is to ensure that the courses being offered are relevant and updated to meet the current as well as future needs of the business world and also sensitize students to the real-world challenges and the best practices within that function.

### **INDUSTRY IMMERSION**

During the intervening summer term between the first and second years, students undergo a 12-week faculty-supervised internship in an organization to apply the knowledge they have acquired during the first year of their program and bridge the perceived gap between theory and practice.





### DISTINGUISHED **SPEAKER SERIES**

CEOs from leading corporates are invited to share their business building experience with students and update them about the happenings in the corporate world. Students learn about the challenges that these leaders had to face while achieving their goal, which gives them the motivation to think out of the box solutions.

# PROGRAM UNIQUENESS

### **IRO - INTERNATIONAL RELATIONS OFFICE**

International Relations Office at IMT Hyderabad facilitates student and faculty exchange programs, faculty development workshops, joint research and conferences throughout any given academic year.

# North America --- 01. IPADE Business School, Mexico D.F. 02. Universite du Quebec a Montreal Africa -- 01. ESCA Ecole de Management, Morocco 02. HEM Business School, Morocco



THE INDUSTRY-FOCUSED CURRICULUM AND INTERNATIONAL COLLABORATIONS MAKE IT THE IDEAL CHOICE TO ACHIEVE MY CAREER GOALS. - BHAVANA BHARDWAJ



### **FOREIGN PARTNERS**

IMT Hyderabad has tied-up with reputed partner institutions all over the world. The institute has more than 25 partners across the globe across all the major continents. Our partner institutes are among the leading institutes in their country, possessing international accreditations like AACSB, AMBA and EQUIS.



# PROGRAM UNIQUENESS

### STUDENT EXCHANGE PROGRAM (SEP)

IMT Hyderabad has tie-ups with more than 25 universities across the globe to enable the student exchange program. The SEP is designed to provide the students with relevant exposure of international business practices and culture. The SEP also provides an opportunity for students to develop their social skills in an international setup.

### CONTEMPORARY DOMAIN INPUTS

Students pursue
contemporary courses such as
Digital Marketing, blockchain
for Managers, Artificial
Intelligence & Machine
Learning, Forecasting
Analytics, FinTech, Risk
Analytics, HR Analytics,
Sports Analytics, International
Logistics & Supply Chain
Management.

### INSTITUTE FACILITATED GLOBAL CERTIFICATIONS

Students are encouraged to pursue industry-endorsed certification programs such as KPMG Six Sigma Certification, NCEM Google Analytics

### HANDS ON WORKSHOPS

IMTH offers hands on workshops during first year of the program in emerging areas such as programming using Python, blockchain technologies, advanced spreadsheet modelling, personal branding, leadership lab, creativity innovation workshop and design thinking. These workshops equip students with specific skills in spreadsheet modelling, communication skills, negotiation skills and programming skills.

### MANAGEMENT PROJECT

The Management Project (MP) is another unique feature in IMT Hyderabad curriculum which has been included to ensure practice oriented learning. The objective of MP is to facilitate the process of attaining a higher level of knowledge and expertise in the field of study chosen by the students. It will help the students to integrate the learning in multiple areas and address a comprehensive question of relevance to the management discipline.

### **MESSAGE FROM AREA CHAIRPERSONS**



**ANALYTICS & IT** PROF. (DR.) SURAJIT GHOSH DASTIDAR Associate Professor & Area Chairperson

The Department of Analytics & IT offers courses on emerging technologies like AI/ML, Visual Analytics, Deep Learning, Blockchain, Big Data using a variety of software/tools like Python, Tableau, Analytic Solver. The institute also has a Big Data Lab with the requisite software/hardware to provide students hands-on experience on Big Data technologies. The courses are taught by award winning faculties from IIT/IIMs in association with industry practitioners from reputed companies like Wipro, HCL Tech, Infosys to name a few.

### **FINANCE & ACCOUNTING** PROF. (DR.) NIKHIL RASTOGI Professor & Area Chairperson

Equipped with Industry oriented courses, workshops, practitioner sessions, and rigorous academic input, the finance area helps to create industry-ready professionals. The faculty have competencies in the areas of accounting-IFRS, banking, financial markets, business valuation, financial engineering, portfolio management, financial modeling, and analytics The course offerings are reviewed regularly to make them contemporary and relevant to the market requirements. The faculty with rich industry research, and teaching experience guide students in meeting their career aspirations.





### **MARKETING**

### PROF. (DR.) DEVIPRASAD GHOSH Associate Professor & Area Chairperson

Marketing happens to be one of the flagship specializations in PGDM, with extensive opportunities for industry internships and placements. The advent of digital has affected both theory and practice in business and marketing. Department of Marketing has faculties with rich experience as industry practitioners and accomplished academic researchers, therefore perfectly poised to bring a proper blend of theory and practical application of concepts to the classroom and enrich your learnings. Moreover, the curriculum for marketing courses is designed and continuously updated with inputs from industry practitioners and the alum base to ensure that it is always relevant in the rapidly changing business environment.

# MESSAGE FROM AREA CHAIRPERSONS

### **OPERATIONS**

### PROF. (DR.) ARUN KUMAR BISWAL Associate Professor & Area Chairperson

India is among the fastest growing economies in the world and currently, the fifth largest. To sustain this growth, there will be strong demand for talent in project management, logistics, manufacturing/service operations and supply chain management. The Operations Management department at IMT Hyderabad is well equipped to nurture students as per the industry requirement. All the faculty members are alumnus of institute of reputes like IITs/IIMs with rich exposure to industry, research and teaching. The department offers various industry relevant core & elective courses. It also conducts skill based workshops and facilitates certification courses in collaborations with KPMG & PMI, India.





# **HUMAN RESOURCE MANAGEMENT**PROF. (DR.) ROMINA MATHEW Professor

The core OB & HR courses and psychometric assessments provide valuable insights and skills that extend beyond the workplace and into personal life. They empower individuals to enhance their self-awareness, interpersonal relationships, leadership abilities, and emotional intelligence, ultimately fostering personal development and growth. Courses like Talent Acquisition, Performance and Compensation, HR Analytics, L&D, negotiations prepare students not just for careers in HR but every leadership role where effective people management is essential. The courses are designed to be contemporary and industry-relevant, ensuring students are well-prepared to meet the ever-evolving demands of their respective industries and enable them to thrive in a competitive and dynamic professional landscape.

## STRATEGY AND GENERAL MANAGEMENT PROF. (DR.) TULIKA SHARMA

### Associate Professor

With extensive industry, research, and teaching experience, faculty members of Strategy and General Management area are involved in various research, and consulting projects. The department offers integrative courses on strategy, economics, business law, business research methods, business communication, innovation, entrepreneurship, geopolitics and management consultancy. These courses provide insights into how to address a variety of problems and challenges that most businesses and organizations are grappling with currently.



### **MESSAGE FROM HEAD - CORPORATE RELATIONS**

IMT Hvderabad placements are testimony to the relations we have with the corporate world - something that has been meticulously built over the years. IMT Hyderabad takes pride in achieving an excellent placement record for the class of 2023 with an average CTC of INR 12 LPA and the highest CTC of INR 25 LPA in some of the best global and Indian organizations. One major factor that distinguishes IMT Hyderabad placements from others is the fact that we have succeeded in providing a Career path to our students, and not just their first job after their MBA.

Our students have gone a long way in their careers where we have placed them. Students are also provided a host of opportunities and trainings to groom them and help them prepare for the interviews in the companies that come for campus placements. Our Industry mentor-mentee program is one such initiative, where the students are mentored personally by an industry leader, enabling them to hone their skills while being mentored. This and many other initiatives help the students in building a successful career.

As we start the admission process for the class of 2024-26, we invite prospective students to IMT Hyderabad and embark on a successful professional journey through bestin-class placement assistance. Together, we will help you get placed in one of the best organizations. Some of the marquee names where our students get placed include companies like Amazon, Deloitte, KPMG, Arcesium, DE Shaw, Infosys, Advance Auto Parts, Micron, Exide Industries, Hero Moto Corp, Reliance Retail, Volvo-Eicher, PwC, Tata Aerospace, Berkadia, Genpact, ICICI Bank, HDFC Ltd, Federal Bank, Invesco, IDFC First Bank, Oracle, Wipro, Cognizant, and so on.



Mr.PRAKASH PATHAK Head-Corporate Relations & Placements

### PLACEMENT HIGHLIGHTS

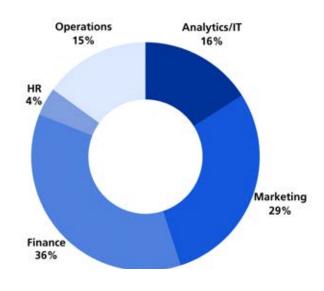
### **KEY HIGHLIGHTS**



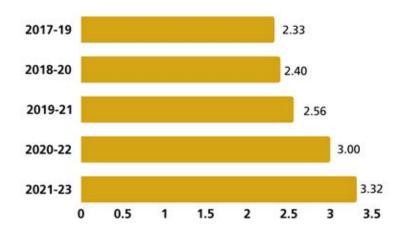
### **SECTOR WISE OFFERS**

# Banking & Insurance 10% Financial Services 12% Automobile/Manufacturing 12% Consulting 22%

### **FUNCTION WISE OFFERS**



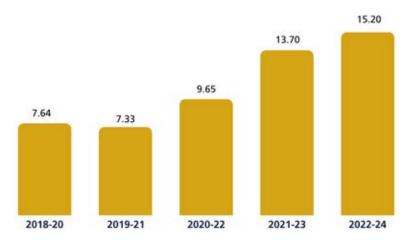
### **OFFERS PER COMPANY**



### **AVERAGE OF TOP OFFERS**



### **AVERAGE CTC (INR LPA)**



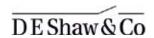


# **KEY RECRUITERS**





Deloitte.









































Cognizant







## SUMMER INTERNSHIP PROGRAM

#### **INTERNSHIP PROGRAM**

Internship is an express ticket to the career of dreams, helping a student to bridge the gap between knowledge gained in theory and practice. Summer internship provides the students with a plethora of opportunities to apply their classroom knowledge on the field and, at the same time, get a chance to step into the real corporate world. Internship helps the students to hone their skills and boost their confidence and attitude, which professional life demands. Summer internships are about exploration, learning, building skills, and planning long-term goals. In the curriculum, the Internship forms an integral part of the evaluation with a weightage of 6 credits, which is equivalent to almost two full courses, and to make it more effective, and the Internship Program is jointly evaluated by the Faculty Guide and Industry Guide. It provides students with an opportunity to learn and practice business knowledge and professional behaviour.

#### **BATCH 2022-24**

TOO %

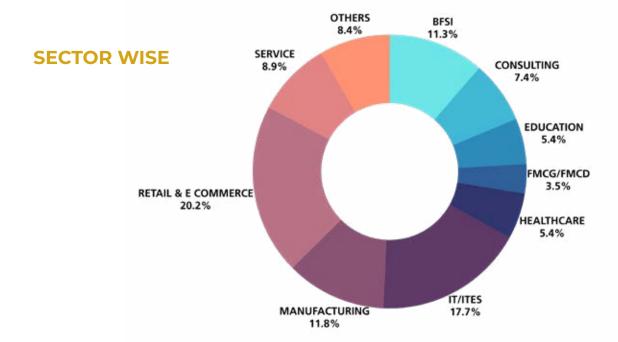
OF THE BATCH PLACED

60,000
INR PER MONTH

HIGHEST
PACKAGE OFFERED

15,000
INR PER MONTH

AVERAGE
PACKAGE OFFERED



## FACULTY, RESEARCH AND ACHIEVEMENTS

The team of highly qualified and award-winning faculty members who possess enormous experience in academics and industry have played an important role in the success of the institute in every aspect including academics, governance, research and consultancy. Most of them are Doctorates with Ph.D./FPM from reputed institutes like IIT Kharagpur, XLRI, IIM Ahmedabad, IIM Bangalore, IIM Lucknow, IIM Indore, NIT Trichy to name a few. They also carry extensive teaching experience in globally renowned universities. IMT Hyderabad takes immense pride in the academic and research strengths of its faculty members. The faculty members are well-trained and have many research publications to their credit.

Our faculty members have published their management cases with reputed Publishers like HARVARD & IVEY. Their research works regularly feature in reputed and high-impact



national and international journals such as Journal of Sustainable Tourism, Journal of Business Research, Journal of Retailing and Consumer Services, Technological Forecasting and Social Change, Finance Research Letters, International Journal of Production Research, Annals of Operations Research, Journal of Enterprise Information Management, etc.

#### SPONSORED RESEARCH AND ADVISORY SERVICES

- A Study on "Digital Transformation in PSEs to understand the initiatives taken by Indian Central Public Sector Enterprises (CPSEs) for Digital Transformation, and to suggest how to leverage digital transformation for the next phase of growth of CPSEs in collaboration with the Standing Conference of Public Enterprises (SCOPE) has recently been completed.
- A study on Impact of COVID pandemic on small and medium enterprises (SMES) for Centre for General Education Society, Ghaziabad from December 2020 – November 2021
- A study on Design and Implementation of Activity based Costing" for ACG Capsules from August 2019 – November 2019
- A "Study on Adoption of Cashless Transaction Solutions by Small merchants in the tier 2 and tier 3 cities of Telangana



State" for National Payment Corporation of India (NPCI) from May 2017 – March 2018

A "Study on defaults in SHG-bank linkage program in Andhra Pradesh" for National Bank for Agriculture and Rural Development (NABARD) from July 2015 – May 2017

## STUDENTS TESTIMONIALS



#### SHIVIR YADAV

Embarking on a journey of PGDM at IMT Hyderabad has been an exhilarating journey for me. The ice-breaking sessions and the outdoor visits to various industrial destinations had set the tone for the collaborative and inclusive learning environment. Beyond academics, the vibrant campus life was enriched with lively festival celebrations that showcased the diverse cultural fabric of our community. I can feel the newness in me with the different set of leadership skills that I've developed so far both inside and outside the classroom. I eagerly look forward to the upcoming term and making the most of the enriching opportunities that IMT Hyderabad continues to offer.

#### SHRUTI VERMA

"We need to bring learning to people, instead of people to learning."

— Elliott Masie

The past three months here at IMT Hyderabad has made me realize that our college stands by this mantra. These months have been a dynamic and transformative journey for me, significantly boosting my self-confidence and knowledge. In addition to balancing my academic pursuits and personal development, this journey has been enhanced by forming valuable connections and delving into new opportunities. One of the primary factors that drew me to choose this business school is its corporate-friendly location and the impressive roster of companies that visit here for placements. The diverse industrial backgrounds of the faculty at IMT Hyderabad provide students with valuable insights into the corporate world, enriched by the experiences of these inspiring and supportive faculty members. I am glad that I chose this institution as a part of my learning expedition.





#### TANUSHKA GANGULY

Coming from a business background, I've always been intrigued by the corporate world. With an honors degree in sociology, I aimed to blend this interest with social consciousness. IMT Hyderabad offers the perfect fusion of both. The rigorous academics, experienced faculty, and diverse student body are shaping me for the corporate realm. I've realized why choosing this institution was the right decision. The emphasis on both business acumen and social responsibility aligns with my goals. I'm confident that IMT Hyderabad was the ideal choice amid numerous options.

#### BHAVANA BHARDWAJ

Selecting the right business school can be a challenging process, but IMT Hyderabad significantly eased this decision for me. Their strong focus on industry-relevant education, experienced faculty, and notable guest lectures made it a compelling choice. The variety of elective courses and workshops further solidified my decision. The student-centric campus and the numerous clubs and committees provide great chances for personal growth. Plus, the industry-focused curriculum and international collaborations make it the ideal choice to achieve my career goals.





#### SARTHAK RASTOGI

IMT Hyderabad is one of the premier B-schools and the most sought after choice for an MBA candidate. Some of the reasons that attracted me to IMT Hyderabad reputation, brilliant infrastructure, past placement records and highly qualified faculty. It offers a diverse curriculum that integrates theory and practical applications. Apart from academics, coming to IMT has given me the opportunity to be a part of several clubs and committees which has enhanced my leadership and interpersonal skills. Also, the campus features state of the art facilities that caters to wide range of sports and fitness activities including cricket, basketball, volleyball, table tennis among others. Altogether, studying at IMT Hyderabad has been a great learning experience which has helped broaden my horizons.

## ADMISSION PROCESS

#### **ELIGIBILITY CRITERIA**

- Minimum three years Bachelors' degree or equivalent in any discipline with minimum 50% marks in aggregate\*
- CAT (2023)/ XAT (2024)/ GMAT (January 1, 2020 February 28, 2024)/GMAT FOCUS Edition/CMAT (2024) \*
- Applicants who are appearing for the final-year degree examination can also apply, subject to submission of all mark sheets and pass certificate to IMT Hyderabad's Academic Program office at a later date. Failing to do so will result in admission being cancelled.

#### SHORTLISTING PROCESS



#### EXCEPTIONAL WORK EXPERIENCE (If Any):

In addition to meeting basic eligibility criteria and sound academic scores, candidates having work ex will receive extra scores. The condition being:

- Be Working/ have worked in leading national/ foreign multinationals\*
- · Have a minimum of 24 months full time work experience.

#### Please Note: Having work experience is not compulsory for applicants.

HIGH TEST SCORES:

In addition to meeting basic eligibility criteria and sound academic scores, the candidate should:

- Have High\* test scores in CAT/ XAT/ GMAT/ CMAT
- \*The test score cut offs is subject to change each year, due to the pool of applicants

<sup>\*\*</sup> In case the candidates are applying on the basis of GMAT and score is not provided, processing of application will be provisional, subject to IMT Hyderabad receiving the official GMAT score on or before February 28, 2024

<sup>\*</sup>The list of companies under which the exceptional work experience candidates are being considered is as per IMT Hyderabad's internal discretion.

<sup>\*\*</sup> Internship, articleship, part time work experience will NOT be considered

### **SELECTION**

### **CRITERIA**



## FEE STRUCTURE

#### **BATCH 2024 - 26**

	First Year				Second Year		
	At the time of admission offer	1st Installment	2nd Installment	3rd Installment	4th Installment	5th Installment	Total
Admission Fees	50,000	-	-	-	-	-	50,000
Academic Fees	-	3,00,000	2,50,000	2,30,000	3,37,000	3,10,000	14,27,000
Alumni Fees	-	8,000	-	-	-	-	8,000
Caution Money (refundable)	-	15,000	-	-	-	-	15,000
Total	50,000	3,23,000	2,50,000	2,30,000	3,37,000	3,10,000	15,00,000

#### Note:

The above Fee is in INR. The academic fee includes accommodation and mess charges.

## **IMT HYDERABAD SCHOLARSHIPS**

#### **TUITION FEE WAIVER (TFW) SCHEME**

Candidates eligible and shortlisted for the Tuition Fee Waiver (TFW) scheme, will not be required to pay the academic fee component as they will get a 100% academic fee waiver. They must pay all other components of the fees mentioned above. In addition, they will be required to pay an amount of Rs. 12000 per month towards charges for academic amenities and other facilities. This payment is to be made by the eligible students to IMT Hyderabad in quarterly advance as per said monthly rate.

#### SMT. LEELA NATH MEMORIAL SCHOLARSHIP

All female candidates who are admitted to any of the PGDM programs at IMT Hyderabad, will receive a scholarship of 20% on the academic fees' component. Please note that the scholarship will be disbursed after the candidate joins the campus and pays the required amount of fees and all other components of the fee as mentioned above.

#### MERIT BASED SCHOLARSHIPS

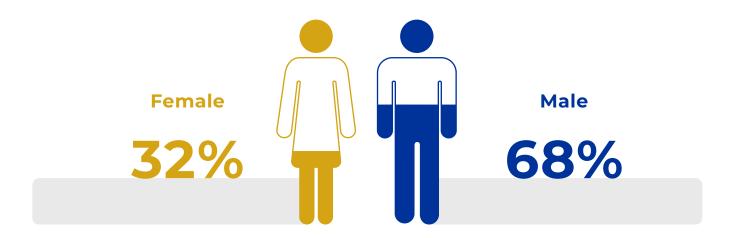
Candidates who have scored a 90 percentile or above in CAT or XAT or a 650+ absolute score in GMAT and are admitted to IMT Hyderabad, will receive a scholarship of 40% on the academic fee component. Please note that the scholarship is disbursed after the candidate joins the campus and pays the required amount of fees and all other components of the fees mentioned above.

Note: In case a student is eligible under more than one scholarship(s) and/or fee waiver scheme, he/she will have to opt for one of such eligible scholarship/waiver scheme and such opted scholarship/waiver scheme will only continue during the entire tenure of the PGDM program.

The decision of the Scholarship Committee(s) will be final and binding for the final allocation of scholarship/waiver and without any revision under any circumstances.

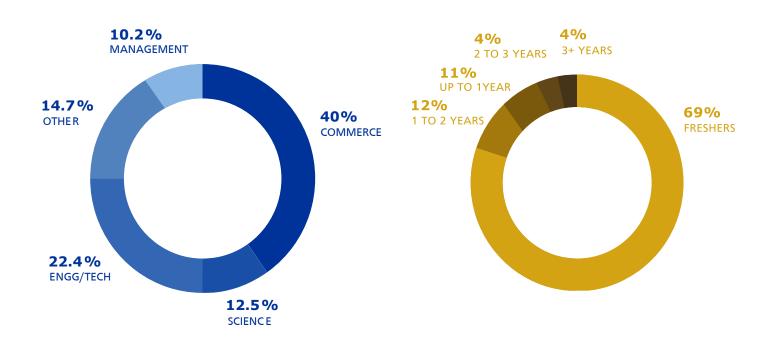
## BATCH PROFILE 2023-25

#### **GENDER DIVERSITY**



#### **GRADUATION BACKGROUND**

#### **WORK EXPERIENCE**



## **STUDENT CLUBS & COMMITTEES**

#### **CLUBS**



**ALTIUS** The Sports Club



**ATHENA** The Strategy Club



**ANTRAGNA** The Cultural Club



**FINACEA** The Finance Club



**MERCATUS MANTRA** The Marketing Club



**COMMUNICATION WING** The Communication Club



**INSIGHTIX** The Analytics Club



**OPUSKRIYA** The Operations Club



**PAHEL** The Corporate Social Responsibility Club



**SYNERGY** The HR Club



**TASSAVUR** The Creative Club



**PRARAMBH** The Entrepreneurship Club

#### **COMMITTEES**



**Media Relations** Committee



**Athflex** 



Mezzo **The Mess Committee** 



**International Relations Committee** 



**Alumni Relations** committee





**Student Council** 



## **STUDENT**

## **LIFE AT IMT HYDERABAD**







# **Institute of Management Technology**Hyderabad

... Harnessing Knowledge for Businesses



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