

*We Build Corporate Careers...*



Late Prof. Dr. (Col) A. Balasubramanian  
Founder President & Chancellor  
Sri Balaji University, Pune(SBUP)

**Sri Balaji Society's**  
**Sri Balaji University, Pune**  
UNIVERSITY FOR OPPORTUNITIES

Founder President & Chancellor - Late Prof. Dr. (Col.) A. Balasubramanian

• Discipline • Dedication • Determination

We are proud to inform you and corporate world that Sri Balaji Society has been granted the status of a Private University by Government of Maharashtra in the name and title "Sri Balaji University, Pune(SBUP)" vide Act 2019, (Maharashtra Act No.XII of 2019)

**SBUP UNDERGRADUATE &  
POST GRADUATE PROGRAMS'**

# PROSPECTUS



*...Yes, We Build the future*









Sri Balaji Society is a charitable trust established under Societies  
Registration Act 1860 & Bombay Public Trust Act, 1950.

## Courses Offered:

### **SBUP Undergraduate Programs**

Faculty of Commerce & Management - School of Commerce & Management- BBA Program & BBA integrated MBA  
Faculty of Humanities - School of Humanities & Social Science - BA Program  
Faculty of Liberal Arts - School of Liberal Arts - BA ( Liberal Arts)  
Faculty of Science & Technology - School of Computer Studies - BCA Program  
Faculty of Science & Technology - School of Actuarial Science - B.Sc Program  
[ugadmissions@sbup.edu.in](mailto:ugadmissions@sbup.edu.in) / [www.sbup.edu.in](http://www.sbup.edu.in)

### **SBUP PhD Programs**

PhD in the Faculty of Management in the subjects of Marketing Management, Financial Management, Human Resource Management, International Business Management, Telecom Management, Business Analytics and Systems, Operations & Supply Chain Management and General Management.  
[phd@sbup.edu.in](mailto:phd@sbup.edu.in) / [www.sbup.edu.in](http://www.sbup.edu.in)

### **SBUP MBA Programs**

#### **Constituent Management Institutes of SBUP**

Balaji Institute of Modern Management (BIMM)  
[www.bimmpune.edu.in](http://www.bimmpune.edu.in)

Balaji Institute of Technology and Management (BITM)  
[www.bitmpune.edu.in](http://www.bitmpune.edu.in)

Balaji Institute of International Business (BIIB)  
[www.biibpune.edu.in](http://www.biibpune.edu.in)

Balaji Institute of Management and Human Resource Development (BIMHRD)  
[www.bimhrdpune.edu.in](http://www.bimhrdpune.edu.in)

### **SBUP MCA Programs**

Faculty of Science & Technology - School of Computer Studies - MCA Program  
[pgadmissions@sbup.edu.in](mailto:pgadmissions@sbup.edu.in) / [www.sbup.edu.in](http://www.sbup.edu.in)

### **SBUP LAW Programs**

Balaji School of Law College (BSL) - BA LLB, BBA LLB & LLB Programs

### **Other Colleges**

Balaji College of Arts, Commerce and Science (BCACS)  
(Approved by Govt. of Maharashtra and Savitribai Phule Pune University)  
[www.bcacspune.edu.in](http://www.bcacspune.edu.in)

Balaji Junior College of Arts, Commerce and Science (BJCACS)  
(Affiliated to the Maharashtra State Board of Secondary & Higher Secondary Education Pune Division and approved by Govt. of Maharashtra)  
[www.bcacspune.edu.in](http://www.bcacspune.edu.in)





## The History: Blessings to Sri Balaji Society- 13th February, 2000

(Reproduced from the Prospectus 2001)



On 13th February, 2000 seen from right to left are Gen S Padmanabhan, Chief of the Army Staff; Mr. L. C. Singh, CEO, Nihilent Technologies; Late Maj Gen S Krishnamurthy (Retd)-Chairman, Governing Body IIMM; Lt Gen B T Pandit, Former Adjutant General; General V P Malik COAS; Dr. S B Mujumdar, Founder Director & President Symbiosis; Admiral J G Nadkarni, Former Chief of Naval Staff; Air Chief Marshal H. Moolgavkar, Former Chief of Air Staff & Dr. (Col) A. Balasubramanian, Executive Director & President Sri Balaji Society

## Our Founder President and Chancellor



### Late Prof. Dr. (Col) A. Balasubramanian

Founder President & Chancellor  
Sri Balaji University, Pune (SBUP)

left the comforts of a protected family life and joined an orphanage and completed his education up to high school. He then joined the Indian Army as a Sepoy and retired as a Subedar after a service of 28 years. While wearing the uniform, he acquired three post-graduate degrees with flying colors.

His inclination towards education and knowledge did not end with acquiring degrees for himself but led him to create The Sri Balaji University and the Institutes under it which have groomed more than 20000 managers to date. His scholarly attributes and commitment to students have ranked him as one of the leading lights in the field of education in India. Dr. (Col) A. Balasubramanian believed that 'Education is the enhancer of knowledge, skill, and attitude. It is the energy of a nation. It is a source of discipline, dedication and determination necessary for transforming the effort into action for achieving the goal'. In line with his beliefs, he steers the four prestigious management institutes in Pune, namely Balaji Institute of Modern Management (BIMM), Balaji Institute of Technology & Management (BITM), Balaji Institute of International Business (BIIB) and Balaji Institute of Management & HRD (BIMHRD), collectively forming the powerhouse of education known as the Sri Balaji Society.

The other colleges run by him are Balaji College of Arts, Science & Commerce (BCACS), Balaji Junior College of Arts, Commerce & Science (BCACS) and Balaji Law College (BLC) providing education to undergraduate students.

Bala Sir always used and lived by the statement of 'Problems are Opportunities'

**P**rof. Dr. (Col) A. Balasubramanian was an eminent educationist, philanthropist, a gifted writer, and a decorated army officer. He has been instrumental in setting up Symbiosis Institute of Management Studies and is the 'Atlas' of The Sri Balaji University. Prof. Bala, as he was popularly known in the education circle, is a triple Post Graduate and a rare personality known for his innovative approach and has made history in the field of education. He was a classic example of courage, commitment and intimate relationship with the corporate world.

A soldier and a student, Dr. (Col) A. Balasubramanian was also a trainer, a consultant, a gifted writer, an author and the pioneer who conceived the idea of creating the first Post Graduate Management Institute in India exclusively for the Defence Personnel and their dependents. A retired Army Personnel, he was the first Indian from Armed Forces in the history of India to be conferred the Honorary

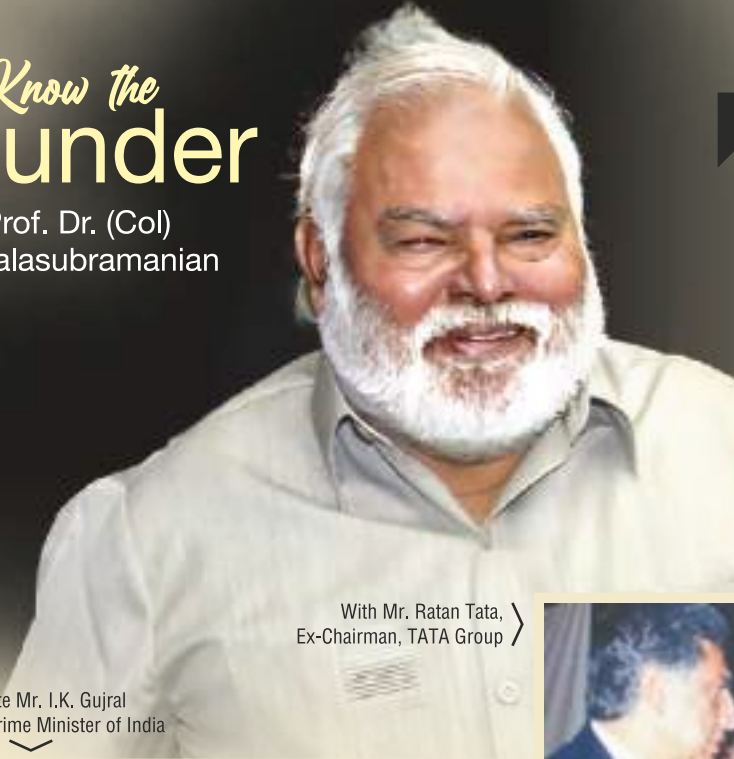
Rank of Colonel after retirement. Standing tall with him on this exclusive dais are famous sportsmen like Kapil Dev, Sachin Tendulkar, Abhinav Bindra, Mahender Singh Dhoni and the famous actor, Mohanlal. Dr. (Col) A. Balasubramanian has many feathers in his cap and was known for his creative, successful, and bold experiments in management education ventures.

He was a firm believer in the values of Discipline, Determination, and Dedication and leaves no stone unturned in ensuring that these values become the lifestyle of the MBA students enrolled in the Society. It's a common belief that a man is a product of one's environment. But for men with a strong will power, the environment is never a limiting factor. Prof. Bala was one such individual who has fought against the environmental factors to craft a fortune for himself. Born in the iron grip of poverty education was a scarce commodity to come by. To make a place for himself in the world, he



# Know the Founder

Prof. Dr. (Col)  
A. Balasubramanian



With Late Mr. Gyani Zail Singh  
the former President of India



With Late Mr. K. R. Narayanan  
the former President of India



With Mr. Ratan Tata,  
Ex-Chairman, TATA Group



With Late Mr. I.K. Gujral  
the former Prime Minister of India



With Mr. Azim Premji,  
Chairman & CEO, Wipro Group



With Mr. Mukesh Ambani,  
Chairman & MD, Reliance Industries



# Know the Founder

Prof. Dr. (Col)  
A. Balasubramanian



With Mr. Anna Hazare  
Social Activist

With Dr. Kiran Bedi  
Lieutenant Governor of Puducherry



With Mr. Mohan Bhagwat  
Chief of the Rashtriya Swayamsevak Sangh



With Mr. Piyush Goyal  
Minister of Railways and Coal, Govt. of India



With Late Mr. T. N. Sheshan  
the former Chief Election Commissioner of India

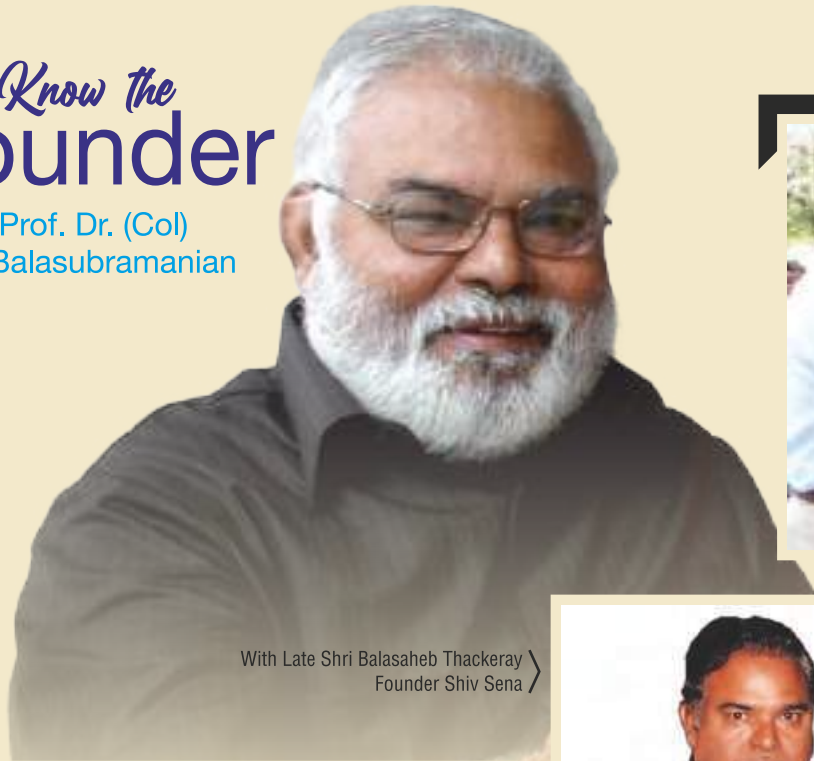


With Mr. Prithviraj Chavan  
the former Chief Minister of Maharashtra



# Know the Founder

Prof. Dr. (Col)  
A. Balasubramanian



With Lt Gen A K Singh  
the former Lieutenant Governor of Andaman & Nicobar Islands



With Dato Seri Dr. Ahmad Zahid Hamidi,  
Deputy Prime Minister  
and Home Minister of Malaysia



With Late Shri Balasaheb Thackeray  
Founder Shiv Sena



With Late Mr. Ram Jethmalani  
the former Union Law Minister and Chairman Bar Council of India



With Late Maj Gen S Krishnamoorthy  
the Founder Director of IIMM



With Late Dr. APJ Abdul Kalam  
the former President of India

# Rare Honour



Field Marshall S. H. F. J. Manekshaw felicitating Dr. (Col) A. Balasubramanian on his honorary rank of Colonel

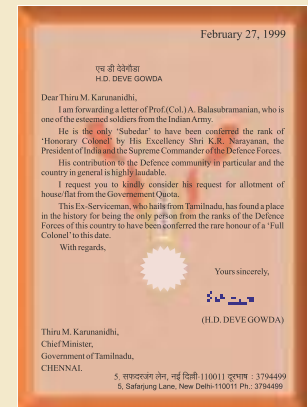
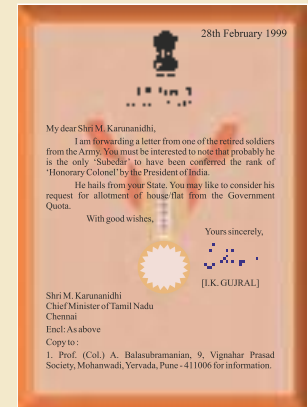
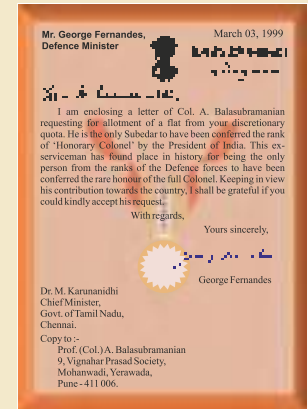


Dr. (Col) A. Balasubramanian with Late Dr. P. C. Shejwalkar



“Prof. (Col.) A. Balasubramanian is a rare personality known for his creative approach and making history after history. He is a classical example of courage, commitment and intimate relationship with the corporate world. I have seen him as a student, as a soldier, as a lecturer, as a trainer, as a consultant, as the director of a Management institute, as the chairman, University paper setting/evaluation committee for MBA/MPM examination and now, as an author. He has many feathers in his cap and is known for his creative, successful, and bold experiments in management education/ventures”.

Dr. P.C. Shejwalkar  
Former Dean  
Faculty of Management Studies  
University of Pune





# Top Brass



**Prof. B. Paramanandhan**  
Chancellor - SBUP  
President - SBS & Director - Finance



**Dr. G. K. Shirude**  
Vice Chancellor - SBUP  
Campus Director - BCACS



**Dr. S. B. Agase**  
Registrar, SBUP



**Ms. Sushma Paramanandhan**  
Trustee - SBS



**Dr. Biju G. Pillai**  
Dean Faculty of Commerce & Management,  
Sr. Director-IT & Admissions, Director-BIIB



**Dr. Dimple Saini**  
Dean SBUP, Sr. Director - Corporate Relations,  
HOD Operations & Supply Chain Management



**Dr. Mittal Mohite**  
Controller of Examinations, SBUP



**Dr. Anil Keskar**  
HOD Research &  
Development Cell, SBUP



**Mr. R. Somasundharam**  
Accounts Officer, SBUP



**Prof. Sanjay Pai**  
HOD Incharge - Academics Dept., SBUP



**Dr. Manisha Shukla**  
HOD Sri BUILD, SBUP



**Dr. Manisha Paliwal**  
Dy. Head - R&D Cell  
HOD SRUJAN - EDIC, SBUP



**Ms. Pragyan Paramita**  
HOD Incharge - HR Dept. SBUP



**Mr. Ketan J. Gholap**  
HOD - IT Dept. SBUP



**Dr. Archana Srivastava**  
Director - BIMM, HOD Personnel  
Management and Human  
Resource Development



**Dr. Sanjit Kumar Dash**  
Director - BITM  
HOD - Marketing, SBUP



**Dr. G. Gopalakrishnan**  
Director - BIMHRD  
HOD - General Management, SBUP



**Dr. G. Y. Shitole**  
Principal SCS, SHSS & SCM, SBUP



**Dr. Kiran Dagadu Shinde**  
In-charge Principal - BSL, SBUP



**Dr. Omprakash Ashtankar**  
Principal - BCACS



**Dr. Tejaswi Avhad**  
In-charge Principal - BLC

# Constituent Management Institutes and MBA Programmes at Sri Balaji University, Pune (SBUP)

## **BIMM** **BALAJI INSTITUTE OF MODERN MANAGEMENT**

BIMM stands as the primary management institute within Sri Balaji Society. The Society initiated its journey in 1999 with the establishment of this institute, and the pioneer batch successfully graduated in 2001. The institute has gained remarkable recognition in the corporate sphere due to the exceptional quality and excellence demonstrated by its students and alumni in various industries. Below, you'll find comprehensive information about the courses available at this esteemed institute.



[www.bimmpune.edu.in](http://www.bimmpune.edu.in)

Sr. No.	Course Name	Specialisation Available
1	MBA	<ul style="list-style-type: none"><li>• Sales and Marketing (including Retail and Insurance)</li><li>• Finance &amp; Financial Services</li><li>• Operations &amp; Supply Chain Management including Logistics</li><li>• Technology Management including:<ul style="list-style-type: none"><li>(a) Data Science &amp; Business Analytics</li><li>(b) Digital Marketing &amp; Business Analytics</li><li>(c) Product Management &amp; Business Analytics</li><li>(d) Telecom &amp; Business Analytics</li></ul></li></ul>
2	MBA - Marketing Management	<ul style="list-style-type: none"><li>• Sales and Marketing (including Retail and Insurance)</li></ul>
3	MBA - PM & HRD	<ul style="list-style-type: none"><li>• Personnel Management &amp; Human Resources Development</li></ul>



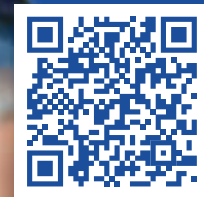


## Constituent Management Institutes and MBA Programmes at Sri Balaji University, Pune (SBUP)

# BITM

## BALAJI INSTITUTE OF TECHNOLOGY & MANAGEMENT

The institute was founded with the primary goal of offering specialized courses in digital technology and telecom management, focusing on IT and technical infrastructure. It provides customized programs designed for students pursuing careers in digital, telecom, IT, and marketing fields, equipping them with the skills required to effectively address the continuously evolving demands of the digital and telecom sectors. Here's an overview of the courses tailored for the digital and telecom industry and beyond.



[www.bitmpune.edu.in](http://www.bitmpune.edu.in)

Sr. No.	Course Name	Specialisation Available
1	MBA	<ul style="list-style-type: none"><li>• Sales and Marketing (including Retail and Insurance)</li><li>• Finance &amp; Financial Services</li><li>• Operations &amp; Supply Chain Management including Logistics</li><li>• Technology Management including:<ul style="list-style-type: none"><li>(a) Data Science &amp; Business Analytics</li><li>(b) Digital Marketing &amp; Business Analytics</li><li>(c) Product Management &amp; Business Analytics</li><li>(d) Telecom &amp; Business Analytics</li></ul></li></ul>
2	MBA - Technology Management	<ul style="list-style-type: none"><li>• Data Science &amp; Business Analytics,</li><li>• Digital Marketing &amp; Business Analytics,</li><li>• Product Management &amp; Business Analytics and</li><li>• Telecom &amp; Business Analytics</li></ul>
3	MBA - Marketing Management	<ul style="list-style-type: none"><li>• Sales and Marketing (including Retail and Insurance)</li></ul>

## Constituent Management Institutes and MBA Programmes at Sri Balaji University, Pune (SBUP)

# BIIB

## BALAJI INSTITUTE OF INTERNATIONAL & BUSINESS

In today's interconnected global landscape, it's increasingly rare for nations or businesses to operate independently without engaging in the global economy. Recognizing the requirements of these multinational enterprises, BIIB was established in 2003 with a clear mission: to prepare managers to effectively navigate the complexities of the global economy. The curriculum of our courses is thoughtfully crafted to incorporate aspects of international trade. Here's a brief overview of the courses we offer:

Sr. No.	Course Name	Specialisation Available
1	MBA - International Business	• Marketing and International Business Management
2	MBA - Marketing Management	• Sales and Marketing Management
3	MBA - Finance	• Finance and Financial Services



[www.biibmpune.edu.in](http://www.biibmpune.edu.in)



## Constituent Management Institutes and MBA Programmes at Sri Balaji University, Pune (SBUP)

# BIMHRD

## BALAJI INSTITUTE OF MANAGEMENT & HRD

In 2004, the inception of BIMHRD marked a pivotal moment in our educational journey. The core objective was to go beyond conventional learning and cultivate students into future industry leaders. Our vision extends far beyond mere leadership; it's about empowering individuals who can not only spearhead their respective fields but also exert a positive and transformative influence, actively shaping and nurturing the ecosystem within their industry.



[www.bimhrdpune.edu.in](http://www.bimhrdpune.edu.in)

Sr. No.	Course Name	Specialisation Available
1	MBA	<ul style="list-style-type: none"><li>• Sales and Marketing (including Retail and Insurance)</li><li>• Finance &amp; Financial Services</li><li>• Operations &amp; Supply Chain Management including Logistics</li><li>• Technology Management including:<ul style="list-style-type: none"><li>(a) Data Science &amp; Business Analytics</li><li>(b) Digital Marketing &amp; Business Analytics</li><li>(c) Product Management &amp; Business Analytics</li><li>(d) Telecom &amp; Business Analytics</li></ul></li></ul>
2	MBA - Marketing Management	<ul style="list-style-type: none"><li>• Sales and Marketing (including Retail and Insurance)</li></ul>
3	MBA - PM & HRD	<ul style="list-style-type: none"><li>• Personnel Management &amp; Human Resources Development</li></ul>



# Multicultural Mirror of India



Join us to conquer your aspirations



# Admission Process

## How to apply

Sri Balaji University, Pune (SBUP), has a common application form for admission to two-year full-time Master of Business Administration (MBA) programs 2024-26 offered by all the four management institutes and all 12 courses (9 specialisations and 26 options) run therein. The four institutes are as mentioned below :

Balaji Institute of Modern Management (BIMM)

Balaji Institute of Technology and Management (BITM)

Balaji Institute of International Business (BIIB)

Balaji Institute of Management and Human Resource Development (BIMHRD)

A student can opt for any one, or more or for all the courses/ specialisations of any Institute or all the four Institutes. That is, a student can select minimum one and maximum up to 26 options, in order of his / her preferences. All the courses/ specialisations are of equal status.

The applications can be made online. Visit [www.sbup.edu.in](http://www.sbup.edu.in)

Any concerns regarding admission can be addressed to :

Admission Cell

Sri Balaji University, Pune (SBUP)

S.No.55/2-7, Tathawade,

Off Mumbai-Bangalore bypass,

Pune - 411033 Maharashtra (India)

# Selection Procedure

## Admission Procedure

Welcome to Sri Balaji University, Pune (SBUP)

India is going through an Industrial Revolution. Lot of companies are coming from abroad and even the Indian Companies are going for overseas operations. So, we all are witnessing globalization and in this environment, the Post Graduates in Management are the most sought after human resources in the country. Notwithstanding the upheavals in the global markets, India is still poised to keep her growing phase as it is evident from its economic growth rate compared to other countries in the world. That does not mean that any and every Post Graduate in Management will find his dream company and dream job. Right person to the right job with right attitude is the demand of the industry. Therefore, it is the responsibility of the B – Schools to select the right candidates for the right training and course, so that at the end of the day, the students are empowered for their corporate endeavours.

Admission Process for the constituent Institutions of Sri Balaji University, Pune (SBUP)

We, at Sri Balaji University, Pune (SBUP) leave no stone unturned to ensure that every student joining any of our Institute is groomed and placed well. Although, we are having very tough training schedule, the spirit behind it is to give maximum to the students, so that, the objective of their joining us and paying fees is realized. The institutions for which we will be conducting the selection process for admission are as under:-

- (a) Balaji Institute of Modern Management (BIMM)
- (b) Balaji Institute of Technology & Management (BITM)
- (c) Balaji Institute of International Business (BIIB)
- (d) Balaji Institute of Management & HRD (BIMHRD)

All the four constituent Management Institutes of Sri Balaji University, Pune (SBUP) are well known in the country for the excellent grooming process and Campus Placements. The management of Sri Balaji University, Pune (SBUP) is paying equal attention to each of the Management Institutes and ensures that the leaders in the University as well as in the institutes work together to deliver the results. Each Director whether from the University or from the Institutes, works like a family member and is interdependent. This collective effort and the concept of unity in diversity is ensuring that common culture, common rules, common procedures, common grooming process and common examinations produce good results although every Institute is fully equipped to innovate and produce good results. Therefore, taking admission to any of the Institutes imply that you have taken the right decision.





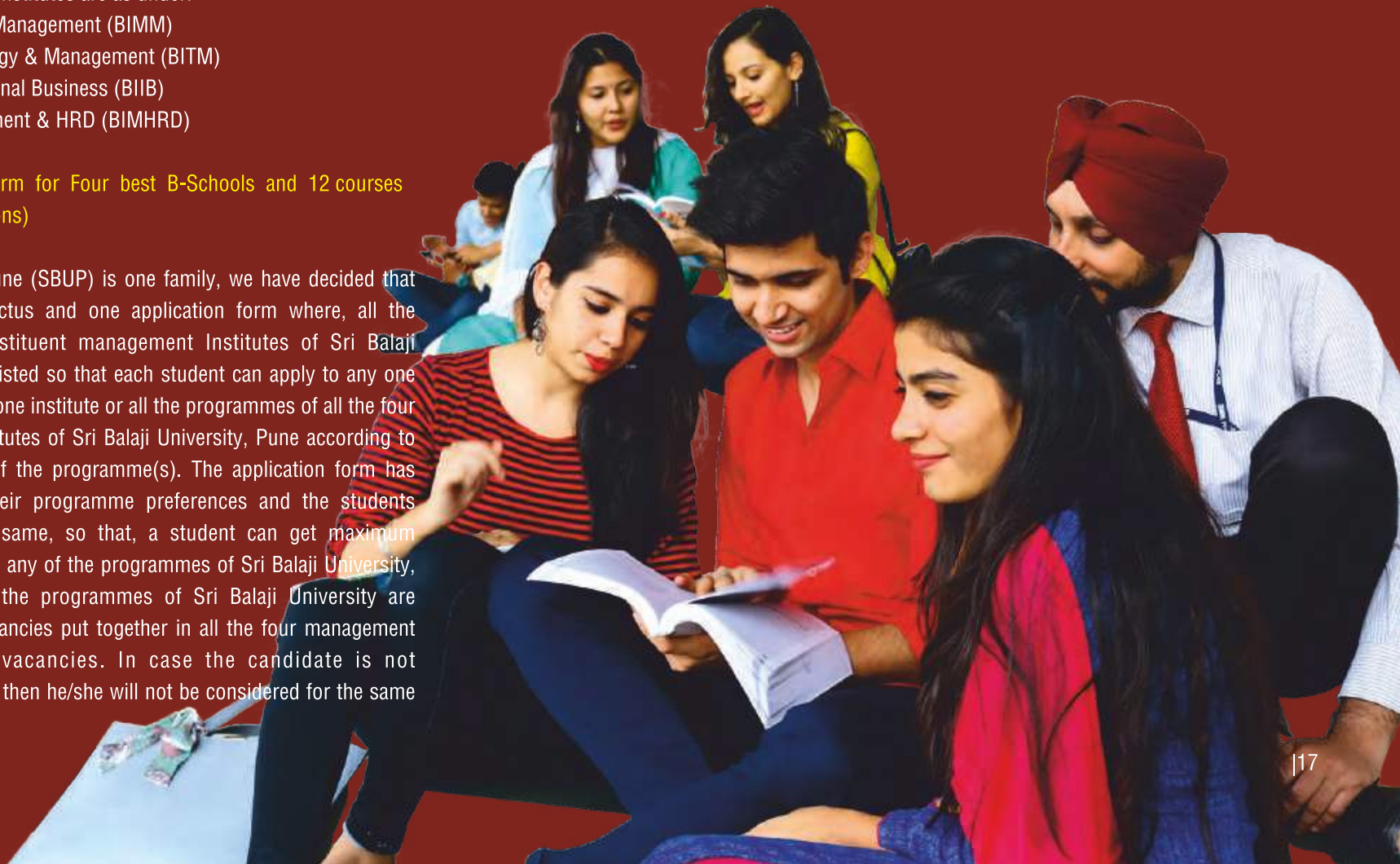
# Selection Procedure

## Introduction

- I. The selection process for admission to the following constituent management institutes of Sri Balaji University, Pune (SBUP), which offer Two Year Full Time Master of Business Administration (MBA) will be conducted centrally. These Management Institutes are as under:-
  - (a) Balaji Institute of Modern Management (BIMM)
  - (b) Balaji Institute of Technology & Management (BITM)
  - (c) Balaji Institute of International Business (BIIB)
  - (d) Balaji Institute of Management & HRD (BIMHRD)

**One Common Application Form for Four best B-Schools and 12 courses (9 specialisations and 26 options)**

- II. Since Sri Balaji University, Pune (SBUP) is one family, we have decided that we shall go for one prospectus and one application form where, all the programmes of all the constituent management Institutes of Sri Balaji University, Pune (SBUP) are listed so that each student can apply to any one or all the programmes of any one institute or all the programmes of all the four constituent management Institutes of Sri Balaji University, Pune according to his/her order of preference of the programme(s). The application form has appropriate options mark their programme preferences and the students should carefully fill up the same, so that, a student can get maximum opportunity to get admitted to any of the programmes of Sri Balaji University, Pune. Please note that, all the programmes of Sri Balaji University are approved by UGC, all the vacancies put together in all the four management institutes we have 1020 vacancies. In case the candidate is not opted for an institute / course then he/she will not be considered for the same



### III. Specialisations Available in constituent management Institutes of Sri Balaji University, Pune (SBUP).

Sr. No.	Specialisation Title & Institute Name
1	MBA (International Business) offered by BIIB
2	MBA (Data Science & Business Analytics) offered by BITM
3	MBA (Data Science & Business Analytics) offered by BIMHRD
4	MBA (Data Science & Business Analytics) offered by BIMM
5	MBA (Digital Marketing & Business Analytics) offered by BITM
6	MBA (Digital Marketing & Business Analytics) offered by BIMHRD
7	MBA (Digital Marketing & Business Analytics) offered by BIMM
8	MBA (Telecom & Business Analytics) offered by BITM
9	MBA (Telecom & Business Analytics) offered by BIMHRD
10	MBA (Telecom & Business Analytics) offered by BIMM
11	MBA (Product Management & Business Analytics) offered by BITM
12	MBA (Product Management & Business Analytics) offered by BIMHRD
13	MBA (Product Management & Business Analytics) offered by BIMM
14	MBA (Operations & SCM) offered by BITM
15	MBA (Operations & SCM) offered by BIMHRD
16	MBA (Operations & SCM) offered by BIMM
17	MBA (Finance) offered by BIIB
18	MBA (Finance) offered by BITM
19	MBA (Finance) offered by BIMHRD
20	MBA (Finance) offered by BIMM
21	MBA (PM & HRD) offered by BIMHRD
22	MBA (PM & HRD) offered by BIMM
23	MBA (Marketing Management) offered by BIIB
24	MBA (Marketing Management) offered by BITM
25	MBA (Marketing Management) offered by BIMHRD
26	MBA (Marketing Management) offered by BIMM





## Eligibility Criteria

- IV. (a) Anyone who is already a graduate from any University recognized by UGC with minimum of 50% marks (45% for SC/ST).  
(b) Those in the final year of graduation in the academic year 2023-24 and confident of getting marks of 50% and above can also apply. Candidates appearing for final year Degree examination up to June 2024 can also apply. However, if they fail to match the above qualitative requirement when the result is declared for the graduation examination, they will be relieved from the course compulsorily. Same will be the case with respect to those who fail in their degree examination, which means a candidate should qualify his/her graduation examination with a minimum of 50% marks latest by the academic year 2023-24. The mark sheets should be submitted to the Institute latest by October 01, 2024.
- V. Medical Fitness Certificate needs to be provided at the time of joining.
- VI. Should be willing to comply with the Rules and Regulations of the Sri Balaji University, Pune (SBUP). Please visit our [Website: www.sbup.edu.in](http://www.sbup.edu.in)
- VII. **Group Discussions:** Candidates who fulfil the qualitative requirements will be called for the Group Discussions by experts. This will be for a duration of 30-45 minutes per group. This may include role play, case studies and extempore speech and GD. 35% of the weightage in the merit list will be given to the GD process. Therefore the GD process may extend to the second day although all efforts will be made to complete the process in one day. This is an elimination round.
- VIII. **Essay Writing** as Integral part of the selection process. Written Communication Skill is very important for anyone to succeed in the industry. Therefore, the applicants will be required to appear for an essay writing exercise on a subject, which will be given on the spot in the selection centers or during the online process. The essay will be evaluated out of 10 marks gradings. The essay writing will be for half an hour. The topics will be general in nature and anyone who follows the National Newspapers can easily appear for the same and score good marks.
- IX. **Personal Interviews.** This expert panel interview and the essay marks will carry 30% of the weightage. This panel will assess the candidates on various parameters including the suitability of the candidate for a particular specialization. The panel will also give opportunity to the applicants to add or delete course options.



X. **Documents to be submitted during the Interview**

The following documents are required to be submitted at the time of interview:

- (a) Attested true copies of all Mark-Sheets and Certificates of 10th std., 12th Std., and Graduation. In case of those who are still in final year of the degree course they should submit mark sheet of the previous years.
- (b) Work-Experience Certificate. (If applicable).
- (c) Certificates related to Extra-Curricular Activities (If applicable).
- (d) Copy of Caste Certificate in case of SC/ST candidates.

XI. **Submission of CAT/MAT/C-MAT/XAT/MAH-CET Result Score**

Candidates should submit the application form with the photostat copy of CAT/MAT/C-MAT/XAT/MAH-CET scores which will be verified during Personal Interview. The latest MAT score which is available with the candidates can be submitted. It may be noted that we are not going to do our short listing based on the CAT/ MAT/C-MAT/XAT/MAH-CET score alone, although weightage is allotted for the same.

Candidates who are appearing for the SBSET need not to be bothered about submitting the scores to SBUP. In other way around the university will incorporate the SBSEST score automatically and will equate with the CAT/ MAT/C-MAT/XAT/MAH-CET. The university will consider the best score out of it in the favour of the candidate.

XII. **Merit List**

On completion of interviews, we compare the performance of all candidates appearing for the interview and generate a final merit list based on their overall performance. The candidate is considered for the Programme which he has preferred according to the priority mentioned by him / her in the application form. In case, he / she is not selected to the Programme applied by him / her, then he / she will be considered for other Programmes and selected on merit. It may be noted that, all the Management Programmes are of the same status and the inputs are also similar according to specialization. As we have already mentioned the placement opportunities for all the Programmes are very good as has been proved by the track record of Sri Balaji University, Pune (SBUP).

It means that each institution is important and enjoys equal status and attention from the top management. We select the best possible candidates for all the Institutes from amongst the common pool of all the candidates applied for admission to any or all the institutes of Sri Balaji University, Pune (SBUP), although such a consideration arises only when a candidate is not selected for admission to the particular institute to which he or she may have applied originally. By doing so, we are in no way taking away any opportunity from anyone but are providing an additional opportunity to get selected in any of the prestigious institutes of Sri Balaji University, Pune (SBUP).

This is done subject to the following conditions:

- (a) That they are eligible for the same. To become eligible, they should have opted for the institute(s) / Programme(s) (one can opt for either one institute/ Programme(s) or for all the institutes/ all the Programmes as per his/ her order of preference as marked in the application form) for us to consider them.
- (b) That vacancy exists in those Institute(s) for such a consideration.
- (c) That they come up in the merit of scope of those institutes / Programmes.
- (d) Changes in Government policies where applicable.





### XIII. **Women Empowerment**

As a socially conscious trust we believe in the upliftment of women. Hence we ensure 50% of the intake of the students go to female candidates and remaining 50% goes to male candidates. In order to cater for the same, merit will be drawn separately for female & male candidates.

### XIV. **Important Dates : (Visit our websites)**

### XV. **Application - How to opt for the Courses?**

All the Programmes offered by all the institutes are listed in the application form. A student can opt either for one Programme of any institute or more Programmes or all the courses listed in the application form. Please note that all the Programmes are of equal status and of two-year duration. At the end of the admission process, a merit list will be drawn for each Programme separately and those who stand at the top ranks, for each Programme will be allotted the Programmes according to prescribed vacancies for each Programme. The option of the students is therefore very critical for them to be considered for alternate Programmes. Therefore students are advised that they should opt for maximum or all the Programmes so that they have better chances of getting selected to any one of the Programmes offered by Sri Balaji University, Pune.

### XVI. **Online Admission Process**

The Admission Process explained above is an offline/ in person mode process. However, considering the Pandemic situation, the university have devised a robust online admission process for the convenience and safety of the students. The online admission process includes Document verification, Addressal, Group discussion, Personal Interview

and Essay writing. Students who are opting for the online admission process will get a very detailed instructions by e-mail.

### XVII. **Declaration of Result and Confirmation of admission**

The admission list will be declared in the web site and also communicated through e mail. Selected students will be required to remit the first installment of Rs. 55,000/- (Rupees Fifty Five Thousand only) within 10 days from the date of declaration of the admission list as above to confirm their admission. In case the selected candidate fail to remit the fee in time it will be assumed that the candidate is not interested in the admission and the vacancy will be released to the candidate in the waiting list.



## FEES STRUCTURE 2024-26

Particulars	FIRST YEAR (2024-25)			SECOND YEAR (2025-26)
	1st Installment (Amount in INR)	2nd Installment (Amount in INR)	3rd Installment (Amount in INR)	4th Installment (Amount in INR)
<b>Academic Fees</b>	₹ 1,00,000	₹ 2,53,750	₹ 2,43,750	₹ 5,92,500
<b>Refundable Caution Deposit</b>			₹ 10,000	
<b>Total Fees</b>	₹ 1,00,000	₹ 2,53,750	₹ 2,53,750	₹ 5,92,500
<b>Last Date for payment of Fees</b>	08-May-2024	08-June-2024	08-September-2024	08-June-2025
<b>BSBT Fees</b>	₹ 55,000			
<b>Last Date for payment of Fees</b>	within 7 days from date of Declaration of Result			
<b>Hostel Fees* (Optional)</b>	₹ 91,500			

\*Please Note that hostel seats will be booked/ allotted on **First come - First Serve basis**.

Note: The students are required to pay the fees on or before the stipulated date. A late fee of ₹ 100/- per day will be applicable on 2nd, 3rd and 4th installment for the first 30 days and thereafter ₹ 250/- per day.

### REFUND RULES

Sr. No.	Percentage of refund of fees*	Point of time when notice of withdrawal of admission is received in the Schools of the University
1.	100%**	15 days or more before the formally-notified Commencement of Courses.
2.	90%	Less than 15 days before the formally notified Commencement of Courses.
3.	80%	15 days or less after the formally- notified Commencement of Courses.
4.	50%	30 days or less, but more than 15 days, after formally-notified Commencement of Courses.
5.	00%	More than 30 days after formally-notified Commencement of Courses.

\*Caution money or security deposit, which are not part of the fees chargeable, shall be refunded in full.

\*\* In case of (1) in the table above, the entire fee after the deduction of the processing fee of not more than Rs. 1000/- shall be refunded to the student by the University/concerned Institution.



#### XIX. Education Loan

BIMM, BITM, BIIB & BIMHRD have been specially approved for educational loan schemes for the students who gets admission to any of these institutions from Avanse, Axis Bank, CREDILA (An HDFC Ltd. Co.), CRENDEC, IDFC Bank, Punjab National Bank & Propelld as Sri Balaji Society has signed MOUs with these banks. All those students who get admitted in any of these institutes can approach these banks for availing educational loan. However students have the liberty to approach any other bank as per their convenience.

#### XX. Enquiries

The entire admission process will be handled by the students. In fact, an Admission Cell comprising of students has been formed and it is they who will be handling the entire admissions from start to end. They will be more than keen to respond to all your queries not only on phone but also at the selection centres.



# Sri Balaji Entrance Screening Test (SBEST)



Sri Balaji Entrance Screening Test (SBEST) is an entrance exam conducted by Sri Balaji University, Pune (SBUP). This entrance exam is optional in nature. Students should take this entrance exam under the following conditions:

1. Did not appear for CAT /MAT/ XAT/ CMAT/ MAH-CET
  2. To improve the scores of the above-mentioned exams attempted, can also opt for SBEST
- You may please note that, no additional fee will be charged for SBEST.

## SBEST 2024 Exam Structure

Exam Date: Please check the website

The Exam will be an objective test for a duration of 1 hour.

The candidate will be required to select an appropriate response out of the four choices given. SBEST will be a internet based proctored examination with no negative marking.

Section	Questions	Right Answer	Total Marks
Analytical & Logical Reasoning	25	1	25
Quantitative, Data Interpretation & Data Sufficiency	20	1	20
General English: Reading Comprehension, Verbal Reasoning, Verbal Ability	15	1	15
Total	60		60



# Scholarships

## SCHOLARSHIP SCHEMES (BATCH 2024-26)

Please Note!



### **BASIC ELIGIBILITY CRITERIA**

- The candidate must apply through Sri Balaji University, Pune's online admission process.
- The candidate must clear SBUP's selection process (GD, PI and Essay).
- Interested and eligible students may apply for one or more scholarships separately by clicking on the below links before the stipulated date and time.

### **1. PROF. M.S. PILLAI MEMORIAL SCHOLARSHIP**

A small write up about the Prof. M.S. Pillai Memorial Scholarship by our beloved Founder-Chancellor, Professor Dr. (Col.) A Balasubramanian in his golden words -

“Prof. M.S. Pillai was an innovator and an extraordinary professor and management educationist. He was a genius, known for bold initiatives in management education. I happen to be one of his blessed students. After my retirement from the army when I came to Symbiosis, Prof. M.S. Pillai was leaving for a Kerala based institute. But soon he came back to start SCMHRD while I was running SIMS. There was a healthy collaboration between us and we complemented each other, resulting in growth, both for ourselves as well as our students.

Prof. M.S. Pillai introduced meditation and Vipassana as compulsory subjects for his management students. He also mentored many corporate leaders. He was a good learner and a great teacher, totally devoted to his students. He was a kind hearted but tough disciplinarian. An excellent counsellor. Thousands of students have benefited from his training and guidance. Above all Prof Pillai was known for his humility and humanity. He was a role model and as his disciple and chancellor of SBUP it is my duty to cherish his memory through the Prof M S Pillai Memorial Scholarship.”

### **SELECTION PROCESS FOR PROF. M.S. PILLAI MEMORIAL SCHOLARSHIP**

A committee comprising of industry experts who were students of Prof. M.S. Pillai and representatives of the Sadhana Educational & Empowerment Foundation will nominate two students for this scholarship (Socially & Economically Backward)

### **FEE STRUCTURE FOR PROF. M.S. PILLAI MEMORIAL SCHOLARSHIP**

- It is an 100% scholarship with free hostel accommodation and 5000 rs stipend per month.
- It The number of scholarships will be 02.

## 2. BALA SIR MEMORIAL SCHOLARSHIP

A special preference will be given for “Uniformed People” such as Military, Para military, Police officials and their dependents.

### SELECTION PROCESS FOR BALA SIR MEMORIAL SCHOLARSHIP

A committee comprising of University officials headed by the Vice Chancellor will nominate the eligible students for this scholarship.

### FEE FOR BALA SIR MEMORIAL SCHOLARSHIP

15% of the entire fee will be the scholarship to these students.

Number of scholarships : 20

## 3. GRATEFUL GNR SCHOLARSHIP

This scholarship is only for the wards of JCOs and other ranks service/ex-servicemen from the Artillery regiments of the Indian Army. Complete tuition/ academic fee for a total of 8 students (1 boy and 1 girl from each management institutes, i.e. BIMM/ BITM/ BIIB/ BIMHRD) will be coming paid this scholarship by SBUP.

The Director-General of Artillery, Delhi has sent an official notification to all the 6 HQs of various artillery centers – HQ Southern comd. (arty), (HQ South-Western comd. (arty), HQ Eastern comd. (arty), HQ Western comd. (arty), HQ Northern comd (arty) and HQ Central comd (arty) – announcing the scholarship.

### SELECTION PROCESS FOR GRATEFUL GNR SCHOLARSHIP

The eligible candidate's parents must obtain a recommendation letter from their respective HQ and submit the same to the institute along with an application by June 2024. If there are many applications, merit will be the criteria for selecting the top 8 students, by a university committee.

### FEE STRUCTURE FOR GRATEFUL GNR SCHOLARSHIP

Complete tuition academic fee is waived off under this scholarship.

Number of Scholarship : 08

## 4. DR. P.C. SHEJWALKAR MEMORIAL SCHOLARSHIP

A special preference will be given for Meritorious Economically backward category.

### SELECTION PROCESS

A committee comprising of University officials headed by the Vice Chancellor will nominate the eligible students for this scholarship. The list of eligible students who are finally selected for this scholarship will be declared on or before 8th may / The completion of admission process.

☑ The decision of the scholarship selection committee would be the final.

☑ Supporting documents from the competent government authority will be scrutinized by the scholarship selection committee and if found incorrect, the scholarship facility will be withdrawn and the next eligible student will be considered.

☑ Therefore, it's a request that the needy students should apply.

☑ If the student/s paid the initial fees and subsequently selected for the scholarship the surplus amount paid (If any) will be refunded or otherwise the candidate can cancel the admission as per the rules.

☑ Number of Scholarship :

☑ 10% of the entire fee will be the scholarship to these students

## BHARAT RATNA DR. BABASAHEB AMBEDKAR SCHOLARSHIP:

Bhimrao Ramji alias Babasaheb Ambedkar (14 April 1891 – 6 December 1956) was an Indian jurist, economist, social reformer and political leader who headed the committee drafting the Constitution of India from the Constituent Assembly debates, served as Law and Justice minister in the first cabinet of Jawaharlal Nehru, and inspired the Dalit Buddhist movement after renouncing Hinduism.

Ambedkar graduated from Elphinstone College, University of Bombay, and studied economics at Columbia University and the London School of Economics, receiving doctorates in 1927 and 1923 respectively and was among a handful of Indian students to have done so at either institution in the 1920s. He also trained in the law at Gray's Inn, London. In his early career, he was an economist, professor, and lawyer. His later life was marked by his political activities; he became involved in campaigning and negotiations for India's independence, publishing journals, advocating political rights and social freedom for Dalits, and contributing significantly to the establishment of the state of India. In 1956, he converted to Buddhism, initiating mass conversions of Dalits.

In 1990, the Bharat Ratna, India's highest civilian award, was posthumously conferred on Ambedkar. The salutation Jai Bhim used by followers honours him. He is also referred to by the honorific Babasaheb meaning "Respected Father".

In order to honour the stupendous work and contribution of Bharat Ratna Dr. Babasaheb Ambedkar, SBUP proposes to institute a scholarship in his name, the details of which are as follows:

☑ This scholarship will be awarded to SC/ST candidates only.

☑ This scholarship will be of 25% of the two years total fees.

☑ The number of scholarships will be 40.

☑ The candidates should have scored min 60% marks at the Graduation examination.

☑ Candidate should be preferably from EBC category





### **CHHATRAPATI SHIVAJI MAHARAJ SHOLARSHIP: (For Sports Person)**

Chhatrapati Shivaji Maharaj, was an Indian ruler and a member of the Bhonsle Maratha clan. He initially served as the Jagirdar of Pune after 1664 succeeding his father Shahaji. Eventually, Shivaji carved out his own independent kingdom from the declining Adilshahi sultanate of Bijapur which formed the genesis of the Maratha Empire. In 1674, he was formally crowned the Chhatrapati of his realm at Raigad Fort.

Over the course of his life, Shivaji engaged in both alliances and hostilities with the Mughal Empire, the Sultanate of Golkonda, Sultanate of Bijapur and the European colonial powers. Shivaji established a competent and progressive civil rule with well-structured administrative organisations. The details of this scholarship as follows:

- ☑ The candidate should be a University/state-level sports person.
- ☑ This scholarship will be of 25% of the two years total fees.
- ☑ The number of scholarships will be 4.
- ☑ The candidates should have scored min 60% marks at the Graduation examination.

### **MOTHER TERESA SCHOLARSHIP:**

Mary Teresa Bojaxhiu, MC (26 August 1910 – 5 September 1997), better known as Mother Teresa, in 1950, founded the Missionaries of Charity. Anjezë Gonxhe Bojaxhiu was born in Skopje - at the time, part of the Ottoman Empire. After eighteen years, she moved to Ireland and then to India, where she lived most of her life. Saint Teresa of Calcutta was canonised on 4 September 2016.

Mother Teresa received several honours, including the 1962 Ramon Magsaysay Peace Prize and the 1979 Nobel Peace Prize. Mother Teresa was admired by many for her charitable work. In 1962 the Indian government awarded Mother Teresa the Padma Shri, one of its highest civilian honours, for her services to the people of India.

In order to recognize the philanthropic work of Mother Teresa the following scholarships are proposed to offer:

- ☑ The candidates should be handicapped as per GOI gazette.
- ☑ This scholarship will be of 25% of the two years total fees.
- ☑ The number of scholarships will be 4.
- ☑ The candidates should have scored min 60% marks at the Graduation examination.

### **JAI BHARAT SCHOLARSHIP:**

In Bharat (INDIA) there have been lots of intelligent personalities who have contributed scholastically to various areas like economics, social sciences, mathematics, engineering and medicine. In order to honour this meritorious contribution in various fields it is proposed to offer the following scholarships to meritorious students.

- ☑ The candidates should have scored min 65% marks at the Graduation examination and should be in the top merit list of SBUP selection process.
- ☑ The scholarship will of 20% of two years total fees.
- ☑ The number of scholarships : 40.

# Placements

## COMBINED CAMPUS PLACEMENT OF CONSTITUENT INSTITUTES OF THE UNIVERSITY

We would further like to add that our state-of-the-art IT infrastructure and rigorous training have resulted in 100% placement every year. Our 100% placement record is testimony to the core values and processes of Sri Balaji University, Pune (SBUP). We humbly submit that, over 886 students across all specializations in all constituent institutes (BIMM, BITM, BIIB, BIMHRD) received 903 job offers. Despite the challenging pandemic phase, students of Sri Balaji University, Pune, received more job opportunities.

The placement season for the batch of 2022-24 is in full swing.

As of 18<sup>th</sup> Jan 2024,

The Average Salary Stands at

**8.75 Lakhs.**

Highest Salary **21.58 Lakhs**

Average Salary for top 100 Placements

**10.75 Lakhs**

A total of **708** students are already placed, though they are slated to pass out in May 2024.

**We are sure like previous years, this year also we will achieve 100% placement record**





Sr #	Institute	Name of the Student	Name of the Company
1	BIMHRD	Anushka Garg	360 TF (Nimai Tf Fintech Private Limited)
2	BIMHRD	Aman Tandon	360 TF (Nimai Tf Fintech Private Limited)
3	BIIB	Abhilash Thombare	6D Technologies Pvt. Ltd.
4	BITM	Raksha Kodgire	Aarti Industries Ltd
5	BIMM	Prachi Shrivastava	Aarti Industries Ltd
6	BIMHRD	Kodgire Sakshi Shantanu	Aarti Industries Ltd
7	BIMM	Tania Sagar	ACG Ltd
8	BIMM	Varsha Verman	Addverb Technologies
9	BIIB	Priya Purswani	Aditya Birla Capital Ltd
10	BITM	Archana Yadav	Agarwal Packers and Movers Ltd
11	BIMM	Shailja	Aligned Automation
12	BIMM	Dona Thomas	Aligned Automation
13	BIMM	Shubham Rajendra	SonawaneAligned Automation
14	BIMM	Pradeep Sanjay Akolkar	Aligned Automation
15	BITM	Pallav Mungre	Aligned Automation
16	BIIB	Shubham Singh	Allcargo Logistics Ltd
17	BIMHRD	Vartika Rajendra Apale	Alliance Insurance Brokers Pvt. Ltd.
18	BIMM	Ankita Bhusari	Alliance Insurance Brokers Pvt. Ltd.
19	BITM	Shubham Sharma	Alliance Insurance Co Ltd
20	BITM	Aditya Mohan Naik	Alliance Insurance Co Ltd
21	BIMM	Susmita Shashikant Desai	Amazon Reseller Ltd
22	BITM	Auradkar Bhakti Arvind	Amazon Transportation Services Pvt. Ltd.
23	BIMHRD	Saket Kumar Jha	Amazon Transportation Services Pvt. Ltd.
24	BIMM	Akansha Mahoto	Amazon Transportation Services Pvt. Ltd.
25	BITM	Patil Kritika Nitin	Analytics Quotient Services India Ltd
26	BIMM	Sumit Ashok Salunkhe	Anhueser Busch InBev India Limited
27	BIMM	Soumick Deb	Anhueser Busch InBev India Limited
28	BIMHRD	Abhishek Kamde	Anhueser Busch InBev India Limited
29	BIMHRD	Sonali Kumrawat	Anhueser Busch InBev India Limited
30	BIMHRD	Arijit Mahapatra	Anhueser Busch InBev India Limited
31	BIMM	Akash Chaudhary	Anzen Technologies Private Limited
32	BIMM	Harshita Dodeja	Anzen Technologies Private Limited
33	BIIB	Pratik Lokhande	Anzen Technologies Private Limited
34	BIIB	Aishwarya Shastri	Anzen Technologies Private Limited
35	BIIB	Arpit Umahiya	Anzen Technologies Private Limited
36	BITM	Aditya Kumar Sharma	Anzen Technologies Private Limited

37	BITM	Diya Saha	Anzen Technologies Private Limited
38	BITM	Hemant Kumar	Anzen Technologies Private Limited
39	BITM	Lande Nial Anil	Anzen Technologies Private Limited
40	BITM	Shivam Dubey	Anzen Technologies Private Limited
41	BIMM	Bhosale Pratik Pradeep	Arizton Advisory & Intelligence
42	BIMHRD	Chanchala Ghosh	Arizton Advisory & Intelligence
43	BITM	Deepak Jangeed	Asian Paints Ltd
44	BITM	Akash Ajit Gholap	Asian Paints Ltd
45	BITM	Rayan Kumar Kushwaha	Asian Paints Ltd
46	BIMM	Lakshay Gupta	Bain Capability Centre P Ltd
47	BIIB	Siras Rohan Shyamkant	Bain Capability Centre P Ltd
48	BITM	Diwesh Agarwal	Bajaj Allianz Life Insurance Co. Ltd
49	BIIB	Abhijeet Sunil Bhavsar	Bajaj Allianz Life Insurance Co. Ltd
50	BITM	Shubham Salve	Bajaj Allianz Life Insurance Co. Ltd
51	BITM	Piyush Pandurang Hatmode	Bajaj Allianz Life Insurance Co. Ltd
52	BITM	Nitish Patel	Bajaj Allianz Life Insurance Co. Ltd
53	BIMM	Kashish Arora	Bajaj Finserv Direct Limited
54	BIMHRD	Mitali Kalbhor	Bajaj Finserv Health Rx Ltd.
55	BIMHRD	Nancy Adil	Bajaj Finserv Limited
56	BITM	Nikhil Singh	Bajaj Finserv Limited
57	BIMHRD	Shah Aayushi Dhires	Bajaj Housing Finance Limited
58	BIMHRD	Hinduja Jaikumar Pradeep	Bajaj Housing Finance Limited
59	BITM	Piyush Rai	Bajaj Housing Finance Limited
60	BIMHRD	Ravi Prakash	Bajaj Housing Finance Limited
61	BIMM	Radhika Deepak Patil	Bajaj Housing Finance Limited
62	BITM	Shikhar Mishra	Bajaj Housing Finance Limited
63	BIMHRD	Amitash Shukla	Beroe Consulting India Pvt. Ltd
64	BITM	Anmol Pathak	Bharti Airtel Limited
65	BIMHRD	Rupesh Kumar Singh	Bharti Airtel Limited
66	BIMM	Ankit S Jambhulkar	BigBasket
67	BIIB	Yashraj Singh Thakur	Board Infinity
68	BIMM	Shrey Runwal	Brillio Technologies Ltd
69	BIMHRD	Savi Pathak	Bristlecone India Limited
70	BIIB	Sanket Parik	Café Coffee Day
71	BIMM	Shrutika J Deore	Capgemini Technology Services India Ltd.
72	BIMM	Manpreet Kaur	CBRE South Asia Pvt. Ltd.
73	BIIB	Swathi S Unnithan	CBRE South Asia Pvt. Ltd.

74	BIMHRD	Riya Jat	CBRE South Asia Pvt. Ltd.
75	BIMM	Priscilla Mathews	CBRE South Asia Pvt. Ltd.
76	BIIB	Yashraj Singh Thakur	CBRE South Asia Pvt. Ltd.
77	BIIB	Aman Mahajan	CBRE South Asia Pvt. Ltd.
78	BIIB	Priyanshu Singh Chauhan	CBRE South Asia Pvt. Ltd.
79	BIIB	Prachi Dubey	CBRE South Asia Pvt. Ltd.
80	BIIB	Rishika Sharma	CBRE South Asia Pvt. Ltd.
81	BIIB	Rathod Viren Kailashbhai	CBRE South Asia Pvt. Ltd.
82	BITM	Sanchita Srivastava	CBRE South Asia Pvt. Ltd.
83	BITM	Vibhanshu Biswas	CBRE South Asia Pvt. Ltd.
84	BIMHRD	Ashish Jhalani	CBRE South Asia Pvt. Ltd.
85	BIMHRD	Rohit A S	CBRE South Asia Pvt. Ltd.
86	BITM	Harsh Saini	CBRE South Asia Pvt. Ltd.
87	BIMM	Vaidehi Sanjay Ghodinde	CBRE South Asia Pvt. Ltd.
88	BIMM	Rutuja Sanjay Mohol	Ceat Ltd.
89	BITM	Ganjigatti Vani Vithal	CEVA Logistics India Pvt. Ltd.
90	BIIB	Vruti Rajawat	CEVA Logistics India Pvt. Ltd.
91	BIIB	Dhanashri Vijay Chitte	CEVA Logistics India Pvt. Ltd.
92	BITM	Syed Mohd Humza	CitiBank Ltd.
93	BIMM	Tejaswini Ashok Borkade	CloudMoyo
94	BIMM	Chaitrali Sanjay Kaware	CloudMoyo
95	BIMHRD	Shyama Acharya	Cognizant Technologies Ltd.
96	BIMM	Paridhi Goyal	Cognizant Technologies Ltd.
97	BIMM	Amruta Rajimwale	Cognizant Technologies Ltd.
98	BIMM	Shikha Gupta	Cognizant Technologies Ltd.
99	BIMHRD	Bhadke Akshay Sanjay	Colgate Global Business Services Pvt. Ltd.
100	BIIB	Bhagyashri Sawant	Colgate Palmolive India Ltd.
101	BITM	Satyam Kumar	Colgate Palmolive India Ltd.
102	BITM	Amlan Kishore Nahak	Comm Media
103	BIMHRD	Akshay Dutt Chaurasia	Course5 Intelligence Pvt. Ltd.
104	BIMM	Pragati Sharma	Course5 Intelligence Pvt. Ltd.Private Limited
105	BIIB	Mayank Gite	Course5 Intelligence Private Limited
106	BIMM	Shruti Jain	Dabur India Limited
107	BIMHRD	Shubham Kumar Das	Dabur India Limited
108	BITM	Niyati Sood	Darashaw & Company Pvt Ltd.
109	BIMM	Sanjna Gupte	Dassault Systemes P Ltd.
110	BIMHRD	Megha Bavane	Deloitte Advisory Services Ltd.

111	BIMHRD	Chavan Rushikesh Raju	Deloitte Advisory Services Ltd.
112	BIMHRD	Nilesh Kumar	Deloitte Advisory Services Ltd.
113	BIMHRD	Magar Sanket Ashok	Deloitte Advisory Services Ltd.
114	BIMM	Avik Chakraborty	Deloitte Consulting India Pvt. Ltd.
115	BIMM	Digvijay Jaiswal	Deloitte Consulting India Pvt. Ltd.
116	BIMM	Chinmay Sumant	Deloitte Consulting India Pvt. Ltd.
117	BIMM	Shubham Sehgal	Deloitte Consulting India Pvt. Ltd.
118	BIMM	Sujeet Nandkumar Shinde	Deloitte Consulting India Pvt. Ltd.
119	BIMM	Himanshu Rajkishor Banode	Deloitte Consulting India Pvt. Ltd.
120	BIMM	Prakanksha Sharma	Deloitte Consulting India Pvt. Ltd.
121	BIMM	Deepali Sanjay Bagul	Deloitte Consulting India Pvt. Ltd.
122	BIMM	Prasanna Dewanand Awachar	Deloitte Consulting India Pvt. Ltd.
123	BIIB	Rohit Mangi	Deloitte Consulting India Pvt. Ltd.
124	BIMM	Swani Sandeep Sali	Deloitte Consulting India Pvt. Ltd.
125	BIMHRD	Nupur Parikh	Deloitte Consulting India Pvt. Ltd.
126	BIMHRD	Prerna Rathor	Deloitte Consulting India Pvt. Ltd.
127	BIMHRD	Jagriti Pathania	Deloitte Consulting India Pvt. Ltd.
128	BIMHRD	Samiksha Sahu	Deloitte Consulting India Pvt. Ltd.
129	BIMHRD	Harshita Kumar	Deloitte Consulting India Pvt. Ltd.
130	BIMM	Apoorva Sinha	Deloitte Consulting India Pvt. Ltd.
131	BIMM	Shruti Gupta	Deloitte Consulting India Pvt. Ltd.
132	BIMM	Malika Singh Chauhan	Deloitte Consulting India Pvt. Ltd.
133	BIMM	Neha Joshi	Deloitte Consulting India Pvt. Ltd.
134	BIMM	Alapati Himaja	Deloitte Consulting India Pvt. Ltd.
135	BIMM	Aishwarya Kayande	Deloitte Consulting India Pvt. Ltd.
136	BIMM	Anushika Kaul	Deloitte Consulting India Pvt. Ltd.
137	BIMM	Divya Sah	Deloitte Consulting India Pvt. Ltd.
138	BIMM	Shiwane Thakur	Deloitte Consulting India Pvt. Ltd.
139	BIMM	Pallavi Sukdeo More	Deloitte Consulting India Pvt. Ltd.
140	BITM	Shukla Alok Yogendra	Deloitte Consulting India Pvt. Ltd.
141	BITM	Nawani Manish Parshottam	Deloitte Consulting India Pvt. Ltd.
142	BITM	Rishu Kumar	Deloitte Consulting India Pvt. Ltd.
143	BITM	Pranay Bhalchandra Patole	Deloitte Consulting India Pvt. Ltd.
144	BIMM	Shilpa Sharma	Deloitte Consulting India Pvt. Ltd.
145	BIMM	Sakshee Jain	Deloitte Consulting India Pvt. Ltd.
146	BIIB	Anjali Sharma	Deloitte Consulting India Pvt. Ltd.
147	BIIB	Divya Pravin Thorat	Deloitte Consulting India Pvt. Ltd.



152	BIIB	Choudhary Harshita Patel	Deloitte Consulting India Pvt. Ltd.
153	BIIB	Ashwini Singh	Deloitte Consulting India Pvt. Ltd.
154	BIIB	Menghnani Girish Kishore	Deloitte Consulting India Pvt. Ltd.
155	BITM	Gundalwar Rajat Ravindra	Deloitte Consulting India Pvt. Ltd.
156	BIMHRD	Rashmi Kumari	Deloitte Consulting India Pvt. Ltd.
157	BIMHRD	Sanyam Jain	Deloitte Tax Services Ltd.
158	BIMHRD	Hardik Rathor	Deloitte Tax Services Ltd.
159	BIMHRD	Amit Chhabria	Deloitte Tax Services Ltd.
160	BIMHRD	Akhil Soni	Deloitte Tax Services Ltd.
161	BIMHRD	Nilay Shah	Deloitte Tax Services Ltd.
162	BIMHRD	Vishal Dhankhar	Deloitte Tax Services Ltd.
163	BIMHRD	Mishra Shweta Vinodkumar	Deloitte Tax Services Ltd.
164	BIMHRD	Animesh Shukla	Deloitte Tax Services Ltd.
165	BIMHRD	Kalpesh Sudhakar Patil	DHL Express India Pvt. Ltd.
166	BIMM	Shivani Sharma	DHL Global Forwarding Ltd.
167	BIIB	Archana Singh	DHL Global Forwarding Ltd.
168	BIMHRD	Chandra Lekha Purohit	DHL Supply Chain Ltd.
169	BIMM	Ishani Nandi	Drip Capital Services India LLP
170	BIMM	Christie Joe Green	Drip Capital Services India LLP
171	BIIB	Kunal Shroff	Drip Capital Services India LLP
172	BIMHRD	Harshit Gattani	Dun & Bradstreet Info. Services (I) Pvt. Ltd.
173	BIMM	Vaidehi Sanjay Ghodindee	Zest Solutions Ltd.
174	BITM	Mrinmoyee Dase	Zest Solutions Ltd.
175	BIIB	Ujwala Kawalee	Zest Solutions Ltd.
176	BIMHRD	Bhatia Deepali Mahendrae	Zest Solutions Ltd.
177	BIMHRD	Prachi Mishrae	Zest Solutions Ltd.
178	BIMM	Samruddhi Nitin Parkhi	Eaton Technologies
179	BIMM	Parth Khattri	Eaton Technologies
180	BIMM	Krishnendu R	Eaton Technologies
181	BIIB	Sanjukta Bal	Eka Software Solutions Pvt. Ltd.
182	BITM	Ashay Yashwant Bijagare	Eka Software Solutions Pvt. Ltd.
183	BITM	Piyush Kumar	Eka Software Solutions Pvt. Ltd.
184	BIIB	Rishabh Sharma	Eka Software Solutions Pvt. Ltd.
185	BIMHRD	Atul Pansotra	Eka Software Solutions Pvt. Ltd.
186	BIMM	Mahak Mehrotra	Eka Software Solutions Pvt. Ltd.
187	BIMHRD	Meghavi Maheshwari	Encora Digital India Private Limited
188	BIIB	Akash Gupta	Eshipz.com

189	BIMM	Abhay Prakash Singh	Euromonitor International Ltd.
190	BIMM	Ankush Khanapure	Evalueserve.com Pvt. Ltd.
191	BIMM	Swapnil Jain	Evalueserve.com Pvt. Ltd.
192	BITM	Amol Ram Chavan	Evalueserve.com Pvt. Ltd.
193	BIMHRD	Prateek Nikhil Pethe	Evalueserve.com Pvt. Ltd.
194	BIMHRD	Shubhansh Singh	Evalueserve.com Pvt. Ltd.
195	BIIB	Aditi Pandey	Evalueserve.com Pvt. Ltd.
196	BIIB	Shashank Ramchandra Shinde	Evalueserve.com Pvt. Ltd.
197	BIMM	Anushka Chaturvedi	EY Global Delivery Service
198	BIIB	Preetam Kumar Majhee	EY Global Delivery Service
199	BIMHRD	Kalpesh Sudhakar Patil	EY Global Delivery Service
200	BIMHRD	Sourabh Lakhmapure	Famic Technologies Pvt. Ltd.
201	BIMM	Duanita Almeida	Federal Bank Ltd.
202	BITM	Selwante Nilay Arun	Fendahl
203	BIMHRD	Nakul Agrawal	Fendahl
204	BIMHRD	Uday Pandey	Ferrero India Pvt. Ltd.
205	BIMM	Vedant Sanjeev Hinge	Ferrero India Pvt. Ltd.
206	BIMM	Malvika Chauhan	Ferrero India Pvt. Ltd.
207	BIMHRD	Ganesh Kumar T	Fincare Small Finance Bank Limited
208	BITM	Akansha Sharma	Fiorano Technologies
209	BIMHRD	Kalshetty Shubham Shivanand	Firstcry.com
210	BIMM	Akshada Godbole	Firstsource Solutions Limited
211	BIMHRD	Kuruville Ancillin Mathew	Firstsource Solutions Limited
212	BIMM	Yati Sharma	Firstsource Solutions Limited
213	BIMM	Parli Jain	Firstsource Solutions Limited
214	BIMM	Ayushi Jain	Firstsource Solutions Limited
215	BIMM	Ritu Roy	Firstsource Solutions Limited
216	BIIB	Shrishti	Firstsource Solutions Limited
217	BIMHRD	Deepak Kumar Rajput	FIS Solutions (India) Pvt. Ltd.
218	BIIB	Snehal Bhojwani	FIS Solutions (India) Pvt. Ltd.
219	BIIB	Katwate Omkar Vijay	FIS Solutions (India) Pvt. Ltd.
220	BITM	Saloni Khanduja	FIS Solutions (India) Pvt. Ltd.
221	BIMM	Shreya Gaba	Flip Spaces
222	BIIB	Shingote Akshata Rajesh	Franke Faber India Pvt. Ltd.
223	BIMM	Vaishnavi Rajesh Upadhye	Franke Faber India Pvt. Ltd.
224	BIMHRD	Aman Kumar	Fujitsu Consulting India Private Limited
225	BIMHRD	Kanishka Singhai	Fujitsu Consulting India Private Limited

226	BIMHRD	Pragya Kumari	Fujitsu Consulting India Private Limited
227	BIMM	Pooja Chandrawanshi	Fujitsu Consulting India Private Limited
228	BIMM	Sparsh Shrivastava	Future Market Insights
229	BITM	Adya Mishra	Future Market Insights
230	BIIB	Tandra Roy	Future Market Insights
231	BIIB	Komal Sah	Future Market Insights
232	BITM	Waghole Sarthak Dattatray	Gartner, Inc
233	BIMM	Palash Sisodia	Gartner, Inc
234	BITM	Kajal Pawar	Gati KWE Ltd
235	BIMM	Utsav Khatri	Gati KWE Ltd
236	BITM	Satyam Tanaji Ambekar	General Mills India Private Limited
237	BIMHRD	Rohit Biradar	General Mills India Private Limited
238	BIIB	Taranpreet Singh Khanduja	General Mills India Private Limited
239	BIMM	Aparna Vijay	GEP
240	BIMM	Ishita Gupta	GEP
241	BIIB	Pragya Tiwari	GEP
242	BIMHRD	Kunal Chopra	Global Asset Capital
243	BIMM	Saumya Jadiya	GMInsight
244	BIMM	Satyam Madhukar Thakare	GMInsight
245	BIMM	Arpit Kishor Chithore	GMInsight
246	BITM	Raut Prathamesh Rajendra	GMInsight
247	BITM	Pranav Mandhare	GMInsight
248	BIMHRD	Kajol Karanjekar	Go Digit General Insurance Limited
249	BIMM	Palak Gulati	Go Digit General Insurance Limited
250	BIMM	Shardul Verma	Go Digit General Insurance Limited
251	BIIB	Akash Gupta	Godrej Properties Limited
252	BIMM	Shivanshi Mathur	Grandview Research
253	BIIB	Gadsing H Ramchandra	Grandview Research
254	BIMHRD	Taniya Agarwal	Grandview Research
255	BIMM	Shivani Shripad Shastri	Grandview Research
256	BIMHRD	Priyanka Yadav	Grasim Industries Ltd (Birla Paints Division)
257	BIMHRD	Aishwarya Boratwar	Grasim Industries Ltd (Birla Paints Division)
258	BIMM	Ishika Prasad	Grasim Industries Ltd (Paint Division)
259	BIMM	Naveen Chaturvedi	H & R Johnson India Ltd.
260	BIIB	Jadhav Shambhuraj Shivaji	H & R Johnson India Ltd.
261	BIIB	Jeevanshu Bhardwaj	H & R Johnson India Ltd.
262	BIIB	Sonal Singh	H & R Johnson India Ltd.

263	BITM	Potnurwar Mayur Vinod	H & R Johnson India Ltd.
264	BITM	Gain Parimal C Parameshwar	H & R Johnson India Ltd.
265	BITM	Harshit Singh	Hafele India P Ltd.
266	BIMM	Aditya Rahul Deogirikar	Haldiram Foods Ltd.
267	BIMHRD	Amisha Singh	HCL Technologies Ltd.
268	BIMHRD	Kardile Onkar Dilip	HCL Technologies Ltd.
269	BIMM	Kartikeya Naveen Gupta	HCL Technologies Ltd.
270	BIMHRD	Vartika Rawal	HCL Technologies Ltd.
271	BIMM	Ankit Kumar Vishwakarma	HCL Technologies Ltd.
272	BIMHRD	Kale Aditya Damodhar	HCL Technologies Ltd.
273	BIMM	Aashima Paul	HCL Technologies Ltd.
274	BIMHRD	Srijan Kumar Mishra	HCL Technologies Ltd.
275	BIMM	Noveli Chowdhury	HCL Technologies Ltd.
276	BIMM	Akash Vishwakarma	HCL Technologies Ltd.
277	BIMM	Paridhi Gupta	HCL Technologies Ltd.
278	BIMM	Shubhangi Balasaheb Yeole	HCL Technologies Ltd.
279	BIMHRD	Aakash Gupta	HCL Technologies Ltd.
280	BIMM	Mihir Nagar	HCL Technologies Ltd.
281	BIMM	Tanushree	HCL Technologies Ltd.
282	BIMM	Shruti Yeshwant Tarale	HCL Technologies Ltd.
283	BIIB	Ambekar Aditya Anil	HCL Technologies Ltd.
284	BIIB	Rutuja Sawai	HCL Technologies Ltd.
285	BIIB	Prakriti Budhwani	HCL Technologies Ltd.
286	BIIB	Nihul Trivedi	HCL Technologies Ltd.
287	BIIB	Samay Sur	HCL Technologies Ltd.
288	BIIB	Anushka Kaushal	HCL Technologies Ltd.
289	BITM	Shivani Saxena	HCL Technologies Ltd.
290	BITM	Shweta Ayush Sharma	HCL Technologies Ltd.
291	BITM	Aman Mahendra	HCL Technologies Ltd.
292	BITM	Ambali Parambil Aman	HCL Technologies Ltd.
293	BITM	Devansh Jha	HCL Technologies Ltd.
294	BITM	Bandre Amar Arunrao	HCL Technologies Ltd.
295	BITM	Gaurav Pawar	HCL Technologies Ltd.
296	BITM	Sakshi Shrivastav	HCL Technologies Ltd.
297	BITM	Swati Poonia	HCL Technologies Ltd.
298	BITM	Ani Bhounmik	HCL Technologies Ltd.
299	BITM	Ashutosh	HCL Technologies Ltd.



300	BITM	Kumar Priyam	HCL Technologies Ltd.
301	BITM	Chaudhari Dharendra Anant	HCL Technologies Ltd.
302	BITM	Shet Anjali Kishor	HCL Technologies Ltd.
303	BITM	Amit Kumar	HCL Technologies Ltd.
304	BITM	Dhanesh Rajpurohit	HCL Technologies Ltd.
305	BITM	Nikhil Malviya	HCL Technologies Ltd.
306	BITM	Kartik Gadge	HCL Technologies Ltd.
307	BITM	Khushi Bassi	HCL Technologies Ltd.
308	BITM	Riya Burnwal	HCL Technologies Ltd.
309	BIMM	Akash Deepak Jagtap	HCL Technologies Ltd.
310	BIMM	Palash Sisodia	HCL Technologies Ltd.
311	BIMM	Vijeet Raj	HCL Technologies Ltd.
312	BITM	Ankita Kumari	HCL Technologies Ltd.
313	BITM	Khushi Garg	HCL Technologies Ltd.
314	BIMHRD	Chandra Lekha Purohit	HCL Technologies Ltd.
315	BIMHRD	Priya Bhat	HDFC Bank Ltd.
316	BIMHRD	Askinee Madhawacha	HDFC Bank Ltd.
317	BIMHRD	Ayushi Pal	HDFC Bank Ltd.
318	BIMHRD	Rashmi Gupta	HDFC Bank Ltd.
319	BIMHRD	Damkondwar D Dhananjay	HDFC Bank Ltd.
320	BIMM	Vidhi Khabia	HDFC Bank Ltd.
321	BIMM	Hemant Dhankhar	HDFC Bank Ltd.
322	BIMM	Astha Sharma	HDFC Bank Ltd.
323	BIMM	Anushka	HDFC Bank Ltd.
324	BIMM	Sakshi Anand Singh	HDFC Bank Ltd.
325	BIIB	Lavkush Kumar Tiwary	HDFC Bank Ltd.
326	BIIB	Shivangi Pandey	HDFC Bank Ltd.
327	BIIB	Tarkeshwar Lal	HDFC Bank Ltd.
328	BIIB	Chungath Vijay	HDFC Bank Ltd.
329	BIIB	Akash Pandey	HDFC Bank Ltd.
330	BIIB	Hemant Singh Ranawat	HDFC Bank Ltd.
331	BITM	Ritu Kumari	HDFC Bank Ltd.
332	BITM	Tanvi Vasant Dahule	HDFC Bank Ltd.
333	BITM	Shambhuwani Himanshi Harish	HDFC Bank Ltd.
334	BITM	Syed Mohd Humza	HDFC Bank Ltd.
335	BITM	R Nitesh	HDFC Bank Ltd.
336	BITM	Dheeraj Kumar Samal	HDFC Bank Ltd.

337	BITM	Jadhav Sanket Sakharam	HDFC Bank Ltd.
338	BITM	Ujjwal Banerjee	HDFC Bank Ltd.
339	BITM	Mohammad Salam Niyazi	HDFC Bank Ltd.
340	BITM	Satyam Kumar	HDFC Bank Ltd.
341	BITM	Umate Aniket Anand	HDFC Bank Ltd.
342	BITM	Belorkar Sayali Shashikant	HDFC Bank Ltd.
343	BITM	Jaya Bharne	HDFC Bank Ltd.
344	BITM	Singh Ronak Arbind	HDFC Bank Ltd.
345	BITM	Aniketh Mukherjee	HDFC Bank Ltd.
346	BITM	Abhishek Kumar	HDFC Bank Ltd.
347	BITM	Saloni Khanduja	HDFC Bank Ltd.
348	BIIB	Ambekar Aditya Anil	HDFC Bank Ltd.
349	BIMM	Akash Deepak Jagtap	Hindustan Unilever Ltd.
350	BIMM	Mayuri Ramesh Ingale	Hindustan Unilever Ltd.
351	BIIB	Priya Purswani	Hindustan Unilever Ltd.
352	BITM	Vivek Yadav	Hitachi Solutions India Pvt. Ltd.
353	BIMHRD	Amit Rajendra Mahajan	Hitachi Solutions India Pvt. Ltd.
354	BIMM	Shubham Rawat	Holcim Group
355	BIMHRD	Abhishek Singh	Holcim Group
356	BIIB	Pole Rushikesh Shrikant	Holcim Group
357	BIMM	Ritabrata Dalui	ICICI Bank Limited
358	BIMM	Sreyoshi Sanyal	ICICI Bank Limited
359	BIMM	Kaithwas Rashmi Babulal	ICICI Bank Limited
360	BIMM	Manan Nikhar	ICICI Bank Limited
361	BIMM	Abhishek Kaushik	ICICI Bank Limited
362	BIMM	Nehal Agrawal	ICICI Bank Limited
363	BIMM	Taneem Israr	ICICI Bank Limited
364	BIMM	Divya Rajawat	ICICI Bank Limited
365	BIMM	Daisy Valecha	ICICI Bank Limited
366	BIMM	Ernest Rodrigues	ICICI Bank Limited
367	BIMM	Rishav Das	ICICI Bank Limited
368	BIMM	Sankalp Tripathi	ICICI Bank Limited
369	BIMM	Samriddhi Kashyap	ICICI Bank Limited
370	BIMM	Deeksha Kumari	ICICI Bank Limited
371	BIMM	Akash Bhardwaj	ICICI Bank Limited
372	BIMM	Akshat Sharma	ICICI Bank Limited
373	BIMM	Atul Raj	ICICI Bank Limited

374	BIMM	Arihant Dosi	ICICI Bank Limited
375	BIMM	Rahul Kumar	ICICI Bank Limited
376	BIMM	Pranshi Mahana	ICICI Bank Limited
377	BIMM	Priya Rai	ICICI Bank Limited
378	BIMM	Kumari Nidhi	ICICI Bank Limited
379	BIMM	Sheetal Choudhary	ICICI Bank Limited
380	BIMM	Roneet Seal	ICICI Bank Limited
381	BIMM	Mohit Solanki	ICICI Bank Limited
382	BIMHRD	Deven Ajay Malu	ICICI Bank Limited
383	BIMM	Utkarsh Mishra	ICICI Bank Limited
384	BIMHRD	Vipul Jaiswal	ICICI Bank Limited
385	BIMM	Yaman Khandelwal	ICICI Bank Limited
386	BIMHRD	Disha Mishra	ICICI Bank Limited
387	BIMHRD	Aayushi Agarwal	ICICI Bank Limited
388	BIMHRD	Ankita Kumari	ICICI Bank Limited
389	BIMHRD	Chandrika Singh Chouhan	ICICI Bank Limited
390	BIMHRD	Anukriti Waghale	ICICI Bank Limited
391	BIMHRD	Jayant Pareek	ICICI Bank Limited
392	BIMHRD	Saurabh Poddar	ICICI Bank Limited
393	BIMHRD	Yashaswi Choudhary	ICICI Bank Limited
394	BIMHRD	Ashutosh Binyani	ICICI Bank Limited
395	BIMHRD	Namrata Tomar	ICICI Bank Limited
396	BIMHRD	Shivam Raj	ICICI Bank Limited
397	BIMHRD	Shailja Agrawal	ICICI Bank Limited
398	BIMHRD	Ghorpade Yash Sanjay	ICICI Bank Limited
399	BIMHRD	Sakshi Bhargava	ICICI Bank Limited
400	BIMHRD	Albin Jacob Varghese	ICICI Bank Limited
401	BIIB	Shweta Parmar	ICICI Bank Limited
402	BIIB	Vaibhav Utane	ICICI Bank Limited
403	BIIB	Aditya Patil	ICICI Bank Limited
404	BIIB	Sourabh Kulkarni	ICICI Bank Limited
405	BIIB	Saloni Tapadia	ICICI Bank Limited
406	BIIB	Pooja Singh	ICICI Bank Limited
407	BIIB	Manmohan	ICICI Bank Limited
408	BIIB	Himanshu Gautam	ICICI Bank Limited
409	BIIB	Shradha Pethe	ICICI Bank Limited
410	BITM	Gondane Prachi Ramesh	ICICI Bank Limited

411	BITM	Shristi Gupta	ICICI Bank Limited
412	BITM	Pohane Kartik Sanjay	ICICI Bank Limited
413	BITM	R. Soundariya	ICICI Bank Limited
414	BITM	Priyanka Yadav	ICICI Bank Limited
415	BITM	Poornima Mritunjay Singh	ICICI Bank Limited
416	BITM	Kushal Sahu	ICICI Bank Limited
417	BITM	Saurav Shrivastav	ICICI Bank Limited
418	BITM	Sahil Verma	ICICI Bank Limited
419	BITM	Anubhav Kar	ICICI Bank Limited
420	BITM	Jeewanshu Sahu	ICICI Bank Limited
421	BITM	Saquib Raza	ICICI Bank Limited
422	BITM	Anuj Rajl	ICICI Bank Limited
423	BITM	Kumari Tanvi Agarwal	ICICI Bank Limited
424	BITM	Chitrit Jain	ICICI Bank Limited
425	BITM	Jadhav Raviraj Sunil	ICICI Bank Limited
426	BITM	Gholap Ashitosh Mahendra	ICICI Bank Limited
427	BIMM	Anurag Mishra	ICICI Bank Limited
428	BITM	Khushi Garg	ICICI Pru Life Insurance Co Ltd
429	BITM	Dumbre Ajit Anil	ICICI Pru Life Insurance Co Ltd
430	BIMHRD	Jyoti Vaishya Baniya	ICICI Pru Life Insurance Co Ltd
431	BIMM	Shivam Choudhary	ICICI Pru Life Insurance Co Ltd
432	BIIB	Smriti Sinha	ICICI Pru Life Insurance Co Ltd
433	BIIB	Nilay Somani	ICICI Pru Life Insurance Co Ltd
434	BIMHRD	Pragati Agrawal	ICICI Pru Life Insurance Co Ltd
435	BIIB	Dhanashree Mohite	ICICI Pru Life Insurance Co Ltd
436	BIMHRD	Vaishali Jain	ICICI Securities Ltd
437	BIMM	Karan Prakash Sadhwani	ICICI Securities Ltd
438	BIIB	Ritika Ranjan	ICICI Securities Ltd
439	BIMHRD	Ankit Sharma	IDFC First Bank Ltd
440	BITM	Prerna Singh	IFB Industries Ltd
441	BIMM	Lakshay Gupta	IFB Industries Ltd
442	BIMM	Omkar Digambar Amruskar	IFFCO
443	BIMHRD	Fulbandhe Vaibhav Ramesh	IFFCO
444	BIMHRD	Singh Rahul Chhotan	Infiniti Retail (TATA Crom?)
445	BITM	Thopate Kartik Bapuraol	Infiniti Retail (TATA Crom?)
446	BIMHRD	Ascharyam	Infiniti Retail (TATA Crom?)
447	BIMM	Jittal Pravinkumar Barot	Infiniti Retail (TATA Crom?)



448	BIMHRD	Warghade Vinay Pradeep	Infiniti Retail (TATA Crom?)
449	BIMHRD	Yadav Omkar Sadanand	Infiniti Retail (TATA Crom?)
450	BITM	Abhishek M Sathian	Infiniti Retail (TATA Crom?)
451	BITM	Dhadse Yash Yogesh	Infiniti Retail (TATA Crom?)
452	BITM	Ingle Akshay Omprakash	Infiniti Retail (TATA Crom?)
453	BIMM	Shrutika Jayawantrao Deore	Infiniti Retail (TATA Crom?)
454	BIMHRD	Rashmi Kumari	Infosys Ltd
455	BIMHRD	Ritika Choudhary	Infosys Ltd
456	BIMHRD	Anshika Sharma	Infosys Ltd
457	BIMHRD	Sani Nasir Ansari	Infosys Ltd
458	BIMHRD	Shah Yukta Sukesh	Infosys Ltd
459	BIMHRD	Pragati Deep	Infosys Ltd
460	BIMHRD	Tanya Singh	Infosys Ltd
461	BIMHRD	Apoorva Hundikar	Infosys Ltd
462	BIMHRD	Monali Dhabekar	Infosys Ltd
463	BIMHRD	Pragati Maan	Infosys Ltd
464	BIMHRD	Shubham Kanthed	Infosys Ltd
465	BIMHRD	Sakshi Kothari	Infosys Ltd
466	BIMHRD	Sweta Pandey	Infosys Ltd
467	BIMHRD	S Tarun Kumar	Infosys Ltd
468	BIMHRD	Rathod Ankesh Mukeshbhai	Infosys Ltd
469	BIMHRD	Rajeev Ranjan	Infosys Ltd
470	BIMHRD	Khanapurkar Ujwal Mahendra	Infosys Ltd
471	BIMHRD	Atharv Satish Pali	Infosys Ltd
472	BIMHRD	Chandra Lekha Purohit	Infosys Ltd
473	BIMHRD	Gaurav Kholiyal	Infosys Ltd
474	BIMHRD	Mayola Fernandez	Infosys Ltd
475	BIMHRD	Prachi	Infosys Ltd
476	BIMHRD	Sneh Saurav	Infosys Ltd
477	BIMHRD	Shafiqur Rahman	Infosys Ltd
478	BIMHRD	Fulbandhe Vaibhav Ramesh	Infosys Ltd
479	BIMHRD	Puja	Infosys Ltd
480	BIMHRD	Sayli Suryakant Bhongle	Infosys Ltd
481	BIMM	Sadaf Khan	Infosys Ltd
482	BIMM	Surbhi	Infosys Ltd
483	BIMM	Shreya Suman	Infosys Ltd
484	BIMM	Ayush Kumar Pandey	Infosys Ltd

485	BIMM	Sayali Komatwar	Infosys Ltd
486	BIMM	Krutika Suramwar	Infosys Ltd
487	BIMM	Roshal Ronald Gonsalves	Infosys Ltd
488	BIMM	Sapna Sunilkumar Gupta	Infosys Ltd
489	BIMM	Liza	Infosys Ltd
490	BIMM	Prayanshi Sharma	Infosys Ltd
491	BIMM	Vaishnavi Suri	Infosys Ltd
492	BIMM	Dipti Mukherjee	Infosys Ltd
493	BIMM	Neha Jaydeo Sapate	Infosys Ltd
494	BIMM	Meenu Mary Samuel	Infosys Ltd
495	BIMM	J R Kunal	Infosys Ltd
496	BIMM	Prathamesh Jagdish Patil	Infosys Ltd
497	BIMM	Mayur Sanjay Aher	Infosys Ltd
498	BIMM	Sanket Ajay Gawande	Infosys Ltd
499	BIMM	Pranav Rajesh Sawant	Infosys Ltd
500	BIMM	Swapnil C Sanap	Infosys Ltd
501	BIMM	Prakash Kumar	Infosys Ltd
502	BIMM	Animish Milind Sapkal	Infosys Ltd
503	BIMM	Vaibhav Sunil Nikumbh	Infosys Ltd
504	BIMM	Prashali Gupta	Infosys Ltd
505	BIMM	Shweta Dubey	Infosys Ltd
506	BIMM	Tejaswini Deepak Yadav	Infosys Ltd
507	BIMM	Saylee Vijay Dhage	Infosys Ltd
508	BIMM	Deepmala Sharma	Infosys Ltd
509	BIMM	Vikramsinh Pramod Sawant	Infosys Ltd
510	BIMM	Suchi Jain	Infosys Ltd
511	BIMM	Raj Gaurav Singh	Infosys Ltd
512	BIMM	Aayushi Babele	Infosys Ltd
513	BIMM	Anushka Gupta	Infosys Ltd
514	BIMM	Harsha Dubey	Infosys Ltd
515	BIMM	Nabanita Sarkar	Infosys Ltd
516	BIMM	Ashish Kumar Rai	Infosys Ltd
517	BIMM	Aleena Ann Alex	Infosys Ltd
518	BIMM	Ravikumar Singh	Infosys Ltd
519	BIMM	Akash Nandkishor Bakal	Infosys Ltd
520	BIMM	Bhakti Keshav Deshmukh	Infosys Ltd
521	BIMM	Arsh Shah	Infosys Ltd

522	BIIB	Anukriti	Infosys Ltd
523	BIIB	Haider Saifee	Infosys Ltd
524	BIIB	Vairagade Rutuja Vilas	Infosys Ltd.
525	BIIB	Kartik Dadhich	Infosys Ltd.
526	BIIB	Silphy Peter	Infosys Ltd.
527	BIIB	Dishita Jain	Infosys Ltd.
528	BIIB	Kanak Bhattad	Infosys Ltd.
529	BIIB	Yash Kasat	Infosys Ltd.
530	BIIB	Tarun Rohra	Infosys Ltd.
531	BIIB	Sai Surya Pavan	Infosys Ltd.
532	BIIB	Aayushi Sharma	Infosys Ltd.
533	BIIB	Dhruv Gupta	Infosys Ltd.
534	BITM	Philip Melvin Sam	Infosys Ltd.
535	BITM	Vaibhav Padmaksh Bhat	Infosys Ltd.
536	BITM	Sawant Ashish Anant	Infosys Ltd.
537	BITM	Aastha Sharma	Infosys Ltd.
538	BITM	Astha Gupta	Infosys Ltd.
539	BITM	Aashish C Chaudhari	Infosys Ltd.
540	BITM	Vaishnvi Sunil Mahajan	Infosys Ltd.
541	BITM	Kanoje Pranay Kawaduji	Infosys Ltd.
542	BITM	Ashvini Chavan	Infosys Ltd.
543	BITM	Rupal Parasar	Infosys Ltd.
544	BITM	Sanika Kurdukar	Infosys Ltd.
545	BITM	Shreya	Infosys Ltd.
546	BITM	Ritik Vinod Singh	Infosys Ltd.
547	BITM	Asstha Gupta	Infosys Ltd.
548	BITM	Dakeshwar Verma	Infosys Ltd.
549	BITM	Ankita Kumari	Infosys Ltd.
550	BITM	Raksha Kodgire	Infosys Ltd
551	BIMHRD	Savi Pathak	Infosys Ltd
552	BIIB	Aishwarya Ajay Chaudhary	Infosys Ltd
553	BIIB	Ashmita Yadav	Infosys Ltd
554	BIMHRD	Ritu Raj	Intelliswift
555	BIIB	Sebastian Simy Joseph	Interactive Brokers India Pvt Ltd.
556	BITM	Aradhna Shukla	ITILITE Technologies Pvt. Ltd.
557	BIMHRD	Satyavathi Seeram	ITILITE Technologies Pvt. Ltd.
558	BIMHRD	Juhi Singh	Japfa Comfeed India Pvt Ltd.

559	BIMM	Nikhil Sanjay Mulgir	JK Cement Ltd.
560	BITM	Siddhant Upadhyay	JK Cement Ltd
561	BITM	Dusane Abhishek Dusane	JSW One Platforms
562	BIMM	Vivek Ashok Mohite	JSW One Platforms
563	BIIB	Neel Chaudhari	JSW One Platforms
564	BIMHRD	Shrishti Chouksey	K12 Techno services Pvt. Ltd (Orchid)
565	BIMM	Jayesh Jain	K12 Techno Services Pvt. Ltd.
566	BIMHRD	Shivani Bisth	K12 Techno Services Pvt. Ltd.
567	BIMM	Pusarapu Manoj	K12 Techno Services Pvt. Ltd.
568	BIMM	Anusha R Easwar	K12 Techno Services Pvt. Ltd.
569	BITM	Dumbhare Nishant Narendra	K12 Techno Services Pvt. Ltd.
570	BIMHRD	Shrishti Agrawal	K12 Techno Services Pvt. Ltd.
571	BIMHRD	Akanksha Singh	K12 Techno Services Pvt. Ltd.
572	BIMHRD	Amanpreet Kaur	K12 Techno Services Pvt. Ltd.
573	BIIB	Pushkar Somani	K12 Techno Services Pvt. Ltd.
574	BIMHRD	Yash Agarwal	K12 Techno Services Pvt. Ltd.
575	BIMHRD	Puro Aditya Pravin	Kaizen Institute India (P) Ltd.
576	BIMHRD	Deshmukh Suraj Vijay	Kale Logistics Solutions Private Limited.
577	BIMM	Vishwajeet Kumar Mohite	Kale Logistics Solutions Private Limited.
578	BIMM	Mohak Manishbhai Dawer	Kansai Nerolac Paints Limited
579	BIMHRD	Kaushiki Sharma	Kansai Nerolac Paints Limited
580	BIMHRD	Mandar Girish Pimparkar	Kansai Nerolac Paints Limited
581	BIMHRD	Topare M Raghavendra	Kantar
582	BIMM	Anurag Mishra	Khimji Ramdas LLC
583	BITM	Yash Mahesh Dharmadhikari	Kolte Patil Ltd
584	BIMHRD	Ritika S Rao	KPMG Assurance and Consulting Services LLP
585	BIIB	Kanukolanu Srikar	KPMG Global Services Ltd
586	BIMHRD	Irmalwar Tejas Rajesh	L & T Finance Ltd
587	BIMM	Shruti RajL & T Finance Ltd	
588	BITM	Saurabh Pandey	L & T Infotech Ltd.
589	BIMM	Soumya Saxena	L & T Infotech Ltd
590	BIIB	Soham Sarkar	L & T Infotech Ltd
591	BIMM	Mohit Methani	L'Oréal India Pvt. Ltd.
592	BIMHRD	Bhanu Pratap Singh	L'Oréal India Pvt. Ltd.
593	BIMM	Tina Prajapati	L'Oréal India Pvt. Ltd.
594	BIMM	Alok Sanjay Pathak	L'Oréal India Pvt. Ltd.
595	BIMM	Saransh Fattepuria	L'Oréal India Pvt. Ltd.



596	BIMM	Sahil Samir Pradhan	L'Oréal India Pvt. Ltd.
597	BITM	Deepanshi Mathur	Landmark
598	BIMM	Manish Chauhan	Leadsquared
599	BITM	Ayush Umaiya	LenDenClub Techserve Private Limited
600	BIIB	Ranpise Shivani Balkrishna	LenDenClub Techserve Private Limited
601	BITM	Dolas Shubham Prabhakar	Lentra AI Pvt. Ltd.
602	BIMHRD	Monil Singh Yadav	Lentra AI Pvt. Ltd.
603	BIMM	Anjali Shivhare	Lentra AI Pvt. Ltd.
604	BITM	Gain Parimal C P	Lentra AI Pvt. Ltd.
605	BITM	Kumari Ritu Rani	LIGHTHOUSE LEARNING (Eurokids)
606	BIIB	Riya Rani	LIGHTHOUSE LEARNING (Eurokids)
607	BITM	Anewar Dipmala Shankar	Locuz Enterprise Solutions Ltd
608	BITM	Tarika Parate	Mahindra Holidays & Resorts India Ltd
609	BIMM	Anushka Mishra	Mahindra Holidays & Resorts India Ltd
610	BIMM	Vaibhav Santosh Rasane	Marico India Limited
611	BIMHRD	Yash Pandey	Marico India Limited
612	BITM	Batwe Pranay Nitinrao	MarketsandMarkets Research Pvt Ltd.
613	BIMHRD	Suseem Kuldeep Dongre	MarketsandMarkets Research Pvt Ltd.
614	BIMM	Devashree Vilas Lote	MarketsandMarkets Research Pvt Ltd.
615	BIMM	Diksha Bandu Chandekar	MarketsandMarkets Research Pvt Ltd.
616	BIMHRD	Shivalika Shrivastava	Mentorboxx
617	BIIB	Riya Basu Mallick	Metroguild
618	BIMM	Shubhankar Shandilya	Mordor Intelligence
619	BITM	Pranjal Upadhyay	Mother Dairy Fruits & Vegetables Ltd
620	BIMHRD	Darshika Nigam	Mphasis Limited
621	BITM	Abdul Basit	Mswipe Technologies Private Limited
622	BIMHRD	Soohana Agarwalla	Mswipe Technologies Private Limited
623	BIIB	Prachiti Suresh Lad	Mswipe Technologies Private Limited
624	BIMHRD	Avi Pathak	Mswipe Technologies Private Limited
625	BIMHRD	Sharul Mishra	Mswipe Technologies Private Limited
626	BIMM	Nikita Mishra	Naggaro Software Ltd
627	BIMHRD	Dikundwar Yash Raju	Neilsoft Pvt. Ltd.
628	BIMHRD	Shirole Piyush Govind	Neilsoft Pvt. Ltd.
629	BITM	Mali Nikhil Prashant Rajshree	Netcracker.com
630	BIMHRD	Dhale Piyush Shirish	Netcracker.com
631	BIMM	Akshay Suresh Bhopat	Netcracker.com
632	BIMM	Chandana Rajendra Jain	Netcracker.com

633	BITM	Mrinmoyee Das	Netcracker.com
634	BIIB	Ankita Dhanraj Mungal	Neural space
635	BIMM	Nikita Sinha	Next Education
636	BITM	Saswat Das	Next Education
637	BIMM	Harshjot Singh Rajbans	NielsenIQ
638	BIMM	Kumari Sakshi	NielsenIQ
639	BIMM	Sandeep Lakwal	NielsenIQ
640	BIMM	Akash Singh Umesh S Tomar	NielsenIQ
641	BIMM	Nikita Khandelwal	NielsenIQ
642	BIMM	Riya Jitendra Jain	NielsenIQ
643	BIMM	Vrushabh Kailas Jawade	NielsenIQ
644	BIMM	Saloni Dinesh Mehta	NielsenIQ
645	BIMM	Shreya Harshvardhan Aeron	NielsenIQ
646	BIMM	Nayan Gupta	NielsenIQ
647	BIMM	Satyajeet Tupkari	NielsenIQ
648	BIMM	Shreyansh Jain	NielsenIQ
649	BIMM	Nachiket Manoj Rane	NielsenIQ
650	BIMM	Devika Prasad Nair	NielsenIQ
651	BIMM	Amit Nandkumar Kenche	NielsenIQ
652	BIMM	Gaurav Bhaskar Sapkal	NielsenIQ
653	BIMM	Aditya Kumar Singh	NielsenIQ
654	BIMM	Akshada Dudhale	NielsenIQ
655	BIMM	Onkar Pandurang Vyavahare	NielsenIQ
656	BIMM	Ashwin Sanjay Nirphale	NielsenIQ
657	BIMM	Pranav	NielsenIQ
658	BIIB	Saahil Dang	NielsenIQ
659	BIIB	Abhishek Kumar	NielsenIQ
660	BIIB	Nikita Krishna Ambre	NielsenIQ
661	BIIB	Badgujar Kamlesh Babu	NielsenIQ
662	BITM	Nayan Sayta	NielsenIQ
663	BITM	Abhijeet Arun Barapatre	NielsenIQ
664	BITM	Sourabh Patidar	NielsenIQ
665	BITM	Bhavsar Divya Rameshwar	NielsenIQ
666	BITM	Swaralipi Deb	NielsenIQ
667	BIMHRD	Sisodia Poonam Bhikamchand	NielsenIQ
668	BIMHRD	Gajalwar Ashish Manohar	NielsenIQ
669	BIMM	Jahanvi	NielsenIQ

670	BITM	Shruti Prabha	NielsenIQ
671	BIIB	Tanmay Singh	NielsenIQ
672	BIIB	Dhanashree Mohite	NielsenIQ
673	BIMHRD	Varisha Dar	NielsenIQ
674	BIMHRD	Swam Singh	NielsenIQ
675	BIMHRD	Vaishnavi Tripathi	NielsenIQ
676	BIMHRD	Priyanka Jain	Nihilent Limited
677	BIMM	Nihal Abasaheb Pawar	Nihilent Limited
678	BIMHRD	Khedekar Aarya Parag	Nihilent Limited
679	BIMHR	DGaurav Babu Shevale	Nihilent Limited
680	BIMM	Kirti Vasant Choudhary	Nihilent Limited
681	BIMM	Aman Kumar Singh	Nihilent Limited
682	BIIB	Choudhari Kalyani Kiran	Nihilent Limited
683	BIIB	Mridul Das	Nihilent Limited
684	BITM	Aditi Tiwari	Nilon's Enterprises Pvt. Ltd.
685	BITM	Patil Manish Pandurang	Nilon's Enterprises Pvt. Ltd.
686	BIMHRDV	arisha Dar	Nilon's Enterprises Pvt. Ltd.
687	BIMHRD	Parvika Lasod	OLA Electric
688	BIMM	Amisha Sinha	Oracle India Private Limited
689	BIMM	Ayushi Paliwal	Oracle India Private Limited
690	BIMHRD	Niharika Tiwari	Oracle India Private Limited
691	BIIB	Muskan Sharma	Oracle India Private Limited
692	BIIB	Soumya	Oracle India Private Limited
693	BIIB	Pooja Mali	Oracle India Private Limited
694	BIIB	Rathi Vedant Rajendra	Oracle India Private Limited
695	BIIB	Aishwarya Ajay Chaudhary	Oracle India Private Limited
696	BIIB	Ashmita Yadav	Oracle India Private Limited
697	BIIB	Sakshi Khandelwal	Oriserv
698	BIMM	Deepjyoti Dey	Panasonic Life Solutiuons Ltd
699	BIMM	Rahul Sanjaykumar Chaurasia	Panasonic Life Solutiuons Ltd
700	BIMHRD	Gurusharan Kaur	Parkar Digital
701	BIMM	Yashi Sharma	Parkar Digital
702	BIIB	Himani Tewani	Parkar Digital
703	BIIB	Bhavesh Kumar Nayak	Parkar Digital
704	BIMM	Dishali Wavare	Pharmace
705	BIMHRD	Nitin Saini	Philips Domestic Appliances
706	BITM	Rane Manasvi Jagdish	Phillip Capital (India) Pvt. Ltd.

707	BIMHRD	Prakriti Bhatt	Phillip Capital (India) Pvt. Ltd.
708	BIMHRD	Wankhade Ronak Dilip	Phillip Capital (India) Pvt. Ltd.
709	BITM	Yash Surwase	Piramal Realty Ltd
710	BIMHRD	Ujjwal Anand	Praxis Home Retail Limited
711	BIIB	Sarika Gulab Damahe	Praxis Home Retail Limited
712	BIMM	Akash Belel	Praxis Home Retail Limited
713	BIIB	Pratibha Anil	PricewaterhouseCoopers (PWC)
714	BIIB	Divyani Singh Rajput	PricewaterhouseCoopers (PWC)
715	BIIB	Gaurav Singh Chauhan	PricewaterhouseCoopers (PWC)
716	BIIB	Yash Jain	PricewaterhouseCoopers (PWC)
717	BIIB	Aman Anil Tulsian	PricewaterhouseCoopers (PWC)
718	BIIB	Sabya Sachi Sahoo	PricewaterhouseCoopers (PWC)
719	BIIB	Bhope Kshitij Abhijeet	PricewaterhouseCoopers (PWC)
720	BIMM	Samuel Thomas R Parambi	PricewaterhouseCoopers (PWC)
721	BIMHRD	Komal Anil Bang	PricewaterhouseCoopers (PWC)
722	BIMHRD	Chordiya Neha Nitin	PricewaterhouseCoopers (PWC)
723	BIMHRD	Pratibha Shekhar	PricewaterhouseCoopers (PWC)
724	BIMHRD	Gurleen Kalra	PricewaterhouseCoopers (PWC)
725	BIMHRD	Saloni Laddha	PricewaterhouseCoopers (PWC)
726	BIIB	Lisha Lawrence Lobo	PricewaterhouseCoopers (PWC)
727	BIIB	Sana Firdaush	PricewaterhouseCoopers (PWC)
728	BIIB	Ramandeep Singh Pall	PricewaterhouseCoopers (PWC)
729	BIIB	Rutik Mutha	PricewaterhouseCoopers (PWC)
730	BITM	Singh Pooja Padam	PricewaterhouseCoopers (PWC)
731	BITM	Reena Majhi	PricewaterhouseCoopers (PWC)
732	BITM	Tanya Ranjan	PricewaterhouseCoopers (PWC)
733	BITM	Harshita Ahuja	PricewaterhouseCoopers (PWC)
734	BITM	Saloni Khanduja	PriceWaterhouseCoopers Acceleration Center
735	BIMHRD	Kajal Jindal	PriceWaterhouseCoopers Acceleration Center
736	BITM	Akriti Raj	Prodapt Solutions Private Limited
737	BITM	Nikhare Devyani Arun	Prodapt Solutions Private Limited
738	BITM	Harshal Vijay Mate	Prodapt Solutions Private Limited
739	BIMHRD	Dhananjay Damodhar Dhoble	Prodapt Solutions Private Limited
740	BITM	Dharmadhikari R Ramesh	Pyro Group
741	BIMHRD	Hardik Jain	Quadrant Knowledge Solutions
742	BIMM	Kumar Anand	Quadrant Knowledge Solutions
743	BIMM	Ganesh D Sakhare	Quadrant Knowledge Solutions



744	BIIB	Preshit Parab	Quadrant Knowledge Solutions
745	BIMHRD	Bankar Pratik Yashwant	Randstad India Limited
746	BIMM	Pragya Tiwari	Reckit Benckiser India Ltd
747	BIIB	Shalini Bharti	Reckit Benckiser India Ltd
748	BITM	Shubham Kapse	Reckit Benckiser India Ltd
749	BIMM	Arpita Dey	Reliance BP Mobility Ltd
750	BIMM	Aakansha Budhani	Reliance Industries Ltd.
751	BITM	Richa Sahu	Reliance Retail Ltd
752	BIMHRD	Piyush Srivastava	Savex Technologies Ltd
753	BITM	Yuthika Dipak Khot	SBI Life Insurance Co Ltd
754	BITM	Babli Kumari	SBI Life Insurance Co Ltd
755	BIMM	Abhishek Kumar	SBI Life Insurance Co Ltd
756	BIMHRD	Nikhil Jalan	SBI Life Insurance Co Ltd
757	BIMHRD	Sharma Mayank Tejbhan	Scaler Academy
758	BIIB	Akash Hedaoo	Schneider Electric India Pvt. Ltd
759	BIMM	Tania Prakash	Seagate Technologies
760	BIMM	Zaya Karim	Shoptimize India Pvt. Ltd.
761	BIIB	Rohan Jagtap	Shoptimize India Pvt. Ltd.
762	BIMM	Ayush Thakur Vats	Shoptimize India Pvt. Ltd.
763	BIMM	Abhishek Ajitbhai Jani	Siemens Digital Industries Software Ltd
764	BIMM	Raman Satish Deshpande	Siemens Digital Industries Software Ltd
765	BITM	Swati Bhardwaj	Signature International Foods (I) Pvt. Ltd.
766	BITM	Arunkumar Annam	Signature International Foods (I) Pvt. Ltd.
767	BITM	Khemraj Prasad	Signature International Foods (I) Pvt. Ltd.
768	BIMHRD	Shreya Rai	Signature International Foods (I) Pvt. Ltd.
769	BIIB	Shreyali Shashank Kothadia	Signature International Foods (I) Pvt. Ltd.
770	BIIB	Mayur Machhindra Mahale	Signature International Foods (I) Pvt. Ltd.
771	BIMM	Akanksha Dalmia	Signature International Foods (I) Pvt. Ltd.
772	BIMM	Krishnakant Ramsakal Yadav	Signature International Foods (I) Pvt. Ltd.
773	BIMM	Rishi Mishra	Signature International Foods (I) Pvt. Ltd.
774	BIMM	Manpreet Kaur	Signature International Foods (I) Pvt. Ltd.
775	BITM	Patil Kalpesh	Specialty Polyfilms (I) Pvt Ltd
776	BIMM	Ishwar Goudappa Birajdar	Specialty Polyfilms (I) Pvt Ltd
777	BIIB	Shantanu Virag Hasabnis	Specialty Polyfilms (I) Pvt Ltd
778	BIMHRD	Anurag Singh	Specialty Polyfilms (I) Pvt Ltd
779	BIMHRD	Panchal Sachin Ramesh	Specialty Polyfilms (I) Pvt Ltd
780	BITM	Simpy Kumari	SRV Media Pvt. Ltd

781	BIMM	Moulik Agrawal	SRV Media Pvt. Ltd
782	BIMM	Neha Biyani	Steelcase Ltd
783	BIMM	Vijeeet Raj	Sutherland Technologies Ltd
784	BIMM	Shlok Sudhir Kadav	Tata AIG General Insurance Co. Ltd.
785	BIMHRD	Ritesh Jaiswal	Tata AIG General Insurance Co. Ltd.
786	BIMHRD	Meghana Annavajhala	TATA Consultancy Services Ltd. (TCSL)
787	BIIB	Reeba Thomas	TATA Power Ltd
788	BIMM	Anjali Singh	Tata Technologies Ltd
789	BIMM	Sanket Pramod Hiwanj	Tata Technologies Ltd
790	BIMM	Patil Mahen Pravin	Tata Technologies Ltd
791	BIMHRD	Pawar Saurabh Shirish	Tata Technologies Ltd
792	BIMHRD	Shilpa Singh	Tata Technologies Ltd
793	BITM	Belavalekar Atul Balasaheb	Tata Technologies Ltd
794	BIMM	Manisha	TCS BPS
795	BITM	Aayushi Jaiswa	TCS BPS
796	BITM	Rajesh Kaushik Bhagyesh	TCS BPS
797	BITM	Ashvini Chavan	TCS BPS
798	BITM	Tanishq DixitT	eam Computers
799	BIMHR	DSwati Mishra	Tech Mahindra Limited
800	BIIB	Komal Shivaji Kachole	Tech Mahindra Limited
801	BITM	Mamta Singh	Tecnotree Convergence Private Limited
802	BITM	Potwar Purven Dhananjay	Tecnotree Convergence Private Limited
803	BITM	Rashmi Dubey	Tecnotree Convergence Private Limited
804	BITM	Aher Unnati Shekhar	Tecnotree Convergence Private Limited
805	BITM	Arijeet Sarkar	Tecnotree Convergence Private Limited
806	BIMM	Anjana Nandi	Tecnotree Convergence Private Limited
807	BIMM	Siddharth Mishra	Tecnotree Convergence Private Limited
808	BIMHRD	Pooja Nair	Tecnotree Convergence Private Limited
809	BIMM	Aditi Upadhyay	Tecnotree Convergence Private Limited
810	BIMM	Samruddhi P Belkhode	Tecnotree Convergence Private Limited
811	BIIB	Sakshi Jichkar	Teleperformance Global Service Pvt Ltd
812	BITM	Priyedarshani	Teltonika
813	BIMM	Eeshanee	Teltonika
814	BITM	Rupal Verma	Times Group
815	BIMHRD	Rahul Jha	Treebo Hotels
816	BIMHRD	Divya Chauhan	Treebo Hotels
817	BIMHRD	Vikram P Dhawangale	Trinamix Ltd

818	BIMHRD	Astha Jain	TVS Credit Services Ltd
819	BITM	Dheeraj Kankani	TVS Credit Services Ltd
820	BITM	Tushar Bedekar	TVS Credit Services Ltd
821	BIMM	Pratyush Chakraborty	TVS Motor Ltd
822	BIMM	Vineet Vishwanath Bushetti	TVS Motor Ltd
823	BIMM	Mahak Jain	U GRO Capital Limited
824	BIMM	Abhishek Singh	U GRO Capital Limited
825	BIMM	Nilay Ashok Hatwar	U GRO Capital Limited
826	BIMM	Richa Saha	U GRO Capital Limited
827	BIMM	Rajat Kumar Singh	U GRO Capital Limited
828	BIMM	Chitwant Kaur	U GRO Capital Limited
829	BIMM	Vaibhav Ishwarchandra Patil	U GRO Capital Limited
830	BIMHRD	Aditya Kumar	U GRO Capital Limited
831	BIMHRD	Shruti Gupta	U GRO Capital Limited
832	BIIB	Nibha S Kotian	U GRO Capital Limited
833	BIIB	Nidhi Shridhar	U GRO Capital Limited
834	BIIB	Yash Khandelwal	U GRO Capital Limited
835	BIIB	Tamalika Das	U GRO Capital Limited
836	BIIB	Vaibhav Kumar	U GRO Capital Limited
837	BIIB	Pranav	U GRO Capital Limited
838	BIIB	Shefali Zore	U GRO Capital Limited
839	BIIB	Ruchida Prakash Sawant	U GRO Capital Limited
840	BITM	Neha Saxena	U GRO Capital Limited
841	BITM	Ankit Singh	U GRO Capital Limited
842	BITM	Vishal Kumar	U GRO Capital Limited
843	BITM	Shivangee Chandel	U GRO Capital Limited
844	BITM	Shivali Mandowara	U GRO Capital Limited
845	BITM	Kopulwar Piyush Rajiv	U GRO Capital Limited
846	BITM	Shinde Akash Kishor	U GRO Capital Limited
847	BITM	Tanya Shrivastava	Ubona
848	BIMM	Abhishek Rajput	Udaan
849	BIMM	Abhishek Verma	Udaan
850	BIMHRD	Srijan Kumar Mishra	Udaan
851	BIMHRD	Shivangi Bhardwaj	UltraTech Cement Limited
852	BIMHRD	Abhishek Singh	Up Market Research
853	BIIB	Neha Jain	V-Guard Industries Ltd
854	BIMM	Rishika Bansal	VE Commercial Vehicle Ltd.

855	BIMHRD	Rakesh Kumar Singh	VE Commercial Vehicle Ltd.
856	BIMM	Ishan Bhadra	VE Commercial Vehicle Ltd.
857	BIMHRD	Bhanu Pratap Singh	VE Commercial Vehicle Ltd.
858	BIMM	Anchal Mohanty	Vedanta Ltd
859	BIMM	Arpit Rupchand Patle	Vedanta Ltd
860	BIMM	Neeraj Pradeep Raut	Vedanta Ltd
861	BIMM	Ashwini Acharya	Vedanta Ltd
862	BIMM	Nikhil Singh	Vedanta Ltd
863	BIMM	Priya Ramesh Rai	Vedanta Ltd
864	BIMM	Ritika Singh	Vedanta Ltd
865	BIMM	Palak Gang	Verity Knowledge Solutions Pvt. Ltd.
866	BIIB	Shivani Vairagade	Verity Knowledge Solutions Pvt. Ltd.
867	BIIB	Priyal Parmar	Verity Knowledge Solutions Pvt. Ltd.
868	BIIB	Bobba Sagar Sivakumar	Verity Knowledge Solutions Pvt. Ltd.
869	BIIB	Puja Kumari Mahato	Verity Knowledge Solutions Pvt. Ltd.
870	BIMHRD	Vidit JainVerity	Knowledge Solutions Pvt. Ltd.
871	BIMM	Abhishek Sudam Jadhav	Vinculum
872	BIMM	Mansi Rai	Virtusa Consulting
873	BIIB	Siddharth Arun Kapadnis	VnF Ideas Private Limite (FRAAZO)
874	BIIB	Kuyate Pooja Namdevrao	VnF Ideas Private Limite (FRAAZO)
875	BIIB	Kuhu Mishra	VnF Ideas Private Limite (FRAAZO)
876	BIIB	Shinde Pritesh Kundlik	VnF Ideas Private Limite (FRAAZO)
877	BIMHRD	Henny Godhwani	Voltas Limited
878	BIMHRD	Jahagirdar Mohit Sunil	Voltas Limited
879	BIMM	Garima Singh	Voltas Limited
880	BIMM	Shikha Singh	Wipro Consumer Care & Lighting
881	BIMHRD	Purvi Biwal	Wipro IT & Consulting
882	BIMHRD	Vanshika Molly	Wipro IT & Consulting
883	BIMM	Rishabh Taparia	Wipro's Digital Operations and Platforms
884	BIMM	Vanshika Gupta	Wipro's Digital Operations and Platforms
885	BIMHRD	Aniket Jain	Wipro's Digital Operations and Platforms
886	BIIB	Rashi Baheti	Wipro's Digital Operations and Platforms
887	BIIB	Aditi Gupta	Wipro's Digital Operations and Platforms
888	BIIB	Ayushi Rastogi	Wipro's Digital Operations and Platforms
889	BIMM	Ajay Singh Makvana	Wipro's Digital Operations and Platforms
890	BIMM	Vaibhav Kalani	Wipro's Digital Operations and Platforms
891	BITM	Riya Pansari	Wipro's Digital Operations and Platforms





892	BITM	Roli Chouhan	Wipro's Digital Operations and Platforms
893	BIIB	Vishal Sahni	Wiseguy Research Consultants Pvt Ltd
894	BIMM	Gayathri Ramesh	WorkAdvantage
895	BIIB	Sanyukta Subhash Akoskar	Workex
896	BITM	Akshat Mishra	Workex
897	BIMM	Himani Shrivastava	Xiaomi Technology India Private Limited
898	BIMM	Dheeraj Chhabra	Xiaomi Technology India Private Limited
899	BIMHRD	Saurabh Kumar Rai	Xiaomi Technology India Private Limited
900	BIMHRD	Shreya Roy	Xiaomi Technology India Private Limited
901	BIMHRD	Goldi Mishra	Xiaomi Technology India Private Limited
902	BIMHRD	Himani KalalY	otta Infrastructure solutions LLP
903	BIMM	Tanuja Dwivedi	ZS Associates

Sr. No.	Company Name	Sr. No.	Company Name	Sr. No.	Company Name
1	24 Mantra(Srestha)	45	Badve Engineering	89	Deloitte Consulting P Ltd
2	3EA Consulting	46	Bajaj Allianz Life	90	Desai Brothers Ltd
3	3SC Supply Chain	47	Bajaj Auto Ltd	91	DHL Supply Chain Ltd
4	63Moons India P Ltd	48	Bajaj Finserv Healthcare	92	DS Solutions
5	6D technologies	49	Berger Paints Ltd	93	DTDC Ltd
6	AAIFF	50	Birlasoft Ltd	94	E-Couriez
7	ACG Worldwide	51	Biztrans	95	Edukyu
8	Acquisory Consulting P Ltd	52	Black & Green Consulting	96	EFL Ltd
9	Acuity Knowledge Partners	53	BO International	97	E-Infochips
10	Adani Airport	54	Board Infinity	98	Eka Software
11	Adani Wilmar Ltd	55	Borosil Technologies	99	Ekinicare
12	Addverb Technologies	56	Bosch Ltd	100	Elasticrun
13	Adecco	57	Boyd & Moore Executive Search	101	Eli Lilly Ltd
14	Aditya Birla Sunlife Insurance Co Ltd	58	Bridge Group	102	Emirus Realty
15	Ador Digitron	59	Bridgera	103	Enchanto
16	ADP India Ltd	60	Bristlecone Ltd	104	Entercoms
17	Advarisk	61	BYJU'S Think & Learn Pvt. Ltd	105	Envision Financial
18	AK Capital Ltd	62	Cadila Pharma Ltd	106	Epikindifi
19	Alight Solutions	63	Capgemini	107	ESAF
20	Aligned Automation	64	Capitalvia	108	ESRI India Ltd
21	Allegis Global	65	Carigar	109	EvalueServe
22	Aloha Technologies Ltd	66	Carwale	110	Everest Kanto
23	Alok Industries Ltd	67	CBRE	111	Evosys
24	Amazon.com	68	Chemveda	112	Exide Industries Ltd
25	Amuratech	69	Cimpress	113	EXIM Bank
26	Anandrathi Financial Services	70	Citco	114	Ezest
27	Anchanto Services Pvt Ltd	71	CitiCorp	115	Famic Technologies
28	Anukul Chandra Foods Pvt Ltd	72	Cloud Mantra	116	Famycare Ltd
29	Aptech Ltd	73	Cntrls	117	Fendhal Technologies
30	Aranca	74	Coforge	118	Ferreo India
31	Arbutus Consultant	75	Cognixia	119	Finastra
32	Arcesium Ltd	76	Cognizant Technologies Ltd	120	Fiorano Software Technologies
33	Arizton Advisory P Ltd	77	Cohrent Technologies Ltd	121	First Source Ltd
34	Asian Paints Ltd	78	Colgate Global Business Services	122	FIS Ltd
35	Asit C Mehta	79	Collabera	123	Franke Faber
36	Atos Syntel	80	Covalance	124	Freight Tiger
37	Atul Ltd	81	Credr	125	Fusion Micro Finance
38	AU Small Finance Bank	82	Cybage India Ltd	126	FYND
39	Aumnitech	83	Dainik Bhaskar Ltd	127	Gabriel India Ltd
40	Autoplant	84	Darashaw India P Ltd	128	Gateway Technolabs Ltd
41	Avalara Group	85	Darwinbox	129	General Mills Ltd
42	Avasa Finance	86	Dassualt Systems	130	Genpact
43	Avata	87	Databridge	131	Global Data
44	Axis Bank Ltd	88	Decathlon	132	GM Insight

# Recruiters

The **Campus Placement** at Sri Balaji University, Pune (SBUP) is one of our USP we are proud of. We have achieved nearly 100% placements year after year, even during recessive/pandemic period.

Current campus placement is at full swing and 90% of the batch is already placed, who will be graduating only in May 2024. and all this, much before they receive their MBA.

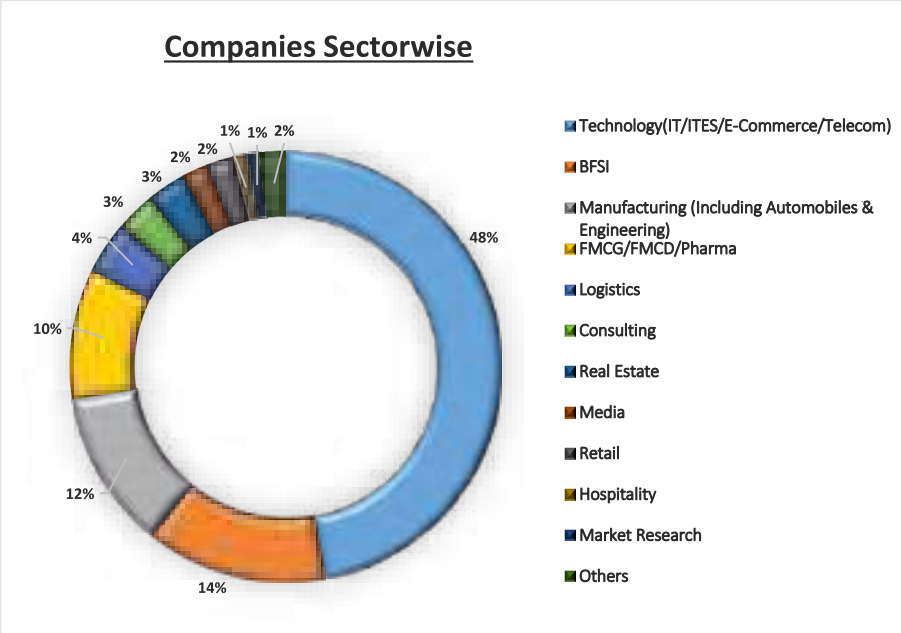
**Here is the list of companies which had participated in our Campus Placements.**





Sr. No.	Company Name	Sr. No.	Company Name	Sr. No.	Company Name
133	GMoney Private Limited	177	Kingfish	222	Paperpedia
134	Godrej & Boyce Ltd	178	Kotak Life Insurance Co Ltd	223	Paymentus
135	Godrej Agrotech Ltd	179	KPIT Technologies	224	Pelorus
136	Godrej Housing Finance Ltd	180	KPMG	225	Peninsula Land Limited
137	Goldstar Jewellery	181	Kyocera	226	People Square
138	Grandview Research	182	L & T Infotech Ltd	227	Pepsico India Holding Ltd
139	Growth Jockey	183	Learning Routes	228	Persistent Systems Ltd
140	H & R Johnson	184	Lentra Ai	229	Pharmaace
141	Hackett Group	185	Liberty House Group	230	Phillips Capital
142	Hanssen Technology	186	Lixil Group	231	Photon Infotech
143	HCL Technologies Ltd	187	Magma HDI GIC Ltd	232	Piramal Realty Ltd
144	HDFC Bank Ltd	188	Mahanadi Spices	233	Planetspark
145	Hevodata	189	Mahle Anand Thermal Systems	234	Practo Technologies
146	Hindustan Pencils Ltd	190	Malcom	235	Premium Transmission
147	Hindustan Unilever Ltd	191	Marico Industries Ltd	236	Preonline
148	Hindware Ltd	192	Markets & Markets Research 193Matrimony	237	PricewaterhouseCoopers (PWC)
149	Home First Finance Co Ltd	194	Mavenvista	238	Property Pistol
150	Homesfy	195	Mckinley Rice	239	Proptiger
151	HR Johnson India Ltd	196	Mercedes Benz Ltd	240	PurpleZone
152	Hunger Box	197	Merkel Sokrati	241	Quadrant
153	ICICI Bank Ltd	198	Metro Guild	242	Radiomirchi
154	ICICI Prulife Insurance Co Ltd	199	Mitsubshi Electric India P Ltd	243	Randstad India Ltd
155	ICICI Securities	200	Mobisys	244	Reality Developers
156	IKS Health	201	More Retail Ltd	245	Reliance Retail Ltd
157	Infineon Technologies	202	Mphasis	246	Repos Energy
158	Infiniti Retail	203	MRF Ltd	247	Return on web
159	Infosys Technologies Ltd	204	Mtalks	248	Rishabh Instruments
160	Ingram Micro	205	Muthoot FinCorp Limited	249	Riskcovry
161	Insight Business Machine Ltd	206	Mycaption	250	Rivigo
162	Intellibliss	207	Naukri.com	251	Runaya India P Ltd
163	Intellipat	208	Neeyamo	252	Safexpress
164	Intelliswift	209	Netcore	253	Samunnati Financial Services
165	InterviewBit Software Service LLP	210	NewVision Software	254	SAP India Ltd
166	ITC Ltd	211	Nielsen India Ltd	255	Sapient
167	Jetspeed Logistics p Ltd	212	Nobrokers.com	256	Savex Technologies
168	JK Cement	213	Nopaper Forms	257	SBI Life Insurance
169	JLL	214	Novrie	258	Schindler
170	JM Financial	215	NxtGen Datacenter & Cloud Technologies	259	Schlumberger
171	Johnson Controls Ltd	216	Oracle India	260	Screenmagic
172	JSW Paints P Ltd	217	Orient Cement Ltd	261	Seashell Logistics P Ltd
173	Jungleworks	218	Oyo Rooms	262	Sg Analytics
174	Kaizen India	219	Pahwa Metal Tech	263	Shoptimize
175	Kantar GDC	220	Panasonic India Ltd	264	Shriram General Insurance Co Ltd
176	Khimji Ramdas	221	Panasonic life	265	Shriram Housing Finance Ltd

Sr. No.	Company Name	Sr. No.	Company Name	Sr. No.	Company Name
266	Signature Food P Ltd	287	Tech Mahindra	308	Verity Knowledge Solutions
267	SimbaQuartz	288	Techalpa	309	Vinculum
268	Simplotel	289	Technotree	310	Viraj Steel Ltd
269	Smart Serv	290	Teltonika	311	Vodafone
270	Smiths Detection Systems Private Limited	291	The Insight Partners	312	Vyapar-GST Billing Software
271	Sokrati Software Ltd	292	The Seekers	313	Web Creatify
272	South Indian Bank	293	Thermax Ltd	314	Whiteglobe India P Ltd
273	SP Global	294	TIBCO	315	Wildcraft
274	Squareyard	295	Times Group	316	Wipro Consumer Care
275	SRV Media	296	Toothsi	317	Wipro Digital
276	Stampede Capital P Ltd	297	Transport Corporation of India Ltd	318	Wiseguy Report
277	Stanplus	298	Trespect Ltd	319	Xanadu Reality
278	Sudarshan Chemicals Ltd	299	Trinamix Technologies	320	Xldynamics Ltd
279	Sutherland Global Ltd	300	TTK Healthcare Ltd	321	Yash Technologies Ltd
280	Talentserve	301	UltraTech Cement Ltd	322	Yotta Infrastructure Solutions LLP
281	Target Integration	302	Unthinkable Solutions	323	ZF India Ltd
282	Tata AIG General Insurance Co Ltd	303	Upside Learning.com	324	Zocdoc
283	Tata Capital	304	VBHC Value Homes Private Limited	325	ZOKO
284	TCNS Clothing	305	Vedanta Ltd	326	Zolostays Property Solutions Pvt. Ltd
285	TCS BPS	306	Vedantu	327	ZS Associate
286	TCS Ltd	307	Venture Briks	328	Zycus Infotech



**This is where  
it starts**

Join our

**UG COURSES**

**BBA**

Specialisations:

1. Marketing Management
2. Accounting & Finance
3. Human Resource Management
4. Business Analytics
5. International Business
6. Entrepreneurship Development
7. Logistics & Supply Chain Management

**BBA  
Integrated  
MBA**

**BBA+MBA  
(5 Year Course)**

**BA**

**Liberal Arts**



**Now accepting  
Applicants !**

Our University cultivates hard-working and career driven individuals, with strong goals.

**Become a global  
oriented individual**

Sri Balaji Society's "Sri Balaji University, Pune" (SBUP), with such a vast and excellent experience of imparting education in the field of Arts, Commerce, Law and specially Management, has entered in the following Undergraduate educational programs of its own, from the Academic Year 2024-25.

**BA**

Specialisations:

1. Psychology
2. Economics
3. Political Science

**BCA**


Core Subjects:

1. Blockchain Technology
2. Artificial Intelligence & Data Science
3. Software project Management

**B.Sc**

**Actuarial Science**





## Why BBA, BBA integrated MBA (BBA+MBA), BA, BCA and B.Sc. at SBUP?

### EXPERIENCE and EXCELLENCE

Sri Balaji Society's "Sri Balaji University, Pune", is the University for Opportunities, and excellent centre for Management Education in Pune. Under the able guidance and leadership of its founding father and Chancellor, Professor Dr. (Col) A. Balasubramanian, it was developed and has established a unique educational culture. Over the period of more than two decades of experience, Sri Balaji Society, Pune was given the opportunity to establish the University, Sri Balaji University, by the Maharashtra Government, by the Act, Maharashtra Act No. XII of 2019, in August 2019.



## School of Commerce & Management

**Eligibility:** A candidate from any stream, should have passed 12th Std. Examination (H.S.C.10+2) with minimum 50% of marks and English as a passing subject. OR Three Years Diploma Course from Board of Technical Education, conducted by Government of Maharashtra or its equivalent, after S.S.C. i.e. 10th Standard. OR Two Years Diploma Course in Pharmacy from Board of Technical Education, conducted by Government of Maharashtra or its equivalent, after H.S.C. i.e. 12th Standard. OR Completed MCVC program.( Minimum Competency Vocational Courses) A candidate should have scored minimum 50 % marks in qualifying examination.(Minimum 45% for SC/ST candidates)

### **Admission Process:**

- Eligible students can apply online. After scrutiny of the applications, eligible candidates will be informed the schedule Personal Interview (PI).
- Personal Interview - Experts will interview and assess the candidates on various parameters including the suitability of the candidates for offered specialisations.
- Weightage – Marks obtained in HSC/qualifying exam will carry 50% weightage PI 50% weightage for preparation of finale merit list for admission.
- University reserves the right to make changes in this admission process as and when required.

## Bachelor of Business Administration (BBA)

4 Yrs Degree Program (As per NEP 2020)



## BBA - 2024-28 BATCH - FEES STRUCTURE

BBA 1 <sup>st</sup> Year	1 <sup>st</sup> Instalment	2 <sup>nd</sup> Instalment	3 <sup>rd</sup> Instalment	Total
<b>Academic Fees</b>	₹ 30000	₹ 57,625	₹ 47,625	
<b>(Refundable Deposit)</b>			₹ 10,000	
<b>Total (1<sup>st</sup> Year)</b>	₹ 30,000 (Within a week from the date of result declaration)	₹ 57,625 (At the time of commencement of course)	₹ 57,625 (Before 18, December 2024)	₹ 1,45,250
BBA 2 <sup>nd</sup> Year	1 <sup>st</sup> Instalment	2 <sup>nd</sup> Instalment		Total
<b>Academic Fees</b>	₹ 65,125 (Before the commencement of third semester)	₹ 65,125 (Before 18, December 2025)		₹ 1,30,250
BBA 3 <sup>rd</sup> Year	1 <sup>st</sup> Instalment	2 <sup>nd</sup> Instalment		Total
<b>Academic Fees</b>	₹ 67,625 (Before the commencement of fifth semester)	₹ 67,625 (Before 18, December 2026)		₹ 1,35,250
BBA 4 <sup>th</sup> Year	1 <sup>st</sup> Instalment	2 <sup>nd</sup> Instalment		Total
<b>Academic Fees</b>	₹ 65,125 (Before the commencement of seventh semester)	₹ 65,125 (Before 18, December 2027)		₹ 1,30,250
<b>Hostel Fees* (Optional)</b>	Rs. 91,500			

**NOTE: Uniform fee not included in the fees structure**

### Education Loan

All programs run under the aegis of the Sri Balaji University are specially approved for education loan from AVANSE, Axis Bank, CREDILA (An HDFC Ltd. Co.), Bank of Baroda and Punjab National Bank. Sri Balaji Society has signed MoUs with these banks. An education loan can be availed from any of the mentioned banks/NBFC. However, students have the liberty to approach any other bank as per their convenience.



**Marketing Management**

**Accounting & Finance**

**Human Resources Management**

**Business Analytics**

**International Business**

**Entrepreneurship Development**

**Logistics & Supply Chain Management**

Following specialisations shall be offered from third semester onwards. Students can opt for any one of the following specialisations:

**Marketing Management** | The specialisation in Marketing Management allows students to develop an understanding in business management with special focus on marketing domain. It exposes students to multiple and critical areas in the subject right from the Principles of Marketing Management to understanding various facets of Marketing Management. The program is designed to develop analytical thinking among the management students and to sensitize them about the society and surrounding environment.

**Accounting & Finance** | This program provides students a unique opportunity to study the interrelated subjects of Finance and Business Management. It also enables them to develop relevant competencies and skill sets which are critical to the smooth performance of any management function and would enhance their employability. In this program the students are exposed to a wide range of core courses through which they achieve a holistic learning of Business administration while focusing on an in-depth study of Finance. Throughout the program a strategic application perspective has been incorporated and emphasized so as to provide the students with both a conceptual foundation along with an exposure to real life business scenarios.

**Human Resources Management** | Human Resources Management is the subtle combination of the study of management and general B.B.A. program; with specialized training in Human Resources. It is made of six semesters in which the first two semesters are common to all the B.B.A. courses and the last four focus on the specialized subjects related to the Human Resources Department in an organization. It is a career opening in nature and provides many job opportunities to the candidates.

**Business Analytics** | BBA Business Analytics is a specialised programme that is aimed to develop business analytics professionals for variety of industries. Business Analytics is a combination of Data Analytics and Business Intelligence. It is the science of analysing data to find out patterns that will be helpful in developing strategies. This programme helps to attain the knowledge required to drive key business decisions. It will also help in developing the necessary skills to carry out analytical procedures and support an organisation by figuring out ways to improve and optimise existing business processes with ease.

**International Business** | In today's globalized world, enterprises large and small seek employees who have the ability to perform in multicultural situations and contrasting business environments.

The International Business Specialization equips students to succeed in cross-border work environments with courses that instruct on management across cultures, international marketing and global contexts. The curriculum qualifies students to assess impact by global region on management functions in a range of industries.

**Entrepreneurship and Development** | The Bachelor of Business Administration (BBA) with a specialization in Entrepreneurship is designed to prepare future entrepreneurs. Given the many responsibilities associated with running a business, the curriculum for entrepreneurship programs are often extensive, including classes in quantitative techniques, marketing, accounting and finance. Students will develop expertise in evaluating opportunities and successful business models, creating business plans and attracting venture capital.

**Logistics & Supply Chain Management** | Logistics and Supply Chain Management aspects have always been vital to organizations. The program in Operations provides the students an opportunity to pursue their academic interests in the Area of Logistics / Supply Chain Management (SCM). The area focuses on designing, operating, and improving the productive systems-the systems that produce and deliver products and/or services. Organizations perform transformational processes of various types, for example, physical (as in manufacturing), locational (as in transportation or warehousing), exchange (as in retailing), etc. The program enables participants to ensure that these transformation processes are performed efficiently and that the output is of greater value than the sum of the inputs.

# Faculty of Commerce & Management

## School of Commerce & Management

### Structure for Three Years Bachelors of Business Administrations - BBA Degree Programme (From AY 2024-25)

#### **Preamble:**

1. Sri Balaji University's full time Bachelor of Business Administration (BBA) programme is designed to craft graduates with well-developed business insights, critical thinking and decision making skills. This programme is designed with specific objectives of developing various skills such as soft skills, computer skills, aptitude and awareness amongst the students in tune with the prevailing business systems that govern different types of business organizations. The course structure is divided into three years that are interlinked in a systematic manner. This is to maintain consistency and a continuous flow in the teaching–learning process and method of evaluation for each topic. The present programme will enable the students to foster entrepreneurial attitude, ability to think independently and take rational decisions at various levels of management. It aims to develop a professional and managerial acumen and leadership qualities amongst the youth. Moreover, it incorporates various skills like time management skills, presentation skills, geo-political awareness and business awareness that are required for managerial effectiveness.

#### **2. Program objectives:**

Programme aims at developing the managerial and entrepreneurial attitude and skills, enhancing leadership qualities and building the required business acumen among the student managers. The programme gives an opportunity to develop the executive personality, managerial skills and functional knowledge to work in the industry.

1. To develop precise understanding of business administration and business environment.
2. To inculcate among the students leadership aptitude and qualities of dynamic business managers and make them capable of taking decisions and communicating with different groups of people.
3. To equip students with knowledge and skills to fulfil the requirements and expectations of the Industry.

**3. Introduction to the Programme:** The degree shall be titled as Bachelor of Business Administration (B.B.A.) under the Faculty of Commerce and Management. The implementation this programme shall be as follows:

First Year B.B.A. is w.e.f. the academic year 2024-25

Second Year B.B.A. w.e.f. academic year 2025-26

Third Year B.B.A w.e.f. academic year 2026-27

**4. Duration of the Programme:** The Bachelor of Business Administration (BBA) is a full time three (3) years programme and it is divided in six (6) Semesters.

#### **5. Future Scope:**

This programme creates entry level managers, who can fulfil the needs of the industry. Range of opportunities are available for BBA graduates as per specialisation of the student. Marketing Management specialisation cater for various positions in marketing like Sales Executive, Business Development Executive, Relationship Manager, Digital Marketer/executive etc. Accounting & Finance cater to financial needs of corporates. With Accounting & Finance specialisations students can apply for role of Accountant, Financial Analysts, Financial executive and many more positions in banking and KPOs. HR executive, HR Manager are some positions available for HRM specialisation students. Job positions available in corporate for Business Analytics specialisation are – Business Analysts, Data Analysts. With technologies like Internet of things and Artificial intelligence, scope for Business Analytics specialisation increasing day by day. Entrepreneurship specialisation creates future entrepreneurs and businessmen. Operations & Supply Chain Management specialisations focuses on core operations of the business. Job positions available in the market are- Operation Manager, Analyst– Supply Chain Management, Supply Chain Executive, and Supply Chain Manager.





Semester-I	
Sr. No.	Course Title
1	Principles of Management
2	Fundamentals of Accounting
3	Business Mathematics
4	Business Economics-Micro
5	Environmental Studies
6	Fundamentals of Computers
7	English Language

Semester-II	
Sr. No.	Course Title
1	Management Accounting
2	Quantitative Techniques for Managers
3	Human Resource Management
4	Business Economics-Macro
5	Introduction to MS-Excel
6	Indian Constitution and Human Rights
7	Business Communication

Semester-III	
Sr. No.	Course Title
1	Financial Management
2	Fundamentals of Marketing
3	Organizational Behaviour
4	Indian Economy
5	Banking & Insurance
6	Legal Aspects of Business
7	Health & Wellness

Semester-IV	
Sr. No.	Course Title
1	Cost Accounting
2	Entrepreneurship Development
3	Introduction to Business Analytics
4	Operations Management
5	Basics of E-commerce
6	Indian Modern Language



Semester-V	
Sr. No.	Course Title
1	Internship/Apprenticeship
2	Basics of Stock Market Trading

	1	2	3	4	5	6	7
Sr. No.	Marketing Management	Accounting & Finance	Human Resource Management	Business Analytics	International Business	Entrepreneurship	Logistic & Supply Chain Management
2	Consumer Behaviour & Insights	Taxation	HR and Knowledge Management	Introduction to Programming Using Python	International Business Environment	Ideation and Business Plan	Fundamentals of Logistics
1	Marketing Research	Introduction to Corporate Accounting	Organizational Development	Introduction to Emerging Technology	International Business Management	Entrepreneurship Mindset	Basics of Materials Management
3	Fundamentals of Services Marketing	Indian Financial System	Workforce Planning	Database Management System	International Relations	Business Strategies	Procurement, Storage & Warehouse Management



Semester-VI	
Sr. No.	Course Title
1	Research Methodology
2	Field Project

Sr. No.	1	2	3	4	5	6	7
	Marketing Management	Accounting & Finance	Human Resource Management	Business Analytics	International Business	Entrepreneurship	Logistic & Supply Chain Management
1	Digital Marketing	Advance Corporate Accounting	Recruitment and Selection	Spreadsheet Modelling & Decision Analysis	International Business Laws	Building Lean Start-up	Inventory Control
	Integrated Marketing Communication	Mutual Funds Management	Training and Development	Python For Analytics	Export Import Documentation & Logistics	Technology Entrepreneurship	Introduction to Shipping

3	Advertising and Sales Promotion	Investment Analysis & Risk Management	Leadership and Team Management	Introduction to Big Data	India's Foreign Trade and International Institutions	Corporate Entrepreneurship	Supply Chain Management
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Semester-VII	
Sr. No.	Course Title
1	Strategic Management
2	Decision Making & Risk Management

Sr. No.	1	2	3	4	5	6	7
	Marketing Management	Accounting & Finance	Human Resource Management	Business Analytics	International Business	Entrepreneurship	Logistic & Supply Chain Management
1	Sales & Distribution Management	Business Tax Assessment and Planning	Performance, Compensation & Rewards Management	Data Mining and Data Marketing	International Warehousing Management	Social Entrepreneurship	Strategic Operations in Supply Chain Management
2	Business to Business Marketing	International Financial Management	Managerial Competencies and Career Development	Information Security and Risk Management	International Banking Operations	MSME and Family managed Business	Logistics Information Systems
3	Introduction to Brand Management	Financial Planning & Wealth Management	Emotional Intelligence & Personal Growth	Research Techniques Using SPSS	Global Supply chain Management	Entrepreneurship Finance	Containerization and Multimodal Transport



### Semester-VIII

Sr. No.	Course Title
1	Research Project

Sr. No.	1	2	3	4	5	6	7
	Marketing Management	Accounting & Finance	Human Resource Management	Business Analytics	International Business	Entrepreneurship	Logistic & Supply Chain Management
1	Applied Strategic Marketing	Corporate Banking	Human Resource Auditing	Basics of R Programming	Global Human Resource Management	Government Subsidies / Schemes for encouraging Entrepreneurship	Lean Management
2	Emerging Trends in Marketing	Portfolio Management	Strategic Human Resource Management	Data Visualization Using Tableau	International Service Marketing	Entrepreneurship Sustainability	Total Quality Management





## Faculty of Humanities School of Humanities & Social Sciences

**Eligibility :** A candidate from any stream, should have passed 12th Std. Examination (H.S.C.10+2) with minimum 50% of marks and English as a passing subject. OR Three Years Diploma Course from Board of Technical Education, conducted by Government of Maharashtra or its equivalent, after S.S.C. i.e. 10th Standard. OR Two Years Diploma Course in Pharmacy from Board of Technical Education, conducted by Government of Maharashtra or its equivalent, after H.S.C. i.e. 12th Standard. OR Completed MCVC program.( Minimum Competency Vocational Courses). A candidate should have scored minimum 50 % marks in qualifying examination.(Minimum 45% for SC/ST candidates)

### Admission Process:

- Eligible students can apply online. After scrutiny of the applications, eligible candidates will be informed the schedule Personal Interview (PI).
- Personal Interview - Experts will interview and assess the candidates on various parameters including the suitability of the candidates for offered specialisations.
- Weightage – Marks obtained in HSC/qualifying exam will carry 50% weightage PI 50% weightage for preparation of finale merit list for admission.
- University reserves the right to make changes in this admission process as and when required.

## Bachelor of Arts (BA)

## BA - 2024-28 - FEES STRUCTURE

BA 1 <sup>st</sup> Year	1 <sup>st</sup> Instalment	2 <sup>nd</sup> Instalment	3 <sup>rd</sup> Instalment	Total
<b>Academic Fees</b>	₹ 30,000	₹ 16,375	₹ 6,375	
<b>(Refundable Deposit)</b>			₹ 10,000	
<b>Total (1<sup>st</sup> Year)</b>	₹ 30,000 (Within a week from the date of result declaration)	₹ 16,375 (At the time of commencement of course)	₹ 16,375 (Before 18th December 2024)	₹ 62,750
BA 2 <sup>nd</sup> Year	1 <sup>st</sup> Instalment	2 <sup>nd</sup> Instalment		Total
<b>Academic Fees</b>	₹ 23,875 (Before the commencement of third semester)	₹ 23,875 (Before 18th December 2025)		₹ 47,750
BA 3 <sup>rd</sup> Year	1 <sup>st</sup> Instalment	2 <sup>nd</sup> Instalment		Total
<b>Academic Fees</b>	₹ 26,375 (Before the commencement of fifth semester)	₹ 26,375 (Before 18th December 2026)		₹ 52,750
BA 4 <sup>th</sup> Year	1 <sup>st</sup> Instalment	2 <sup>nd</sup> Instalment		Total
<b>Academic Fees</b>	₹ 23,875 (Before the commencement of seventh semester)	₹ 23,875 (Before 18th December 2027)		₹ 47,750
<b>Hostel Fees* (Optional)</b>	Rs. 91,500			

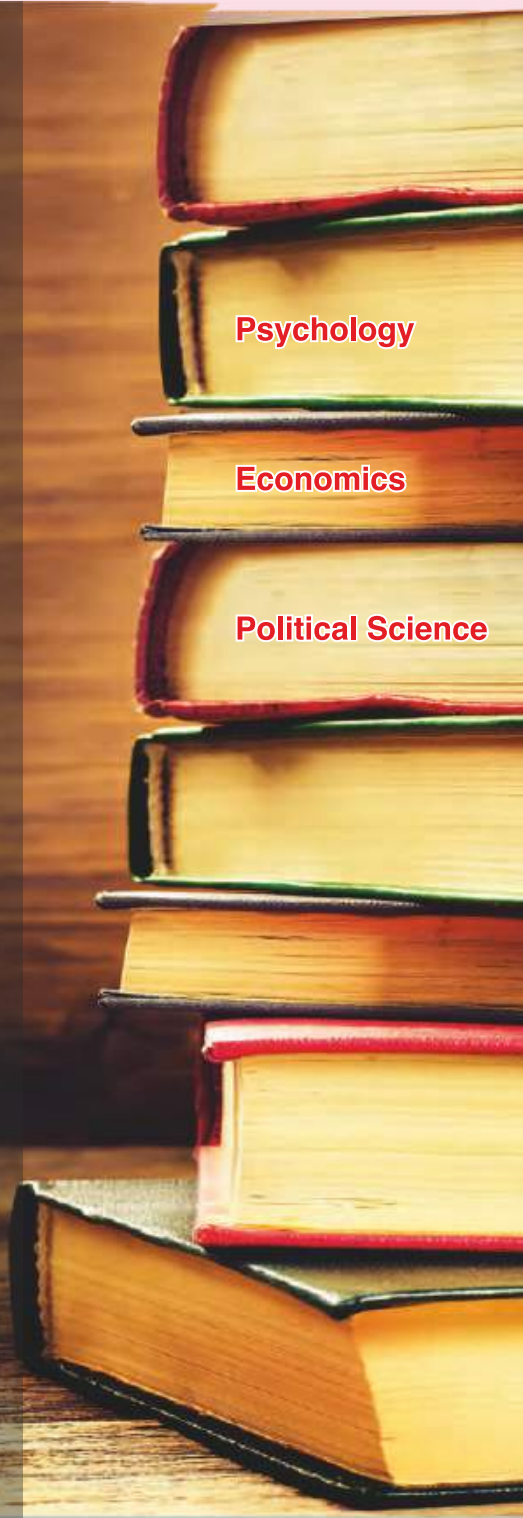
**NOTE: Uniform fee not included in the fees structure**

### Education Loan

All programs run under the aegis of the Sri Balaji University are specially approved for education loan from AVANSE, Axis Bank, CREDILA (An HDFC Ltd. Co.), Bank of Baroda and Punjab National Bank. Sri Balaji Society has signed MoUs with these banks. An education loan can be availed from any of the mentioned banks/NBFC. However, students have the liberty to approach any other bank as per their convenience.







Following specialisations shall be offered from third semester onwards. Students can opt for any one of the following specialisations:

### **Psychology**

BA (Psychology) programme focuses on the study of various facets of human behavioural patterns and functioning of the mind. It guides students through various approaches to understand the complexities and processes of the human mind. This programme prepares students for graduate study in any of the specialized fields of Psychology. It enables students to develop a critical understanding of the major concepts, themes, theoretical frameworks and methodology of the discipline. This programme majorly covers a wide range of topics that enable students to develop a critical understanding of basic concepts and theories of the subject, leading to the study of specialized areas such as Personality, Social, Clinical, Industrial, Developmental, Educational and Experimental Psychology. Students are trained in the Methods of Psychological Testing and Counselling; as well as experimental techniques and research methods.

### **Economics**

BA (Economics) Programme aims to expose students to the theoretical, analytical frameworks and policy within the discipline of Economics. This program enables students to rationalize through analytical frameworks, evaluate empirical evidence and develop a critical approach to understanding interactions between theory and policy. Through this program students will examine a range of questions: How businesses compete and manage to survive in a globalized economy? What are the main drivers of the economy and how are policies formulated to promote growth and development with minimum degree of inequality across the country? What is the importance of taxation and government expenditure, and its impact on the growth of the economy? How mathematical models are used to explain economic phenomenon? The Bachelor's degree programme in Economics provides theoretical and practical knowledge that makes accurate analysis of the economic situation possible. Economics graduates must be able to understand the interrelation between the economy and society; to consider economic problems from a global perspective and take a local approach to solve them; to make connections between an economic system's different components; to gauge the implications of decisions related to economic policy; and to respond to the economic problems arising from society in general and the different units that interact therein (e.g. institutions, private companies and sectors of the economy).

### **Political Science**

B.A. Political Science programme expose students to theory and practice of politics and description and analysis of political system and political behaviour. The B.A. (Political Science) degree course involves study of both national and international political systems. It covers a very broad field which incorporates the study of historical and modern political systems, public administration, governmental policies and procedures, international relations and public affairs. This programme will equip students with deep understanding of Indian political system, different ideologies and practical aspects.

# BA Programme Structure

## Faculty of Humanities

### School of Humanities & Social Sciences

#### Structure for Three Years Bachelors of Arts - BA Degree Programme(From AY 2023-24)

##### 1. Preamble

Sri Balaji University's Bachelor of Arts programme is designed to develop students with deep understanding of social, political, psychological, economical and cultural facets of Indian society and world community. The Bachelor of Arts programme is a broad-based programme with a mix of disciplinary, interdisciplinary and skill based courses. It is designed to provide the learners with the information and skills necessary to understand and analyse their world by introducing them to the main themes and topics of disciplines in Humanities and Social Sciences. Majorly focused on three core specialisations, this programme will equip students with core competencies, life skills, analytical thinking and decision-making ability and capabilities to face social challenges and come up with innovative solutions.

##### 2. Programme Objectives:

- a. To develop a comprehensive understanding of the theories and practices, advance critical thinking skills and information literacy.
  - b. To develop exceptional textual, visual, and verbal communication abilities.
3. Introduction to the Programme: The degree shall be titled as Bachelor of Arts (BA) under the Faculty of Humanities & Social Sciences. The implementation of this programme shall be as follows:  
First Year B.A. is w.e.f. the academic year 2023-2024,  
Second Year B.A. w.e.f. academic year 2024-2025 and  
Third Year B.A w.e.f. academic year 2025-2026.
4. Duration of the Programme: The Bachelor of Arts (BA) is a full time three (3) years programme and it is divided in six (6) Semesters.
5. Future Scope – Bachelor of Arts (BA) creates dynamic professionals with deep understanding of various aspects of the society. Students have many opportunities in the private sector as well as public sector. Graduates with Economics & Psychology also works independently as a professional or consultant. Students may apply for various competitive exam including central and state civil services.





Semester-I	
Sr. No.	Course Title
1	Foundations of Psychology
2	Quantitative Techniques
3	Introduction to Political Science
4	Environmental Studies
5	Fundamentals of Computers
6	English Language

Semester-II	
Sr. No.	Course Title
1	Introduction to Social Psychology
2	Basic Research Methodology
3	Introduction to Indian Constitution
4	Business Analytics
5	Indian Economy
6	Foreign Language-I

Semester-III	
Sr. No.	Course Title
1	Abnormal Psychology
2	Psychology Practical
3	Life Span Development-I
4	Document Design Skills in Academic Writing
5	Introduction to SPSS
6	Foreign Language-II
7	First aid and Health

Semester-IV	
Sr. No.	Course Title
1	Life Span Development-II
2	Positive Psychology
3	Introduction to Educational Psychology
4	Fundamentals of E-commerce
5	Communication Skills
6	Sports and Fitness





Semester-V	
Sr. No.	Course Title
1	Internship/Apprenticeship/Report
2	Life Skills
3	Organizational Behaviour
4	Human Resource Management
5	Leadership in Organizational Psychology
6	Psychopathology
7	Psychodiagnostics
8	Clinical & Community Interventions
9	Psychological guidance and Counseling
10	Assessment in Counseling Psychology
11	Interventions, Strategies in Counseling

Semester-VI	
Sr. No.	Course Title
1	Counselling Psychology
2	Field Project/Community Engagement and Service
3	Selection and Assessment in Organisations
4	Personnel Psychology
5	Organizational Development

Semester-VII	
Sr. No.	Course Title
1	Peace Psychology
2	Sports Psychology
3	Professional Skills for Organisational and Business Psychologists
4	Occupational Health Psychology
5	Industrial Labour Legislation
6	Rehabilitation Psychology
7	Behavioral Medicine
8	Youth, Gender and Identity
9	Multi-culturalism: Theory and Practice
10	Cyber Psychology
11	Fundamentals of School Psychology

Semester-VIII	
Sr. No.	Course Title
1	Research Project
2	Workplace Counselling
3	Consumer Psychology
4	Psychooncology
5	Clinical Community Psychology
6	Psychology of Gender
7	College and Career Counselling





## Faculty of Liberal Arts School of Liberal Arts

### **BA (LIBERAL ARTS)**

Liberal arts at SBUP are a unique, exciting and challenging programme that will allow students to immerse themselves in the study of arts and humanities subjects that are vital to understanding our twenty-first-century world. Through innovative disciplinary as well as interdisciplinary study, students explore a range of contemporary issues within a programme that allows students the flexibility to pursue an emphasis on discipline specialism or in broader, thematic interests that are cross-disciplinary in nature. Earning a liberal arts degree means studying a subject in one of four primary disciplines, and gaining a more flexible education to help you pursue a range of careers. It emphasizes valuable workplace skills, like critical thinking, reasoning, and problem-solving, so you can pursue a variety of roles after graduation. In other words, earning your degree in a liberal arts subject typically means you're not tied to a certain profession. With the program's multidisciplinary approach and flexible curriculum, you will acquire a wide range of skill sets for diverse domains. Develop excellent problem-solving and communication skills. It offers various inputs to improve the writing, presentation, performance, and analytical skills of the students. They have the opportunity to pursue their passions. Be prepared for successful careers in the exciting field of liberal arts! Take the first step towards your dream career by enrolling in the BA (Liberal Arts) at Sri Balaji University, Pune.

**Eligibility :** A candidate from any stream, should have passed 12th Std. Examination (H.S.C.10+2) with minimum 50% of marks and English as a passing subject. OR Three Years Diploma Course from Board of Technical Education, conducted by Government of Maharashtra or its equivalent, after S.S.C. i.e. 10th Standard. OR Two Years Diploma Course in Pharmacy from Board of Technical Education, conducted by Government of Maharashtra or its equivalent, after H.S.C. i.e. 12th Standard. OR Completed MCVV program. (Minimum Competency Vocational Courses). A candidate should have scored minimum 50 % marks in qualifying examination. (Minimum 45% for SC/ST candidates)

### **Admission Process:**

- Eligible students can apply online. After scrutiny of the applications, eligible candidates will be informed the schedule Personal Interview (PI).
- Personal Interview - Experts will interview and assess the candidates on various parameters including the suitability of the candidates for offered specialisations.
- Weightage – Marks obtained in HSC/qualifying exam will carry 50% weightage PI 50% weightage for preparation of finale merit list for admission.
- University reserves the right to make changes in this admission process as and when required.

# BA Liberal Arts




## BA (Liberal Arts) - 2024-28 BATCH - FEES STRUCTURE

BA (Liberal Arts) 1 <sup>st</sup> Year	1 <sup>st</sup> Instalment	2 <sup>nd</sup> Instalment	3 <sup>rd</sup> Instalment	Total
<b>Academic Fees</b>	₹ 30,000	₹ 36,125	₹ 26,125	
<b>(Refundable Deposit)</b>			₹ 10,000	
<b>Total (1<sup>ST</sup> Year)</b>	₹ 30,000 (Within a week from the date of result declaration)	₹ 36,125 (At the time of commencement of course)	₹ 36,125 (18th December 2024)	₹ 1,02,250
BA (LA) 2 <sup>nd</sup> Year	1 <sup>st</sup> Instalment	2 <sup>nd</sup> Instalment		Total
<b>Academic Fees</b>	₹ 43,625 (Before the commencement of third semester)	₹ 43,625 (By the end of October- 2024)		₹ 87,250
BA (LA) 3 <sup>rd</sup> Year	1 <sup>st</sup> Instalment	2 <sup>nd</sup> Instalment		Total
<b>Academic Fees</b>	₹ 46,125 (Before the commencement of fifth semester)	₹ 46,125 (18th December 2026)		₹ 92,250
BA (LA) 4 <sup>th</sup> Year	1 <sup>st</sup> Instalment	2 <sup>nd</sup> Instalment		Total
<b>Academic Fees</b>	₹ 43,625 (Before the commencement of seventh semester)	₹ 43,625 (By the end of October- 2027)		₹ 87,250

**NOTE: Uniform fee not included in the fees structure**

### Education Loan

All programs run under the aegis of the Sri Balaji University are specially approved for education loan from AVANSE, Axis Bank, CREDILA (An HDFC Ltd. Co.), Bank of Baroda and Punjab National Bank. Sri Balaji Society has signed MoUs with these banks. An education loan can be availed from any of the mentioned banks/NBFC. However, students have the liberty to approach any other bank as per their convenience.



## Faculty of Science & Technology School of Computer Studies

**Eligibility:** A candidate from any stream, should have passed 12th Std. Examination (H.S.C.10+2) with minimum 50% of marks and English as a passing subject. OR Three Years Diploma Course from Board of Technical Education, conducted by Government of Maharashtra or its equivalent, after S.S.C. i.e. 10th Standard. OR Two Years Diploma Course in Pharmacy from Board of Technical Education, conducted by Government of Maharashtra or its equivalent, after H.S.C. i.e. 12th Standard. OR Completed MCVC program. (Minimum Competency Vocational Courses)  
A candidate should have scored minimum 50 % marks in qualifying examination. (Minimum 45% for SC/ST candidates)

**Admission Process:**

- a. Eligible students can apply online. After scrutiny of the applications, eligible candidates will be informed the schedule Personal Interview (PI).
- b. Personal Interview - Experts will interview and assess the candidates on various parameters including the suitability of the candidates for offered specialisations.
- c. Weightage – Marks obtained in HSC/qualifying exam will carry 50% weightage PI 50% weightage for preparation of finale merit list for admission.
- d. University reserves the right to make changes in this admission process as and when required.

## Bachelor of Computer Applications (BCA)



## BCA 2024-28 BATCH - FEES STRUCTURE

BCA 1 <sup>st</sup> Year	1 <sup>st</sup> Instalment	2 <sup>nd</sup> Instalment	3 <sup>rd</sup> Instalment	Total
Academic Fees	₹ 30,000	₹ 40,000	₹ 30,000	
(Refundable Deposit)			₹ 10,000	
<b>Total (1<sup>st</sup> Year)</b>	₹ 30,000 (Within a week from the date of result declaration)	₹ 40,000 (At the time of commencement of course)	₹ 40,000 (Before 18th December 2024)	₹ 1,10,000
BCA 2 <sup>nd</sup> Year	1 <sup>st</sup> Instalment	2 <sup>nd</sup> Instalment		Total
Academic Fees	₹ 47,500 (Before the commencement of third semester)	₹ 47,500 (Before 18th December 2025)		₹ 95,000
BCA 3 <sup>rd</sup> Year	1 <sup>st</sup> Instalment	2 <sup>nd</sup> Instalment		Total
Academic Fees	₹ 50,000 (Before the commencement of fifth semester)	₹ 50,000 (Before 18th December 2026)		₹ 1,00,000
BCA 4 <sup>th</sup> Year	1 <sup>st</sup> Instalment	2 <sup>nd</sup> Instalment		Total
Academic Fees	₹ 47,000 (Before the commencement of seventh semester)	₹ 47,000 (Before 18th December 2027)		₹ 95,000
<b>Hostel Fees* (Optional)</b>	₹ 91,500			

**NOTE: Uniform fee not included in the fees structure**

### Education Loan

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Semester-I	
Sr. No.	Course Title
1	Problem Solving using 'C' Programming
2	Web Technology using HTML and CSS
3	Essentials of Digital Systems
4	Elements of System and Software Development
5	Applied Mathematics
6	The Constitution, Human Rights, and the Law
7	Yoga Education
8	Computer Laboratory (C Programming Lab / HTML & CSS Lab)

Semester-II	
Sr. No.	Course Title
1	Programming Essentials Using Python
2	Relational Database Management System using PostgreSQL
3	Software Testing & Quality Assurance
4	Environmental Studies
5	English Language
6	Health and Wellness
7	Computer Laboratory (Python Lab / PostgreSQL Lab)

Semester-III	
Sr. No.	Course Title
1	Core Java Programming
2	Implementation of Data Structure using Python
3	System Programming & Operating System Concepts
4	Advanced DBMS
5	Modern Indian Language
6	Mini Project
7	Sports and Fitness
8	Computer Laboratory (Core Java Lab/ DS Lab)

Semester-IV	
Sr. No.	Course Title
1	Advanced Java Programming
2	Web Development using PHP
3	Basics of Blockchain Technology
4	Computing and Communication Technologies
5	Cloud Infrastructure and Architecture
6	Entrepreneurship Development
7	Fine / Applied / Visual / Performing Arts
8	Computer Laboratory (Advanced Java Lab / PHP Lab)






Semester-V	
Sr. No.	Course Title
1	Web Programming Using Advanced PHP
2	Client Side Scripting using Java Script
3	Real World Interaction with Artificial Intelligence
4	Embedded Internet: Internet of Things
5	Industry Internship/ Training/ Project
6	Computer Laboratory (Advanced PHP Lab / Java Script Lab)

Semester-VI	
Sr. No.	Course Title
1	Advanced Python for ML and DS
2	Server Side Scripting using Node JS

Semester-VII	
Sr. No.	Course Title
1	.Net Framework
2	UI/UX Design using Dart and Flutter
3	Research Methodology
4	Data Mining and Data Warehousing
5	Practical Approach towards Data Analytics and Visualization
6	MOOC Course/ Online Certificate/ Research Paper Publication
7	Computer Laboratory (.Net lab / Dart and Flutter Lab)

Semester-VIII	
Sr. No.	Course Title
1	MOOC Course/ Online Certificate/ Research Paper Publication
2	MOOC Course/ Online Certificate/ Research Paper Publication
3	Industry or Institutional Internship/ Project





## Faculty of Science & Technology School of Actuarial Science

### **PROGRAM OBJECTIVE**

1. With highly rising demand of actuarial professionals coupled with slow increase in supply resulting into acute shortage of actuaries in India.
2. Main objective to start this course is to facilitate good potential candidates to become actuaries and to prepare students to write examinations of Institute of Actuaries.
3. The most important reason for a slow growth rate of Actuarial Graduates is poor awareness and lack of educational facilities to provide good quality training in India.

**INTAKE :** 60 Students

### **ELIGIBILITY**

Candidate must have any of the following criteria for admission to be eligible for admission in the B. Sc in (Actuarial Science) programme:

1. A candidate who has passed H.S.C. (Class XII) from any stream (Science/ Commerce/Arts or Diploma in Engineering) with at least 50% (45% for reserved category) marks.
2. Need to Clear SBEST test to be conducted by SBUP, Pune (Note: Only those eligible candidates should apply who are really interested in building their career in Actuarial Science. That is candidate must have decided to join this course once selected for this course).

# B. Sc. Actuarial Science



## B.Sc (Actuarial Science) - 2024-28 BATCH FEES STRUCTURE

B.Sc 1 <sup>st</sup> Year	1 <sup>st</sup> Instalment	2 <sup>nd</sup> Instalment	3 <sup>rd</sup> Instalment	Total
Academic Fees	₹ 30,000	₹ 21,125	₹ 11,125	
(Refundable Deposit)			₹ 10,000	
<b>Total (1<sup>st</sup> Year)</b>	₹ 30,000 (Within a week from the date of result declaration)	₹ 21,125 (At the time of commencement of course)	₹ 21,125 (18 th December 2024)	₹ 72,250
B.Sc 2 <sup>nd</sup> Year	1 <sup>st</sup> Instalment	2 <sup>nd</sup> Instalment		Total
Academic Fees	₹ 28,625 (Before the commencement of third semester)	₹ 28,625 (18 th December 2025)		₹ 57,250
B.Sc 3 <sup>rd</sup> Year	1 <sup>st</sup> Instalment	2 <sup>nd</sup> Instalment		Total
Academic Fees	₹ 31,125 (Before the commencement of fifth semester)	₹ 31,125 (18 th December 2026)		₹ 62,250
B.Sc 4 <sup>th</sup> Year	1 <sup>st</sup> Instalment	2 <sup>nd</sup> Instalment		Total
Academic Fees	₹ 28,625 (Before the commencement of seventh semester)	₹ 28,625 (18 th December 2027)		₹ 57,250
<b>Hostel Fees* (Optional)</b>	₹ 91,500			

**NOTE: Uniform fee not included in the fees structure**

### Education Loan

All programs run under the aegis of the Sri Balaji University are specially approved for education loan from AVANSE, Axis Bank, CREDILA (An HDFC Ltd. Co.), Bank of Baroda and Punjab National Bank. Sri Balaji Society has signed MoUs with these banks. An education loan can be availed from any of the mentioned banks/NBFC. However, students have the liberty to approach any other bank as per their convenience.



Semester-I	
Sr. No.	Course Title
1	English 1
2	Business Economics I
3	Business Environment
4	Mathematics I
5	Actuarial Statistics I
6	Financial Mathematics I
7	Statistics Lab with Excel

Semester-II	
Sr. No.	Course Title
1	English 2
2	Business Economics II
3	Business Management
4	Mathematics II
5	Actuarial Statistics II
6	Financial Mathematics II
7	Statistics Lab with Advance Excel

Semester-III	
Sr. No.	Course Title
1	Communication Skill 1
2	Actuarial Mathematics
3	Probability Theory & Distributions
4	Actuarial Accounting-I
5	Investment And Finance Actuarial Practice I
6	Statistics Lab with R
7	Communication Skill 1

Semester-IV	
Sr. No.	Course Title
1	Communication Skill 2
2	Mathematical Modelling






Semester-V	
Sr. No.	Course Title
1	Risk Modeling and Survival Analysis
2	Actuarial Risk Management – I
3	Health And Care
4	Life Insurance
5	General Insurance
6	Pension And Other Benefits
7	Mini project

Semester-VI	
Sr. No.	Course Title
1	Time Series Analysis
2	Actuarial Risk Management – II
3	Profit Testing and Policyholder Analysis in Life Insurance
4	Practice of Group Insurance and Retirement Benefit Schemes
5	Basics of Reinsurance
6	Project
7	Time Series Analysis

Semester-VII	
Sr. No.	Course Title
1	Foreign Language
2	Foundation of Casualty Actuarial
3	Assurance & Annuity Contracts
4	Introduction to Derivatives and Financial Markets
5	Model Documentation Analysis and Reporting
6	Life Insurance II

Semester-VIII	
Sr. No.	Course Title
1	Research Methodology
2	Application of Statistical Software's (SPSS )
3	INTERNSHIP



## Faculty of Science & Technology School of Computer Studies

### **PROGRAM OBJECTIVE**

The Post Graduate MCA program is one of the popular choices for career enthusiasts who wish to have a rewarding career in the IT Industry. The curriculum of MCA course is quite exhaustive & comprehensive with a blend of basics and up-coming, emerging technologies. The course is well suited for students who wish to understand technology and its implementation in a gradual and consistent manner. Students with background in commerce & statistics are also eligible for admission to the MCA Course.

### **ELIGIBILITY**

Any Graduate with mathematics at 10+2 level is eligible to apply for MCA Programme. The Candidate must have passed graduation or equivalent with minimum 50% marks.

Candidates in the final year of Graduation/Degree can also apply, however the admission will be granted provisionally subject to satisfying criteria 1 above.

A minimum of 50% marks is mandatory for general category candidates and 45% for reserved category candidates belonging to Maharashtra.

### **ADMISSION PROCESS**

Admission to the SBUP – MCA Program is based on a Personal Interview conducted by a panel separately. The scores of other competitive exams such as CAT/MAT/XAT/MH-CET are also accepted. The merit list will be drawn on the basis of Interview scores, Entrance Exam scores..

## Master of Computer Applications (MCA)



## MCA 2024-26 BATCH - FEES STRUCTURE

MCA 1 <sup>st</sup> Year	1 <sup>st</sup> Instalment	2 <sup>nd</sup> Instalment	3 <sup>rd</sup> Instalment	Total
Academic Fees	₹ 30,000	₹ 67,000	₹ 57,500	
(Refundable Deposit)			₹ 10,000	
<b>Total (1<sup>st</sup> Year)</b>	₹ 30,000 (Within a week from the date of result declaration)	₹ 67,500 (At the time of commencement of course)	₹ 67,500 (18th December 2024)	₹ 1,65,000
MCA 2 <sup>nd</sup> Year	1 <sup>st</sup> Instalment	2 <sup>nd</sup> Instalment		Total
Academic Fees	₹ 77,500 (Before the commencement of third semester)	₹ 77,500 (18th December 2025)		₹ 1,55,000
Hostel Fees* (Optional)	₹ 91,500			

**NOTE: Uniform fee not included in the fees structure**

### Education Loan

All programs run under the aegis of the Sri Balaji University are specially approved for education loan from AVANSE, Axis Bank, CREDILA (An HDFC Ltd. Co.), Bank of Baroda and Punjab National Bank. Sri Balaji Society has signed MoUs with these banks. An education loan can be availed from any of the mentioned banks/NBFC. However, students have the liberty to approach any other bank as per their convenience.






Semester-I	
Sr. No.	Course Title
1	Java Programming
2	Data Structure and Algorithms
3	Object Oriented Software Engineering
4	Advanced Operating System Concepts
5	Network Technologies
6	Open Course 1
7	Open Course 2
8	Computer Laboratory
9	Mini Project- I
10	Soft Skills – I

Semester-II	
Sr. No.	Course Title
1	Python Programming
2	Cyber Security and Malware Analysis
3	Soft Computing
4	Web Designing using PHP
5	Advanced DBMS
6	Open Course 3
7	Open Course 4
8	Computer Laboratory
9	Mini Project- II
10	Soft Skills – II

Semester-III	
Sr. No.	Course Title
1	Cloud and Mobile Application Development
2	Data Warehousing and Data Mining
3	Software Product and Project Management
4	Knowledge Representation & Artificial Intelligence - ML, DL
5	Data Science & Business Analytics
6	Open Course 5
7	Open Course 6
8	Computer Laboratory
9	Mini Project- III
10	Soft Skills – III

Semester-IV	
Sr. No.	Course Title
1	Introduction to Constitution and human Rights
2	Basics of 'R' Programming
3	Open Course 7
4	Open Course 8
5	Project/Institutional or Industrial Internship





## Faculty of Commerce & Management School of Commerce & Management

### Course Details:

Newly inducted in Sri Balaji University, Pune, the five-year Integrated Programme in Management (BBA+MBA) is the in-demand degree in the Indian corporate segment. It is a unique program specifically designed for young students with managerial and corporate leadership aspirations. Backed by an unbeatable legacy of 25 years in imparting management education and over 20,000 alumni, the integrated program will equip students with decision-making abilities as well as problem-solving skills and analytical techniques. The focus is to make students job-ready and multitasking managers in the corporate segment. The coursework of the program is designed in such a way that candidates learn the insights of the business world from basic fundamentals to advanced level strategies in a single go. A BBA Integrated MBA (BBA+MBA) course can be completed over a period of 5 years during which the first 3 years are focused on bachelors course BBA whereas the last 2 are dedicated towards core MBA. An integrated course combining BBA and MBA offers an edge in terms of a comprehensive syllabus of both degrees. An BBA MBA Integrated course gives you an opportunity to start your corporate training directly after completing high school.

### Eligibility:

- a. A candidate from any stream, should have passed 12th Std. Examination (H.S.C.10+2) with minimum 80% of marks and English as a passing subject. OR
- a. Three Years Diploma Course from Board of Technical Education, conducted by Government of Maharashtra or its equivalent, after S.S.C. i.e. 10th Standard. OR
- a. Two Years Diploma Course in Pharmacy from Board of Technical Education, conducted by Government of Maharashtra or its equivalent, after H.S.C. i.e. 12th Standard. OR
- a. Completed MCVC program. ( Minimum Competency Vocational Courses) A candidate should have scored minimum 50 % marks in qualifying examination. (Minimum 45% for SC/ST candidates)

### Admission Process:

- a. Eligible students can apply online. After scrutiny of the applications, eligible candidates will be informed the schedule Personal Interview (PI).
- b. Personal Interview - Experts will interview and assess the candidates on various parameters including the suitability of the candidates for offered specialisations.
- c. Weightage – Marks obtained in HSC/qualifying exam will carry 50% weightage PI 50% weightage for preparation of finale merit list for admission.
- d. University reserves the right to make changes in this admission process as and when required.

## BBA Intagrated MBA (BBA+MBA)

## BBA INTAGRATED MBA (BBA+MBA) 2024-29 BATCH - FEES STRUCTURE

BBA+MBA 1 <sup>st</sup> Year	1 <sup>st</sup> Instalment	2 <sup>nd</sup> Instalment	3 <sup>rd</sup> Instalment	Total
<b>Academic Fees</b>	₹ 30000	₹ 62,625	₹ 52,625	
<b>(Refundable Deposit)</b>			₹ 10,000	
<b>Total (1<sup>st</sup> Year)</b>	₹ 30,000 (Within a week from the date of result declaration)	₹ 62,625 (At the time of commencement of course)	₹ 62,625 (18 <sup>th</sup> December 2024)	₹ 1,55,250
BBA+MBA 2 <sup>nd</sup> Year	1 <sup>st</sup> Instalment	2 <sup>nd</sup> Instalment		Total
<b>Academic Fees</b>	₹ 65,125 (Before the commencement of third semester)	₹ 65,125 (18 <sup>th</sup> December 2025)		₹ 1,30,250
BBA+MBA 3 <sup>rd</sup> Year	1 <sup>st</sup> Instalment	2 <sup>nd</sup> Instalment		Total
<b>Academic Fees</b>	₹ 67,625 (Before the commencement of fifth semester)	₹ 67,625 (By the end of October- 2025)		₹ 1,35,250
<b>Hostel Fees* (Optional)</b>	Rs.91,500			

**NOTE: Uniform fee not included in the fees structure  
4th & 5th Year Fee will be the prevailing MBA fees at that time.**

### Education Loan

All programs run under the aegis of the Sri Balaji University are specially approved for education loan from AVANSE, Axis Bank, CREDILA (An HDFC Ltd. Co.), Bank of Baroda and Punjab National Bank. Sri Balaji Society has signed MoUs with these banks. An education loan can be availed from any of the mentioned banks/NBFC. However, students have the liberty to approach any other bank as per their convenience.





Semester-I	
Sr. No.	Course Title
1	Business Management
2	Financial Accounting
3	Managerial Mathematics
4	Micro Economics
5	Environmental Studies
6	Computer Basics
7	English Language

Semester-II	
Sr. No.	Course Title
1	Management Accounting
2	Quantitative Techniques for Managers
3	Human Resource Management
4	Macro Economics
5	Introduction to MS-Excel
6	Indian Constitution and Human Rights
7	Business Communication

Semester-III	
Sr. No.	Course Title
1	Financial Management
2	Fundamentals of Marketing
3	Organizational Behaviour
4	Indian Economy
5	Banking & Insurance
6	Legal Aspects of Business
7	Health & Wellness

Semester-IV	
Sr. No.	Course Title
1	Cost Accounting
2	Entrepreneurship Development
3	Introduction to Business Analytics
4	Operations Management
5	Basics of E-Commerce
6	Indian Modern Language
7	Sports and Fitness





Semester-V	
Sr. No.	Course Title
1	Project Management
2	Strategic Management
3	Office Automation

Specialisation Elective Courses Group							
	1	2	3	4	5	6	7
Sr. No.	Marketing Management	Accounting & Finance	Human Resource Management	Business Analytics	International Business	Entrepreneurship	Logistic & Supply Chain Management
1	Marketing Research	Introduction to Corporate Accounting	Organizational Development	Introduction to Emerging Technology	International Business Management	Entrepreneurship Mindset	Basics of Materials Management
2	Consumer Behaviour & Insights	Taxation	HR and Knowledge Management	Introduction to Programming Using Python	International Business Environment	Ideation and Business Plan	Fundamentals of Logistics
3	Fundamentals of Services Marketing	Indian Financial System	Workforce Planning	Database Management System	International Relations	Business Strategies	Procurement, Storage & Warehouse Management





Semester-VI	
Sr. No.	Course Title
1	Operations Research
2	Intellectual Property Rights
3	Basics of Stock Market Trading

Specialisation Elective Courses Group							
	1	2	3	4	5	6	7
Sr. No.	Marketing Management	Accounting & Finance	Human Resource Management	Business Analytics	International Business	Entrepreneurship	Logistic & Supply Chain Management
1	Digital Marketing	Advance Corporate Accounting	Recruitment and Selection	Spreadsheet Modelling & Decision Analysis	International Business Laws	Building Lean StartUp	Inventory Control
2	Integrated Marketing Communication	Mutual Funds Management	Training and Development	Python For Analytics	Export Import Documentation & Logistics	Technology Entrepreneurship	Introduction to Shipping
3	Advertising and Sales Promotion	Investment Analysis & Risk Management	Leadership and Team Management	Introduction to Big Data	India's Foreign Trade and International Institutions	Corporate Entrepreneurship	Supply Chain Management





Semester-VII		Specialisation Elective Courses Group						
Sr. No.	Course Title	1	2	3	4	5	6	7
1	Internship/Apprenticeship							
2	Personality Development							
Sr. No.	Marketing Management	Accounting & Finance	Human Resource Management	Business Analytics	International Business	Entrepreneurship	Logistic & Supply Chain Management	
1	Sales & Distribution Management	Business Tax Assessment and Planning	Performance, Compensation & Rewards Management	Data Mining and Data Warehousing	International Marketing Management	Social Entrepreneurship and Impact Investing	Strategic Operations in Supply Chain Management	
2	Business to Business Marketing	International Financial Management	Managerial Competencies and Career Development	Information Security and Risk Management	International Banking Operations	MSME and Family managed Business	Logistics Information Systems	
3	Introduction to Brand Management	Financial Planning & Wealth Management	Emotional Intelligence & Personal Growth	Research Techniques Using SPSS	Global Supply Chain Management	Entrepreneurship Finance	Containerization and Multimodal Transport	





Semester-VIII	
Sr. No.	Course Title
1	Research Methodology
2	Field Project/Community engagement and Service

Specialisation Elective Courses Group							
	1	2	3	4	5	6	7
Sr. No.	Marketing Management	Accounting & Finance	Human Resource Management	Business Analytics	International Business	Entrepreneurship	Logistic & Supply Chain Management
1	Applied Strategic Marketing	Corporate Banking	Human Resource Auditing	Basics of R Programming	Global Human Resource Management	Government Subsidies / Schemes for encouraging Entrepreneurship	Lean Management
2	Emerging Trends in Marketing	Portfolio Management	Strategic Human Resource Management	Data Visualization Using Tableau	International Service Marketing	Entrepreneurship Sustainability	Total Quality Management
3	Retail Marketing	Financial Modelling	Industrial Relations	Introduction to AI	International Business Strategy	Entrepreneurial Risk Management	Project Management

Semester-IX	
Sr. No.	Course Title
1	Cyber Security
2	Design Thinking for Managers

Specialisation Elective Courses Group							
	1	2	3	4	5	6	7
Sr. No.	Marketing Management	Accounting & Finance	Human Resource Management	Business Analytics	International Business	Entrepreneurship	Logistic & Supply Chain Management
1	Green Marketing	Derivatives Market	Labour Laws	Data Visualization Tools- MS Power BI	Global Sourcing and Business Development	Entrepreneurial Law and Ethics	Strategic Logistics Management
2	Customer Relationship Management	Financial Technologies	Labour Welfare and Security	Machine Learning	Cross Cultural Management	Global Entrepreneurship and International Business	Supply Chain Logistics Design & Administration
3	Rural & Inclusive Marketing	Behavioural Finance	Global Human Resource Management	Introduction to Cloud Computing	Global Business Leadership	Entrepreneurship and Innovation in Digital Era	Supply Chain Risk Modelling and Management





Semester-X	
Sr. No.	Course Title
1	Research Project

Specialisation Elective Courses Group							
	1	2	3	4	5	6	7
Sr. No.	Marketing Management	Accounting & Finance	Human Resource Management	Business Analytics	International Business	Entrepreneurship	Logistic & Supply Chain Management
1	Marketing Management: Global Perspectives	Financial Econometrics	HR Analytics	Deep Learning and Model Optimization	International Business Intelligence and Analytics	Entrepreneurial Marketing	Digitalization of Supply Chain and Logistics
2	Advance Selling Skills and Sales Management	Sustainability Accounting	Ethics and Social Responsibility in HRM	Business Intelligence	Ethics and Sustainability in Global Business	Entrepreneurial Operations and Supply Chain Management	International Logistics and Supply Chain Management

## Faculty of Law Balaji School of Law

### Program Details:

Sri Balaji University, Pune is ready to generate new breed of law makers. Yes! Now you can study law at SBUP. Backed by an unbeatable legacy of 25 years in imparting management education, the newly initiated law courses will carry the flames of strong values crafted by Late. Prof. Dr. (Col.) A. Balasubramanian - Founder President & Chancellor, Sri Balaji University, Pune (SBUP). Admissions are open for SBUP - Balaji School of Law. Come join the SBUP Family Students who graduate with a BA LLB / BBA LLB / LLB degree can start working in the law field. They can work as a lawyer, advocates, solicitors and more. They can also pursue higher education such as LLM or even MBA.

### BALLB

#### ELIGIBILITY

- ▶ A candidate from any stream, should have passed 12th Std. Examination (H.S.C.10+2) with a minimum of 50% of marks (There shall be a relaxation of 5% marks in case of reserved category.) and English as a passing subject. OR
- ▶ Three Years Diploma Course with a minimum of 50% of marks (There shall be a relaxation of 5% marks in case of reserved category.) from the Board of Technical Education, conducted by the Government of Maharashtra or its equivalent, after S.S.C. i.e. 10th Standard. OR
- ▶ Two Years Diploma Course in Pharmacy with a minimum of 50% of marks (There shall be a relaxation of 5% marks in case of reserved category.) from the Board of Technical Education, conducted by the Government of Maharashtra or its equivalent, after H.S.C. i.e. 12th Standard. OR
- ▶ Completed MCVC program with a minimum of 50% of marks (There shall be a relaxation of 5% marks in case of reserved category.) (Minimum Competency Vocational Courses.)
- ▶ Entrance test CLAT / MAH CET / LSAT / CUET / AILET or Need to clear the SBEST LAW test conducted by Sri Balaji University Pune, (SBUP)

**BA LLB /  
BBA LLB / LLB**



## **BBA LLB**

### **ELIGIBILITY**

- ▶ A candidate from any stream, should have passed 12th Std. Examination (H.S.C.10+2) with a minimum of 50% of marks (There shall be a relaxation of 5% marks in case of reserved category.) and English as a passing subject. OR
- ▶ Three Years Diploma Course with a minimum of 50% of marks (There shall be a relaxation of 5% marks in case of reserved category.) from the Board of Technical Education, conducted by the Government of Maharashtra or its equivalent, after S.S.C. i.e. 10th Standard. OR
- ▶ Two Years Diploma Course in Pharmacy with a minimum of 50% of marks (There shall be a relaxation of 5% marks in case of reserved category.) from the Board of Technical Education, conducted by the Government of Maharashtra or its equivalent, after H.S.C. i.e. 12th Standard. OR
- ▶ Completed MCVC program with a minimum of 50% of marks (There shall be a relaxation of 5% marks in case of reserved category.) (Minimum Competency Vocational Courses)
- ▶ Entrance test CLAT / MAH CET / LSAT / CUET / AILET or Need to clear the SBEST LAW test conducted by Sri Balaji University Pune, (SBUP)

## **LLB**

### **ELIGIBILITY**

- ▶ Be a UGC-recognized university graduate with a minimum of 50% of marks (There shall be a relaxation of 5% marks in case of reserved category.)
- ▶ Students currently in the final year of their graduation and confident of securing a minimum of 50% aggregate marks may also apply for the course.
- ▶ Entrance test CLAT / MAH CET / LSAT / CUET / AILET or Need to clear the SBEST LAW test conducted by Sri Balaji University Pune, (SBUP)



## BA LLB-2024-29 BATCH - FEES STRUCTURE

BA LLB 1 <sup>st</sup> Year	1 <sup>st</sup> Instalment	2 <sup>nd</sup> Instalment	3 <sup>rd</sup> Instalment	Total
<b>Academic Fees</b>	₹ 30000	₹ 44,625	₹ 28,375	
<b>(Refundable Deposit)</b>			₹ 10,000	
<b>Total (1<sup>st</sup> Year)</b>	₹ 30,000 (Within a week from the date of result declaration)	₹ 44,625 (At the time of commencement of course)	₹ 38,375 (18 <sup>th</sup> December 2024)	₹ 1,13,000
BA LLB 2 <sup>nd</sup> Year	1 <sup>st</sup> Instalment	2 <sup>nd</sup> Instalment		Total
<b>Academic Fees</b>	₹ 49,000 (Before the commencement of third semester)	₹ 49,000 (18 <sup>th</sup> December 2025)		₹ 98,000
BA LLB 3 <sup>rd</sup> Year	1 <sup>st</sup> Instalment	2 <sup>nd</sup> Instalment		Total
<b>Academic Fees</b>	₹ 51,500 (Before the commencement of fifth semester)	₹ 51,500 (18 <sup>th</sup> December 2026)		₹ 1,03,000
BA LLB 4 <sup>th</sup> Year	1 <sup>st</sup> Instalment	2 <sup>nd</sup> Instalment		Total
<b>Academic Fees</b>	₹ 49,000 (Before the commencement of fifth semester)	₹ 49,000 (18 <sup>th</sup> December 2027)		₹ 98,000
BA LLB 5 <sup>th</sup> Year	1 <sup>st</sup> Instalment	2 <sup>nd</sup> Instalment		Total
<b>Academic Fees</b>	₹ 49,000 (Before the commencement of fifth semester)	₹ 49,000 (18 <sup>th</sup> December 2028)		₹ 98,000
<b>Hostel Fees* (Optional)</b>	₹ 91,500			

**NOTE: Uniform fee not included in the fees structure**

### Education Loan

All programs run under the aegis of the Sri Balaji University are specially approved for education loan from AVANSE, Axis Bank, CREDILA (An HDFC Ltd. Co.), Bank of Baroda and Punjab National Bank. Sri Balaji Society has signed MoUs with these banks. An education loan can be availed from any of the mentioned banks/NBFC. However, students have the liberty to approach any other bank as per their convenience.





Semester-I	
Sr. No.	Course Title
1	General English
2	General Principles of Economics
3	General Principles of Sociology
4	General Principles of Political Science
5	Law of Torts (Consumer Protection Act and Motor Vehicle Act)

Semester-II	
Sr. No.	Course Title
1	English for Law
2	Political Theories
3	Macro Economics, Policies and Practice
4	Theoretical Perspectives of Sociology
5	Statistical Analysis

Semester-III	
Sr. No.	Course Title
1	Legal Language and Legal Reasoning
2	Public Policy and Public Administration
3	Theories of Development and Indian Economy
4	Society in India
5	Law of Contract

Semester-IV	
Sr. No.	Course Title
1	Law and Literature
2	International Relations
3	Law and Economics
4	Social Research Methods
5	Special Contract



Semester-V	
Sr. No.	Course Title
1	Legal and Constitutional History
2	Law of Contract I
3	Law of Crimes
4	Family Law I
Optional Paper	
5	Health and Food Law
6	Equity and Trust
7	Criminal Psychology and Criminal Sociology
8	Agricultural Marketing Law Intellectual Property Rights I

Semester-VI	
Sr. No.	Course Title
1	Constitutional Law I
2	Family Law II
3	Law of Contract II
4	Torts and Consumer Protection Law
Optional Paper	
5	Media and Law
6	Banking and Insurance
7	Penology and Victimology
8	Land Acquisition Law
9	Intellectual Property Rights II







Semester-VII	
Sr. No.	Course Title
1	Constitutional Law II
2	Property Law and Easement
3	Public International Law
4	Clinical Legal Education (Paper I) - Professional Ethics and Contempt of Court
Optional Paper	
5	Comparative Constitution
6	Investment and Securities
7	Criminal Minor Acts
8	Cooperative Society
9	Private International Law

Semester-VIII	
Sr. No.	Course Title
1	Labour and Industrial Law
2	Jurisprudence
3	Law of Evidence
4	Clinical Legal Education (Paper II) - Alternate Dispute Redressal System
Optional Paper	
5	Human Rights Law and Practice
6	Competition Law
7	Vulnerable and Disadvantaged Groups and Criminal Law
8	Civil Minor Acts



Semester-IX	
Sr. No.	Course Title
1	Civil Procedure Code
2	Interpretation of Statues
3	Environmental Law
4	Clinical Legal Education (Paper III) - Drafting, Pleading and Conveyance
Optional Paper	
5	Law and Economics
6	Principles of Taxation Law
7	Land Laws I
8	Humanitarian and Refugee Law
9	International Law on Air, Space and Sea

Semester-X	
Sr. No.	Course Title
1	Criminal Procedure Code
2	Administrative Law
3	Company Law
4	Clinical Legal Education (Paper IV) - Moot Court Exercise and Internship
Optional Paper	
5	Election Law
6	Bankruptcy and Insolvency Law
7	Comparative Criminal Justice System
8	Land Laws II
9	Law of Forensic Science



## BBA LLB-2024-29 BATCH - FEES STRUCTURE

BBA LLB 1 <sup>st</sup> Year	1 <sup>st</sup> Instalment	2 <sup>nd</sup> Instalment	3 <sup>rd</sup> Instalment	Total
<b>Academic Fees</b>	₹ 30000	₹ 44,625	₹ 28,375	
<b>(Refundable Deposit)</b>			₹ 10,000	
<b>Total (1<sup>st</sup> Year)</b>	₹ 30,000 (Within a week from the date of result declaration)	₹ 44,625 (At the time of commencement of course)	₹ 38,375 (18 th December 2024)	₹ 1,13,000
BBA LLB 2 <sup>nd</sup> Year	1 <sup>st</sup> Instalment	2 <sup>nd</sup> Instalment		Total
<b>Academic Fees</b>	₹ 49,000 (Before the commencement of third semester)	₹ 49,000 (18 th December 2025)		₹ 98,000
BBA LLB 3 <sup>rd</sup> Year	1 <sup>st</sup> Instalment	2 <sup>nd</sup> Instalment		Total
<b>Academic Fees</b>	₹ 51,500 (Before the commencement of fifth semester)	₹ 51,500 (18 th December 2026)		₹ 1,03,000
BBA LLB 4 <sup>th</sup> Year	1 <sup>st</sup> Instalment	2 <sup>nd</sup> Instalment		Total
<b>Academic Fees</b>	₹ 49,000 (Before the commencement of fifth semester)	₹ 49,000 (18 th December 2027)		₹ 98,000
BBA LLB 5 <sup>th</sup> Year	1 <sup>st</sup> Instalment	2 <sup>nd</sup> Instalment		Total
<b>Academic Fees</b>	₹ 49,000 (Before the commencement of fifth semester)	₹ 49,000 (18 th December 2028)		₹ 98,000
<b>Hostel Fees* (Optional)</b>	₹ 91,500			

**NOTE: Uniform fee not included in the fees structure**

### Education Loan

All programs run under the aegis of the Sri Balaji University are specially approved for education loan from AVANSE, Axis Bank, CREDILA (An HDFC Ltd. Co.), Bank of Baroda and Punjab National Bank. Sri Balaji Society has signed MoUs with these banks. An education loan can be availed from any of the mentioned banks/NBFC. However, students have the liberty to approach any other bank as per their convenience.





Semester-I	
Sr. No.	Course Title
1	General English
2	Managerial Accounting
3	Principles of Management
4	Business Communication
5	Law of Torts (Consumer Protection Act and Motor Vehicle Act)

Semester-II	
Sr. No.	Course Title
1	English for Law
2	Organizational Behaviour
3	Management Information Systems
4	Principles of Marketing
5	Statistical Analysis

Semester-III	
Sr. No.	Course Title
1	Legal Language and Legal Reasoning
2	Basics of Finance
3	Managerial Economics
4	Business Ethics and Corporate Governance
5	Law of Contract I

Semester-IV	
Sr. No.	Course Title
1	Law and Literature
2	Human Resource Management
3	Case Studies in Business Environment
4	Business Research Methods
5	Law of Contract II



Semester-V	
Sr. No.	Course Title
1	Management Theory and Practices
2	Legal and Constitutional History
3	Law of Crimes
4	Family Law I
Optional Paper	
5	Health and Food Law
6	Equity and Trust
7	Criminal Psychology and Criminal Sociology
8	Agricultural Marketing Law
9	Intellectual Property Rights I

Semester-VI	
Sr. No.	Course Title
1	Constitutional Law I
2	Family Law II
3	Forensic Science
4	Consumer Behaviour
Optional Paper	
5	Media and Law
6	Banking and Insurance
7	Penology and Victimology
8	Land Acquisition Law
9	Intellectual Property Rights II



Semester-VII	
Sr. No.	Course Title
1	Constitutional Law II
2	Property Law and Easement
3	Public International Law
4	Clinical Legal Education (Paper I) - Professional Ethics and Contempt of Court
Optional Paper	
5	Comparative Constitution
6	Investment and Securities
7	Criminal Minor Acts
8	Cooperative Society
9	Private International Law

Semester-VIII	
Sr. No.	Course Title
1	Labour and Industrial Law
2	Jurisprudence
3	Law of Evidence
4	Clinical Legal Education (Paper II) - Alternate Dispute Redressal System
Optional Paper	
5	Human Rights Law and Practice
6	Competition Law
7	Vulnerable and Disadvantaged Groups and Criminal Law
8	Civil Minor Acts
9	International Economic Law







Semester-IX	
Sr. No.	Course Title
1	Civil Procedure Code
2	Interpretation of Statues
3	Environmental Law
4	Clinical Legal Education (Paper III) - Drafting, Pleading and Conveyance
Optional Paper	
5	Law and Economics
6	Principles of Taxation Law
7	Land Laws I
8	Humanitarian and Refugee Law
9	International Law on Air, Space and Sea

Semester-X	
Sr. No.	Course Title
1	Criminal Procedure Code
2	Administrative Law
3	Company Law
4	Clinical Legal Education (Paper IV) - Moot Court Exercise and Internship
Optional Paper	
5	Election Law
6	Bankruptcy and Insolvency Law
7	Comparative Criminal Justice System
8	Land Laws II
9	Entrepreneurship

## LLB-2024-27 BATCH - FEES STRUCTURE

LLB 1 <sup>st</sup> Year	1 <sup>st</sup> Instalment	2 <sup>nd</sup> Instalment	3 <sup>rd</sup> Instalment	Total
<b>Academic Fees</b>	₹ 30000	₹ 48,335	₹ 38,335	
<b>(Refundable Deposit)</b>			₹ 10,000	
<b>Total (1<sup>st</sup> Year)</b>	₹ 30,000 (Within a week from the date of result declaration)	₹ 48,335 (At the time of commencement of course)	₹ 48,335 (18 th December 2024)	₹ 1,26,670
LLB 2 <sup>nd</sup> Year	1 <sup>st</sup> Instalment	2 <sup>nd</sup> Instalment		Total
<b>Academic Fees</b>	₹ 55,835 (Before the commencement of third semester)	₹ 55,835 (18 th December 2025)		₹ 1,11,670
LLB 3 <sup>rd</sup> Year	1 <sup>st</sup> Instalment	2 <sup>nd</sup> Instalment		Total
<b>Academic Fees</b>	₹ 58,330 (Before the commencement of fifth semester)	₹ 58,330 (18 th December 2026)		₹ 1,16,660
<b>Hostel Fees* (Optional)</b>	₹ 91,500			

**NOTE: Uniform fee not included in the fees structure**

### Education Loan

All programs run under the aegis of the Sri Balaji University are specially approved for education loan from AVANSE, Axis Bank, CREDILA (An HDFC Ltd. Co.), Bank of Baroda and Punjab National Bank. Sri Balaji Society has signed MoUs with these banks. An education loan can be availed from any of the mentioned banks/NBFC. However, students have the liberty to approach any other bank as per their convenience.



Semester-I	
Sr. No.	Course Title
1	Legal and Constitutional History
2	Law of Contract I
3	Law of Crimes
4	Family Law I
Optional Paper	
5	Health and Food Law
6	Equity and Trust
7	Criminal Psychology and Criminal Sociology
8	Agricultural Marketing Law
9	Intellectual Property Rights I

Semester-II	
Sr. No.	Course Title
1	Constitutional Law I
2	Family Law II
3	Law of Contract II
4	Torts and Consumer Protection Law
Optional Paper	
5	Media and Law
6	Banking and Insurance
7	Penology and Victimology
8	Land Acquisition Law
9	Intellectual Property Rights II





Semester-III	
Sr. No.	Course Title
1	Constitutional Law II
2	Property Law and Easement
3	Public International Law
4	Clinical Legal Education (Paper I) - Professional Ethics and Contempt of Court
Optional Paper	
5	Comparative Constitution
6	Investment and Securities
7	Criminal Minor Acts
8	Cooperative Society
9	Private International Law

Semester-IV	
Sr. No.	Course Title
1	Labour and Industrial Law
2	Jurisprudence
3	Law of Evidence
4	Clinical Legal Education (Paper II) - Alternate Dispute Redressal System
Optional Paper	
5	Human Rights Law and Practice
6	Competition Law
7	Vulnerable and Disadvantaged Groups and Criminal Law
8	Civil Minor Acts
9	International Economic Law







Semester-V	
Sr. No.	Course Title
1	Civil Procedure Code
2	Interpretation of Statues
3	Environmental Law
4	Clinical Legal Education (Paper III) - Drafting, Pleading and Conveyance
Optional Paper	
5	Law and Economics
6	Principles of Taxation Law
7	Land Laws I
8	Humanitarian and Refugee Law
9	International Law on Air, Space and Sea

Semester-VI	
Sr. No.	Course Title
1	Criminal Procedure Code
2	Administrative Law
3	Company Law
4	Clinical Legal Education (Paper IV) - Moot Court Exercise and Internship
Optional Paper	
5	Election Law
6	Bankruptcy and Insolvency Law
7	Comparative Criminal Justice System
8	Land Laws II

# Placements



We have consistent record of nearly 100% placements year after year, because of the Sri Balaji University's grooming system and campus culture. In addition to good academic inputs during these two years, student managers are trained to fit themselves in to the requirements of the fast changing Industries.

Current campus placements (for the MBA Batch 2023-25) have crossed 90 % and have been placed at top notch companies.



# Infrastructure

## I. Campus

Sri Balaji University located in Tathwade Pune is located in the midst of a green and clean campus. Each institute is amply provided with well-equipped classrooms, study rooms, presentation halls, and reading rooms. Each classroom offers comfortable seating facilities and is equipped with modern infrastructure to impart learning.

## II. Libraries

Each of the four institutes of Sri Balaji University is equipped with up to date libraries. A vast bouquet of books, textbooks, and journals related to every aspect and subject of the management sciences, featuring all management gurus from Adam Smith to W Edward Deming can be found in the library. These gurus share space on the book shelves with periodicals, magazines, trade journals and newspapers waiting patiently for a chance to inspire the student manager to reach ahead and achieve his or her goal.

## III. Auditorium

The University houses two indoor auditoriums namely, Ranganathan Auditorium and Raththinathammal Auditorium. Featuring spacious seating capacity of more than 1000, laser light and display systems, three powerful multimedia projectors, sound systems designed by JBL and BOSE, the auditorium ranks as one of the best in terms of infrastructure in the University.

Apart from these, the University also has an open air auditorium which is the battleground for all outdoor sports matches and home to all festive celebrations during the festive season.

## IV. Computer labs

Knowledge about computers, and computer application is a must for corporate managers. The four institutes of Sri Balaji University are equipped with qualified instructors, trainers and computer infrastructure such as desktops, e-infrastructure, and other IT education facilities to keep the student managers abreast of the time.

The computer labs are well equipped with desk mounted PC systems supported by 100 MBPS internet cables and leased lines for information acquisition. The labs are fully equipped with the latest licensed versions of the required computer applications, programs and software. Also, the entire campus is Wi-Fi enabled to ensure uninterrupted connectivity.





# Infrastructure



## V. Health and recreation

With over 1200 student managers in the University, physical health is a must for achieving excellence in life. Sri Balaji University has provided ample opportunities for its student managers to play, leap and run in various games such as - football, volleyball, tennis, badminton, basketball and so on. A walking track provides an opportunity to go for a leisurely stroll or a brisk jog around the campus in the University. Apart from these outdoor games facilities, indoor games such as table tennis and carom have been provided in the University.

Last but not least a fully equipped gymnasium with the latest cardio, weight loss, and muscle training equipment along with a swimming pool is provided for the student managers in the hostel building.

The University promotes an environment friendly lifestyle for all University members and students. In view with this a fruit and juice bar is situated in the campus which runs from 8 to 8 serving fresh fruits and juices. A bicycle parking is also available in the Campus to facilitate cycling to student managers to promote a healthier lifestyle. The University can easily boast about its green campus which hosts a rain water harvesting, and a cycling and jogging track besides being home to a wide variety of flora and fauna.







#### VI. Industry Interface

The University emphasizes on practical training as classroom based management education is only the beginning. To ensure holistic development, the students not only pursue a number of internships but are also kept abreast of changing industry trends through a number of guest interactions and national symposiums conducted in the society.

#### VII. Cultural and Sports Activities

Sri Balaji University strives for holistic development of its student managers. Thus adequate attention and opportunities to excel beyond the classroom, are provided. Student managers may participate, perform and assist in the arrangement of various competitions, festivals, and cultural events in the society.

Some of the events that are annually held in Campus are The Aiyaswamy Cultural Festival, The Mega Event- Drishti, The Fresher's Party, and many more.





# Infrastructure

## VIII. Cafeteria and Mess

The importance of good and nutritious food can never be underestimated. So to fuel the energies of the student managers, three cafeteria cum mess are situated within campus which serve a variety of dishes. Like clockwork, piping hot and nutritious breakfast, lunch and dinner is served daily to the student managers giving them the energy they need to be up and ready in the society. Apart from these three eating facilities, there are two outlets providing refreshment in the campus.

## IX. Other facilities

An infirmary which provides general medical care and checkup facility is provided in the hostel building in Sri Balaji University. Student managers, faculty members and other patients alike can make use of these medical facilities for a concessional price.

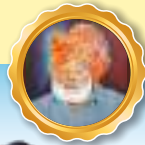
To cater for the demand for one's daily needs, a stationery shop has been provided for the student managers in the campus grounds in the University. The store sells a variety of items ranging from books and stationary to snacks and packaged food items. A book binding, printing and Photocopying facility is also present in the same store.

Apart from the daily needs, the financial needs of the students are met through an ATM facility right outside the Campus.





We Build Corporate Careers...



Late Prof. Dr. (Col) A. Balasubramanian  
 Founder President & Chancellor, Sri Balaji University, Pune (SBUP)



## Admissions OPEN

Discover a world of knowledge at Sri Balaji University, Pune (SBUP) through its diverse array of **CONSTITUENT SCHOOLS & COURSES**

PRIVATE UNIVERSITY IN INDIA  
 Source: Times Of India, B-School Survey-2021

### UG COURSES

#### BBA

Specialisations:

1. Marketing Management
2. Accounting & Finance
3. Human Resources Management
4. Business Analytics
5. International Business
6. Entrepreneurship
7. Operations & Supply Chain Management

#### BCA

Core Subjects:

1. Blockchain Technology
2. Artificial Intelligence & Data Science
3. Software project Management

### PG COURSES

#### MCA

Core Subjects:

1. Software Product and Project Management
2. AI & R Programming
3. Data Science & Business Analytics
4. Data Warehousing and Data Mining

#### BBA+MBA (BBA INTEGRATED MBA)

#### B.Sc (ACTUARIAL SCIENCE)

#### BA

Specialisations:

1. Psychology
2. Economics
3. Political Science

#### BA (LIBERAL ARTS)

- ▣ School of Computer Studies (SCS)
- ▣ School of Commerce & Management (SCM)
- ▣ Balaji School of Law (BSL)
- ▣ School of Humanities & Social Science (SHSS)
- ▣ School of Actuarial Science (SAS)
- ▣ School of Liberal Arts (SLA)

#### CERTIFICATE COURSES:

#### Balaji School of Media, Communication & Journalism (BSMCJ)

- ▣ Certificate Course in Basics of Business Journalism (Level 1, Duration: 3 Months)
- ▣ Certificate Course in New Age Journalism (Level 2, Duration: 6 Months)
- ▣ Comprehensive Certificate Course in Communication & Journalism (Level 3, 9 Months)

#### Balaji School of Online & Digital Learning (BSODL)

- ▣ Certificate Course in Fundamentals of French Language (Duration: 30 hours)
- ▣ Certificate Course in Analytics 101 (Duration: 30 hours)



www.s BUP.edu.in

Visit us for more details or call  
 (Monday to Saturday 10am to 5pm)

FOR ALL INQUIRIES:  
**08069591888**



Sri Balaji Society's  
**Sri Balaji University, Pune (S B U P)**

Private University (Sri Balaji University, Pune Act 2019 created under Maharashtra Act No. XII of 2019)  
 Founder President & Chancellor - Late Prof. Dr. (Col) A. Balasubramanian

• Discipline • Dedication • Determination

55/2-7 Talhawade, Off Mumbai-Bangalore Bypass, Pune - 411033  
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## Winners vs Losers

The winner is a part of the answer

The loser is always full of problems

The winner always has plans

The loser always has an excuse

The winner says "Let me do it for you"

The loser says "That is not my job"

The winner sees an answer in every problem

The loser sees a problem in every answer

The winner sees a 'Green' near every 'Sand Trap'

The loser sees a 'Sand Trap' near every 'Green'

The winner says "It may be difficult, but it is possible"

The loser says "It may be possible, but it is difficult"

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